

# HESAA

Financial Aid Dictionary



www.hesaa.org



HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY



## New Jersey Higher Education Student Assistance Authority

The following booklet is provided to assist students and their families with essential financial aid terms when applying for a college education.



### Our Mission:

The Higher Education Student Assistance Authority (HESAA) is a New Jersey authority that provides students and families with the financial and informational resources for students to pursue their education beyond high school. With roots dating back to 1959, HESAA's singular focus has always been to benefit the students it serves.





### **Accruing Interest (on a loan)**

The cost of the loan, represented by the interest which is added to the loan amount prior to the repayment period or prior to a payment installment

### **Adjusted Gross Income (AGI)**

All taxable income as reported on a U.S. income tax return.

### **Adjustable (Variable) Rate Loan**

The interest rate on an adjustable rate mortgage can vary, usually with the rate on the 1-year Treasury bill. The lender can let the rate adjust monthly, quarterly, annually, every 3 years or every 5 years, depending on the type of loan you get. The disadvantage is that the rate can go up if the Treasury bill rate increases, thus suddenly increasing your monthly payment. This rate fluctuates based on economic conditions, including interest-only mortgages, credit card debt and private student loans. Lenders typically add a point or two to create a profit. ***(Also Known As: ARM, adjustable rate loan, variable rate mortgage, variable rate loan.)***

### **Applicant Information Request (AIR)**

An official form used by HESAA to request required information from a TAG applicant. HESAA uses this information to complete your state grant record and determine state grant eligibility.



## Army College Fund

A program that provides Army enlistees in certain job specialties with educational benefits to attend college. The money is combined with benefits from the Montgomery GI Bill. Participation requires a monthly contribution during the first year of military service.

## Assets

Cash on hand in checking and savings accounts; trusts, stocks, bonds, other securities; real estate (excluding the home), income-producing property, business equipment, and business inventory. Assets are considered in calculating the EFC.

## Associate's Degree

A degree given for successful completion of some courses of study at a two-year institution.

## Award Letter

Official document issued by a college's Financial Aid Office. Lists all of the financial aid awarded to a student.

## Bachelor's Degree

The degree given for successful completion of the undergraduate curriculum at a four-year college or a university. It is also called a baccalaureate degree.

## Bankruptcy

A person is declared bankrupt, when found to be legally insolvent and





the person's property is distributed among creditors or otherwise administered to satisfy the interests of creditors. Generally, federal student loans cannot be discharged through bankruptcy.

## **Borrower**

The person who applies for a loan and receives the proceeds (or money) of the loan.

## **Budget**

See Cost of Attendance.

## **Business Assets**

Property that is used in the operation of a trade or business, including real estate, inventories, buildings, machinery and other equipment, patents, franchise rights, and copyrights. Business assets are considered in the calculation of the EFC under the regular formula.

## **Campus-Based Programs**

The term commonly applied to those federal student aid programs administered directly by institutions of postsecondary education. Campus-based programs include: Federal Perkins Loan, Federal Supplemental Educational Opportunity Grant (FSEOG), and Federal Work-Study (FWS).

## **Capitalization**

Addition of unpaid interest to the principal balance of a loan which increases the total outstanding balance due. *See also Interest Capitalization.*

## **Central Processing System (CPS)**

The computer system to which the student's need analysis data is electronically transmitted by the Free Application for Federal Student Aid (FAFSA) processor. The Central Processing System performs database matches, calculates the student's official EFC, and generates the Student Aid Report (SAR).

## **Certificate**

The formal acknowledgment of successful completion of a particular program or course of study, particularly at a vocational school, trade school, or junior college.



## Claim

An application made to a guarantor for payment of an insured student loan for loss of payment due to borrower death, total and permanent disability, bankruptcy, default, or school closure.

## Collection

The activities and/or actions associated with getting payment on unpaid loan principal and interest from a borrower after that borrower defaults on the loan. The players in the loan process that could be taking these actions include lenders, guarantors, servicers, and collection agencies.

## Combined Billing

Lenders (or servicers) generally offer a combined bill for all of a borrower's loans serviced by that lender/servicer so that the borrower only needs to make one payment per month for all of the loans.

## Commuter Student

A student who does not live on campus; typically, "commuter" refers to a student living at home with his or her parents, but can also mean any student who lives off campus.

## Consolidation

Combining several federal (and possibly private) loans from multiple lenders into a single loan to reduce the monthly payment amount and/or increase the repayment period.

## Cosigner

A person who signs the promissory note in addition to the borrower and is responsible for the obligation if the borrower does not pay. A cosigner must be able to pass a credit review and must live in the United States.

## Cost of Attendance

Total amount it will cost a student to attend a particular school. This amount includes tuition and fees, room and board, books and supplies, and other educational related personal expenses.



---

## Credit (or Credit Hour)

The unit of measurement some institutions give for fulfilling course requirements.

## Custodial Parent

The parent with whom a dependent student lives, and whose financial information is used in need analysis when parents are divorced or separated.

## Default

Failure to repay a loan according to the terms agreed to when the borrower signed a promissory note for the loan. Default on Federal student loans occurs at 180 days when the delinquency date is prior to 10/7/98, and 270 days when the delinquency date is on or after 10/7/98. Private loans may have different periods for default

## Deferment

A period during which a borrower, who meets certain criteria, may suspend loan payments. For some loans the federal government pays the interest during a deferment. On others, the interest accrues and is capitalized, and the borrower is responsible for paying it.

## Delinquency

Failure to make monthly loan payments when due. Delinquency begins with the first missed payment.

## Dependent Student

A student who does not meet the eligibility requirements for an "Independent Student". Dependency status affects the maximum amount that a student may borrow in Stafford Loans and whether a parent may take out a PLUS Loan on behalf of the student.

## Disbursement

The release of loan funds to the school for delivery to the borrower. Disbursements are usually made in equal multiple installments co-payable to the borrower and the school.

## Discharge

The release of a borrower from a loan obligation.



## Educational Benefits

Funds, primarily federal, awarded to certain categories of students (veterans, children of deceased veterans or other deceased wage earners, and students with physical disabilities) to help finance their post-secondary education regardless of their ability to demonstrate need in the traditional sense.

## Educational Expenses

See Cost of Attendance.

## Entrance Loan Counseling

Students with federal educational loans are required to receive counseling before they receive their first loan disbursement and before they graduate or withdraw, during which the borrower's rights and responsibilities and loan terms and conditions are reviewed with the student. These sessions may be conducted online, by video, in person with the FAA or FAO, or in group meeting.



## Expected Family Contribution (EFC)

The amount the Federal Government estimates a family may be able to contribute to the cost of a college education. Calculation is based on information reported on the FAFSA.

## Exit Counseling

Students with federal educational loans are required to receive counseling before they graduate or withdraw (i.e., leave school), during which the borrower's rights and responsibilities and loan terms and conditions are reviewed with the student. This session may be conducted online, by video, in person with the FAA or FAO, or in group meeting.

## FAFSA

The Free Application for Federal Student Aid is the form that the student (and parents of dependent students) must complete to apply for federal financial assistance, including Stafford Loans.

## FAFSA4Caster

Allows students and families to input financial information and receive an estimate of their federal aid eligibility before filing the FAFSA.

## FAFSA on the Web (FOTW)

Allows students to complete and file a FAFSA on-line at [www.fafsa.gov](http://www.fafsa.gov).

## Federal Default Fee

The fee paid to the guaranty agency to insure the loan. This amount is deducted from the dollar amount of the loan.

## Federal Direct Loans

Loans, both Subsidized (need based) and Unsubsidized (non-need based), guaranteed by the federal government and available to students to fund education.

## Federal Methodology (FM)

A standardized method for determining a student's (and family's) ability to pay for postsecondary education expenses. The single formula for determining an EFC for Federal Pell Grants, campus-based programs, and Direct Loan programs; the formula is defined by law.



## **Federal Supplemental Educational Opportunity Grant (FSEOG)**

**(FSEOG):** One of the campus-based programs; grants to undergraduate students of exceptional financial need who have not completed their first baccalaureate degree and who are financially in need of this grant to enable them to pursue their education. Priority for FSEOG awards must be given to Federal Pell Grant recipients with the lowest EFCs.

## **Federal Work-Study (FWS) Program**

This program provides part-time employment to post-secondary students to help pay their educational expenses.

## **Financial Aid Package**

The total amount of financial aid a student is offered by the school. This information which includes grants, scholarships, work-study and loans is listed in the college's financial aid "Award Letter".

## **Financial Need**

The difference between the institution's cost of attendance and the family's ability to pay (i.e., EFC). Ability to pay is represented by the EFC for federal need-based aid and for many state and institutional programs.

## **Fixed Interest**

On a fixed interest loan, the interest rate remains the same for the life of the loan.

## **Forbearance**

Temporary cessation of regularly scheduled payments or temporarily permitting smaller payments than were originally scheduled.

## **Garnish Wages**

If you default on your student loan, money may be withheld from your paycheck and paid to your lender on your behalf.

## **Grace Period**

The six-month period that begins the day after a Stafford Loan borrower ceases to be enrolled at least half-time at an eligible school. During the grace period, payments of principal are not required.



## Graduate PLUS

Graduate PLUS loans allow students enrolled in graduate school to borrow up to the cost of attendance. After exhausting the maximum Stafford loan amount, this loan can be a useful alternative to private education loans.

## Graduated Repayment

A repayment schedule where the monthly payments are smaller at the start of the repayment period and become larger later on.

## Grants

A form of financial aid that doesn't have to be repaid. Usually awarded to students based on financial need.

## Guaranty

State agency or private non-profit institution that insures student loans for lenders and helps administer the FFELP. *See also Guaranty Agency/Guarantor.*

## Guaranty Agency/Guarantor

State agency or private non-profit institution that insures student loans for lenders and helps administer the FFELP. *See also Guaranty.*

## Holder

The institution that owns a loan.

## Independent Student

A student who meets one or more of the following criteria is considered to be independent for financial aid purposes:

- is at least 24 years old by December 31 of the financial aid award year;
- is a married person;
- is working on a master's or doctorate program;
- is currently serving on active duty in the U.S. Armed Forces for purposes other than training;
- is a veteran of the U.S. Armed Forces;
- has children for whom the student provides more than half of their support;
- has dependents (other than children or spouse) who live with the student and from whom they receive more than half of their support;



- at any time since the student turned age 13, both parents were deceased, the student was in foster care or was a dependent or ward of the court;
- is or was an emancipated minor as determined by a court in the student's state of legal residence;
- is or was in a legal guardianship as determined by a court in the student's state of legal residence;
- was determined to be an unaccompanied youth who was homeless by the student's high school or school district homeless liaison or by the director of an emergency shelter or transitional housing program funded by the U.S. Department of Housing and Urban Development;
- was determined to be an unaccompanied youth who was homeless or was self-supporting and at risk of being homeless by the director of a runaway or homeless youth basic center or transitional living program;
- is a student for whom the school's financial aid administrator determines and documents the student's independent-student status based on the administrator's professional judgment of the student's unusual circumstances.

## Interest

An amount, calculated as a percent of the principal loan amount, that is charged for borrowed money. *See Fixed Interest and Variable Interest.*

## Interest Capitalization

Addition of unpaid interest to the principal balance of a loan which increases the total outstanding balance due. *See also Capitalization.*

## Interest-Only Payment

A payment that covers only accrued interest owed on a loan and none of the principal balance. Interest-only payments do not prohibit borrowers from making additional or larger payments at any time if the borrower desires.

## Legal Dependent (of Applicant)

A biological or adopted child, or a person for whom the applicant has been appointed legal guardian, and for whom the applicant provides more than half support. In addition, a legal dependent is a person who lives with and receives at least half support from the applicant and will continue to receive that support during the award year. For purposes of determining dependency status, a spouse is not considered a legal dependent.



## Lender

The organization that funds private education loans for students and parents.

## LIBOR Loan

LIBOR is the interest rate that banks charge each other for one-month, three-month, six-month and one-year loans. LIBOR is an acronym for London InterBank Offered Rate. This rate is that which is charged by London banks, and is then published and used as the benchmark for bank rates all over the world. This rate fluctuates based on economic conditions and is used to guide banks in setting rates for adjustable-rate loans, including interest-only mortgages, credit card debt and private student loans. Lenders typically add a point or two to create a profit. LIBOR is compiled by the British Bankers Association (BBA), and is published 11am each day in conjunction with Reuters. It is comprised from a panel of banks representing countries in each currency.

## Loan

A type of financial aid that is available to students and their parents. Student loan programs have varying interest rates and repayment provisions. An education loan must be repaid.

## Loan Counseling

Students with federal educational loans are required to receive counseling before they receive their first loan disbursement and before they graduate or withdraw, during which the borrower's rights and responsibilities and loan terms and conditions are reviewed with the student. These sessions may be conducted online, by video, in person with the FAA or FAO, or in group meeting. ***See also Exit Counseling.***

## Loan Proceeds

The money the borrower receives from a loan (or the amount borrowed minus fees).

## Master Promissory Note (MPN)

Is a legal contract a student signs when taking out a Federal Student Loan. The Master Promissory Note covers both the Federal Subsidized and Unsubsidized Stafford Loans the student may receive for the same enrollment period. The Master Promissory Note covers Federal Subsi-



dized and Unsubsidized Stafford Loans the student may receive for future enrollment periods. One note for Federal loans obtained to complete the degree at one institution.

## Need

See Financial Need.

## Need Analysis

A system by which an applicant's ability to pay for educational expenses is evaluated and calculated. Need analysis consists of two primary components: (a) determination of an estimate of the applicant's and/or family's ability to contribute to educational expenses; and (b) determination of an accurate estimate of the educational expenses themselves.

## Need Analysis Formula

Defines the data elements used to calculate the EFC; there are two distinct formulas: regular and simplified. The formula determines the EFC under the Federal Methodology.

## Need-based Aid

Student assistance awarded because a student's financial circumstances would not permit him or her to afford the cost of a postsecondary education.

## Non-Need-based Aid

Aid based on criteria other than need, such as academic, musical, or athletic ability. Also, refers to federal student aid programs where the EFC is not part of the need equation.

## Origination Fee

An amount, payable by the borrower and deducted from the principal of a loan prior to disbursement to the borrower. For federally backed loans, the origination fee is paid to the federal government to offset the cost of the interest subsidy to borrowers. For private loan programs, the origination fee is generally paid to the originator to cover the cost of administering and insuring the program.



## Packaging

The process of combining various types of student aid (grants, loans, scholarships, and employment) to attempt to meet the full amount of a student's need.

## Parent Contribution

A quantitative estimate of the parents' ability to contribute to the post-secondary educational expenses of a dependent student.

## Perkins Loan

A low-interest loan for undergraduate and graduate students with exceptional need. This is a campus based loan, where the school serves as the lender.

## PLUS Loan

Parent Loans for Undergraduate Students. Federally-insured loans for parents of dependent students.

## Prepayment

Payment received for a borrower account for more than the amount due.

## Prime Rate

The prime interest rate is the rate charged by commercial financial institutions for short-term loans to corporations or individuals whose credit standing is so high that little risk to the lender is involved in making the loan. This rate fluctuates based on economic conditions and may be different among financial institutions. The prime rate serves as a basis for the interest rates charged for other, higher-risk loans.

## Principal

Amount borrowed, which may increase as a result of interest capitalization, and the amount on which interest is calculated. Also known as principal balance.

## Private Loans

Private loans can provide supplemental funding when other financial aid does not cover costs. These loans are offered by banks, other financial institutions, and schools to parents and students.



## Professional Judgment (PJ)

The financial aid administrator's discretion, based on the special circumstances of the student, to change the data elements used in determining eligibility for federal student aid or adjust a student's costs.

## Promissory Note

Contract between a borrower and a lender that includes all the terms and conditions under which the borrower promises to repay the loan.

## Repayment

The time during which a borrower actively pays back an education loan.

## Scholarship

A form of financial aid that doesn't have to be repaid. These awards come from many different sources and are based on a wide variety of criteria.

## Secondary Market

An organization that purchases education loans from lenders in order to replenish the supply of funds for new education loans. The secondary market obtains funds from investors and uses those funds to purchase existing education loans from lenders. The lenders then use the proceeds of those sales to make new education loans.

## Serialization

Combining several loans into one account so that the borrower only pays one monthly bill. Original loan terms do not change with serialization.

## Servicer

Organization that administers and collects loan payments. May be either the loan holder or an agent acting on behalf of the holder. The Federal Government contracts with multiple entities to administer and collect.

## Standard Repayment

A repayment schedule reflecting equal monthly payments over a 10 to 15 year period.

## Student Aid Report (SAR)

This report is sent to you by the government 7-10 days after your



FAFSA has been processed. This report will show all the information you provided on your FAFSA and will contain your Expected Family Contribution (EFC).

## **Student Eligibility Notice (SEN)**

An official document used by HESAA to inform a TAG applicant of their award eligibility at their selected college or university.

## **Subsidized Stafford Loans**

Subsidized Stafford Loans are awarded to students who demonstrate financial need (i.e., need-based loans). Because the Department of Education subsidizes the interest, borrowers are not charged interest while they are enrolled in school at least half-time and during grace and deferment periods.

## **Taxable Income**

Income earned from wages, salaries, and tips, as well as interest income, dividend income, business or farm profits, and rental or property income.

## **Term**

A length of time in which to repay a loan. The term is usually agreed to by lender and borrower within the borrower's contract or promissory note. Also refers to language used in legal documents, such as the promissory note, that defines how a loan will be borrowed and repaid. Also refers to some postsecondary educational institutions' academic period.

## **Tuition Aid Grant (TAG)**

A program that provides grants, based on financial need, to New Jersey residents attending participating New Jersey colleges or universities.

## **Tuition Payment Plans**

A strategy by which payment for present costs of postsecondary education is extended into a future period of time.

## **Unmet Need**

The difference between a student's total cost of attendance at a specific institution and the student's total available resources.



## Unsubsidized Stafford Loans

Unsubsidized Stafford Loans are available to students regardless of financial need (i.e., non-need based). Borrowers are responsible for the interest that accrues during any period.

## Untaxed Income

All income received that is not reported to the Internal Revenue Service (IRS) or is reported but excluded from taxation. Such income would include but not be limited to untaxed capital gains, interest on tax-free bonds, dividend exclusion, and military and other subsistence and living allowances.

## Variable Interest

With a variable interest loan, the interest rate changes periodically. For example, the interest rate might be affected by the cost of U.S. Treasury Bills (e.g., T-Bill rate plus 1.7%) and be updated monthly, quarterly, semi-annually, or annually.





# Financial Aid Acronyms

## A

<b>ACG</b>	Academic Competitiveness Grant
<b>ACH</b>	Automated Clearing House
<b>ACT</b>	American College Testing Program
<b>AGI</b>	Adjusted Gross Income

## B

<b>BA</b>	Baccalaureate Degree
<b>BIA</b>	Bureau of Indian Affairs

## C

<b>CLEP</b>	College - Level Examination Program
<b>COA</b>	Cost of Attendance
<b>CPS</b>	Central Processing System

## D

<b>DISB</b>	Disbursement
-------------	--------------

## E

<b>EAPS</b>	Electronic Applications
<b>ED</b>	U.S. Department of Education
<b>EDCAPS</b>	ED Central Applications Processing Systems
<b>EDE</b>	Electronic Data Exchange
<b>EDP</b>	Electronic Data Processing
<b>EFC</b>	Expected Family Contribution
<b>EOF</b>	Educational Opportunity Fund

## F

<b>FAA</b>	Financial Aid Administrator
<b>FAFSA</b>	Free Application for Federal Student Aid
<b>FFELP</b>	Federal Family Educational Loan Program
<b>FM</b>	Federal Methodology
<b>FOTW</b>	FAFSA on the Web
<b>FSEOG</b>	Federal Supplemental Education Opportunity Grant
<b>FWS</b>	Federal Work Study



## G

<b>GPA</b>	Grade Point Average
<b>GSL</b>	Guaranteed Student Loan
<b>GUI</b>	Graphical User Interface

## H

<b>HEA</b>	Higher Education Act
<b>HESAA</b>	Higher Education Student Assistance Authority
<b>HHS</b>	Department of Health and Human Services

## I

<b>IFAP</b>	Information for Financial Aid Professionals
<b>IPA</b>	Income Protection Allowance
<b>IRS</b>	Internal Revenue Service
<b>ISIR</b>	Institutional Student Information Record

## L

<b>LIBOR</b>	London InterBank Offer Rate
<b>LEAP</b>	Leveraging Educational Assistance Partnership Program
<b>LOA</b>	Leave of Absence
<b>LEOM</b>	Law Enforcement Officer's Memorial Scholarship

## M

<b>MIS</b>	Management Information System
------------	-------------------------------

## N

<b>NSLDS</b>	National Student Loan Data System
<b>NJCLASS</b>	New Jersey College Loan to Assist State Students
<b>NJEI</b>	New Jersey Eligibility Index
<b>NJ STARS</b>	New Jersey Student Tuition Assistance Reward Scholarship
<b>NJASFAA</b>	New Jersey Association of Student Financial Aid Administrators

## O

<b>OIG</b>	Office of Inspector General
<b>OPE</b>	Office of Postsecondary Education



## P

<b>PC</b>	Parental Contribution
<b>PDF</b>	Portable Document Format
<b>PM</b>	Payment Methodology
<b>PO</b>	Potential Over-Award
<b>PELL</b>	Federal Pell Grant
<b>PLUS</b>	Parent Loan for Undergraduate Students

## Q

<b>QA</b>	Quality Assurance
<b>QC</b>	Quality Control

## R

<b>ROTC</b>	Reserve Officer Training Corps
-------------	--------------------------------

## S

<b>SAIG</b>	Student Aid Internet Gateway
<b>SAR</b>	Student Aid Report
<b>SAR ID</b>	Student Aid Report Identification
<b>SAT</b>	Scholastic Aptitude Test
<b>SC</b>	Student Contribution
<b>SEOG</b>	Supplemental Educational Opportunity Grant
<b>SFAP</b>	Student Financial Assistance Programs
<b>SSN</b>	Social Security Number
<b>SMART</b>	Science and Mathematics Access to Retain Talent
<b>STB</b>	Survivor Tuition Benefits Program
<b>SUB</b>	Subsidized Stafford Loan

## T

<b>TAG</b>	Tuition Aid Grant
<b>TEACH</b>	Teacher Education Assistance for College and Higher Education

## U

<b>UNSUB</b>	Unsubsidized Federal Stafford Loan
--------------	------------------------------------



## Helpful Web Sites

### **HESAA - Higher Education Student Assistance Authority**

Toll-Free 1-800-792-8670

Monday through Thursday 8 am-8 pm,

Friday 8 am – 5 pm

Bilingual experts are available to answer your questions

[www.hesaa.org](http://www.hesaa.org)

TDD System for the Hearing Impaired

609-588-2526 Monday through Friday 8 am – 5 pm

### **U.S. Department of Education**

Federal Student Aid Programs

1-800-4-FED-AID (1-800-433-3243)

TTY 1-800-730-8913 | [www.studentaid.ed.gov](http://www.studentaid.ed.gov)

### **Complete the FAFSA Online**

[www.fafsa.gov](http://www.fafsa.gov)

### **NJ Colleges and Universities**

[www.njedge.org](http://www.njedge.org)

### **Private Career School Association of NJ**

[www.pcsanj.com](http://www.pcsanj.com)

### **College Planning and Money Management**

[www.mappingyourfuture.org](http://www.mappingyourfuture.org)

### **Free Scholarship Searches**

[www.fastweb.com](http://www.fastweb.com)

### **Online Guide to Financial Aid**

[www.finaid.org](http://www.finaid.org)

### **NJ College Credit Transfer Information**

[www.njtransfer.org](http://www.njtransfer.org)

### **Consumer Protection/Financial Aid and Scholarship Fraud**

[www.ftc.gov](http://www.ftc.gov)



---

## Important to NOTE



**HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY**

**Higher Education Student  
Assistance Authority**

**4 Quakerbridge Plaza  
Trenton, NJ 08625**

**[www.hesaa.org](http://www.hesaa.org)**

**Phone: 609-584-4480  
Toll-Free: 1-800-792-8670**

**Hotline Hours  
Monday—Thursday  
8:00 am to 8:00 pm  
Friday  
8:00 am to 5:00 pm**