

**NEW JERSEY HIGHER EDUCATION
STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS**

**FINANCIAL STATEMENTS AND
SUPPLEMENTARY INFORMATION**

YEARS ENDED JUNE 30, 2017 AND 2016

CliftonLarsonAllen LLP



WEALTH ADVISORY | OUTSOURCING | AUDIT, TAX, AND CONSULTING



**NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
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INDEPENDENT AUDITORS' REPORT

Board Members
New Jersey Higher Education Student Assistance Authority
Trenton, New Jersey

Report on the Financial Statements

We have audited the accompanying financial statements of the business-type activities of the New Jersey College Loans to Assist State Students (NJCLASS) and Federal Family Education Loan Programs (FFELP) (collectively, the Programs) of the New Jersey Higher Education Student Assistance Authority (the Authority), which comprise the statements of net position as of June 30, 2017 and 2016, and the related statements of revenues and changes in net position, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the business-type activities of the Programs as of June 30, 2017 and 2016, and the changes in financial position and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

As more fully disclosed in Note 1, the financial statements present only the business-type activities of the NJCLASS and FFELP Loan Programs of the Authority and do not purport to and do not present the financial position of the Authority as a whole as of June 30, 2017 and 2016, and changes in its financial position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Report on Required Supplementary Information

Accounting principles generally accepted in the United States of America require that management's discussion and analysis on pages 4 through 11 be presented to supplement the basic financial statements. Such information although not a part of the basic financial statements is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquires of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

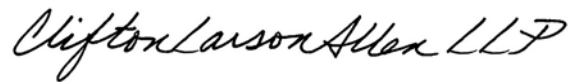
Our audits were conducted for the purpose of forming an opinion on the financial statements of the Programs. The supplementary information as listed in the table of contents as of and for the years ended June 30, 2017 and 2016 is presented for purposes of additional analysis and is not a required part of the financial statements.

The supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Board Members
New Jersey Higher Education Student Assistance Authority

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 23, 2017 on our consideration of the Program's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreement, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and in considering the Program's internal control over financial reporting and compliance.

A handwritten signature in cursive script that reads "CliftonLarsonAllen LLP".

CliftonLarsonAllen LLP

Mt. Laurel, New Jersey
October 23, 2017

**NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
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MANAGEMENT'S DISCUSSION AND ANALYSIS
YEAR ENDED JUNE 30, 2017**

As financial management of the New Jersey Higher Education Student Assistance Authority's (the Authority) New Jersey College Loans to Assist State Students (NJCLASS) Loan Program, and the Federal Family Education Loan Program (FFELP) (collectively, the Programs), we offer readers of these financial statements this narrative overview and analysis of the financial activities of the Programs for the fiscal year ended June 30, 2017. This discussion and analysis is designed to assist the reader in focusing on the significant financial issues and activities and to identify any significant changes in financial position. We encourage readers to consider the information presented herein in conjunction with the financial statements taken as a whole. A comparative analysis of key elements of the financial statements is provided in this overview.

Overview of the Financial Statements

This discussion and analysis is intended to serve as an introduction to the Programs' financial statements, which are comprised of the basic financial statements and the notes to financial statements. Since the Programs are comprised of a single enterprise fund, no fund-level financial statements are shown. This report also contains other supplementary information concerning the financial position and results of operations broken down by bond issues included in the Programs.

Basic Financial Statements

The basic financial statements are designed to provide readers with a broad overview of the Programs' finances, in a manner similar to a private-sector business.

The statements of net position present information on all of the Programs' assets, deferred outflows of resources, and liabilities, with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the Programs is improving or deteriorating. Net position increases when revenues exceed expenses, or increases to assets occur without corresponding increases to liabilities. Increases in net position indicate an improved financial position.

The statements of revenues, expenses, and changes in net position present information showing how net position changed during the fiscal year. All changes in net position are reported as soon as the underlying event occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will not result in cash flows until future fiscal periods.

Notes to Financial Statements

The notes provide additional information that is essential to a full understanding of the data provided in the basic financial statements.

Other Information

In addition to the basic financial statements and accompanying notes, this report also presents certain *supplementary information* concerning the financial position and results of operations of each bond issue included in the Programs, as well as the auditors' report on internal control over financial reporting and on compliance and other matters.

For further detail, visit the Authority's website at www.hesaa.org for more information about Authority programs and activities and management contact information.

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Financial Highlights and Analysis

The Programs' net position, referring to the difference between assets, deferred outflow of resources, and liabilities, increased by \$30,624,986 and \$31,656,152 from the prior fiscal years ended 2016 and 2015, respectively. The term "Net Position" is used in accordance with rules promulgated under GASB Statement No. 34, as amended.

As of June 30, 2017, 2016, and 2015, the assets and deferred outflows of the Programs exceeded liabilities by \$275,839,447, \$245,214,461, and \$213,558,309, respectively.

Changes in Student Loans Receivable Balances

The largest portion of the Programs' assets consisted of loans receivable from participating borrowers. Total student loans receivable under both the NJCLASS and FFELP loan programs amounted to \$1,767,509,347, \$1,883,290,600, and \$1,994,838,405 at June 30, 2017, 2016, and 2015, respectively. This represents 2017 and 2016 decreases of \$115,781,254 and \$111,547,804, respectively, due to loan principal repayments during these years, partially offset by loan originations.

Changes in Cash and Investments Balances

The second major asset component was cash and investments, which together totaled \$639,019,785, \$625,511,462, and \$579,020,035 at June 30, 2017, 2016, and 2015, respectively. The cash and investment balances represent the amounts dedicated to student loan origination and acquisition, funding of reserves required by bond covenants, payment of future Program expenses, and future retirements of bonds.

The increases in cash and investments for fiscal years 2017 and 2016, respectively, were primarily due to the receipt of the 2017-1 and 2016-1 Bond Issue proceeds in June of 2017 and 2016. Partially offsetting this was the use of cash to originate new NJCLASS loans, as well as bond principal redemptions during the fiscal year, as described below in changes in liabilities - bonds payable.

- Cash and investments balances were replenished from principal repayments and interest income from NJCLASS and FFELP borrowers, amounting to \$402,096,791, \$395,518,341, and \$364,322,232 during fiscal years 2017, 2016, and 2015, respectively. In addition, NJCLASS administration fee income was \$5,229,219, \$4,836,871, and \$5,025,645; and \$1,675,307, \$732,701, and \$294,206 in interest was earned on investments for 2017, 2016, and 2015, respectively.

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Changes in Liabilities – Bonds Payable

The main liability of the Programs is the debt used to originate or acquire student loans.

Bonds payable decreased in fiscal year 2017 by \$134,920,000 due to retirements, which utilized a total of \$384,847,938 in cash, offset by the 2017-1 bond issuance and related capital contribution, which provided \$249,927,938 in cash.

Of the amount retired in fiscal year 2017:

- \$143,500,000 in retirements was due to scheduled bond maturities.
- \$139,800,000 was due to Special Optional Redemptions of portions of the fixed rate 2008, 2009, 2010-1, 2010-2, 2011-1, 2012-1, 2013-1 and 2014-1 Issues, as a result of better than forecasted cash flows on these issues.
- \$86,900,000 was through a refunding of all of the Authority's remaining auction rate bond issue at par, as part of the 2017-1 Bond Issue.
- \$9,335,000 was due to quarterly Excess Revenue Redemptions of the 2010-FFELP Bonds, in accordance with the terms of that Indenture.
- \$3,775,000 was through Special Redemptions of portions of the Authority's auction rate bond issues, at prices below par, resulting in total gains on retirements of \$72,063.
- \$1,610,000 was through unexpended proceeds redemption of a portion of the 2014-1 Variable Rate Bonds, which had been issued to fund 2014-1 10 year variable rate loans.

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Changes in Liabilities – Bonds Payable (Continued)

The following is a summary of new bond issuance activity during the June 30, 2017, 2016, and 2015 fiscal years:

- The 2017-1 Bonds, with a par amount of \$141,100,000 in Senior Fixed Rate Bonds, \$86,900,000 in Senior Fixed Rate Refunding Bonds, and \$22,000,000 in Subordinate Bonds were issued in June 2017 under the 2010-1 Master Indenture. In addition, a net bond premium of \$12,844,536, an equity contribution of \$817,845 from other HESAA reserves and net cash of \$4,500,000 transferred from the retired 1998 Indenture resulted in total proceeds of \$268,162,381. Of this amount, \$251,162,381 was designated for the origination of NJCLASS, NJCLASS Refi+, and NJCLASS Consolidation loans for the 2016-2017 academic year and the acquisition of existing NJCLASS loans transferred from the 1998 Indenture. The remaining \$17,000,000 was allocated to required reserves. The Underwriter's Discount, amounting to \$1,926,500 and other closing costs, estimated to be \$435,000, were paid from other HESAA reserves.
- The 2016-1 Bonds, with a par amount of \$180,000,000 in Senior Fixed Rate Bonds, \$10,000,000 in Subordinate Bonds were issued in June 2016 under the 2012-1 Master Indenture. In addition, a net bond premium of \$9,412,655 and an equity contribution of \$2,500,000 from other HESAA reserves resulted in total proceeds of \$201,912,655. Of this amount, \$186,112,655 was designated for the origination of NJCLASS, NJCLASS Refi+, and NJCLASS Consolidation loans for the 2016-2017 academic year and \$15,800,000 was allocated to required reserves. The Underwriter's Discount, amounting to \$1,432,000 and other closing costs, estimated to be \$435,000, were paid from other HESAA reserves.
- The 2015-1 Bonds, with a par amount of \$170,000,000 in Senior Fixed Rate Bonds, \$10,000,000 in Subordinate Bonds were issued in June 2015 under the 2012-1 Master Indenture. In addition, a net bond premium of \$7,161,000 and an equity contribution of \$2,739,000 from other HESAA reserves resulted in total proceeds of \$189,900,000. Of this amount, \$174,300,000 was designated for the origination of NJCLASS and NJCLASS Consolidation loans for the 2015-2016 academic year and \$15,600,000 was allocated to required reserves. The Underwriter's Discount, amounting to \$1,125,000 and other closing costs, estimated to be \$450,000, were paid from other HESAA reserves.

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The following table contains condensed comparative financial information derived from the June 30, 2017, 2016, and 2015 financial statements of the NJCLASS/FFELP Loan Programs:

NET POSITION	<u>2017</u>	<u>2016</u>	<u>Change from 2017 to 2016</u>	<u>2015</u>	<u>Change from 2016 to 2015</u>
Current Assets	\$ 792,673,323	\$ 775,189,188	\$ 17,484,135	\$ 727,554,990	\$ 47,634,198
Noncurrent Assets	<u>1,698,280,371</u>	<u>1,816,135,021</u>	<u>(117,854,650)</u>	<u>1,925,935,583</u>	<u>(109,800,562)</u>
Total Assets	<u>2,490,953,694</u>	<u>2,591,324,209</u>	<u>(100,370,515)</u>	<u>2,653,490,573</u>	<u>(62,166,364)</u>
Deferred Outflows of Resources	<u>-</u>	<u>2,715,761</u>	<u>(2,715,761)</u>	<u>4,814,943</u>	<u>(2,099,182)</u>
Current Liabilities	265,177,337	164,415,922	100,761,415	154,793,693	9,622,229
Noncurrent Liabilities	<u>1,949,936,910</u>	<u>2,184,409,587</u>	<u>(234,472,677)</u>	<u>2,289,953,514</u>	<u>(105,543,927)</u>
Total Liabilities	<u>2,215,114,247</u>	<u>2,348,825,509</u>	<u>(133,711,262)</u>	<u>2,444,747,207</u>	<u>(95,921,698)</u>
Net Position, Restricted	<u>275,839,447</u>	<u>245,214,461</u>	<u>30,624,986</u>	<u>213,558,309</u>	<u>31,656,152</u>
Total Liabilities and Net Position	<u><u>\$ 2,490,953,694</u></u>	<u><u>\$ 2,594,039,970</u></u>	<u><u>\$ (103,086,276)</u></u>	<u><u>\$ 2,658,305,516</u></u>	<u><u>\$ (64,265,546)</u></u>
CHANGES IN NET POSITION					
Operating Revenues	\$ 140,566,957	\$ 147,863,169	\$ (7,296,212)	\$ 154,640,033	\$ (6,776,864)
Operating Expenses	<u>111,097,206</u>	<u>117,883,769</u>	<u>(6,786,563)</u>	<u>126,442,885</u>	<u>(8,559,116)</u>
Operating Gain	<u>29,469,751</u>	<u>29,979,400</u>	<u>(509,649)</u>	<u>28,197,148</u>	<u>1,782,252</u>
Nonoperating Revenues (Expenses) and Other Changes:					
Income on Investments	1,675,307	732,701	942,606	294,206	438,495
Gain on Bond Retirements	72,062	160,000	(87,938)	568,562	(408,562)
Parity Release Distribution	(1,380,028)	(1,686,856)	306,828	(2,089,945)	403,089
Equity Contribution for 2017-1 Bond Issue	817,845	-	817,845	-	-
Equity Contribution for 2016-1 Bond Issue	-	2,500,000	(2,500,000)	-	2,500,000
Equity Contribution for 2015-1 Bond Issue	-	-	-	2,739,000	(2,739,000)
Amortization of Prepaid Interest Rate Cap Fees	<u>(29,951)</u>	<u>(29,093)</u>	<u>(858)</u>	<u>(32,266)</u>	<u>3,173</u>
Net Nonoperating Revenues	<u>1,155,235</u>	<u>1,676,752</u>	<u>(521,517)</u>	<u>1,479,557</u>	<u>197,195</u>
CHANGE IN NET POSITION	<u>30,624,986</u>	<u>31,656,152</u>	<u>(1,031,166)</u>	<u>29,676,705</u>	<u>1,979,447</u>
Net Position – Beginning of Year	<u>245,214,461</u>	<u>213,558,309</u>	<u>31,656,152</u>	<u>183,881,604</u>	<u>29,676,705</u>
NET POSITION – END OF YEAR	<u><u>\$ 275,839,447</u></u>	<u><u>\$ 245,214,461</u></u>	<u><u>\$ 30,624,986</u></u>	<u><u>\$ 213,558,309</u></u>	<u><u>\$ 31,656,152</u></u>

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YEAR ENDED JUNE 30, 2017**

Explanation of Changes in Financial Performance

Changes in the financial results of the Programs were due to the following major factors:

Operating Revenues

- Interest income on NJCLASS student loans decreased by \$7,415,363 or 5.3% and \$6,229,695 or 4.3% in 2017 and 2016, respectively, versus 2015, when it increased by \$309,582 or .2%. The 2017 decline was due to a decrease in NJCLASS loans outstanding of \$106,229,606 versus 2016. Net disbursements during the 2017, 2016, and 2015 fiscal years were approximately \$166.5 million, \$161.7 million, and \$165.7 million, respectively.
- Beginning with Bonds issued under the 2012-1 Indenture, the payment of a portion of the administrative fee on newly disbursed loans into a Loan Reserve Fund was discontinued. Of the total administrative fee of 3%, which remained unchanged, the 1% formerly deposited in the loan reserve fund was replaced by a 2% deposit into the Student Loan account as additional overcollateralization for the Trust Estate. Fee income from the administrative fee amounted to \$5.2 million, resulting in an overall combined increase for these fees of \$392,000 from fiscal 2016 when administrative fees were \$4.8 million and 2015, when they were \$5.0 million, due to higher loan disbursements in fiscal 2017 than 2017 and 2016.
- Interest income on FFELP loans during the 2017, 2016, and 2015 fiscal years decreased by \$273,197, \$358,396, and \$483,840, respectively, due to the continuing reduction in FFELP portfolio assets. FFELP assets declined to \$53,204,882 at June 30, 2017 from \$62,761,267 at June 30, 2016, and \$72,657,070 at June 30, 2015.

Operating Expenses

- Bond interest expense for fiscal years 2017, 2016, and 2016 was \$91,449,911, \$96,600,745, and \$100,839,061, respectively. This represents decreases of \$5,150,834 or 5.3% and \$4,238,316 or 4.2% in 2017 and 2016, respectively. These changes were due to the lower amount of bonds outstanding as a result of retirements during these years, partially offset by issuance of the 2017-1 and 2016-1 Bonds.

Bad Debt Expense

- In fiscal year 2017, an additional \$6,235,356 in bad debt expense was recognized, a decrease of \$1,815,877 from fiscal year 2016, during which \$8,051,233 in bad debt expense was recognized, and 2015 when bad debt expense was \$12,368,764. The recent slower growth in the number of defaulted loans may be attributable to stricter underwriting standards that have been adopted by the NJCLASS Program in recent years and improving economic conditions.
- Bad debt expense is recorded when increases to the allowance for doubtful accounts recorded against amounts due from the Loan Reserve Funds to pay default claims become necessary. For a full description of the allowance for doubtful accounts and defaulted loans, see **NOTES TO FINANCIAL STATEMENTS – NOTE 3, STUDENT LOANS RECEIVABLE – Loan Defaults/Loan Reserve Fund.**

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Nonoperating Revenues (Expenses) and Other Changes

- Fiscal 2017 gains on bond retirement resulting from below par retirements of ARC Bonds amounted to \$72,062. This was a decrease from FY 2016, when \$160,000 in gains was recorded. The Fiscal 2015 gains on retirement of \$568,562 were higher than Fiscal 2017 and Fiscal 2016, due to \$5,225,000 in retirements of ARC bonds at rates averaging 89.1% of par. Bond retirement activity is described in “**Changes in Liabilities – Bonds Payable**” above. The smaller amount of gains on bond retirement in FY 2017 was partially due to the decision made by HESAA management to issue refunding bonds to replace all of the remaining 1998 Indenture Bonds, rather than continue to repurchase these bonds through Special Redemptions at discounted prices whenever offers were received from bondholders.
- Parity releases are made possible when the 2010-FFELP Bond Issue parity exceeds the release level of 110% as defined in its Indenture. The fiscal 2017 parity release distribution of \$1,380,028 represents a decrease from the fiscal 2016 distribution of \$1,686,856, which was a decrease from fiscal 2015, during which the \$2,089,945 release represented the first ever parity release amounts from a HESAA Bond Issue. The recent decreases in parity releases are due to the gradually decreasing assets and associated collections in the 2010-FFELP Indenture. Parity release amounts are paid to HESAA and are being utilized to pay for the overcollateralization deposits to subsequent bond issues.
- Swap termination fees amounted to \$661,383 in fiscal 2017, and \$-0- in 2016 and 2015, respectively. Final terminations of all remaining HESAA swaps were executed during FY 2017 in conjunction with the issuance of \$86.9 million in 1998 Indenture refunding bonds as part of the 2017-1 Bond Issue. Swap termination fees are the amounts charged by counterparties in exchange for the complete or partial termination (amendment) of existing swaps, which had resulted in periodic payments to the counterparty. Since 2010, HESAA has periodically terminated or reduced its swap positions due to the movement of a comparable amount of the hedged assets, fixed rate NJCLASS student loans, to new fixed rate bond issues. This was done in connection with a reduction in the amount of ARCs outstanding, whose interest rates were converted to a fixed rate by these swaps, in order to create an asset/liability match with the loans. This expense was entirely funded from the gains on retirement of ARCs and other available funds within the NJCLASS/FFELP 1998 Indenture of Trust (see above) and did not require any HESAA or State General Fund expenditures.

Significant Events

- At fiscal year-end 2017, the Programs had \$2,174,275,000 in bonds outstanding, compared to \$2,309,195,000 in the prior fiscal year – a decrease of 6.2%. This is due to a total issuance during the year of \$250,000,000 in 2017-1 Bonds, which closed on June 1, 2017, offset by retirements of \$384,920,000. In the prior fiscal year, HESAA issued \$190,000,000 in 2016-1 Bonds, offset by retirements of \$284,265,000.
- During fiscal year 2017, the Authority experienced an increase in NJCLASS student loan origination volume, with cash disbursements of \$166,499,714 for new loans, compared to \$161,701,590 during fiscal year 2016, an increase of 3.0%. During fiscal year 2016 there was a decrease of 2.4% in NJCLASS origination volume from the prior year.

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Cash Flows Summary

	<u>2017</u>	<u>2016</u>	<u>2015</u>
Net Cash Provided (Used) by Operating Activities	\$ 135,295,028	\$ 129,917,515	\$ 89,780,050
Net Cash Provided (Used) by Financing Activities	(121,919,002)	(82,385,020)	(55,743,767)
Net Cash Provided (Used) by Investing Activities	123,853	(538,439)	3,242,841
Net Increase in Cash and Cash Equivalents	<u>\$ 13,499,879</u>	<u>\$ 46,994,056</u>	<u>\$ 37,279,124</u>

Current Conditions

In response to the continuing demand for NJCLASS loans, HESAA issued its Series 2017-1 Bonds on June 1, 2017 to fund anticipated NJCLASS loan volume for the 2017-18 academic year. During the previous year, HESAA issued its Series 2016-1 Bonds on June 1, 2016.

HESAA's current minimum credit score and income requirements, as well as its loan type funding availability has helped ensure that families can afford to repay the NJCLASS loans they obtain to cover the portion of the expected family contribution not funded from other sources. Since the 2012-13 academic year, the minimum credit score to obtain an NJCLASS loan has been 670 and the minimum income to obtain an NJCLASS Loan has been \$40,000. Under the current underwriting standards, new NJCLASS defaults have declined significantly. Total new defaults in fiscal 2017 were 25.0% lower than fiscal year 2016 and 39.9% lower than fiscal 2015.

For specific statistical information regarding default experience during fiscal 2017 and 2016, refer to **NOTES TO FINANCIAL STATEMENTS – NOTE 3, STUDENT LOANS RECEIVABLE – Loan Defaults/Loan Reserve Fund.**

In response to the perceived need for loan products that meet the needs of a wider range of borrower profiles, HESAA has introduced several new loan products in recent years, including a 10-year variable rate loan and a 10-year fixed rate loan. For the 2016-17 academic year, HESAA introduced the Refi+ loan, which allows borrowers with a New Jersey nexus to refinance existing NJCLASS loans for a term of 10 years at favorable rates. During the 2017-18 academic year, HESAA plans to expand Refi+ eligibility to borrowers with Federal Plus loans. Under the Refi+ program, three different loan rates are offered, based on borrower credit score at the time of application.

For a complete description of HESAA loan product offerings and terms during the academic years 2017-18, 2016-17, and 2015-16 refer to **NOTES TO FINANCIAL STATEMENTS – NOTE 3, STUDENT LOANS RECEIVABLE.**

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STATEMENTS OF NET POSITION
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	2017	2016
ASSETS AND DEFERRED OUTFLOWS		
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 639,001,203	\$ 625,501,324
Investments	18,582	10,138
NJCLASS Student Loans Receivable, Net	66,260,396	63,663,116
FFELP Student Loans Receivable, Net	2,968,580	3,492,463
Interest Receivable:		
Investments	286,702	123,720
NJCLASS Student Loans	16,625,608	17,132,370
FFELP Student Loans	717,970	722,709
NJCLASS Defaulted Student Loan Principal and Interest in 2009 and 2010		
Indenture Loan Reserve Funds, Net of Allowance for Doubtful		
Accounts of \$110,096,015 in 2017 and \$102,577,793 in 2016	51,625,181	49,013,806
Due from the Loan Reserve Fund, Net of Allowance for Doubtful		
Accounts of \$29,837,281 in 2017 and \$31,120,146 in 2016	14,934,128	15,218,445
Default Collections Receivable	196,501	244,185
Due from Loan Servicing Agents	38,472	36,961
Prepaid Interest Rate Cap Fees	-	29,951
Total Current Assets	792,673,323	775,189,188
NONCURRENT ASSETS		
NJCLASS Student Loans Receivable, Less Current Portion	1,648,762,039	1,757,588,925
FFELP Student Loans Receivable, Less Current Portion	49,518,332	58,546,096
Total Noncurrent Assets	1,698,280,371	1,816,135,021
 Total Assets	 2,490,953,694	 2,591,324,209
DEFERRED OUTFLOWS OF RESOURCES		
Deferred Outflow – Interest Rate Swaps	-	2,715,761
Total Deferred Outflows of Resources	-	2,715,761
 Total Assets and Deferred Outflows	 \$ 2,490,953,694	 \$ 2,594,039,970
LIABILITIES AND NET POSITION		
CURRENT LIABILITIES		
Bonds Payable	\$ 254,895,000	\$ 153,500,000
Accrued Interest Payable – Bonds	8,386,817	9,136,998
Fees Payable	1,445,565	1,353,712
Due to the Loan Reserve Fund	449,955	425,212
Total Current Liabilities	265,177,337	164,415,922
NONCURRENT LIABILITIES		
Bonds Payable, Less Current Portion	1,919,380,000	2,155,695,000
Premium on Bonds Payable, Net	30,556,910	25,998,826
Derivative Instrument Liability – Interest Rate Swaps	-	2,715,761
Total Noncurrent Liabilities	1,949,936,910	2,184,409,587
 Total Liabilities	 2,215,114,247	 2,348,825,509
NET POSITION		
Restricted	275,839,447	245,214,461
 Total Liabilities and Net Position	 \$ 2,490,953,694	 \$ 2,594,039,970

See accompanying Notes to Financial Statements.

**NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
YEARS ENDED JUNE 30, 2017 AND 2016**

	2017	2016
OPERATING REVENUES		
Interest Income:		
NJCLASS Student Loans	\$ 132,919,452	\$ 140,334,815
FFELP Student Loans	2,418,286	2,691,483
Administrative Fee Income	5,229,219	4,836,871
Total Operating Revenues	140,566,957	147,863,169
OPERATING EXPENSES		
Loan Servicing Fees:		
NJCLASS Student Loans	11,726,439	11,468,691
FFELP Student Loans	941,409	1,095,893
Total Loan Servicing Fees	12,667,848	12,564,584
Program Expenses:		
Annual Insurance Expense and Transaction Fees	744,091	667,207
Bad Debt Expense	6,235,356	8,051,233
Total Program Expenses	6,979,447	8,718,440
Bond Interest Expense	91,449,911	96,600,745
Total Operating Expenses	111,097,206	117,883,769
Operating Income, Net	29,469,751	29,979,400
NONOPERATING REVENUES (EXPENSES) AND OTHER CHANGES		
Income on Investments	1,675,307	732,701
Gain on Bond Retirements	72,062	160,000
Parity Release Distribution	(1,380,028)	(1,686,856)
Equity Contribution for 2017-1 Bond Issue	817,845	-
Equity Contribution for 2016-1 Bond Issue	-	2,500,000
Amortization Expense – Prepaid Interest Rate Cap Fees	(29,951)	(29,093)
Net Nonoperating Revenues (Expenses)	1,155,235	1,676,752
CHANGE IN NET POSITION	30,624,986	31,656,152
Net Position – Beginning of Year	245,214,461	213,558,309
NET POSITION – END OF YEAR	\$ 275,839,447	\$ 245,214,461

See accompanying Notes to Financial Statements.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
STATEMENTS OF CASH FLOWS
YEARS ENDED JUNE 30, 2017 AND 2016

	2017	2016
CASH FLOWS FROM OPERATING ACTIVITIES		
Interest Receipts:		
NJCLASS Student Loans	\$ 116,126,470	\$ 123,448,959
FFELP Student Loans	2,093,022	2,339,151
Principal Receipts:		
NJCLASS Student Loans	271,956,739	258,498,324
FFELP Student Loans	11,920,560	11,231,907
Reimbursements from Loan Reserve Fund	4,575,325	5,657,283
Collections on Defaulted Loans	10,183,630	10,070,709
NJCLASS Student Loan Disbursements	(166,499,714)	(161,701,590)
FFELP Student Loan Purchases	(1,691,026)	(556,071)
Annual Insurance, Surveillance and Transaction Fees	(744,091)	(667,207)
Fees Payable	91,853	(765,922)
Loan Servicing Fees	(12,608,735)	(12,453,389)
Repayment of Government Interest Related to FFELP Loans	(355,906)	(442,909)
Interest Paid on Bonds	(99,753,099)	(104,741,730)
Net Cash Provided by Operating Activities	135,295,028	129,917,515
CASH FLOWS FROM FINANCING ACTIVITIES		
Principal Paid on Bonds	(384,920,000)	(284,265,000)
Bond Proceeds	262,844,536	199,412,654
Equity Contribution for 2017-1 Bond Issue	817,845	-
Equity Contribution for 2016-1 Bond Issue	-	2,500,000
Interest Rate Swap Termination Fees	(661,383)	-
Interest Rate Cap Fees	-	(32,674)
Net Cash Used by Financing Activities	(121,919,002)	(82,385,020)
CASH FLOWS FROM INVESTING ACTIVITIES		
Investment Purchases, Sales Proceeds, and Maturities, Net	(8,444)	502,629
Parity Release Distribution	(1,380,028)	(1,686,856)
Interest on Investments	1,512,325	645,788
Net Cash Provided (Used) by Investing Activities	123,853	(538,439)
NET INCREASE IN CASH	13,499,879	46,994,056
Cash and Cash Equivalents – Beginning of Year	625,501,324	578,507,268
CASH AND CASH EQUIVALENTS – END OF YEAR	\$ 639,001,203	\$ 625,501,324

See accompanying Notes to Financial Statements.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
STATEMENTS OF CASH FLOWS (CONTINUED)
YEARS ENDED JUNE 30, 2017 AND 2016

	2017	2016
RECONCILIATION OF OPERATING INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITIES		
Operating Income	\$ 29,469,751	\$ 29,979,400
Adjustments to Reconcile Operating Income to Net Cash Provided by Operating Activities:		
Bad Debt Expense	6,235,356	8,051,233
Effect of Net Change in Operating Assets and Liabilities:		
NJCLASS Student Loans Receivable	106,229,606	101,782,520
FFELP Student Loans Receivable	9,551,647	9,765,285
NJCLASS Defaulted Student Loans Interest Receivable:	(10,129,597)	(13,497,946)
NJCLASS Student Loans	506,762	1,035,393
FFELP Student Loans	4,739	130,517
Due from Loan Reserve Fund	1,567,182	1,328,143
Default Collections Receivable	47,684	97,072
Due from Loan Servicing Agents	(1,511)	56,068
Accrued Interest Payable – Bonds	(8,303,187)	(8,140,985)
Fees Payable	91,853	(765,922)
Due to Loan Reserve Fund	24,743	96,737
Net Cash Provided by Operating Activities	\$ 135,295,028	\$ 129,917,515
NONCASH FINANCING ACTIVITIES		
Amortization – Prepaid Interest Rate Cap Fees	\$ 29,951	\$ 29,093
Amortization – Net Premium on Bonds Payable	(8,286,452)	(8,292,399)
Discount on Acquisition of Bonds	72,063	160,000
Gain on Bond Retirement	(72,063)	(160,000)
Total Noncash Financing Activities	\$ (8,256,501)	\$ (8,263,306)

See accompanying Notes to Financial Statements.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2017 AND 2016

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of the Authority

The New Jersey Higher Education Student Assistance Authority (the Authority or HESAA) is a public body corporate and politic that is in, but not of, the Department of State of the State of New Jersey (the State) and is an instrumentality of the State.

The Authority was established by State legislation in 1999 to provide students and families with the financial and informational resources for students to pursue their education beyond high school. Prior to the act, the New Jersey Higher Education Assistance Authority, created by legislation in 1959, served as lender and guarantor of federally guaranteed student loans for New Jersey students. References herein to the Authority include the predecessor Authority where the context so requires.

Reporting Entity

The reporting entity is comprised of the New Jersey College Loans to Assist State Students (NJCLASS) Loan Program and the Federal Family Education Loan Program (FFELP) (collectively, the Programs) which are governed by various trust indentures. These financial statements present only the business-type activities of the NJCLASS and FFELP Loan Programs of the Authority, and do not purport to, and do not present the financial position of the Authority as of June 30, 2017 and 2016, and its changes in net position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

NJCLASS Program

The NJCLASS Loan Program is a supplemental loan program initiated by the Authority in September 1991. The NJCLASS Loan Program offers an alternative source of financial support to students and their parents, spouses, legal guardians, or other relatives in meeting the costs of the student's education at a degree-granting college or university. Since 1991, the Authority has issued bonds to fund student loans through this Program.

FFELP Loan Program

In 2001, the Authority expanded its use of debt financing by issuing bonds, with a portion of the proceeds allocated to purchase a portfolio of existing loans with a New Jersey nexus issued through the Federal Family Education Loan Program (FFELP). Using a portion of the proceeds of its 2001 through 2004 Bond Issues, the Authority purchased portfolios of New Jersey nexus FFELP loans or FFELP Consolidation loans from other FFELP loan origination/servicing entities. The Authority is not the servicer on any of the FFELP loans acquired with NJCLASS/FFELP Bond proceeds, but is the guarantor on a portion of its FFELP portfolio. The NJCLASS/FFELP Loan Program has also used bond proceeds to purchase portfolios of rehabilitated FFELP student loans from the portfolio of previously defaulted FFELP student loans held by the Authority as the New Jersey state guaranty agency, and to originate a small portfolio of FFELP loans for low income borrowers using a portion of the 2005 Bond proceeds.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2017 AND 2016

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

FFELP Loan Program (Continued)

Title II of the Health Care and Education Reconciliation Act of 2010 (Pub. L. 111-152) signed into law by President Barack Obama on March 30, 2010, contains various student loan amendments, including the termination of the process of the federal government paying set yields to private banks to originate federally insured loans and, instead, the loans are administered directly by the U.S. Department of Education, effective July 1, 2010. As a result, the Authority no longer originates or acquires FFELP Loans.

On May 7, 2010, the Authority transferred its entire portfolio of FFELP loans from the 2001, 2002, 2003, 2004, and 2005 issues to the 2010-FFELP issue, as part of a bond refunding process.

Basis of Accounting

The Programs prepare their financial statements using the accrual basis of accounting. Revenues are recognized when earned, and expenses are recognized when incurred. The Governmental Accounting Standards Board (GASB) is the accepted standards-setting body for establishing government accounting and financial reporting principles. The Program is required to follow all statements of the GASB.

Operating Revenues and Expenses

The Programs' operating revenues consist of administrative fees for student loan originations as well as interest income earned on student loans. Operating expenses consist of loan service and transaction fees, bond interest, bad debt expense, and other expenses related to NJCLASS and FFELP loans. All other revenues and expenses are reported as nonoperating revenues and expenses.

Cash and Cash Equivalents

Cash and cash equivalents include time deposits, certificates of deposit, and highly liquid debt instruments with original maturities of three months or less at the time of purchase.

Investments

Investments are reflected at fair value, in accordance with GASB Statement No. 31, *Accounting and Financial Reporting for Certain Investments and for External Investment Pools* and GASB Statement No. 72, *Fair Value Measurement and Application*. The Authority categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs. In addition, the fair value of certain investments that do not have a readily determinable fair value is classified as NAV, meaning Net Asset Value per share, when the fair value is calculated in a manner consistent with the Financial Accounting Standards Board's measurement principles for investment companies. In accordance with the provisions of the bond indentures, the Authority is generally required to invest available monies in qualified investments. The bond indentures define qualified investments as:

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2017 AND 2016

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Investments (Continued)

- (1) Government obligations and any obligations of any state or political subdivision of a state (collectively, the Municipal Bonds).
- (2) U.S. Government and certain other governmental agencies' obligations.
- (3) Insured certificates of deposit.
- (4) Other investments acceptable by the State and rated accordingly by either Standard and Poor's (S&P), Moody's, or A.M. Best, including annuity contracts and repurchase agreements.

Use of Estimates in Preparing Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates, and are factored into reporting for subsequent accounting periods.

Federal Income Taxes

The Authority is deemed to be an essential governmental function of the state and, as such, is exempt from federal income taxes. Accordingly, no provision for federal income taxes has been made in the accompanying financial statements.

Bond Issuance Costs

The costs of issuance of bonds that are paid with bond funds or other resources available under the bond indentures are expensed in the year incurred. Bond issuance costs paid with other Authority funds are not recognized in these financial statements.

Bond Premiums and Discounts

Bond premiums are reported as unearned revenues (liabilities), and bond discounts are reported as prepaid expense (assets). Bond premiums and discounts are amortized over the life of the related debt using the straight-line method of amortization. Because net bond premiums exceed net bond discounts, the unamortized amount of premium and discount is shown as a net amount in the liabilities section on the statement of net position. Amortization revenue and expense is recorded as bond interest expense in the statement of revenues, expenses, and changes in net position.

**NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2017 AND 2016**

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Financial Instruments

From 2001 to 2007, the Authority entered into certain financial instrument agreements including interest rate swaps, caps, and swaptions contemporaneously with the issuance of its Tax Exempt Variable Rate Bonds to support its NJCLASS loan program. These financial instruments were recorded at fair value on the statement of net position as a liability with an offsetting deferred outflow of resources and were classified as Level 2 in the fair value hierarchy. Costs of issuance of financial instruments are expensed in the year incurred. All remaining financial instrument agreements were terminated during 2017.

Restricted Net Position

In accordance with the terms of the various bond resolutions, the excess of assets and deferred outflows of resources over liabilities under such bond resolutions is classified as restricted net position, to be used for the purpose specified in the bond resolutions.

NOTE 2 CASH AND CASH EQUIVALENTS AND INVESTMENTS

Cash and Cash Equivalents

The NJCLASS/FFELP Loan Programs maintain their cash and cash equivalents balances primarily in trust accounts at one financial institution. As trust account balances, these funds are not available to the institution to meet its general financial obligations and are restricted under the terms of the Authority's bond resolutions for the payment of bond principal and interest expense, student loan disbursements, and Program expenses. These funds are invested in an AAA-rated money market fund secured by U.S. government obligations which maintains a stable net asset value of one dollar per share valued at amortized cost.

Additionally, the Programs utilize lockbox accounts to clear cash receipts. Amounts on deposit in the NJCLASS lockbox accounts at Wells Fargo Bank are collateralized by direct obligations of or obligations guaranteed by the United States or the State of New Jersey in accordance with New Jersey Statute 52:18-16 and New Jersey Department of Treasury policy.

The amounts on deposit in these cash accounts were as follows:

	<u>2017</u>	<u>2016</u>
Lockbox Cash (Wells Fargo Bank)	\$ 3,689,399	\$ 2,742,219
Trust Accounts Invested in Wells Fargo		
Secured Institutional Money Market Fund	<u>635,338,613</u>	<u>622,782,488</u>
Total	<u>\$ 639,028,012</u>	<u>\$ 625,524,707</u>

The carrying amount in these accounts at June 30, 2017 and 2016 were \$639,001,203 and \$625,501,324, respectively.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2017 AND 2016

NOTE 2 CASH AND CASH EQUIVALENTS AND INVESTMENTS (CONTINUED)

The debt service reserve accounts are restricted by the bond indentures for the payment of principal and/or interest on the bonds, to the extent other available monies held under the indentures are insufficient to pay the interest on the bonds or to meet any sinking fund requirements. The amounts in the debt service reserve accounts for the various bond issues, which are included in cash and cash equivalents at June 30, 2017 and 2016 were \$40,650,330 and \$42,642,177, respectively.

Investments

The Programs' investments consist of annuity contracts and pooled cash management funds.

- Investment policies are defined in **NOTES TO FINANCIAL STATEMENTS – NOTE 1, BASIS OF INVESTMENTS**.

Investments – Custodial Credit Risk

The amounts held in the New Jersey Cash Management Fund, a pooled cash management fund administered by New Jersey State's Treasury, at June 30, 2017 and 2016, were \$18,582 and \$10,138, respectively, which is measured at net asset value.

Investments – Concentration of Credit Risk

Concentration of credit risk is the risk that relates to the amount of investment at any one entity. The disclosure requirement of this risk factor is limited to investments in excess of 5% of the total. Guaranteed investment contracts are the only category held by NJCLASS/FFELP subject to concentration of credit risk disclosure.

Investments – Interest Rate Risk

- NJCLASS/FFELP investment policies, as described in **NOTES TO FINANCIAL STATEMENTS – NOTE 1, BASIS OF INVESTMENTS**, require balances to be maintained in high quality, low-risk investment options. All investment vehicles used by the Authority seek to maintain a stable price of \$1.00 per share. In these types of investments, it is highly unlikely that normal fluctuations in interest earnings on the underlying securities would cause a loss of principal. Consequently, NJCLASS/FFELP investments are not subject to interest rate risk.

**NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2017 AND 2016**

NOTE 2 CASH AND CASH EQUIVALENTS AND INVESTMENTS (CONTINUED)

Fair Value

- In accordance with State Investment Council Regulations, units of ownership in the NJCMF may be purchased or redeemed on any business day (excluding State holidays) at the unit cost or value of \$1.00. Investment income and net realized gains and losses on investments are distributed daily in the form of additional whole units at the current day's net asset value. Fractional units are included in the succeeding day's distribution.
- The NJCMF values participants' shares on a fair value basis. Specifically, the NJCMF distributes income to participants on a daily basis based on (1) realized investment gains and losses calculated at market (and added to the Reserve Fund for the pro-rata portion of such gains attributable to "Other-than-State" participants), (2) interest income based on stated rates, (3) amortization of discounts and premiums on a straight-line basis, and (4) administrative and reserve fund fees charged only to "Other-than-State" participants.

NOTE 3 STUDENT LOANS RECEIVABLE

The terms and conditions of the FFELP loans held by the Authority are governed by the federal rules and regulations of FFELP and various benefit programs extended by the original lender of these purchased loans.

NJCLASS loans originated by the Authority to eligible borrowers, as defined in the bond indentures and NJCLASS Program regulations, have the following repayment options:

- (1) To pay principal and interest monthly, beginning within 60 days of disbursement;
- (2) To pay only interest while the student is in school and thereafter to pay principal and interest monthly; or
- (3) To defer principal and interest payments while the student is in school and thereafter to pay principal and interest monthly. Deferred interest on option 3 is periodically added to the loan principal balance.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2017 AND 2016

NOTE 3 STUDENT LOANS RECEIVABLE (CONTINUED)

Under options 1 and 2 as defined above, the NJCLASS loans originated since the inception of the Program in 1991 generally bear interest at initial rates ranging from 5.19% to 8.95%, and option 3 rates have ranged from 4.48% to 9.25%. All fixed rate NJCLASS loans, with the exception of Consolidation loans, Medical/Dental loans, and the Refi+ loan which was introduced during the 2016-17 academic year, have a step up rate that is .75% higher than the initial rate. The step up rate becomes effective in the 49th month in repayment, with the exception of option 3 loans, which beginning in the 2011-12 academic year; adjust in the 13th month of repayment.

Beginning in 1997, HESAA began offering a noncredit-based variable rate loan with an annual rate reset and initially a 23-year repayment term to qualifying graduate students. Any variable rate loans funded that were disbursed on June 1, 2001 or later are subject to an interest rate cap of 9%. This variable rate program was discontinued in 2006 and replaced by a new fixed rate Graduate/Professional NJCLASS Loan product with a 25-year term.

In June 2005, HESAA initiated an NJCLASS Consolidation Loan Program that allows existing NJCLASS borrowers who are out of school or withdrawn to consolidate their existing NJCLASS loans. The NJCLASS Consolidation Loan offers terms of either 25 or 30 years, depending on the dollar amount. The interest rate is a blended rate derived from the rates on the underlying loans being consolidated. Loans consolidated between June 1, 2010 and May 31, 2016 have an additional .25% added to the blended rate. Loans consolidated after May 31, 2016 have .25% subtracted from the blended interest rate.

In 2009, the Authority introduced the Med/NJ program, an NJCLASS loan for students working toward a MD, DO, DDS, or DMD degree. This program was discontinued in the 2012-13 academic year.

Concurrent with the issuance of the 2010-2 Bonds, the Authority introduced the 10-year fixed rate NJCLASS Student Loan. These student loans (known as Ten Year Option 1 Loans) offer only option 1 repayment (immediate payment of principal and interest) following disbursement, and only limited deferment or forbearance options.

Concurrent with the issuance of the 2014-1 Bonds, the Authority introduced the 10-year variable rate NJCLASS Student Loan. These student loans (known as Ten Year Variable Rate Option 1 Loans) offer only option 1 repayment (immediate payment of principal and interest) following disbursement, and only limited deferment or forbearance options. The interest rate on these loans is based on three month LIBOR + 4.25%, resets quarterly, and is subject to a 9.5% maximum interest rate. No proceeds of the 2015-1 or 2016-1 Bonds have been allocated to originate 10-year variable rate NJCLASS loans.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2017 AND 2016

NOTE 3 STUDENT LOANS RECEIVABLE (CONTINUED)

Concurrent with the issuance of the 2016-1 Bonds, the Authority allocated a portion of the proceeds to fund 10-year fixed rate loans to refinance and consolidate existing NJCLASS and Federal Plus student loans of borrowers with current New Jersey nexus who are out of school, at more favorable rates. This student loan (known as the NJCLASS Refi+ loan) offers only option 1 repayment (immediate payment of principal and interest) following disbursement, and only limited deferment or forbearance options. The Refi+ loan has a tiered interest rate structure, with three rates, and no step up rate, based on credit score at time of application. For the 2017-18 academic year, the rates will be 4.9%, 5.7%, and 6.9%.

Concurrent with the issuance of the 2017-1 Bonds, the Authority established the Repayment Assistance Program (RAP), for newly originated loans beginning in the 2017-18 academic year. RAP will allow borrowers (all income from all parties to the loan is evaluated as part of the qualification) to pay an amount equal to 10% of income over 150% of the federal poverty level based on household income of all parties, for up to two years. During the RAP period interest does not accrue on the loan, and the loan amortizes over the same period as the original term. The Trust will cover the interest portion of the payment during the two year maximum period. Borrowers sign RAP documentation agreeing to make a reduced monthly payment on time each month. RAP is available on a first-come, first-served basis and is subject to available funds. All borrowers will see principal reductions during the RAP period as a minimum monthly payment is required.

Over the life of the NJCLASS Program, the loan terms offered, credit policies, and underwriting criteria have been periodically adjusted to meet perceived borrower preferences and needs, as well as when such changes are deemed necessary for the best interests of the NJCLASS Loan Program. Recent changes in underwriting criteria are described in **Management Discussion and Analysis – Current Conditions**. The loan rates, borrower fees, and terms offered in the 2017-18, 2016-17, and 2015-16 academic years are shown in the chart below.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2017 AND 2016

NOTE 3 STUDENT LOANS RECEIVABLE (CONTINUED)

NJCLASS Loan Rates, Fees, and Terms

2017 -2018 Academic Year

Loan Description	Initial Rate	Step-Up Rate	Administrative Fee	Loan Term in Years	Month in Repayment When Stepup Rate Begins
Fixed Rate Option 1 & 2	5.19%	5.94%	3%	15	49
Fixed Rate Option 3	7.15%	7.90%	3%	20	13
Fixed Rate Option 1 - 10 Year	4.48%	5.23%	3%	10	49
Variable Rate Option 1 - 10 Year *	4.92%	N/A	0%	10	N/A
Graduate/Professional Fixed Rate - Option 1 & 2	5.19%	5.94%	3%	25	49
Graduate/Professional Fixed Rate - Option 3	7.15%	7.90%	3%	25	49
Refi + Loan (Rates based on Credit Score)	4.9%, 5.7% or 6.9%	N/A	0%	10	N/A
NJCLASS Consolidation	Weighted Average of Underlying Loans - 25 Basis Points	N/A	1.00%	25 or 30 Years	N/A

* Variable Rate 10 Year Option 1 Loan interest rate changes quarterly.

2016 -2017 Academic Year

Loan Description	Initial Rate	Step-Up Rate	Administrative Fee	Loan Term in Years	Month in Repayment When Stepup Rate Begins
Fixed Rate Option 1 & 2	5.19%	5.94%	3%	15	49
Fixed Rate Option 3	7.15%	7.90%	3%	20	13
Fixed Rate Option 1 - 10 Year	4.48%	5.23%	3%	10	49
Variable Rate Option 1 - 10 Year *	4.92%	N/A	0%	10	N/A
Graduate/Professional Fixed Rate - Option 1 & 2	5.19%	5.94%	3%	25	49
Graduate/Professional Fixed Rate - Option 3	7.15%	7.90%	3%	25	49
Refi + Loan (Rates based on Credit Score)	4.9%, 5.7% or 6.9%	N/A	0%	10	N/A
NJCLASS Consolidation	Weighted Average of Underlying Loans - 25 Basis Points	N/A	1.00%	25 or 30 Years	N/A

* Variable Rate 10 Year Option 1 Loan interest rate changes quarterly.

2015 -2016 Academic Year

Loan Description	Initial Rate	Step-Up Rate	Administrative Fee	Loan Term in Years	Month in Repayment When Stepup Rate Begins
Fixed Rate Option 1 & 2	6.20%	6.95%	3%	15	49
Fixed Rate Option 3	7.85%	8.60%	3%	20	13
Fixed Rate Option 1 - 10 Year	4.99%	5.74%	3%	10	49
Variable Rate Option 1 - 10 Year *	4.53%	4.53%	0%	10	N/A
Graduate/Professional Fixed Rate - Option 1 & 2	6.20%	6.95%	3%	25	49
Graduate/Professional Fixed Rate - Option 3	7.85%	8.60%	3%	25	49
NJCLASS Consolidation	Weighted Average of Underlying Loans + 25 Basis Points	N/A	1.00%	25 or 30 Years	N/A

* Variable Rate 10 Year Option 1 Loan interest rate changes quarterly.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
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NOTE 3 STUDENT LOANS RECEIVABLE (CONTINUED)

Loan Servicing

In conjunction with the Authority's servicing of the student loans, the NJCLASS Loan Program remits to the Authority certain fees for Program administration, that are paid from Program revenues. For the years ended June 30, 2017 and 2016, \$11,726,439 and \$11,468,691 of servicing fees, respectively, were included in loan servicing fees charged to the NJCLASS Loan Program. In connection with its portfolios of existing loans, FFELP pays certain fees for Program administration, which are payable from Program revenues. For the years ended June 30, 2017 and 2016, the fees included administrative expenses of \$130,477 and \$152,357, respectively, paid to the Authority and fees paid to servicing agents of \$302,081 and \$356,148, respectively. In addition, for the years ended June 30, 2017 and 2016, loan consolidation rebate fees of \$503,696 and \$574,849, respectively, were paid to the United States Department of Education.

Loan Defaults/Loan Reserve Fund

Under the NJCLASS Loan Program, when a student loan payable in monthly installments reaches 180 days of delinquency or when a student loan payable in installments less frequent than monthly reaches 240 days of delinquency, the Authority will declare the respective loan "in default."

For most of its NJCLASS bond issues, the Authority has established loan default reserve funds to stabilize the impact of loan defaults in the NJCLASS Loan Program. These are funded from a percentage of original loan principal specified by the appropriate master indenture, and not from bond proceeds.

The Loan Reserve Fund is a separate fund established by the Authority to protect the interests of NJCLASS bondholders by reimbursing the various HESAA bond issues when loans default. Amounts subsequently received from collections of defaulted student loans are used to replenish the Loan Reserve Fund to the extent of 70% of recoveries. The Authority retains the remaining 30% as a collection fee.

For the 1998 and 2008 Master Indentures, this fund is not part of the NJCLASS Loan Program Trust Estate, thus it is not included in the accompanying financial statements. For the 2009, 2010-1, and 2010-2 Indentures, the loan reserve funds are part of these respective indentures. Consequently, loan reserve activity for these bond issues is included in the accompanying financial statements and shown in the combining statements presented in the supplementary information section.

During fiscal years ended 2017 and 2016, default claims paid by the external loan reserve funds established for the 1998 and 2008 Indentures totaled \$4,550,582 and \$5,560,545, respectively, and new claims for the same periods totaled \$2,983,399 and \$4,232,403, respectively. As of June 30, 2017 and 2016, the balances due from the external loan reserve funds to cover defaulted loans totaled \$44,771,409 and \$46,338,591, respectively.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
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NOTE 3 STUDENT LOANS RECEIVABLE (CONTINUED)

Loan Defaults/Loan Reserve Fund (Continued)

For the fiscal years 2017 and 2016, collections on defaulted loans within the internal loan reserve funds established for the 2009, 2010-1, and 2010-2 Indentures, which are included within the NJCLASS/FFELP Loan Programs Financial Statements, totaled \$9,358,498 and \$9,727,719, respectively, and new defaulted loans for the same periods totaled \$14,585,457 and \$19,266,019. As of June 30, 2017 and 2016, the balances due from these loan reserve funds to cover defaulted loans within the 2009, 2010-1, and 2010-2 Indentures, as well as from loans originated under the 2012-1 Indenture, under which a loan reserve fund was not established, totaled \$161,721,196 and \$151,591,600, respectively.

Amounts due to and from these internal loan reserve funds are eliminated in the statements of net position, but are shown in the combining schedules of net position.

The Authority considers most of the amount due from its NJCLASS Loan Reserve Funds to be collectible. However, because the ability to pay claims from the Loan Reserve Funds is partially dependent on collections on defaulted loans, management continually evaluates the cash flows of each Loan Reserve Fund to determine its ability to reimburse the bond issues on a timely basis. During the fiscal years 2017 and 2016, based on past collections experience and an analysis of the current receivable from its Loan Reserve Funds, management recorded allowances for doubtful accounts in the amount of \$29,837,281 and \$31,120,146, respectively, against the June 30, 2017 and 2016 amounts due from the external Loan Reserve Funds. Allowances for doubtful accounts recorded against the June 30, 2017 and 2016 amounts due from the internal Loan Reserve Funds totaled \$110,096,015 and \$102,577,793, respectively.

In addition, when applicable under specific bond indentures, the Loan Reserve Funds received 1% of the loan amount disbursed from the administrative fee paid by the borrower, and 70% of collections on defaulted loans. As of June 30, 2017 and 2016, the balances due to the Loan Reserve Funds from default collections totaled \$449,955 and \$425,212, respectively.

Under the terms 2012-1 Indenture, which includes the 2012-1, 2013-1, 2014-1, 2015-1, and 2016-1 Bond Issues, no loan reserve fund was established.

NOTE 4 USE OF FINANCIAL INSTRUMENTS

The Authority had entered into financial instrument Swap and Cap Agreements (the Agreements) with various counterparties, in general, contemporaneously with the issuance of its Tax Exempt Variable Rate Bonds, also known as ARCs, issued between 2001 and 2007 to support its NJCLASS loan program. All of these Swap and Cap Agreements were terminated during the Year ended June 30, 2017, in connection with the refunding of all remaining ARC bonds as part of the 2017-1 Bond Issue.

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NOTE 4 USE OF FINANCIAL INSTRUMENTS (CONTINUED)

Under the terms of the Agreements, the Authority paid a fixed rate of interest on pre-established notional amounts. In return, the Authority received the USD-SIFMA Index rate as calculated weekly, which historically had closely tracked the variable interest rates generated in the ARC market. The purpose of the Agreements was to hedge the Authority's ARC bonds and/or fixed-rate NJCLASS loans being funded through the proceeds of the variable rate ARC bonds.

The purpose of the interest rate Cap agreements was to allow the Authority to cap the variable rate of interest on NJCLASS variable rate loans funded at 9%, a benefit comparable with maximum rates of the federal PLUS program. The Cap agreement initiated on May 29, 2001, provided for payment to the Authority if market interest rates, as determined by the floating index, which is 65% of the 12-Month LIBOR, increased above 6.40%. The Cap agreement initiated on May 27, 2003, provided for payment to the Authority if market interest rates, as determined by the floating index, which is 72% of USD LIBOR, increased above 6.15%.

As governed by the amortization schedules contained in each of these Agreements, the notional amount of each Swap or Cap increased to a maximum, then amortized to a minimum value before a fixed termination date, to match the anticipated changes in the outstanding balances of the related student loans or ARC bonds as applicable.

The total original notional amount of all Swap and Cap agreements entered into in connection with the ARCs was \$479,550,000. The total maximum notional amounts as defined on the amortization schedules of the respective Swap agreements was \$1,143,450,000. Subsequent decreases in the notional amounts were due to scheduled amortization of \$200,500,571, and early Swap terminations of \$942,949,429, which reduced the combined outstanding notional amount to \$0 as of June 30, 2017.

Certain swap agreements contained a feature that gave HESAA the option to terminate the swap on or after a predetermined date at no cost. This financial instrument is classified as a "Swaption." The fair values of these Swaptions were included in the fair market value of the Swap and reported as deferred outflows of resources and liabilities on the statement of net position as of June 30, 2016.

The Authority tested the Agreements for hedge effectiveness in accordance with GASB Statement No. 53, as of June 30, 2016. As of that date, all of the Agreements were found to be effective and, therefore, the fair value of the Swaps was recorded as a deferred outflow and a liability on the June 30, 2016 statement of net position.

**NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2017 AND 2016**

NOTE 4 USE OF FINANCIAL INSTRUMENTS (CONTINUED)

The swap and cap agreements liability is measured by alternative pricing sources with reasonable levels of price transparency in markets that may not be continuously active. Based on the complex nature of Swap or Cap, the markets these instruments trade in are not as efficient and are less liquid than that of the more mature Level 1 markets. These markets do, however, have comparable, observable inputs in which an alternative pricing source values these assets in order to arrive at a fair market value. These characteristics classify Swap and Cap Agreements as Level 2 in the fair value hierarchy.

The interest rates, notional amounts, provider (or counterparty), fair values, and termination dates for each Agreement outstanding at June 30, 2016 are detailed in the following schedule.

Values as of June 30, 2016

Transaction Type	Bond Issue (2)	Fixed Rate	Notional Amount	Fair Value (1)	Provider	Settlement Occur	Termination Date
Swap	2003	3.1710%	\$ 14,500,000	\$ 549,963	UBS AG	Semi-Annually	12/01/18
Cap		6.4000%	1,300,000	(5)	UBS AG	Semi-Annually	06/01/19
Cap		6.1500%	8,200,000	177,346	UBS AG	Annually	06/01/28
		Total	<u>24,000,000</u>	<u>727,305</u>			
Swap	2006	4.4750%	11,401,034	813,999	Citigroup	Semi-Annually	12/01/31
		Total	<u>11,401,034</u>	<u>813,999</u>			
Swap	2007	4.0970%	18,904,018	619,992	Citigroup	Semi-Annually	06/01/36
Swap		0.3930%	16,906,835	554,465	UBS AG	Semi-Annually	06/01/36
		Total	<u>35,810,853</u>	<u>1,174,457</u>			
	Grand Total		<u>\$ 71,211,887</u>	<u>\$ 2,715,761</u>			

(1) All fair values that result in a positive value to the swap provider are shown as positive amounts.

All fair values that result in a positive value to HESAA are shown as negative amounts.

(2) Indicates the year the financial instrument was issued.

NOTE 5 BONDS PAYABLE

The Authority has issued bonds to support its loan programs. All bonds described herein are limited obligations of the Authority, payable solely from the assets of the NJCLASS/FFELP Trust Estate (Trust Estate), as described in the official statement of each bond issue. In addition to the assets or funds of the Trust Estate, all bonds issued from 1998 through 2008 are covered by municipal bond insurance policies guaranteeing payment of principal and interest in the event of default by the Authority. None of the Authority's assets or funds (other than the Trust Estate) are pledged as security for the bonds.

**NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2017 AND 2016**

NOTE 5 BONDS PAYABLE

Bonds Outstanding

The following schedules present summarized information relating to the interest rates and future maturities of the bonds outstanding as of June 30:

Bonds Outstanding June 30, 2017

Student Loan Revenue Bond Title Issue Year/Series	Interest Rate Range as of June 30, 2017	Maturity Dates	Bonds Outstanding (in thousands)			Bonds Outstanding (in thousands)		Amounts Due within One Year
			June 30, 2016	Additions	Reductions	June 30, 2017		
2002, Series A through D ⁽¹⁾	0.556% (ARCs)	6/1/2037	\$ 1,200	\$ -	\$ 1,200	\$ -	\$ -	
2003, Series A through D ⁽¹⁾	1.640%-1.900% (ARCs)	5/28/2038	34,600	-	34,600	-	-	
2004, Series A through D ⁽¹⁾	0.556%-1.700% (ARCs)	4/1/2039	34,050	-	34,050	-	-	
2005, Series A through D ⁽¹⁾	0.556%-1.900% (ARCs)	5/1/2040	19,150	-	19,150	-	-	
2006, Series A through D ⁽¹⁾	0.533%-0.562% (ARCs)	12/1/2040	1,500	-	1,500	-	-	
2007, Series A through D ⁽¹⁾	0.624%-0.680% (ARCs)	12/1/2041	175	-	175	-	-	
2008, Series A	6.125%	6/1/2030	172,445	-	23,600	148,845	15,500	
2009, Series A	4.500%-5.625%	6/1/2017-6/1/2030	289,200	-	43,400	245,800	39,500	
2010-1, Series A&B	3.75%-5.40%	12/1/2016-12/1/2037	379,900	-	72,500	307,400	56,700	
2010, Series FFELP ⁽²⁾	2.151%	6/1/2036	59,020	-	9,335	49,685	10,000	
2010-2	3.50%-5.00%	12/1/2016-12/1/2036	130,400	-	29,000	101,400	30,000	
2011-1	3.625%-5.875%	12/1/2016-12/1/2033	229,200	-	36,200	193,000	32,000	
2012-1	4.00%-5.75%	12/1/2016-12/1/2039	203,500	-	31,900	171,600	25,700	
2013-1	3.25%-5.00%	12/1/2016-12/1/2043	176,200	-	22,100	154,100	14,720	
2014-1 Series A-1 & B	3.00%-5.00%	12/1/2016-12/1/2044	191,000	-	21,600	169,400	13,400	
2014-1, Series A-2 ⁽³⁾	2.701%	12/1/2023	17,655	-	1,610	16,045	4,375	
2015-1	4.00%-5.00%	12/1/2016-12/1/2044	180,000	-	3,000	177,000	10,000	
2016-1	2.75%-5.00%	12/1/2017-12/1/2046	190,000	-	-	190,000	3,000	
2017-1	2.95%-5.00%	12/1/2019-12/1/2047	-	250,000	-	250,000	-	
Totals			<u>\$ 2,309,195</u>	<u>\$ 250,000</u>	<u>\$ 384,920</u>	<u>\$ 2,174,275</u>	<u>\$ 254,895</u>	

(1) All 2002, 2003, 2004, 2005, 2006 and 2007 Series A through D Student Loan Revenue Bonds were issued as Auction Rate Certificates (ARCs). These Bonds carried floating interest rates. After a uniform initial rate and varying durations by series were set at the issue date, rates were reset every 35 days at a separate auction for each series. The interest rate ranges stated in the table for the 2002 through 2007 Bond Issues are as of May 31, 2017.

(2) The 2010-FFELP Bonds are Tax Exempt LIBOR Floating Rate Bonds, originally consisting of Class A-1 & Class A-2 Bonds. The Class A-1 Bonds were fully retired at June 30, 2014. The rate on the Class A-2 Bonds is 100% of 3-Month LIBOR plus .95%. Interest is paid quarterly.

(3) The 2014-1A-2 Bonds are LIBOR Floating Rate Bonds, which have been purchased directly from the Authority by Banc of America Preferred Funding Corporation, pursuant to a Variable Rate Bond Purchase Agreement, dated April 28, 2014. The interest rate on the 2014-1 Series A-2 Bonds is 100% of 3 Month LIBOR plus 1.50%, but not to exceed 8.00%. Interest is paid quarterly.

**NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
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NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2017 AND 2016**

NOTE 5 BONDS PAYABLE (CONTINUED)

Bonds Outstanding (Continued)

Bonds Outstanding June 30, 2016

Student Loan Revenue Bond Title Issue Year/Series	Interest Rate Range as of June 30, 2016	Maturity Dates	Bonds Outstanding			Bonds Outstanding		Amounts Due within One Year
			(in thousands) June 30, 2015	Additions	Reductions	(in thousands) June 30, 2016		
2002, Series A through D ⁽¹⁾	0.199%-0.720% (ARCs)	6/1/2037	\$ 1,450	\$ -	\$ 250	\$ 1,200	\$ -	
2003, Series A through D ⁽¹⁾	0.572%-1.080% (ARCs)	5/28/2038	34,600	-	-	34,600	-	
2004, Series A through D ⁽¹⁾	0.187%-0.720% (ARCs)	4/1/2039	34,050	-	-	34,050	-	
2005, Series A through D ⁽¹⁾	0.205%-1.080% (ARCs)	5/1/2040	25,550	-	6,400	19,150	-	
2006, Series A through D ⁽¹⁾	0.193%-1.080% (ARCs)	12/1/2040	1,875	-	375	1,500	-	
2007, Series A through D ⁽¹⁾	0.312%-0.344% (ARCs)	12/1/2041	1,300	-	1,125	175	-	
2008, Series A	6.125%	6/1/2030	209,245	-	36,800	172,445	5,800	
2009, Series A	4.500%-5.625%	6/1/2017-6/1/2030	328,900	-	39,700	289,200	35,000	
2010-1, Series A&B	3.75%-5.40%	12/1/2016-12/1/2037	451,900	-	72,000	379,900	62,800	
2010, Series FFELP ⁽²⁾	1.62%	6/1/2036	68,735	-	9,715	59,020	10,000	
2010-2	3.50%-5.00%	12/1/2016-12/1/2036	164,000	-	33,600	130,400	25,700	
2011-1	3.625%-5.875%	12/1/2016-12/1/2033	260,800	-	31,600	229,200	27,800	
2012-1	4.00%-5.75%	12/1/2016-12/1/2039	231,400	-	27,900	203,500	21,900	
2013-1	3.25%-5.00%	12/1/2016-12/1/2043	197,000	-	20,800	176,200	13,900	
2014-1 Series A-1 & B	3.00%-5.00%	12/1/2016-12/1/2044	195,000	-	4,000	191,000	15,400	
2014-1, Series A-2 ⁽³⁾	2.17%	12/1/2023	17,655	-	-	17,655	-	
2015-1	4.00%-5.00%	12/1/2016-12/1/2044	180,000	-	-	180,000	3,000	
2016-1	2.75%-5.00%	12/1/2017-12/1/2046	-	190,000	-	190,000	-	
Totals			<u>\$ 2,403,460</u>	<u>\$ 190,000</u>	<u>\$ 284,265</u>	<u>\$ 2,309,195</u>	<u>\$ 153,500</u>	

(1) All 2002, 2003, 2004, 2005, 2006 and 2007 Series A through D Student Loan Revenue Bonds were issued as Auction Rate Certificates (ARCs).

These Bonds carry floating interest rates. After a uniform initial rate and varying durations by series were set at the issue date, rates are reset every 35 days at a separate auction for each series. The interest rate ranges stated in the table are as of June 30, 2016.

(2) The 2010-FFELP Bonds are Tax Exempt LIBOR Floating Rate Bonds, originally consisting of Class A-1 & Class A-2 Bonds. The Class A-1 Bonds, were fully retired at June 30, 2014. The rate on the Class A-2 Bonds is 100% of 3-Month LIBOR plus .95%. Interest is paid quarterly.

(3) The 2014-1A-2 Bonds are LIBOR Floating Rate Bonds, which have been purchased directly from the Authority by Banc of America Preferred Funding Corporation, pursuant to a Variable Rate Bond Purchase Agreement, dated April 28, 2014. The interest rate on the 2014-1 Series A-2 Bonds is 100% of 3 Month LIBOR plus 1.50%, but not to exceed 8.00%. Interest is paid quarterly.

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NOTE 5 BONDS PAYABLE (CONTINUED)

Redemption Provisions

The supplemental indentures for each bond issue define the terms under which bond redemptions are to occur. Specific information and requirements governing each type of redemption are defined in the sections on redemption provisions below. These sections are followed by a cumulative schedule of bonds issued, bonds accreted, redemptions by type and bond issue since the inception of the NJCLASS Program in 1991, as well as bonds outstanding at June 30, 2017.

Extraordinary Redemptions

Provisions governing the extraordinary redemption of bonds prior to maturity were included in the redemption provisions sections of the indentures for all bonds issued during the years 1991 through 2007. Where applicable, these early redemptions were permitted under the Extraordinary Redemption from Unexpended Proceeds, the Special Redemption, Extraordinary Redemption from Excess Revenues, Special Optional Redemption from Excess Revenues, and Special Mandatory Redemption from Excess Revenues sections of the indentures or supplemental indentures. All bonds retired under the Extraordinary Redemption provisions were redeemable at par.

The 2008, 2009, 2010-1, 2010-2, 2011-1, 2012-1, 2013-1, 2014-1, 2015-1, 2016-1, and 2017-1 Bonds that are eligible for redemption prior to maturity are also eligible for special optional redemption from excess revenues at the option of the Authority, plus accrued interest. During the 2017 fiscal year, a total of \$139,800,000 of bonds within these respective issues were redeemed under this provision and are included in the Cumulative Schedule of Bond Redemptions at June 30, 2017.

Optional Redemptions

Each indenture also contains provisions for the optional redemptions of NJCLASS fixed rate bonds.

The following chart outlines the optional redemption provisions for the 2008 through 2017-1 bonds. Bonds maturing prior to these dates are not subject to optional redemption prior to maturity.

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NOTES TO FINANCIAL STATEMENTS
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NOTE 5 BONDS PAYABLE (CONTINUED)

Optional Redemptions (Continued)

<u>Bond</u>	<u>Maturity</u>	<u>Subject to Optional Redemption</u>	<u>First Eligible Call Date</u>
2008	On or After 6/1/19	Yes at Par Plus Accrued Interest	June 1, 2018
2009A	Prior to 6/1/20	No	
2009A	On or After 6/1/20	Yes at Par Plus Accrued Interest	June 1, 2019
2010-1A	Prior to 12/1/20	No	
2010-1A	On or After 12/1/20	Yes at Par Plus Accrued Interest	December 1, 2019
2010-2	Prior to 12/1/21	No	
2010-2	On or After 12/1/21	Yes at Par Plus Accrued Interest	December 1, 2020
2011-1	Prior to 12/1/22	No	
2011-1	On or After 12/1/22	Yes at Par Plus Accrued Interest	December 1, 2021
2012-1	Prior to 12/1/23	No	
2012-1	On or After 12/1/23	Yes at Par Plus Accrued Interest	December 1, 2022
2013-1	Prior to 12/1/23	No	
2013-1	On or After 12/1/23	Yes at Par Plus Accrued Interest	December 1, 2022
2014-1	Prior to 12/1/24	No	
2014-1	On or After 12/1/24	Yes at Par Plus Accrued Interest	December 1, 2023
2015-1	Prior to 12/1/25	No	
2015-1	On or After 12/1/25	Yes at Par Plus Accrued Interest	December 1, 2024
2016-1	Prior to 12/1/26	No	
2016-1	On or After 12/1/26	Yes at Par Plus Accrued Interest	December 1, 2025
2017-1	Prior to 12/1/27	No	
2017-1	On or After 12/1/27	Yes at Par Plus Accrued Interest	December 1, 2026

Scheduled Maturities

Since the inception of the NJCLASS/FFELP Programs in 1991, the supplemental indentures applicable to each bond issue have included schedules containing the maturity dates of the various CUSIPs within each bond issue.

As governed by the indenture for each issue and series for the years 2008 and 2009, mandatory sinking fund redemptions prior to maturity, in part, by lot are required. The amounts of sinking fund redemptions for the fiscal years 2018 through 2022 and thereafter, are included in the Schedule of Future Maturities and Sinking Fund Requirements shown on page 35.

Cumulative Redemptions

The following schedules present summarized information by bond issue relating to all types of bond redemptions from the inception of the NJCLASS/FFELP Program in 1991 to the financial statement date.

**NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
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NOTE 5 BONDS PAYABLE (CONTINUED)

Cumulative Redemptions (Continued)

Cumulative Schedule of Bond Redemptions at June 30, 2017

Bond Issue	Original Principal	Semi-Annual Accretion	Scheduled Maturity	Excess Revenue Redemption	Unexpended Proceeds Redemption	Optional Redemption	Special Redemption	Special Optional Redemption	Bond Tender (1)	Refunded	Current Principal Outstanding at June 30, 2017
1991	\$ 24,996,064	\$3,562,871	\$ (5,910,000)	\$ (20,468,935)	\$ (2,180,000)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
1992	35,000,000	-	(12,730,000)	(22,270,000)	-	-	-	-	-	-	-
1993	20,000,000	-	(6,105,000)	(13,475,000)	(420,000)	-	-	-	-	-	-
1995	15,000,000	-	(4,025,000)	(10,975,000)	-	-	-	-	-	-	-
1996	18,000,000	-	(4,450,000)	(11,015,000)	-	(2,535,000)	-	-	-	-	-
1997A	25,000,000	-	(4,500,000)	(17,350,000)	-	(3,150,000)	-	-	-	-	-
1997B	12,000,000	-	-	-	-	-	-	-	-	(12,000,000)	-
1998	80,000,000	-	(9,445,000)	(53,045,000)	-	(17,510,000)	-	-	-	-	-
1999A	50,000,000	-	(6,625,000)	(25,830,000)	-	(12,445,000)	(5,100,000)	-	-	-	-
1999B	12,000,000	-	-	-	-	-	-	-	-	(12,000,000)	-
2000	70,000,000	-	(15,675,000)	(29,530,000)	-	(17,030,000)	(7,765,000)	-	-	-	-
2001	190,000,000	-	-	-	-	(3,000,000)	(60,850,000)	-	(126,150,000)	-	-
2002	166,000,000	-	-	-	-	-	(62,250,000)	-	(103,550,000)	(200,000)	-
2003	212,000,000	-	-	-	-	-	(56,400,000)	-	(121,000,000)	(34,600,000)	-
2004	200,000,000	-	-	-	-	-	-	-	(165,950,000)	(34,050,000)	-
2005	225,000,000	-	-	-	-	-	(23,750,000)	-	(184,850,000)	(16,400,000)	-
2006	225,000,000	-	-	-	-	-	(30,800,000)	-	(192,725,000)	(1,475,000)	-
2007	275,000,000	-	-	-	-	-	(19,125,000)	-	(255,700,000)	(175,000)	-
2008	350,000,000	-	-	-	(19,405,000)	-	-	(181,750,000)	-	-	148,845,000
2009	450,000,000	-	(90,500,000)	-	-	-	-	(113,700,000)	-	-	245,800,000
2010-1	713,000,000	-	(192,230,000)	-	-	-	-	(213,370,000)	-	-	307,400,000
2010-FFELP	145,000,000	-	-	(95,315,000)	-	-	-	-	-	-	49,685,000
2010-2	280,000,000	-	(81,600,000)	-	-	-	-	(97,000,000)	-	-	101,400,000
2011-1	326,500,000	-	(61,100,000)	-	-	-	-	(72,400,000)	-	-	193,000,000
2012-1	259,300,000	-	(38,000,000)	-	-	-	-	(49,700,000)	-	-	171,600,000
2013-1	200,000,000	-	(17,700,000)	-	-	-	-	(28,200,000)	-	-	154,100,000
2014-1	220,000,000	-	(10,000,000)	-	(8,955,000)	-	-	(15,600,000)	-	-	185,445,000
2015-1	180,000,000	-	(3,000,000)	-	-	-	-	-	-	-	177,000,000
2016-1	190,000,000	-	-	-	-	-	-	-	-	-	190,000,000
2017-1	250,000,000	-	-	-	-	-	-	-	-	-	250,000,000
Totals	\$ 5,418,796,064	\$ 3,562,871	\$ (563,595,000)	\$ (299,273,935)	\$ (30,960,000)	\$ (55,670,000)	\$ (266,040,000)	\$ (771,720,000)	\$ (1,149,925,000)	\$ (110,900,000)	\$ 2,174,275,000

(1) Bond Tenders are purchases in Lieu of Redemption resulting in bond retirements.

**NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2017 AND 2016**

NOTE 5 BONDS PAYABLE (CONTINUED)

Cumulative Redemptions (Continued)

Cumulative Schedule of Bond Redemptions at June 30, 2016

Bond Issue	Original Principal	Semi-Annual Accretion	Scheduled Maturity	Excess Revenue Redemption	Unexpended Proceeds Redemption	Optional Redemption	Special Redemption	Special Optional Redemption	Bond Tender (1)	Refunded	Current Principal Outstanding at June 30, 2016
1991	\$ 24,996,064	\$ 3,562,871	\$ (5,910,000)	\$ (20,468,935)	\$ (2,180,000)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
1992	35,000,000	-	(12,730,000)	(22,270,000)	-	-	-	-	-	-	-
1993	20,000,000	-	(6,105,000)	(13,475,000)	(420,000)	-	-	-	-	-	-
1995	15,000,000	-	(4,025,000)	(10,975,000)	-	-	-	-	-	-	-
1996	18,000,000	-	(4,450,000)	(11,015,000)	-	(2,535,000)	-	-	-	-	-
1997A	25,000,000	-	(4,500,000)	(17,350,000)	-	(3,150,000)	-	-	-	-	-
1997B	12,000,000	-	-	-	-	-	-	-	-	(12,000,000)	-
1998	80,000,000	-	(9,445,000)	(53,045,000)	-	(17,510,000)	-	-	-	-	-
1999A	50,000,000	-	(6,625,000)	(25,830,000)	-	(12,445,000)	(5,100,000)	-	-	-	-
1999B	12,000,000	-	-	-	-	-	-	-	-	(12,000,000)	-
2000	70,000,000	-	(15,675,000)	(29,530,000)	-	(17,030,000)	(7,765,000)	-	-	-	-
2001	190,000,000	-	-	-	-	(3,000,000)	(60,850,000)	-	(126,150,000)	-	-
2002	166,000,000	-	-	-	-	-	(61,250,000)	-	(103,550,000)	-	1,200,000
2003	212,000,000	-	-	-	-	-	(56,400,000)	-	(121,000,000)	-	34,600,000
2004	200,000,000	-	-	-	-	-	-	-	(165,950,000)	-	34,050,000
2005	225,000,000	-	-	-	-	-	(21,000,000)	-	(184,850,000)	-	19,150,000
2006	225,000,000	-	-	-	-	-	(30,775,000)	-	(192,725,000)	-	1,500,000
2007	275,000,000	-	-	-	-	-	(19,125,000)	-	(255,700,000)	-	175,000
2008	350,000,000	-	-	-	(19,405,000)	-	-	(158,150,000)	-	-	172,445,000
2009	450,000,000	-	(60,500,000)	-	-	-	-	(100,300,000)	-	-	289,200,000
2010-1	713,000,000	-	(146,730,000)	-	-	-	-	(186,370,000)	-	-	379,900,000
2010-FFELP	145,000,000	-	-	(85,980,000)	-	-	-	-	-	-	59,020,000
2010-2	280,000,000	-	(62,000,000)	-	-	-	-	(87,600,000)	-	-	130,400,000
2011-1	326,500,000	-	(43,400,000)	-	-	-	-	(53,900,000)	-	-	229,200,000
2012-1	259,300,000	-	(25,300,000)	-	-	-	-	(30,800,000)	-	-	203,500,000
2013-1	200,000,000	-	(9,000,000)	-	-	-	-	(14,800,000)	-	-	176,200,000
2014-1	220,000,000	-	(4,000,000)	-	(7,345,000)	-	-	-	-	-	208,655,000
2015-1	180,000,000	-	-	-	-	-	-	-	-	-	180,000,000
2016-1	190,000,000	-	-	-	-	-	-	-	-	-	190,000,000
Totals	\$ 5,168,796,064	\$ 3,562,871	\$ (420,095,000)	\$ (289,938,935)	\$ (29,350,000)	\$ (55,670,000)	\$ (262,265,000)	\$ (631,920,000)	\$ (1,149,925,000)	\$ (24,000,000)	\$ 2,309,195,000

(1) Bond Tenders are purchases in Lieu of Redemption resulting in bond retirements.

**NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2017 AND 2016**

NOTE 5 BONDS PAYABLE (CONTINUED)

Future Maturities and Sinking Fund Requirements

Future maturities of bonds payable, including interest, are as follows:

<u>Year Ending June 30,</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2018	\$ 254,895,000	\$ 92,488,055	\$ 347,383,055
2019	172,200,000	84,764,563	256,964,563
2020	170,800,000	77,057,822	247,857,822
2021	156,900,000	69,753,023	226,653,023
2022	117,695,000	63,004,357	180,699,357
2023-2027	484,780,000	243,992,007	728,772,007
2028-2032	583,875,000	114,860,900	698,735,900
2033-2037	113,630,000	30,974,717	144,604,717
2038-2042	44,500,000	19,813,542	64,313,542
2043-2048	75,000,000	10,835,417	85,835,417
Total	<u>\$ 2,174,275,000</u>	<u>\$ 807,544,402</u>	<u>\$ 2,981,819,402</u>

Bond Premium and Discount

Bond premium and discount amounts have been recorded in connection with the issuance of the Authority's 2009 Series A Bonds, 2010-1, 2010-2, 2011-1, 2012-1, 2013-1, 2014-1, 2015-1, 2016-1 and 2017-1 Bonds. Bond premiums, net of discount are reported as liabilities. Bond premiums and discounts are amortized over the life of the related debt using the straight-line method of amortization. The unamortized amount of premium and discount is shown as a net amount in the liabilities section on the statement of net position, and amortization revenue and expense is credited or charged to bond interest expense in the statement of revenues, expenses, and changes in net position. Related amounts as of June 30, 2017 and 2016 are as follows:

	<u>2017</u>	<u>2016</u>
Bond Premium	\$ 96,456,712	\$ 82,439,846
Accumulated Amortization	(57,261,663)	(48,089,432)
Total Unamortized Bond Premium	<u>\$ 39,195,049</u>	<u>\$ 34,350,414</u>
Annual Amortization Revenue	<u>\$9,172,230</u>	<u>\$ 9,098,060</u>
Bond Discount	\$ 13,240,055	\$ 12,067,726
Accumulated Amortization	(4,601,916)	(3,716,138)
Total Unamortized Bond Discount	<u>\$ 8,638,139</u>	<u>\$ 8,351,588</u>
Annual Amortization Expense	<u>\$ 885,778</u>	<u>\$ 805,662</u>
Net Unamortized Bond Premium	<u>\$ 30,556,910</u>	<u>\$ 25,998,826</u>
Net Amortization Revenue	<u>\$ 8,286,452</u>	<u>\$ 8,292,399</u>

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2017 AND 2016

NOTE 5 BONDS PAYABLE (CONTINUED)

Gains on Bond Retirements

During 2017 and 2016, due to market conditions in which investments in ARC bonds could not be resold at par through the auction process, several broker/dealer firms, which were holders of these bonds or agents of the holders, made offers to HESAA to sell back portions of their holdings at prices below par.

As a result, the Authority repurchased and retired \$3,775,000 of its ARC bonds through Special Redemptions, as permitted under the indentures, at prices averaging 98.1% of par, resulting in total gains on retirement of \$72,062 during the year ended June 30, 2017.

The Authority repurchased and retired \$8,150,000 of its ARC bonds through Special Redemptions, as permitted under the indentures, at prices averaging 98.0% of par, resulting in total gains on retirement of \$160,000 during the year ended June 30, 2016.

NOTE 6 ARBITRAGE REBATES

Pursuant to current federal income tax law and in accordance with the bond indentures, certain income earned on nonpurpose investments (investments other than student loans) attributable to the Authority's outstanding tax-exempt bonds is subject to payment to the U.S. Treasury as arbitrage rebates.

The arbitrage rebates are determined and calculated annually based upon the percentage of yield realized on the nonpurpose investments compared to the percentage of yield on the tax-exempt bonds and is cumulative over the lives and terms of the applicable bond series. Accordingly, the determined amount for any one-year could be reduced in subsequent years based on changes in yield differentials. No arbitrage expense was accrued or paid during the 2017 and 2016 fiscal years.

NOTE 7 CONCENTRATION OF CREDIT RISK

Financial Instruments

As disclosed in Note 1, the Authority's loan programs used financial instruments. These Agreements were structured to enable variable rate bond proceeds to meet specific needs of the student loan market by reducing the risk associated with changes in interest rates.

As of June 30, 2017 and 2016, the liability for amounts payable to the counterparties associated with the financial instruments specified in Note 1 was \$-0- and \$182,611, respectively. This amount was included in accrued interest payable.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2017 AND 2016

NOTE 7 CONCENTRATION OF CREDIT RISK (CONTINUED)

Financial Instruments (Continued)

In order to enhance the security of these financial instruments, the Authority had included provisions in the contracts that governed these agreements requiring the counterparty to post collateral in the form of negotiable debt obligations of the U.S. Treasury if its long-term senior unsecured debt rating from S&P was withdrawn, suspended or fell to or below "A+;" if its rating from Moody's was withdrawn, suspended, or fell to or below "A1"; or if its rating from Fitch was withdrawn, suspended, or fell to or below "A+."

As an additional safeguard, the Authority had the option to terminate the agreements regarding these financial instruments at any time, subject to the settlement of market value amounts due to the issuer or HESAA at the time of termination. All of the Authority's financial instrument agreements that were outstanding as of June 30, 2016 were terminated on or before June 1, 2017.

Student Loans Receivable

The Authority provides student loans to New Jersey residents and out-of-state residents attending college in New Jersey, who use the proceeds for the purpose of pursuing higher education. The Authority assesses eligibility of loan applicants using criteria equal to the established guidelines for comparable loans in the banking industry. HESAA management continually monitors the performance of the NJCLASS and FFELP loan portfolios and maintains loan reserve funds for the 1998, 2008, 2009, 2010-1, and 2010-2 Master Indentures, which were capitalized by a fee charged at disbursement and partially replenished by collections on defaulted loans, to reimburse the bond issues when defaults occur. This policy is in conformity with the reserve amount requirements of the trust indentures between the Authority and Wells Fargo Bank. As a means of ensuring that cash flows generated from NJCLASS Student Loans will be sufficient to cover and protect the interests of the bondholders, management considers the cash flows of the loan reserve fund in combination with those of the bond issues adequate in light of actual loan default experience.

NOTE 8 SUBSEQUENT EVENTS

On July 3, 2017, HESAA retired \$82,895,000 of its 2008, 2009, 2010-1, 2010-2, 2011-1, 2012-1, 2013-1, 2014-1 and 2015-1 Bonds, through special optional redemption from excess revenues. These redemptions are made possible by better than expected cash flows on the student loans associated with these bond issues.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2017 AND 2016

NOTE 9 RECENT ACCOUNTING STANDARDS

The following recently issued accounting standards could have an impact on the financial statements of the Authority in future years:

In January 2017, the GASB issued Statement No. 84, *Fiduciary Activities*, which is effective for fiscal years beginning after December 15, 2018. This Statement improves guidance regarding the identification of fiduciary activities for accounting and financial reporting purposes and how those activities should be reported. Criteria for identifying fiduciary activities are generally defined as (1) whether a government is controlling the assets of the fiduciary activity and (2) the beneficiaries with whom a fiduciary relationship exists. Separate criteria are included to identify fiduciary component units and postemployment benefit arrangements that are fiduciary activities. An activity meeting the criteria should be reported in a fiduciary fund in the basic financial statements. This Statement also defines four fiduciary funds that should be reported. The Authority has not yet completed the process of evaluating the impact of GASB 84 on its financial statements.

In March 2017, the GASB issued Statement No. 85, *Omnibus 2017*, which is effective for fiscal years beginning after June 15, 2017. The objective of this Statement is to address practice issues that have been identified during implementation and application of certain GASB Statements. This Statement addresses a variety of topics including issues related to blending component units, goodwill, fair value measurement and application, and postemployment benefits (pensions and other postemployment benefits). The Authority has not yet completed the process of evaluating the impact of GASB 85 on its financial statements.

In May 2017, the GASB issued Statement No. 86, *Certain Debt Extinguishment Issues*, which is effective for fiscal years beginning after June 15, 2017. The primary objective of this Statement is to improve consistency in accounting and financial reporting for in-substance defeasance of debt by providing guidance for transactions in which cash and other monetary assets acquired with only existing resources—resources other than the proceeds of refunding debt—are placed in an irrevocable trust for the sole purpose of extinguishing debt. This Statement also improves accounting and financial reporting for prepaid insurance on debt that is extinguished and notes to financial statements for debt that is defeased in substance. The Authority has not yet completed the process of evaluating the impact of GASB 86 on its financial statements.

In June 2017, the GASB issued Statement No. 87, *Leases*, which is effective for fiscal years beginning after December 15, 2019. This Statement increases the usefulness of governments' financial statements by requiring recognition of certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. It establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. Under this Statement, a lessee is required to recognize a lease liability and an intangible right-to-use lease asset, and a lessor is required to recognize a lease receivable and a deferred inflow of resources, thereby enhancing the relevance and consistency of information about governments' leasing activities. The Authority has not yet completed the process of evaluating the impact of GASB 87 on its financial statements.

**NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
COMBINING SCHEDULE OF NET POSITION
JUNE 30, 2017**

	Retired 1998 Indenture*	2008	2009 Series A	2009 Indenture Loan Reserve	2010-1 Series A&B	2017-1	2010-1 Indenture Loan Reserve	2010 FFELP	2010-2	2011-1	2010-2 Indenture Loan Reserve	2012-1	2013-1	2014-1	2015-1	2016-1	Total
ASSETS																	
CURRENT ASSETS																	
Cash and Cash Equivalents	\$ 3,870,960	\$ 23,878,158	\$ 40,317,918	\$ -	\$ 75,325,154	\$ 229,027,381	\$ -	\$ 1,717,693	\$ 37,691,752	\$ 40,130,666	\$ -	\$ 34,604,551	\$ 23,904,169	\$ 28,046,892	\$ 19,332,241	\$ 81,153,668	\$ 639,001,203
Investments	-	-	-	3,790	-	-	9,475	-	-	-	5,317	-	-	-	-	-	18,582
NJCLASS Student Loans Receivable	458,931	6,585,123	8,714,934	-	13,858,242	2,781,084	-	-	4,679,079	7,372,499	-	6,960,693	4,100,673	4,221,258	4,917,388	1,610,492	66,260,396
FFELP Student Loans Receivable	-	-	-	-	-	-	-	2,968,580	-	-	-	-	-	-	-	-	2,968,580
NJCLASS Defaulted Student Loan Principal & Due from External 1998 and 2008 Loan Reserve	-	-	-	17,165,369	-	-	16,713,758	-	-	-	14,124,890	1,808,588	1,278,970	397,342	136,264	-	51,625,181
Interest Receivable - Investments	1,470	10,022	17,246	-	32,780	105,793	-	635	16,711	17,486	-	15,056	10,458	12,353	8,476	38,216	286,702
Interest Receivable - NJCLASS Student Loans	82,340	1,497,344	2,483,350	-	2,749,396	481,728	-	-	1,098,964	1,543,456	-	1,179,367	1,153,696	1,473,220	1,573,989	1,308,758	16,625,608
Interest Receivable - FFELP Student Loans	-	-	-	-	-	-	-	717,970	-	-	-	-	-	-	-	-	717,970
Due from Other Bond Issue Funds	-	-	-	-	27,606	-	-	-	-	-	-	13,816	30,004	30,004	-	(101,430)	-
Due from/to 2009 and 2010 Loan Reserve Funds	-	-	36,404,810	(36,404,810)	67,644,978	-	(67,644,978)	-	13,974,174	15,310,874	(29,285,048)	-	-	-	-	-	-
Default Collections Receivable	-	-	-	73,477	-	-	70,524	-	-	-	52,500	-	-	-	-	-	196,501
Due From Loan Servicing Agents	-	-	-	-	-	-	-	38,472	-	-	-	-	-	-	-	-	38,472
Total Current Assets	14,269,216	37,049,260	87,938,258	(19,162,174)	159,638,156	232,395,986	(50,851,221)	5,443,350	57,460,680	64,374,981	(15,102,341)	44,582,071	30,477,970	34,181,069	25,968,358	84,009,704	792,673,323
NONCURRENT ASSETS																	
NJCLASS Student Loans Receivable	3,716,953	125,231,774	204,501,228	-	279,756,028	36,131,730	-	-	98,854,543	155,433,013	-	159,135,445	143,647,084	165,944,091	159,910,188	116,499,962	1,648,762,039
FFELP Student Loans Receivable	-	-	-	-	-	-	-	49,518,332	-	-	-	-	-	-	-	-	49,518,332
Total Noncurrent Assets	3,716,953	125,231,774	204,501,228	-	279,756,028	36,131,730	-	49,518,332	98,854,543	155,433,013	-	159,135,445	143,647,084	165,944,091	159,910,188	116,499,962	1,698,280,371
Total Assets	\$ 17,986,169	\$ 162,281,034	\$ 292,439,486	\$ (19,162,174)	\$ 439,394,184	\$ 268,527,716	\$ (50,851,221)	\$ 54,961,682	\$ 156,315,223	\$ 219,807,994	\$ (15,102,341)	\$ 203,717,516	\$ 174,125,054	\$ 200,125,160	\$ 185,878,546	\$ 200,509,666	\$ 2,490,953,694
LIABILITIES																	
CURRENT LIABILITIES																	
Bonds Payable	\$ -	\$ 15,500,000	\$ 39,500,000	\$ -	\$ 56,700,000	\$ -	\$ -	\$ 10,000,000	\$ 30,000,000	\$ 32,000,000	\$ -	\$ 25,700,000	\$ 14,720,000	\$ 17,775,000	\$ 10,000,000	\$ 3,000,000	\$ 254,895,000
Accrued Interest Payable - Bonds	-	759,730	1,084,650	-	1,250,207	862,708	-	89,093	388,387	841,014	-	658,274	561,983	627,646	639,167	623,958	8,386,817
Fees Payable	251,758	88,761	138,607	173	222,638	25,327	-	106,378	80,385	86,190	-	71,529	101,470	96,005	92,832	83,512	1,445,565
Due to the Loan Reserve Fund	273,752	176,203	-	-	-	-	-	-	-	-	-	-	-	-	-	-	449,955
Total Current Liabilities	525,510	16,524,694	40,723,257	173	58,172,845	888,035	-	10,195,471	30,468,772	32,927,204	-	26,429,803	15,383,453	18,498,651	10,731,999	3,707,470	265,177,337
NONCURRENT LIABILITIES																	
Bonds Payable	-	133,345,000	206,300,000	-	250,700,000	250,000,000	-	39,685,000	71,400,000	161,000,000	-	145,900,000	139,380,000	167,670,000	167,000,000	187,000,000	1,919,380,000
Premium on Bonds Payable	-	-	6,425	-	(222,692)	12,666,615	-	-	(235,190)	108,058	-	2,077,910	2,385,405	2,083,671	4,126,053	7,560,655	30,556,910
Total Noncurrent Liabilities	-	133,345,000	206,306,425	-	250,477,308	262,666,615	-	39,685,000	71,164,810	161,108,058	-	147,977,910	141,765,405	169,753,671	171,126,053	194,560,655	1,949,936,910
Total Liabilities	525,510	149,869,694	247,029,682	173	308,650,153	263,554,650	-	49,880,471	101,633,582	194,035,262	-	174,407,713	157,148,858	188,252,322	181,858,052	198,268,125	2,215,114,247
NET POSITION																	
Restricted	17,460,659	12,411,340	45,409,804	(19,162,347)	130,744,031	4,973,066	(50,851,221)	5,081,211	54,681,641	25,772,732	(15,102,341)	29,309,803	16,976,196	11,872,838	4,020,494	2,241,541	275,839,447
Total Liabilities and Net Position	\$ 17,986,169	\$ 162,281,034	\$ 292,439,486	\$ (19,162,174)	\$ 439,394,184	\$ 268,527,716	\$ (50,851,221)	\$ 54,961,682	\$ 156,315,223	\$ 219,807,994	\$ (15,102,341)	\$ 203,717,516	\$ 174,125,054	\$ 200,125,160	\$ 185,878,546	\$ 200,509,666	\$ 2,490,953,694

**NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
COMBINING SCHEDULE OF NET POSITION
JUNE 30, 2016**

	1998-2001*	2002	2003	2004	2005	2006	2007	2008	2009 Series A	2009 Indenture Loan Reserve	2010-1 Series A&B	2010-1 Indenture Loan Reserve	2010 FFELP	2010-2	2011-1	2010-2 Indenture Loan Reserve	2012-1	2013-1	2014-1	2015-1	2016-1	Total
ASSETS																						
CURRENT ASSETS																						
Cash and Cash Equivalents	\$ 9,388,221	\$ 3,226,638	\$ 17,239,687	\$ 6,637,246	\$ 4,931,615	\$ 2,471,141	\$ 323,602	\$ 15,212,667	\$ 38,028,476	-	\$ 77,938,597	-	\$ 2,438,832	\$ 35,443,278	\$ 36,830,331	\$ -	\$ 30,010,946	\$ 22,855,693	\$ 32,935,179	\$ 88,991,240	\$ 200,597,935	\$ 625,501,324
Investments	-	-	-	-	-	-	-	-	-	5,522	-	904	-	-	-	3,712	-	-	-	-	-	10,138
NJCLASS Student Loans Receivable	385,796	154,154	2,285,173	429,012	475,783	223,304	90,271	6,727,492	8,831,608	-	14,785,940	-	-	5,544,652	7,677,735	-	6,679,812	3,522,922	3,286,885	2,562,578	-	63,663,117
FFELP Student Loans Receivable	-	-	-	-	-	-	-	-	-	-	-	-	3,492,463	-	-	-	-	-	-	-	-	3,492,463
NJCLASS Defaulted Principal and Interest in 2009 and 2010 LRFs, Net of Allowance of \$102,577,793	-	-	-	-	-	-	-	-	-	16,592,013	-	16,702,305	-	-	-	13,475,996	1,258,266	830,281	154,945	-	-	49,013,807
Due from External Loan Reverse Funds, Net of Allowance of \$31,120,146	2,289,942	627,915	3,525,395	1,138,329	1,664,896	688,443	441,418	4,842,108	-	-	-	-	-	-	-	-	-	-	-	-	-	15,218,445
Interest Receivable - Investments	1,858	647	3,414	1,322	962	481	50	2,645	7,110	-	14,957	-	406	6,791	6,988	-	5,682	4,339	6,427	18,311	41,328	123,720
Interest Receivable - NJCLASS Student Loans	47,511	35,918	241,434	54,567	116,955	72,539	27,371	1,702,379	2,738,848	-	3,107,229	-	-	1,191,874	1,764,316	-	1,410,229	1,409,952	1,779,153	1,430,180	1,915	17,132,370
Interest Receivable - FFELP Student Loans	-	-	-	-	-	-	-	-	-	-	-	-	722,709	-	-	-	-	-	-	-	-	722,709
Due from Other Bond Issue Funds	-	-	-	-	-	-	-	58,368	-	-	8,537	-	-	25,039	4,115	-	-	-	-	-	(96,058)	-
Due from/to 2009 and 2010 Loan Reserve Funds	-	-	-	-	-	-	-	-	34,090,695	(34,090,695)	67,708,162	(67,708,162)	-	13,094,613	13,399,104	(26,493,717)	-	-	-	-	-	-
Default Collections Receivable	-	-	-	-	-	-	-	-	-	46,892	-	138,040	-	-	-	59,253	-	-	-	-	-	244,185
Due From Loan Servicing Agents	-	-	-	-	-	-	-	-	-	-	-	-	36,961	-	-	-	-	-	-	-	-	36,961
Prepaid Interest Rate-Cap Fees	-	-	29,951	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	29,951
Total Current Assets	12,113,327	4,045,273	23,325,054	8,260,476	7,190,212	3,455,908	882,711	28,545,659	83,696,736	(17,446,268)	163,563,421	(50,866,914)	6,691,371	55,306,247	59,682,588	(12,954,756)	39,364,936	28,623,187	38,162,589	93,002,310	200,545,120	775,189,188
NONCURRENT ASSETS																						
NJCLASS Student Loans Receivable	2,316,098	1,898,132	26,580,154	4,925,676	9,830,351	5,342,978	1,984,521	155,938,513	248,289,724	-	342,534,736	-	-	126,552,379	193,423,382	-	193,744,462	165,747,775	182,247,540	94,807,488	1,425,018	1,757,588,925
FFELP Student Loans Receivable	-	-	-	-	-	-	-	-	-	-	-	-	58,546,096	-	-	-	-	-	-	-	-	58,546,096
Total Noncurrent Assets	2,316,098	1,898,132	26,580,154	4,925,676	9,830,351	5,342,978	1,984,521	155,938,513	248,289,724	-	342,534,736	-	58,546,096	126,552,379	193,423,382	-	193,744,462	165,747,775	182,247,540	94,807,488	1,425,018	1,816,135,021
Total Assets	\$ 14,429,425	\$ 5,943,405	\$ 49,905,208	\$ 13,186,152	\$ 17,020,562	\$ 8,798,886	\$ 2,867,232	\$ 184,484,171	\$ 331,986,460	\$ (17,446,268)	\$ 506,098,157	\$ (50,866,914)	\$ 65,237,467	\$ 181,858,626	\$ 253,105,970	\$ (12,954,756)	\$ 233,109,398	\$ 194,370,962	\$ 220,410,129	\$ 187,809,798	\$ 201,970,138	\$ 2,591,324,209
Deferred Outflows of Resources																						
Deferred Outflow - Interest Rate Swap																						
Interest Rate Swap	\$ -	\$ -	\$ 727,305	\$ -	\$ -	\$ 813,999	\$ 1,174,457	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,715,761
Total Deferred Outflows of Resources	\$ -	\$ -	\$ 727,305	\$ -	\$ -	\$ 813,999	\$ 1,174,457	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,715,761
LIABILITIES																						
CURRENT LIABILITIES																						
Bonds Payable	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 30,000,000	\$ -	\$ 45,500,000	\$ -	\$ 10,000,000	\$ 19,600,000	\$ 17,700,000	\$ -	\$ 13,000,000	\$ 8,700,000	\$ 6,000,000	\$ 3,000,000	\$ -	\$ 153,500,000
Accrued Interest Payable - Bonds	5,325	1,178	68,351	28,760	17,892	38,956	71,986	811,411	1,258,743	-	1,705,998	-	83,873	557,418	1,028,949	-	828,446	644,903	709,184	651,667	623,958	9,136,998
Fees Payable	158,655	7,233	32,343	11,709	11,344	9,810	7,082	87,018	137,790	173	224,315	-	124,400	90,412	84,127	-	72,469	109,225	99,073	71,899	14,633	1,353,712
Due to the Loan Reserve Fund	83,662	22,460	61,804	31,938	28,113	44,600	37,373	115,261	-	-	-	-	-	-	-	-	-	-	-	-	-	425,212
Total Current Liabilities	247,642	30,872	162,498	72,406	57,350	93,366	116,442	1,013,690	31,396,533	173	47,430,313	-	10,208,273	20,247,830	18,813,076	-	13,900,916	9,454,128	6,808,257	3,723,566	638,591	164,415,922
NONCURRENT LIABILITIES																						
Bonds Payable	-	1,200,000	34,600,000	34,050,000	19,150,000	1,500,000	175,000	172,445,000	259,200,000	-	334,400,000	-	49,020,000	110,800,000	211,500,000	-	190,500,000	167,500,000	202,655,000	177,000,000	190,000,000	2,155,695,000
Premium on Bonds Payable	-	-	-	-	-	-	-	-	195,931	-	393,484	-	-	(53,304)	489,085	-	3,183,261	3,720,591	3,234,791	5,562,989	9,271,997	25,998,826
Interest Rate Swap	-	-	727,305	-	-	813,999	1,174,457	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2,715,761
Total Noncurrent Liabilities	-	1,200,000	35,327,305	34,050,000	19,150,000	2,313,999	1,349,457	172,445,000	259,395,931	-	334,793,484	-	49,020,000	110,746,696	211,989,085	-	193,683,261	171,220,591	205,889,791	182,562,989	199,271,997	2,184,409,587
Total Liabilities	247,642	1,230,872	35,489,803	34,122,406	19,207,350	2,407,365	1,465,899	173,458,690	290,792,464	173	382,223,797	-	59,228,273	130,994,526	230,802,162	-	207,584,176	180,674,719	212,698,048	186,286,556	199,910,588	2,348,825,509
NET POSITION																						
Restricted	14,181,783	4,712,533	15,142,710	(20,936,254)	(2,186,787)	7,205,520	2,575,790	11,025,481	41,193,996	(17,446,441)	123,874,360	(50,866,914)	6,009,194	50,864,100	22,303,808	(12,954,756)	25,525,221	13,696,243	7,712,081	1,523,242	2,069,550	245,214,461
Total Liabilities and Net Position	\$ 14,429,425	\$ 5,943,405	\$ 50,632,513	\$ 13,186,152	\$ 17,020,562	\$ 9,612,886	\$ 4,041,689	\$ 184,484,171	\$ 331,986,460	\$ (17,446,268)	\$ 506,098,157	\$ (50,866,914)	\$ 65,237,467	\$ 181,858,626	\$ 253,105,970	\$ (12,954,756)	\$ 233,109,398	\$ 194,370,962	\$ 220,410,129	\$ 187,809,798	\$ 201,970,138	\$ 2,594,039,970

**NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
COMBINING SCHEDULE OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
YEAR ENDED JUNE 30, 2017**

	Retired 1998 Indenture*	2008	2009 Series A	2009 Indenture Loan Reserve Fund	2010-1 Series	2017-1	2010-1 Indenture Loan Reserve Fund	2010 FFELP	2010-2	2011-1	2010-2 Indenture Loan Reserve Fund	2012-1	2013-1	2014-1	2015-1	2016-1	Total
OPERATING REVENUES																	
Interest Income																	
NJCLASS Student Loans	\$ 3,315,812	\$ 12,390,636	\$ 19,496,482	\$ -	\$ 23,730,605	\$ 258,838	\$ -	\$ -	\$ 9,314,952	\$ 14,354,150	\$ -	\$ 13,141,795	\$ 11,385,098	\$ 12,558,303	\$ 8,676,643	\$ 4,296,138	\$ 132,919,452
FFELP Student Loans	-	-	-	-	-	-	-	2,418,286	-	-	-	-	-	-	-	-	2,418,286
Total Interest Income	3,315,812	12,390,636	19,496,482	-	23,730,605	258,838	-	2,418,286	9,314,952	14,354,150	-	13,141,795	11,385,098	12,558,303	8,676,643	4,296,138	135,337,738
Administrative Fee Income	-	-	-	-	-	708	-	-	-	-	-	(29)	-	(1,151)	2,285,435	2,944,256	5,229,219
Total Operating Revenues	3,315,812	12,390,636	19,496,482	-	23,730,605	259,546	-	2,418,286	9,314,952	14,354,150	-	13,141,766	11,385,098	12,557,152	10,962,078	7,240,394	140,566,957
OPERATING EXPENSES																	
Loan Servicing Fees:																	
NJCLASS Student Loans	318,546	683,029	1,004,463	-	1,682,972	25,331	-	-	727,967	764,801	-	757,256	1,221,380	1,164,163	1,771,831	1,604,700	11,726,439
FFELP Student Loans	-	-	-	-	-	-	-	941,409	-	-	-	-	-	-	-	-	941,409
Total Loan Servicing Fees	318,546	683,029	1,004,463	-	1,682,972	25,331	-	941,409	727,967	764,801	-	757,256	1,221,380	1,164,163	1,771,831	1,604,700	12,667,848
Program Expenses:																	
Annual Insurance Expense and Transaction Fees	112,703	191,259	17,206	-	21,518	-	-	-	7,098	15,337	-	27,012	28,287	77,981	164,890	80,800	744,091
Bad Debt Expense	(1,853,008)	570,142	-	1,716,152	-	-	(15,270)	-	-	-	2,147,805	1,428,640	1,229,031	658,597	353,267	-	6,235,356
Total Program Expenses	(1,740,305)	761,401	17,206	1,716,152	21,518	-	(15,270)	-	7,098	15,337	2,147,805	1,455,652	1,257,318	736,578	518,157	80,800	6,979,447
Bond Interest Expense	3,653,347	9,614,215	14,427,604	-	15,370,804	684,787	-	1,033,975	4,869,143	10,215,493	-	7,236,348	5,694,460	6,578,013	6,295,563	5,776,159	91,449,911
Total Operating Expenses	2,231,588	11,058,645	15,449,273	1,716,152	17,075,294	710,118	(15,270)	1,975,384	5,604,208	10,995,631	2,147,805	9,449,256	8,173,158	8,478,754	8,585,551	7,461,659	111,097,206
OPERATING INCOME (LOSS)	1,084,224	1,331,991	4,047,209	(1,716,152)	6,655,311	(450,572)	15,270	442,902	3,710,744	3,358,519	(2,147,805)	3,692,510	3,211,940	4,078,398	2,376,527	(221,265)	29,469,751
NONOPERATING REVENUES (EXPENSES)																	
Income on Investments	139,028	53,868	168,599	246	214,360	105,793	423	9,143	106,797	110,405	220	92,072	68,013	82,359	120,725	403,256	1,675,307
Gain on Bond Retirement	72,062	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	72,062
Parity Release Distribution	-	-	-	-	-	-	-	(1,380,028)	-	-	-	-	-	-	-	-	(1,380,028)
Gain/Loss on Transfer	(4,500,000)	-	-	-	-	4,500,000	-	-	-	-	-	-	-	-	-	-	-
Equity Contribution for 2017-1	-	-	-	-	-	817,845	-	-	-	-	-	-	-	-	-	-	817,845
Amortization Expense - Prepaid	(29,951)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(29,951)
Total Nonoperating Revenues	(4,318,861)	53,868	168,599	246	214,360	5,423,638	423	(1,370,885)	106,797	110,405	220	92,072	68,013	82,359	120,725	403,256	1,155,235
CHANGE IN NET POSITION	(3,234,637)	1,385,859	4,215,808	(1,715,906)	6,869,671	4,973,066	15,693	(927,983)	3,817,541	3,468,924	(2,147,585)	3,784,582	3,279,953	4,160,757	2,497,252	181,991	30,624,986
Net Position (Deficit) - Beginning of Year	20,695,296	11,025,481	41,193,996	(17,446,441)	123,874,360	-	(50,866,914)	6,009,194	50,864,100	22,303,808	(12,954,756)	25,525,221	13,696,243	7,712,081	1,523,242	2,059,550	245,214,461
NET POSITION (DEFICIT) - END OF YEAR	<u>\$ 17,460,659</u>	<u>\$ 12,411,340</u>	<u>\$ 45,409,804</u>	<u>\$ (19,162,347)</u>	<u>\$ 130,744,031</u>	<u>\$ 4,973,066</u>	<u>\$ (50,851,221)</u>	<u>\$ 5,081,211</u>	<u>\$ 54,681,641</u>	<u>\$ 25,772,732</u>	<u>\$ (15,102,341)</u>	<u>\$ 29,309,803</u>	<u>\$ 16,976,196</u>	<u>\$ 11,872,838</u>	<u>\$ 4,020,494</u>	<u>\$ 2,241,541</u>	<u>\$ 275,839,447</u>

**NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
COMBINING SCHEDULE OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
YEAR ENDED JUNE 30, 2016**

	1998-2001*	2002	2003	2004	2005	2006	2007	2008	2009 Series A	2009 Indenture	2010-1 Series	2010-1 Indenture Loan Reserve Fund	2010 FFELP	2010-2	2011-1	2010-2 Indenture Loan Reserve Fund	2012-1	2013-1	2014-1	2015-1	2016-1	Total	
OPERATING REVENUES																							
Interest Income																							
NJCLASS Student Loans	\$ 246,976	\$ 172,748	\$ 2,034,529	\$ 447,433	\$ 825,712	\$ 414,356	\$ 156,289	\$ 14,447,956	\$ 22,190,365	\$ -	\$ 27,973,424	\$ -	\$ -	\$ 11,128,937	\$ 16,914,962	\$ -	\$ 15,147,200	\$ 12,671,470	\$ 11,781,628	\$ 3,778,890	\$ 1,943	\$ 140,334,815	
FFELP Student Loans	-	-	-	-	-	-	-	-	-	-	-	-	2,691,483	-	-	-	-	-	-	-	-	-	2,691,483
Total Interest Income	246,976	172,748	2,034,529	447,433	825,712	414,356	156,289	14,447,956	22,190,365	-	27,973,424	-	2,691,483	11,128,937	16,914,962	-	15,147,200	12,671,470	11,781,628	3,778,890	1,943	143,026,298	
Administrative Fee Income	-	-	-	-	-	-	-	-	-	-	-	-	-	(545)	(204)	-	(210)	(1,259)	1,835,363	2,980,616	14,110	4,836,871	
Total Operating Revenues	246,976	172,748	2,034,529	447,433	825,712	414,356	156,289	14,447,956	22,190,365	-	27,973,424	-	2,691,483	11,128,392	16,914,758	-	15,146,989	12,670,211	13,616,991	6,768,506	16,053	147,863,168	
OPERATING EXPENSES																							
Loan Servicing Fees:																							
NJCLASS Student Loans	45,845	22,933	231,734	42,116	49,103	26,836	11,493	818,782	1,160,658	-	1,918,253	-	-	873,183	892,803	-	815,489	1,328,414	1,772,879	1,443,536	14,633	11,468,691	
FFELP Student Loans	-	-	-	-	-	-	-	-	-	-	-	-	1,095,893	-	-	-	-	-	-	-	-	-	1,095,893
Total Loan Servicing Fees	45,845	22,933	231,734	42,116	49,103	26,836	11,493	818,782	1,160,658	-	1,918,253	-	1,095,893	873,183	892,803	-	815,489	1,328,414	1,772,879	1,443,536	14,633	12,564,584	
Program Expenses:																							
Annual Insurance Expense and Transaction Fees	-	749	61,712	45,116	28,293	2,180	355	193,975	20,244	-	26,593	-	-	9,128	17,577	-	59,245	62,334	79,606	60,100	-	667,207	
Bad Debt Expense	(562,417)	(306,027)	(485,525)	(457,840)	(388,606)	(467,498)	(427,200)	988,839	-	2,846,691	-	1,125,730	-	-	-	3,284,830	1,476,917	1,046,360	376,980	-	-	8,051,233	
Total Program Expenses	(562,417)	(305,278)	(423,813)	(412,724)	(360,313)	(465,318)	(426,844)	1,182,813	20,244	2,846,691	-	1,125,730	-	9,128	17,577	3,284,830	1,536,162	1,108,694	456,586	60,100	-	8,718,440	
Bond Interest Expense	72,828	2,039	893,091	293,884	166,682	525,414	984,045	11,369,225	16,162,052	-	18,615,518	-	906,003	6,123,889	11,977,022	-	8,452,083	6,224,985	7,039,984	6,308,703	483,300	96,600,745	
Total Operating Expenses	(443,743)	(280,307)	701,013	(76,725)	(144,528)	86,932	568,694	13,370,820	17,342,954	2,846,691	20,560,364	1,125,730	2,001,896	7,006,199	12,887,402	3,284,830	10,803,734	8,662,093	9,269,448	7,812,339	497,933	117,883,769	
OPERATING INCOME (LOSS)	690,719	453,055	1,333,516	524,157	970,239	327,425	(412,405)	1,077,136	4,847,411	(2,846,691)	7,413,060	(1,125,730)	689,587	4,122,192	4,027,356	(3,284,830)	4,343,256	4,008,118	4,347,542	(1,043,834)	(481,881)	29,979,400	
NONOPERATING REVENUES (EXPENSES)																							
Income on Investments	13,453	4,192	23,189	9,044	7,028	3,344	557	22,254	72,877	106	105,718	227	5,030	45,028	48,456	121	41,137	33,143	70,739	185,629	41,431	732,701	
Gain on Bond Retirement	-	5,000	-	-	115,750	11,125	28,125	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	160,000
Parity Release Distribution	-	-	-	-	-	-	-	-	-	-	-	-	(1,686,856)	-	-	-	-	-	-	-	-	-	(1,686,856)
Gain/Loss on Transfer	(1,125,000)	-	(4,814,250)	-	4,814,250	-	1,125,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Swap Termination Fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Equity Contribution for 2016-1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2,500,000	2,500,000
Amortization Expense - Prepaid	-	-	(29,093)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(29,093)
Interest Rate Cap Fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Nonoperating Revenues	(1,111,547)	9,192	(4,820,154)	9,044	4,937,028	14,469	1,153,682	22,254	72,877	106	105,718	227	(1,681,827)	45,028	48,456	121	41,137	33,143	70,739	185,629	2,541,431	1,676,752	
CHANGE IN NET POSITION	(420,828)	462,247	(3,486,638)	533,201	5,907,267	341,894	741,277	1,099,300	4,920,288	(2,846,585)	7,518,778	(1,125,503)	(992,239)	4,167,220	4,075,811	(3,284,709)	4,384,393	4,041,261	4,418,281	(858,205)	2,059,550	31,656,152	
Net Position (Deficit) - Beginning of Year	14,602,611	4,250,287	18,629,348	(21,469,456)	(8,094,054)	6,863,626	1,834,513	9,926,092	36,273,707	(14,599,856)	116,355,582	(49,741,411)	7,001,433	46,696,880	18,227,997	(9,670,047)	21,140,829	9,654,982	3,293,799	2,381,447	-	213,558,309	
NET POSITION (DEFICIT) - END OF YEAR	\$ 14,181,783	\$ 4,712,533	\$ 15,142,710	\$ (20,936,254)	\$ (2,186,787)	\$ 7,205,520	\$ 2,575,790	\$ 11,025,481	\$ 41,193,996	\$ (17,446,441)	\$ 123,874,360	\$ (50,866,914)	\$ 6,009,194	\$ 50,864,100	\$ 22,303,808	\$ (12,954,756)	\$ 25,525,221	\$ 13,696,243	\$ 7,712,081	\$ 1,523,242	\$ 2,059,550	\$ 245,214,461	



**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL
OVER FINANCIAL REPORTING AND ON COMPLIANCE AND
OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS
PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS***

Board Members
New Jersey Higher Education Student Assistance Authority
Trenton, New Jersey

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities of the NJCLASS/FFELP Loan Programs (the Programs) of the New Jersey Higher Education Student Assistance Authority as of and for the years ended June 30, 2017 and 2016, and related notes to the financial statements, which collectively comprise the Programs' basic financial statements, and have issued our report thereon dated October 23, 2017.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Programs' internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Programs' internal control. Accordingly, we do not express an opinion on the effectiveness of the Programs' internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Programs' financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the result of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



CliftonLarsonAllen LLP

Mt. Laurel, New Jersey
October 23, 2017



Investment advisory services are offered through CliftonLarsonAllen
Wealth Advisors, LLC, an SEC-registered investment advisor.