



# Annual Report on the NJCLASS Loan Program



In accordance with the requirements of P.L. 2017, c. 129

August 1, 2018



To: Philip D. Murphy, Governor, State of New Jersey  
Stephen M. Sweeney, President, New Jersey Senate  
Craig J. Coughlin, Speaker, New Jersey General Assembly

From: David J. Socolow, Executive Director, Higher Education Student Assistance Authority

Date: August 1, 2018

Pursuant to the requirements of P.L. 2017, Chapter 129, section 1, I am pleased to submit this inaugural annual report on the New Jersey College Loans to Assist State Students (NJCLASS) loan program.

Since 1991, the Higher Education Student Assistance Authority (HESAA) has offered NJCLASS loans, funded through tax-exempt bonds without any state appropriation. These supplemental loans can bridge the gap of unmet need to cover postsecondary education costs after students exhaust federal, state, institutional, and other grants and scholarships, as well as federal direct loans (which students must take before NJCLASS loans). Due to the underwriting criteria for NJCLASS loans, which include both a minimum income and credit score, more than 90% of student borrowers require a cosigner. Thus, NJCLASS functions as a family loan, similar to the federal Parent PLUS loan.

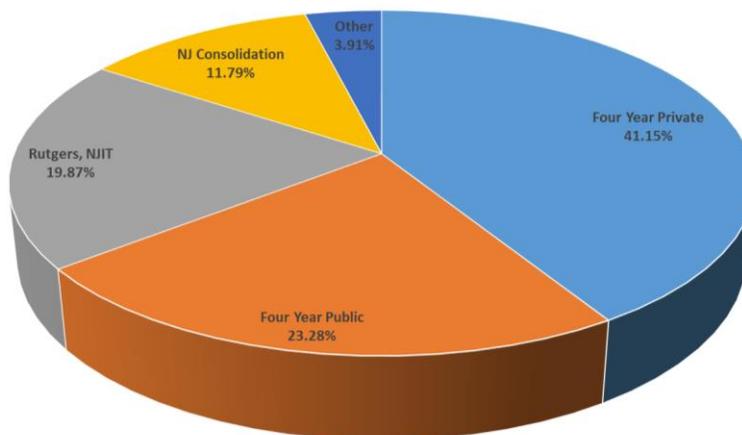
While NJCLASS family loans are available to all qualifying New Jersey students, they are particularly valuable for working-class families financing a New Jersey student's college education. Nearly 40% of the borrowers of NJCLASS loans each year have incomes between \$40,000 and \$80,000 (generally, the parents' income). Families with such incomes would typically have to pay much higher private student loan interest rates, or 7.60% for a federal Parent PLUS loan, rather than the interest rates between 4.79% and 7.20% that are offered to all qualified NJCLASS borrowers with incomes above \$40,000. HESAA can offer these lower interest rates due to the tax-exempt bond funding for this program. For more information, please refer to the student loan comparison chart required by P.L. 2017, c. 19, section 2, which is published here: <http://www.hesaa.org/Documents/NJCLASSComparisonChart.pdf>.

NJCLASS loans are limited to the school-certified cost of attending college and capped pursuant to P.L. 2017, c. 198, section 2. NJCLASS loans are disbursed directly to the postsecondary education institution that the student is attending, and applied to the student's account after enrollment is verified. For continuing students, NJCLASS loans also require that satisfactory academic progress be verified by their school.

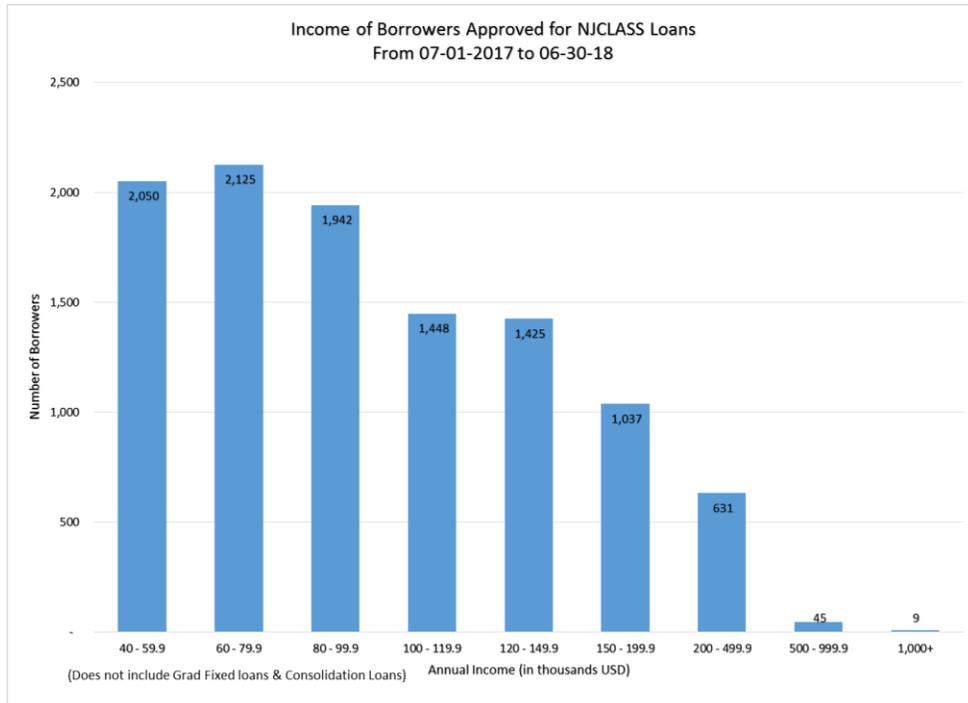
I would be glad to respond to any questions you may have about HESAA's grants, scholarships, or loan programs.

### NJCLASS Program Overview

- \* The Authority began offering NJCLASS loans in 1991, pursuant to P.L. 1991, c. 268
- \* The Authority services all NJCLASS loans in-house, including:
  - Standard NJCLASS loans (for undergraduates; 10-, 15-, or 20-year repayment options)
  - NJCLASS for Graduate/Professional Students (25-year repayment)
  - NJCLASS Consolidation loans (25- or 30-year repayment options; consolidation is available only for borrowers of two or more NJCLASS loans)
  - NJCLASS Pilot Refinance loans (10-year repayment)
- \* Borrowers of NJCLASS loans must meet credit underwriting and other criteria:
  - Minimum income required: \$40,000 from either student borrower or cosigner(s)
  - Minimum credit score required: 670
  - Student must not have an outstanding default on a federal or state student loan
  - Verification of student's enrollment at eligible postsecondary institutions
  - Certification by institution that loan amount does not exceed unmet need
  - Postsecondary institution verifies each student's academic progress
- \* Postsecondary Institutions' Eligibility to Participate is Reviewed Annually
  - NJCLASS loans may only be used to pay for certified costs of degrees or certificate programs at accredited postsecondary education institutions that are eligible to participate in federal Title IV financial aid programs
  - Institutions must have federal three-year cohort default rate below 25% for NJCLASS undergraduate loans and below 15% for NJCLASS Graduate/Professional loans
- \* Total NJCLASS loans by purpose based upon outstanding NJCLASS loan balance as of June 30, 2018 is depicted in the pie chart below:



\* Income of Borrowers Approved for NJCLASS loans



\* Average Amount of NJCLASS Loan, Academic Year 2017-18: \$19,491

\* Three Repayment Options

- Option I: principal and interest immediately upon disbursement
- Option II: interest only during in-school period
- Option III: defer principal and interest during in-school period

### NJCLASS Family Loan Rate Options

<b>10 - Year Fixed Rate</b> 4.79% / 5.50% APR 3% Fee	<b>15 -Year Fixed Rate</b> 5.60% / 6.00% APR 3% Fee	<b>15 - Year Fixed Rate</b> 5.60% / 6.03% APR 3% Fee	<b>20 - Year Fixed Rate</b> 7.20% / 7.61% APR 3% Fee
<b>Payments of principal and interest while in school</b>	<b>Payments of principal and interest while in school</b>	<b>Payments of interest while in school</b>	<b>Full deferral until out of school</b>

Click [here](#) for full details.  
The APR calculation is based on a disbursement date of 8/25/2018 and a graduation date of 5/25/2022

**Statutorily required elements of this annual report are listed in bold below.**

### **BONDS**

HESAA issues tax-exempt private activity bonds, backed by the revenue from NJCLASS loan repayments, to raise funds to provide NJCLASS loans to New Jersey families. HESAA offers the lowest-possible finance charges to borrowers by setting the NJCLASS loan interest rates at the cost of capital from the bonds plus program costs.

**The principal amount of bonds issued to finance the NJCLASS loan program in the prior year and the interest rates offered on those bonds.**

NJCLASS loans are funded through tax-exempt bonds without any state appropriation. The principal amount of the bonds issued on June 1, 2017 was \$250,000,000, across a total of 17 unique bonds issued for the NJCLASS loan program for Academic Year 2017-18. Details on the interest rates for these 17 bonds are included in Appendix A of this report.

**The total principal amount of Authority bonds that are outstanding, the interest on the bonds, and the retirement schedule for those bonds.**

The total principal amount of authority bonds that are outstanding is \$1,964,045,000. The interest rates and retirement schedule of these 171 bonds are detailed in Appendix B of this report.

### **LOANS**

**The total number and principal amount of outstanding NJCLASS loans, and the total number and principal amount of NJCLASS loans contracted in the prior year, are as follows:**

	Number of Outstanding Loans	Principal Amount
Total	137,631	\$1,852,966,719
Loans Contracted in Academic Year 2017-18	10,659	\$207,755,704

Note: The total of 137,631 loans outstanding as of June 30, 2018 includes 120,622 active loans and 17,009 defaulted loans. A total of 310,708 NJCLASS loans, with total principal of \$4,058,158,263, has been issued since program inception in 1991.

### DELINQUENCY and DEFAULT

**Delinquency** means a payment on an NJCLASS Standard loan or Consolidation loan is made late. Current data on borrowers who are late in payments show that, out of 120,622 active loans as of June 30, 2018, 115,779 are current and 4,843 (4.0%) are more than 30 days past due:

Days late with a monthly payment	Number of Loans
31 – 60 days late	2,238
61 – 90 days late	1,101
91 – 180 + days late	1,504
<b>TOTAL DELINQUENT</b>	<b>4,843</b>

If an account is delinquent/late for a specified time period (no less than 180 days, as noted below), it becomes a defaulted loan. **Default** occurs when a borrower fails to make an installment payment on time and then fails to make payments over a time period of at least 180 days (for loans with payments that are due monthly) or at least 240 days (during the student’s in-school period when payments are due less frequently than monthly); or when the borrower fails to meet other terms of the Promissory Note under circumstances where the Authority finds it reasonable to conclude that the borrower no longer intends to honor the obligation to repay.

**The total number of NJCLASS loans that are in default and the number that entered default in the prior year:**

	Loans in Default
Total loans currently in default	<b>17,009</b>
Entered default in 2017-18	<b>1,220</b>

Note: Of the total 310,708 of NJCLASS loans issued since 1991, 25,818 reached default.

**The total number of loan collection lawsuits that have been filed under the program, and the number of loan collection lawsuits that were filed in the prior year and the status of those lawsuits.**

The total number of loan collection lawsuits that have been filed under the NJCLASS program since January 1, 2010 is **14,801**. Data on lawsuits filed prior to 2010 are omitted because they include many lawsuits related to defaulted loans under the Federal Family Education Loan Program (FFELP), for which HESAA serves as a guaranty agency. No new FFELP loans have been originated since July 1, 2010. Beginning in January 2010, HESAA has separately collected data on the 14,801 lawsuits related to NJCLASS defaulted loans. Of those, **1,219** were filed in 2017-18, with their status listed below.

Status of lawsuits	Pre-Judgment	Judgment	Closed
	607	297	315

NOTE: A lawsuit is considered “closed” when an account is paid, settled, or borrower entered bankruptcy, moved out of state, or died. The number of lawsuits does not correspond to the number of loans (e.g., one loan could generate several lawsuits based on the number and location of cosigners).

## DEFAULT AVERSION TOOLS

To help struggling borrowers avoid default, the Authority recently introduced two new tools to aid borrowers in meeting the terms and conditions of their loans: the Repayment Assistance Program (RAP) and the Household Income Assistance Repayment Plan (HIARP). These two programs work in tandem to help families avoid default.

**The Repayment Assistance Program (RAP)** is designed to provide payment relief when all parties to the loan are facing financial hardship. Borrowers with eligible loans can enroll in RAP for up to two years (730 days). RAP participants pay reduced amounts based on 10% of the total of the household income of all of the parties to the loan that exceeds 150% of the federal poverty guideline for their family size, with a minimum monthly payment of \$5 per loan. Interest that accrues during the RAP period will be paid by HESAA. All other payments received during the RAP period are applied to reduce principal.

RAP is available for NJCLASS loans with applications that were received on or after June 1, 2017. NJCLASS loans applied for prior to June 1, 2017 that are used to attend school for academic terms that begin on or after August 1, 2017 are also eligible for RAP. Eligible loans include loans in interest-only repayment, or loans in principal and interest repayment. Loans that are deferred for both principal and interest payments are not eligible for RAP. Loans that have reached default status are also not eligible for this program. All parties to the loan must complete the application and provide the required documentation so that eligibility for the program can be evaluated. HESAA reserves the right to make a final determination on eligibility. Enrollment in RAP is subject to the availability of funds.

**The Household Income Affordable Repayment Plan (HIARP)** is designed to provide additional payment relief in cases where all parties to the loan continue to face financial hardship after exhausting their two (2) years of RAP eligibility.

HIARP is available for Standard NJCLASS loans with applications that were received on or after June 1, 2018. NJCLASS Graduate/Professional loans, Refi+ and Consolidation loans are not eligible for HIARP. HIARP participants pay reduced amounts based on 15% of the total of the household income of all of the parties to the loan that exceeds 150% of the federal poverty guideline for their family size, with a minimum monthly payment of \$25. The repayment term for loans in the HIARP program will be extended to 25 years from the date of origination and any remaining balance at the end of 25 years will be forgiven. During the HIARP period, interest continues to accrue on the loan. Payments received while in HIARP will be applied to directly to principal. Amounts forgiven after 25 years may be taxable.

Eligible Standard NJCLASS loans include loans in interest-only repayment, or loans in principal and interest repayment. Loans that are in a deferred status for principal and interest payments are not eligible for HIARP. Loans that have reached default status are also not eligible for this program. All parties to the loan must complete the application and provide the required income verification documentation so that eligibility for the program can be evaluated and re-evaluated each subsequent year. HESAA reserves the right to make a final determination on eligibility. Enrollment in HIARP is subject to the availability of funds.

## FORGIVENESS

Forgiveness, or “discharge,” of an NJCLASS family loan is available in the event of death or total and permanent disability of the student beneficiary to the loan, and also in the case of the death or total and permanent disability of a sole borrower (such as a parent who is the only party to the loan).

**The number of requests filed in the prior year with the Authority for the forgiveness of an NJCLASS loan due to the death or total and permanent disability of the borrower, and the number of requests that were granted or denied:**

Type	Requested	Approved	Denied
Death	<b>88</b>	<b>88</b>	<b>0</b>
Total and Permanent Disability	<b>174</b>	<b>99</b>	<b>75</b>
<b>Total</b>	<b>262</b>	<b>187</b>	<b>75</b>

Note: Information contained in this table represents requests that were finalized by June 30, 2018. Detail on the types of requests and reasons for denial can be found in Appendix C of this report.

Of the 88 requests for loan forgiveness due to death, each request represents a loan and not a borrower. On average, student borrowers have 2-3 loans which can include parents as a cosigner(s) or as a primary borrower. The number of loans forgiven presented in the table above includes both student (multi-party) and non-student (typically a parent/guardian) loans.

### DEFERMENT

Under certain conditions listed below, NJCLASS borrowers may defer payments of interest and/or loan principal for specified periods of time. During approved periods of temporary total disability of the eligible student borrower, payments are deferred and the interest on the loan does not accrue.

**The number of requests filed in the prior year with the Authority for a loan deferment, the type of deferment requested by the borrower, the number of requests that were granted or denied, and the reasons for the denial of requests:**

The total number of requests for loan deferment for the 2017-18 Academic Year was **2,706**. The type of deferment and requests granted or denied were as follows:

Type	Requested	Approved	Denied
In-School	1,527	1,292	235
Unemployment	744	570	174
Internship/Residency	134	115	19
Active Duty	72	72	0
Peace Corps	4	4	0
Temporary Total Disability	225	215	10
<b>Total</b>	<b>2,706</b>	<b>2,268</b>	<b>438</b>

Note: Information contained in this table represents requests finalized November 1, 2017 through June 30, 2018. Detail on the types of request and reasons for denial can be found in Appendix D of this report.

### FORBEARANCE

At its discretion, HESAA may grant borrowers periods of forbearance in the repayment of the NJCLASS loan. Forbearance is granted if the ability of both the borrower and co-borrower(s) to make scheduled payments has been impaired. The borrower and co-borrower(s) may have different conditions that impair their ability to repay. Forbearance may be granted for situations including, but not limited to, financial hardship.

**The number of forbearance requests filed in the prior year with the Authority, and the number of requests that were granted or denied are as follows:**

Type	Requested	Approved	Denied
Financial Hardship	1,267	930	337
Recent Graduation	1,398	1,315	83
<b>Total</b>	<b>2,665</b>	<b>2,245</b>	<b>420</b>

Note: Detail on the types of request and reasons for denial can be found Appendix E of this report.

## APPENDIX A

Note: CUSIP numbers (derived from the acronym for the Committee on Uniform Security Identification Procedures) are used to identify securities, including government bonds, such as the bonds issued by the Higher Education Student Assistance Authority. A CUSIP number is assigned to each maturity of a government security issue.

Issue	Series	Maturity	Interest Rate	CUSIP	6/30/2018
2017	1	12/1/2019	5.000%	646080SX0	5,000,000
2017	1	12/1/2020	5.000%	646080SY8	9,900,000
2017	1	12/1/2021	5.000%	646080SZ5	12,000,000
2017	1	12/1/2022	5.000%	646080SK8	13,000,000
2017	1	12/1/2023	5.000%	646080SL6	14,000,000
2017	1	12/1/2024	5.000%	646080SM4	14,500,000
2017	1	12/1/2025	5.000%	646080SN2	13,500,000
2017	1	12/1/2026	5.000%	646080SP7	12,100,000
2017	1	12/1/2027	5.000%	646080SQ5	10,000,000
2017	1	12/1/2028	2.950%	646080TA9	60,000,000
2017	1	12/1/2029	3.500%	646080SR3	10,000,000
2017	1	12/1/2030	4.000%	646080SS1	12,000,000
2017	1	12/1/2031	3.750%	646080ST9	14,000,000
2017	1	12/1/2032	4.000%	646080SU6	12,000,000
2017	1	12/1/2033	3.750%	646080SV4	11,000,000
2017	1	12/1/2040	4.000%	646080SW2	5,000,000
2017	1	12/1/2047	4.250%	646080TB7	22,000,000

**Total**

**250,000,000**

## APPENDIX B

Note: One requirement of this annual report is to provide “the retirement schedule” for the Authority’s outstanding bonds. The bond “maturity” indicates the date on which the principal amount of a bond is to be paid in full. While there are not future scheduled dates to retire the bonds, other than the maturity dates, certain bonds may be retired prior to their maturity date. The early redeemable bonds, or “callable” bonds, may be redeemed prior to maturity, subject to certain rules of the particular bond indenture, including seniority of the particular bond.

Issue	Series	Early Retirement	Maturity Date	Interest Rate	CUSIP	6/30/2018
2009	A		6/1/2019	4.750%	646080HY0	14,250,000.00
2009	A		6/1/2019	5.000%	646080HZ7	15,750,000.00
2009	A	Callable	6/1/2020	4.875%	646080JA0	16,000,000.00
2009	A	Callable	6/1/2020	5.250%	646080JB8	11,000,000.00
2009	A	Callable	6/1/2021	5.000%	646080JC6	12,450,000.00
2009	A	Callable	6/1/2021	5.250%	646080JD4	12,550,000.00
2009	A	Callable	6/1/2022	5.125%	646080JE2	125,000.00
2009	A	Callable	6/1/2023	5.250%	646080JF9	400,000.00
2009	A	Callable	6/1/2024	5.375%	646080JG7	25,585,000.00
2009	A	Callable	6/1/2030	5.625%	646080JP7	91,690,000.00
2010	1		12/1/2018	4.300%	646080JV4	11,000,000
2010	1		12/1/2018	5.000%	646080KS9	29,200,000
2010	1		12/1/2019	4.500%	646080JW2	14,520,000
2010	1		12/1/2019	5.250%	646080KT7	20,180,000
2010	1	Callable	12/1/2020	4.500%	646080KD2	18,340,000
2010	1	Callable	12/1/2021	4.750%	646080KE0	17,115,000
2010	1	Callable	12/1/2022	4.750%	646080JX0	17,115,000
2010	1	Callable	12/1/2023	4.750%	646080KF7	18,965,000
2010	1	Callable	12/1/2024	4.875%	646080KG5	17,060,000
2010	1	Callable	12/1/2025	5.000%	646080JY8	17,060,000

Issue	Series	Early Retirement	Maturity Date	Interest Rate	CUSIP	6/30/2018
2010	1	Callable	12/1/2026	5.100%	646080KH3	3,190,000
2010	1	Callable	12/1/2026	5.000%	646080KU4	13,400,000
2010	1	Callable	12/1/2027	5.125%	646080KJ9	12,805,000
2010	1	Callable	12/1/2028	5.250%	646080JZ5	11,850,000
2010	1	Callable	12/1/2032	5.250%	646080KB6	9,000,000
2010	1	Callable	12/1/2037	5.400%	646080KC4	9,000,000
2010	FFELP		6/1/2036	Variable-LIBOR	646080LA7	44,445,000
2010	2		12/1/2018	4.000%	646080LK5	8,405,000
2010	2		12/1/2018	5.000%	646080MF5	2,195,000
2010	2		12/1/2018	3.750%	646080MJ7	7,500,000
2010	2		12/1/2019	4.125%	646080LL3	9,070,000
2010	2		12/1/2019	5.000%	646080MG3	5,330,000
2010	2		12/1/2020	4.250%	646080LM1	8,225,000
2010	2		12/1/2020	5.000%	646080MH1	3,175,000
2010	2	Callable	12/1/2021	4.500%	646080LN9	1,385,000
2010	2	Callable	12/1/2022	4.625%	646080LP4	1,215,000
2010	2	Callable	12/1/2023	4.750%	646080LQ2	1,300,000
2010	2	Callable	12/1/2024	4.750%	646080LR0	1,385,000
2010	2	Callable	12/1/2025	4.875%	646080LS8	1,490,000
2010	2	Callable	12/1/2026	5.000%	646080LT6	1,600,000
2010	2	Callable	12/1/2027	5.000%	646080LU3	1,425,000
2010	2	Callable	12/1/2028	5.000%	646080LV1	1,600,000
2010	2	Callable	12/1/2030	5.000%	646080LX7	8,500,000
2010	2	Callable	12/1/2036	5.000%	646080LY5	5,000,000
2011	1		12/1/2018	5.000%	646080MP3	22,400,000
2011	1		12/1/2019	5.000%	646080NH0	20,310,000



Issue	Series	Early Retirement	Maturity Date	Interest Rate	CUSIP	6/30/2018
2011	1		12/1/2019	4.500%	646080MQ1	2,290,000
2011	1		12/1/2020	5.000%	646080NJ6	19,805,000
2011	1		12/1/2020	4.750%	646080MR9	2,295,000
2011	1		12/1/2021	5.500%	646080NK3	15,245,000
2011	1		12/1/2021	5.000%	646080MS7	2,855,000
2011	1	Callable	12/1/2022	5.000%	646080MT5	6,020,000
2011	1	Callable	12/1/2023	5.250%	646080MU2	6,020,000
2011	1	Callable	12/1/2024	5.375%	646080MV0	7,230,000
2011	1	Callable	12/1/2025	5.500%	646080MW8	7,830,000
2011	1	Callable	12/1/2026	5.500%	646080MX6	9,035,000
2011	1	Callable	12/1/2027	5.750%	646080MY4	6,020,000
2011	1	Callable	12/1/2028	5.750%	646080NB3	9,035,000
2011	1	Callable	12/1/2029	5.750%	646080NC1	7,410,000
2011	1	Callable	12/1/2033	5.875%	646080MZ1	15,000,000
2012	1		12/1/2018	5.000%	646080NT4	18,000,000
2012	1		12/1/2019	4.000%	646080NU1	19,000,000
2012	1		12/1/2020	5.000%	646080NV9	17,300,000
2012	1		12/1/2021	5.000%	646080NW7	15,700,000
2012	1		12/1/2022	5.000%	646080NX5	12,500,000
2012	1	Callable	12/1/2023	4.000%	646080NY3	6,065,000
2012	1	Callable	12/1/2024	4.125%	646080NZ0	5,710,000
2012	1	Callable	12/1/2025	4.250%	646080PA3	7,585,000
2012	1	Callable	12/1/2026	4.375%	646080PB1	7,075,000
2012	1	Callable	12/1/2028	4.500%	646080PD7	7,835,000
2012	1	Callable	12/1/2029	4.500%	646080PE5	6,570,000
2012	1	Callable	12/1/2030	4.625%	646080PF2	4,560,000



Issue	Series	Early Retirement	Maturity Date	Interest Rate	CUSIP	6/30/2018
2012	1	Callable	12/1/2039	5.750%	646080PG0	11,000,000
2013	1		12/1/2018	5.000%	646080PM7	12,000,000
2013	1		12/1/2019	5.000%	646080PN5	13,100,000
2013	1		12/1/2020	4.000%	646080PP0	13,500,000
2013	1		12/1/2021	5.000%	646080PQ8	13,000,000
2013	1		12/1/2022	5.000%	646080PR6	11,000,000
2013	1	Callable	12/1/2023	3.500%	646080PS4	8,635,000
2013	1	Callable	12/1/2024	3.500%	646080PT2	9,160,000
2013	1	Callable	12/1/2025	3.625%	646080PU9	8,635,000
2013	1	Callable	12/1/2026	3.750%	646080PV7	7,505,000
2013	1	Callable	12/1/2028	4.000%	646080PX3	7,280,000
2013	1	Callable	12/1/2029	4.000%	646080PY1	3,755,000
2013	1	Callable	12/1/2031	4.000%	646080PZ8	3,755,000
2013	1	Callable	12/1/2035	4.125%	646080QA2	3,755,000
2013	1	Callable	12/1/2043	4.750%	646080QB0	20,000,000
2014	1A-1		12/1/2018	5.000%	646080QG9	9,500,000
2014	1A-1		12/1/2019	3.000%	646080QH7	10,500,000
2014	1A-1		12/1/2020	5.000%	646080QJ3	11,000,000
2014	1A-1		12/1/2021	5.000%	646080QK0	10,000,000
2014	1A-1		12/1/2022	5.000%	646080QL8	9,500,000
2014	1A-2		12/1/2023	Variable-LIBOR	646080QC8	10,325,000
2014	1A-1	Callable	12/1/2024	3.500%	646080QM6	13,890,000
2014	1A-1	Callable	12/1/2025	3.750%	646080QN4	13,410,000
2014	1A-1	Callable	12/1/2026	3.750%	646080QP9	12,930,000
2014	1A-1	Callable	12/1/2027	4.000%	646080QQ7	12,450,000
2014	1A-1	Callable	12/1/2028	4.000%	646080QR5	11,495,000



<b>Issue</b>	<b>Series</b>	<b>Early Retirement</b>	<b>Maturity Date</b>	<b>Interest Rate</b>	<b>CUSIP</b>	<b>6/30/2018</b>
2014	1A-1	Callable	12/1/2029	4.000%	646080QS3	10,535,000
2014	1A-1	Callable	12/1/2032	4.250%	646080QT1	6,705,000
2014	1A-1	Callable	12/1/2036	4.500%	646080QU8	7,185,000
2014	1A-1	Callable	12/1/2044	5.000%	646080QW4	13,000,000
2015	1		12/1/2018	5.000%	646080QZ7	7,000,000
2015	1		12/1/2019	5.000%	646080RA1	8,000,000
2015	1		12/1/2020	5.000%	646080RB9	9,000,000
2015	1		12/1/2021	5.000%	646080RC7	10,000,000
2015	1		12/1/2022	5.000%	646080RD5	10,500,000
2015	1		12/1/2023	5.000%	646080RE3	9,500,000
2015	1		12/1/2024	5.000%	646080RF0	9,000,000
2015	1	Callable	12/1/2025	4.000%	646080RG8	10,000,000
2015	1	Callable	12/1/2026	4.000%	646080RH6	10,500,000
2015	1	Callable	12/1/2027	4.000%	646080RJ2	11,500,000
2015	1	Callable	12/1/2028	4.000%	646080RK9	12,000,000
2015	1	Callable	12/1/2029	3.500%	646080RL7	24,000,000
2015	1	Callable	12/1/2030	4.000%	646080RM5	12,500,000
2015	1	Callable	12/1/2031	4.000%	646080RN3	6,500,000
2015	1	Callable	12/1/2032	4.000%	646080RP8	5,000,000
2015	1	Callable	12/1/2044	4.500%	646080RQ6	10,000,000
2016	1		12/1/2018	5.000%	646080RS2	5,000,000
2016	1		12/1/2019	5.000%	646080RT0	6,500,000
2016	1		12/1/2020	5.000%	646080RU7	8,000,000
2016	1		12/1/2021	5.000%	646080RV5	9,000,000
2016	1		12/1/2022	5.000%	646080RW3	10,000,000
2016	1		12/1/2023	5.000%	646080RX1	9,500,000



Issue	Series	Early Retirement	Maturity Date	Interest Rate	CUSIP	6/30/2018
2016	1		12/1/2024	5.000%	646080RY9	9,000,000
2016	1		12/1/2025	5.000%	646080RZ6	8,000,000
2016	1	Callable	12/1/2026	5.000%	646080SA0	6,000,000
2016	1	Callable	12/1/2027	2.750%	646080SB8	35,000,000
2016	1	Callable	12/1/2028	3.250%	646080SC6	11,000,000
2016	1	Callable	12/1/2029	3.250%	646080SD4	13,000,000
2016	1	Callable	12/1/2030	3.250%	646080SE2	14,000,000
2016	1	Callable	12/1/2031	3.500%	646080SF9	15,000,000
2016	1	Callable	12/1/2032	3.500%	646080SG7	11,000,000
2016	1	Callable	12/1/2039	4.000%	646080SH5	7,000,000
2016	1	Callable	12/1/2046	4.000%	646080SJ1	10,000,000
2017	1		12/1/2019	5.000%	646080SX0	5,000,000
2017	1		12/1/2020	5.000%	646080SY8	9,900,000
2017	1		12/1/2021	5.000%	646080SZ5	12,000,000
2017	1		12/1/2022	5.000%	646080SK8	13,000,000
2017	1		12/1/2023	5.000%	646080SL6	14,000,000
2017	1		12/1/2024	5.000%	646080SM4	14,500,000
2017	1		12/1/2025	5.000%	646080SN2	13,500,000
2017	1		12/1/2026	5.000%	646080SP7	12,100,000
2017	1	Callable	12/1/2027	5.000%	646080SQ5	10,000,000
2017	1	Callable	12/1/2028	2.950%	646080TA9	60,000,000
2017	1	Callable	12/1/2029	3.500%	646080SR3	10,000,000
2017	1	Callable	12/1/2030	4.000%	646080SS1	12,000,000
2017	1	Callable	12/1/2031	3.750%	646080ST9	14,000,000
2017	1	Callable	12/1/2032	4.000%	646080SU6	12,000,000
2017	1	Callable	12/1/2033	3.750%	646080SV4	11,000,000



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<b>Issue</b>	<b>Series</b>	<b>Early Retirement</b>	<b>Maturity Date</b>	<b>Interest Rate</b>	<b>CUSIP</b>	<b>6/30/2018</b>
2017	1	Callable	12/1/2040	4.000%	646080SW2	5,000,000
2017	1	Callable	12/1/2047	4.250%	646080TB7	22,000,000
<b>TOTAL</b>						<b>\$1,964,045,000</b>

## APPENDIX C

### Loan Forgiveness Requests, Academic Year 2017-18

Type	Reason for Denial	
Death	All 88 granted, zero denied	0
Total and Permanent Disability		
	Did not provide requested documents	19
	Does not meet the conditions for discharge	42
	Pre-existing condition	14
<hr/>		
Subtotal Denied		75
Subtotal Approved		187
<b>Total Loan Forgiveness Requests</b>		<b>262</b>

## APPENDIX D

### Loan Deferment Requests, Academic Year 2017-2018

Type	Reason for Denial	
In-School	Did not provide requested documents	158
	Does not meet the conditions for relief	48
	Relief not permitted under terms & conditions of promissory note*	27
	Within 24 months of maturity	2
Subtotal Denied		235
Subtotal Approved		1,292
Total In-School Deferment Requests		<b>1,527</b>
<hr/>		
Unemployment	Did not provide requested documents	142
	Does not meet the conditions for relief	17
	Exceeds allowable time	4
	Relief not permitted under terms & conditions of promissory note*	8
	Within 24 months of maturity	3
Subtotal Denied		174
Subtotal Approved		570
Total Unemployment Deferment Requests		<b>744</b>
<hr/>		
Internship/Residency	Did not provide requested documents	7
	Does not meet the conditions for relief	7
	Relief not permitted under terms & conditions of promissory note*	5
Subtotal Denied		19
Subtotal Approved		115
Total Internship/Residency Deferment Requests		<b>134</b>



**Loan Deferment Requests, Academic Year 2017-2018**

<b>Type</b>	<b>Reason for Denial</b>	
Active Duty		0
Subtotal Denied		0
Subtotal Approved		72
<b>Total Active Duty Deferment Requests</b>		<b>72</b>
<hr/>		
Peace Corps		0
Subtotal Denied		0
Subtotal Approved		4
<b>Total Peace Corps Deferment Requests</b>		<b>4</b>
<hr/>		
Temp. Total Disability	Did not meet conditions of relief	9
	Loan has matured	1
Subtotal Denied		10
Subtotal Approved		215
<b>Total Temporary Total Disability Deferment Requests</b>		<b>225</b>

\*For example, HESAA is able to offer a lower interest rate for loans with a ten-year repayment term due to the limited availability of deferments and forbearances.

## APPENDIX E

### Loan Forbearance Requests, Academic Year 2017-2018

Type	Reason for Denial	
Financial Hardship	Did not provide requested documents	204
	Does not meet the conditions for relief	64
	Exceeds allowable time	14
	Relief not permitted under terms & conditions of promissory note*	31
	Within 24 months of loan maturity	24
Subtotal Denied		337
Subtotal Approved		930
<b>Total Financial Hardship Forbearance Requests</b>		<b>1,267</b>
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Recent Graduation	Did not provide requested documents	28
	Does not meet the conditions for relief	35
	Relief not permitted under terms & conditions of promissory note*	16
	Within 24 months of loan maturity	4
Subtotal Denied		83
Subtotal Approved		1,315
<b>Total Recent Graduation Forbearance Requests</b>		<b>1,398</b>

\*For example, HESAA is able to offer a lower interest rate for loans with a ten-year repayment term due to the limited availability of deferments and forbearances.



### **CONTACT INFORMATION**

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