

**NEW JERSEY HIGHER EDUCATION
STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS**

FINANCIAL STATEMENTS

JUNE 30, 2014 AND 2013

**NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
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INDEPENDENT AUDITORS' REPORT

Board Members
New Jersey Higher Education Student Assistance Authority
Trenton, New Jersey

Report on the Financial Statements

We have audited the accompanying financial statements of the business-type activities of the New Jersey College Loans to Assist State Students (NJCLASS) and Federal Family Education Loan Programs (FFELP) (collectively, the Programs) of the New Jersey Higher Education Student Assistance Authority (the Authority), which comprise the statements of net position as of June 30, 2014 and 2013 and the related statements of revenues and changes in net position and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the business type activities of the Programs as of June 30, 2014 and 2013, and the changes in financial position and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

As more fully disclosed in Note 1, the financial statements present only the business-type activities of the NJCLASS and FFELP Loan Programs of the Authority and do not purport to and do not present the financial position of the Authority as a whole as of June 30, 2014 and 2013, and changes in its financial position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

Accounting principles generally accepted in the United States of America require that management’s discussion and analysis on pages 4 through 11 be presented to supplement the basic financial statements. Such information although not a part of the basic financial statements is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management’s responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

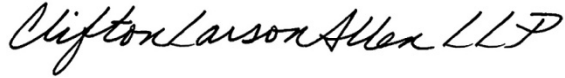
Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements of the Programs. The supplementary information as listed in the table of contents as of and for the year ended June 30, 2014 and June 30, 2013 is presented for purposes of additional analysis and is not a required part of the combined financial statements.

The supplementary information has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 21, 2014 on our consideration of the Program’s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreement, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and in considering the Program’s internal control over financial reporting and compliance.



CliftonLarsonAllen LLP

Mt. Laurel, New Jersey
October 21, 2014

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2014

As financial management of the New Jersey Higher Education Student Assistance Authority's (the Authority) New Jersey College Loans to Assist State Students (NJCLASS) Loan Program and the Federal Family Education Loan Program (FFELP) (collectively, the Programs), we offer readers of these financial statements this narrative overview and analysis of the financial activities of the Programs for the fiscal year ended June 30, 2014. This discussion and analysis is designed to assist the reader in focusing on the significant financial issues and activities and to identify any significant changes in financial position. We encourage readers to consider the information presented herein in conjunction with the financial statements taken as a whole. A comparative analysis of key elements of the financial statements is provided in this overview.

Overview of the Financial Statements

This discussion and analysis is intended to serve as an introduction to the Programs' financial statements, which are comprised of the basic financial statements and the notes to financial statements. Since the Programs are comprised of a single enterprise fund, no fund-level financial statements are shown. This report also contains other supplementary information concerning the financial position and results of operations broken down by bond issues included in the Programs.

Basic Financial Statements

The basic financial statements are designed to provide readers with a broad overview of the Programs' finances, in a manner similar to a private-sector business.

The statements of net position present information on all of the Programs' assets, deferred outflows of resources, and liabilities, with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the Programs is improving or deteriorating. Net position increase when revenues exceed expenses. Increases to assets without corresponding increases to liabilities results in increased net position, which indicates an improved financial position.

The statements of revenues, expenses and changes in net position present information showing how net position changed during the fiscal year. All changes in net position are reported as soon as the underlying event occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will not result in cash flows until future fiscal periods.

Notes to Financial Statements

The notes provide additional information that is essential to a full understanding of the data provided in the basic financial statements.

Other Information

In addition to the basic financial statements and accompanying notes, this report also presents certain *supplementary information* concerning the financial position and results of operations of each bond issue included in the Programs, as well as the auditors' report on internal control over financial reporting and on compliance and other matters.

For further detail, visit the Authority's website www.hesaa.org for more information about Authority programs and activities and management contact information.

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Financial Highlights and Analysis

The Programs' net position, referring to the difference between assets, deferred outflow of resources, and liabilities, increased by \$26,164,029 and \$17,963,348 from the prior fiscal years ended 2013 and 2012, respectively. The term "Net Position" is used in accordance with rules promulgated under GASB Statement No. 34, as amended.

As of June 30, 2014, 2013, and 2012, the assets of the Programs exceeded liabilities by \$183,881,604, \$157,717,575, and \$139,754,227, respectively.

Changes in Student Loans Receivable Balances

The largest portion of the Programs' assets consisted of loans receivable from participating borrowers. Total student loans receivable under both the NJCLASS and FFELP loan programs amounted to \$2,066,802,977, \$2,069,781,324, and \$2,085,828,725 at June 30, 2014, 2013, and 2012, respectively. This represents a 2014 decrease of \$2,978,347 and a 2013 decrease of \$16,047,402, respectively, due to loan principal repayments during these years, partially offset by loan originations.

Changes in Cash and Investments Balances

The second major asset component was cash and investments, which together totaled \$546,773,805, \$540,232,363, and \$523,655,055 at June 30, 2014, 2013, and 2012, respectively. The cash and investment balances represent the amounts dedicated to student loan origination and acquisition, funding of reserves required by bond covenants, payment of future Program expenses, and future retirements of bonds.

The increases in cash and investments for fiscal years 2014 and 2013 were primarily due to the receipt of the 2014-1 and 2013-1 Bond Issue proceeds in June of 2014 and 2013. Partially offsetting this was the use of cash to originate new NJCLASS loans, as well as bond principal redemptions during the fiscal year, as described below in Changes in Liabilities – Bonds Payable.

- Cash and investments balances were replenished from principal repayments and interest income from NJCLASS and FFELP borrowers, amounting to \$318,039,013, \$302,735,557, and \$273,306,513 during fiscal years 2014, 2013, and 2012, respectively. In addition, NJCLASS application/administrative/repayment fee and loan reserve fee income was \$5,951,075, \$5,905,043, and \$9,844,266 and \$298,553, \$350,052, and \$332,383 in interest was earned on investments for 2014, 2013, and 2012, respectively.

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Changes in Liabilities – Bonds Payable

The main liability of the Programs is the debt used to originate or acquire student loans.

Bonds payable decreased in fiscal year 2014 by \$17,080,000 due to retirements, which utilized a total of \$236,089,437 in cash, offset by the 2014-1 bond issuance and related capital contribution, which provided \$230,064,520 in cash.

Bonds payable decreased in fiscal year 2013 by \$7,355,000 due to retirements, which utilized a total of \$207,068,125 in cash, offset by bond issuances and related capital contributions, which provided \$214,587,369 in cash. In fiscal year 2012, bonds payable increased from the prior year by \$410,190,000, due to bond issuances, which provided \$606,293,988 in cash, partially offset by retirements, which utilized a total of \$174,751,250 in cash.

Of the amount retired in fiscal year 2014:

- \$75,780,000 in retirements was due to scheduled bond maturities.
- \$10,225,000 was due to quarterly Excess Revenue Redemptions of the 2010-FFELP Bonds, in accordance with the terms of that Indenture.
- \$23,375,000 was through Special Redemptions of portions of the Authority's auction rate bond issues, at prices below par, resulting in total gains on retirements of \$990,563. Of this amount, \$22,975,000 was as a result of a Bond Tender Transaction.
- \$127,700,000 was due to Special Optional Redemptions of portions of the fixed rate 2008, 2009, 2010-1, 2010-2 and 2011-1 Issues, as a result of better than forecasted cash flows on these issues.

Of the amount retired in fiscal year 2013:

- \$43,400,000 in retirements was due to scheduled bond maturities.
- \$16,435,000 was due to quarterly Excess Revenue Redemptions of the 2010-FFELP Bonds, in accordance with the terms of that Indenture.
- \$29,475,000 was due to the Optional Redemption of the remaining 1999 and 2000 Bonds.
- \$2,225,000 was through Special Redemptions of portions of the Authority's auction rate bond issues, generally at 86.50% of par, resulting in total gains on retirements of \$286,875.
- \$115,820,000 was due to Special Optional Redemptions of portions of the fixed rate 2008, 2009, 2010-1, and 2010-2 Issues.

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Changes in Liabilities – Bonds Payable (Continued)

The following is a summary of new bond issuance activity during the June 30, 2014, 2013, and 2012 fiscal years:

- The 2014-1 Bonds, with a par amount of \$182,000,000 in Senior Fixed Rate Bonds, \$25,000,000 in Senior Variable Rate Bonds and \$13,000,000 in Subordinate Bonds were issued in June 2014 under the 2012-1 Master Indenture. In addition, a net bond premium of \$6,064,520 and an equity contribution of \$4,000,000 from other HESAA reserves resulted in total proceeds of \$230,064,520. Of this amount, \$213,664,520 was designated for the origination of NJCLASS and NJCLASS Consolidation loans for the 2014-2015 academic year and \$16,400,000 was allocated to required reserves. The Underwriter's Discount, amounting to \$1,218,750 and other closing costs, estimated to be \$450,000, were paid from other HESAA reserves.
- The 2013-1 Bonds, with a par amount of \$200,000,000, were issued in June 2013 under the 2012-1 Master Indenture. Of this amount, \$199,927,369 was designated for the origination of NJCLASS and NJCLASS Consolidation loans for the 2013-2014 academic year. Required reserves included a Capitalized Interest Fund of \$10,000,000 and a Debt Service Reserve of \$4,000,000, and the net bond premium was \$8,927,369. The Underwriter's Discount, amounting to \$1,250,000 and other closing costs of approximately \$500,000, were paid from other HESAA reserves.
- The 2012-1 Bonds, with a par amount of \$248,300,000 of Senior Bonds and \$11,000,000 of Subordinate Bonds were issued in June 2012 under a new 2012-1 Master Indenture. In addition, a net premium of \$10,139,262 and an equity contribution of \$7,886,000 from other HESAA reserves resulted in total proceeds of \$277,325,262. Of this amount, \$260,139,262 was designated for the origination of NJCLASS and NJCLASS Consolidation loans for the 2012-2013 academic year. Required reserves equaled \$17,186,000. The Underwriter's Discount and other closing costs were paid from other HESAA reserves in the amount of \$1,658,625.

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The following table contains condensed comparative financial information derived from the June 30, 2014, 2013, and 2012 financial statements of the NJCLASS/FFELP Loan Programs:

	2014	2013	Change from 2014 to 2013	2012	Change from 2013 to 2012
NET POSITION					
Current Assets	\$ 689,985,591	\$ 677,219,029	\$ 12,766,562	\$ 651,706,938	\$ 25,512,091
Non-Current Assets	<u>1,999,886,037</u>	<u>1,995,143,448</u>	<u>4,742,589</u>	<u>2,003,080,067</u>	<u>(13,001,754)</u>
Total Assets	<u>2,689,871,628</u>	<u>2,672,362,477</u>	<u>17,509,151</u>	<u>2,654,787,005</u>	<u>17,575,472</u>
Deferred Outflows of Resources	<u>6,666,303</u>	<u>11,508,885</u>	<u>(4,842,582)</u>	<u>16,574,020</u>	<u>(5,065,135)</u>
Current Liabilities	191,240,703	177,929,292	13,311,411	128,724,622	49,204,670
Non-Current Liabilities	<u>2,321,415,624</u>	<u>2,359,733,380</u>	<u>(38,317,756)</u>	<u>2,402,882,176</u>	<u>(54,657,681)</u>
Total Liabilities	<u>2,512,656,327</u>	<u>2,537,662,672</u>	<u>(25,006,345)</u>	<u>2,531,606,798</u>	<u>(5,453,011)</u>
Net Position, Restricted	<u>183,881,604</u>	<u>157,717,575</u>	<u>26,164,029</u>	<u>139,754,227</u>	<u>17,963,348</u>
Total Liabilities and Net Position	<u><u>\$2,696,537,931</u></u>	<u><u>\$2,683,871,362</u></u>	<u><u>\$ 12,666,569</u></u>	<u><u>\$2,671,361,025</u></u>	<u><u>\$ 12,510,337</u></u>
CHANGES IN NET POSITION					
Operating Revenues	\$ 155,255,930	\$ 154,533,561	\$ 722,369	\$ 156,764,955	\$ (2,231,394)
Operating Expenses	<u>128,730,035</u>	<u>140,525,460</u>	<u>(11,795,425)</u>	<u>154,855,846</u>	<u>14,330,386</u>
Operating Gain (Loss)	<u>26,525,895</u>	<u>14,008,101</u>	<u>12,517,794</u>	<u>1,909,109</u>	<u>12,098,992</u>
Non-Operating Revenues (Expenses) and Other Changes:					
Income on Investments	298,557	350,052	(51,495)	332,383	17,669
Gain on Bond Retirements	990,563	286,875	703,688	858,750	(571,875)
Parity Release Distribution	(2,319,009)	(2,288,177)	(30,832)	-	(2,288,177)
Interest Rate Swap Termination Fees	(3,295,750)	-	(3,295,750)	(4,510,000)	4,510,000
Capital Contribution for 2014-1 Bond Issue	4,000,000	-	4,000,000	-	-
Capital Contribution for 2013-1 Bond Issue	-	5,000,000	(5,000,000)	-	5,000,000
Capital Contribution for 2012-1 Bond Issue	-	660,000	(660,000)	7,886,000	(7,226,000)
Bond Issuance Cost Expense	-	-	-	(600,000)	600,000
Amortization of Prepaid Interest Rate Cap Fees	(36,227)	(42,344)	6,117	(41,480)	(864)
Arbitrage Expense	-	(11,159)	11,159	(33,736)	22,577
Net Non-Operating Revenues	<u>(361,866)</u>	<u>3,955,247</u>	<u>(4,317,113)</u>	<u>3,891,917</u>	<u>63,330</u>
CHANGE IN NET POSITION	<u>26,164,029</u>	<u>17,963,348</u>	<u>8,200,681</u>	<u>5,801,026</u>	<u>12,162,322</u>
NET POSITION - BEGINNING OF YEAR	<u>157,717,575</u>	<u>139,754,227</u>	<u>17,963,348</u>	<u>133,953,201</u>	<u>(7,105,935)</u>
NET POSITION - END OF YEAR	<u><u>\$ 183,881,604</u></u>	<u><u>\$ 157,717,575</u></u>	<u><u>\$ 26,164,029</u></u>	<u><u>\$ 139,754,227</u></u>	<u><u>\$ 5,056,387</u></u>

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Explanation of Changes in Financial Performance

Changes in the financial results of the Programs were due to the following major factors:

Operating Revenues

- Interest income on NJCLASS student loans increased by \$1,293,264, \$2,443,331, and \$13,629,469 or .9%, 1.7%, and 10.6%, due to the approximately \$186.8 million, \$174.3 million, and \$260.2 million in NJCLASS net disbursements during the 2014, 2013, and 2012 fiscal years, respectively.
- Beginning with the 2012-1 Bond Issue, the establishment of a Loan Reserve Fund was discontinued. Of the total origination fee of 3%, which remained unchanged, the 1% fee formerly deposited in the loan reserve fund was replaced by a 2% fee deposited in the Student Loan account. This fee was designated the "repayment fee." Consequently, NJCLASS loan reserve fee income for fiscal 2014 is \$0. Fee income from the 2% repayment fee and the application/administrative fee amounted to \$5.9 million, resulting in an overall combined increase for these fees of \$46 thousand over fiscal 2013. In fiscal year 2012, combined application/administrative and loan reserve fee income was \$9.8 million, due to significantly higher loan disbursements of \$260.2 million.
- Interest income on FFELP loans during the 2014, 2013, and 2012 fiscal years decreased by \$616,927, \$501,126, and \$728,729, respectively, due to the continuing reduction in FFELP portfolio assets. FFELP assets declined to \$84,136,254 at June 30, 2014 from \$95,374,091 at June 30, 2013, and \$111,130,322 at June 30, 2012.

Operating Expenses

- Bond interest expense for fiscal years 2014, 2013, and 2012 was \$102,292,167, \$108,023,711, and \$107,246,666, respectively. This represents a decrease of \$5,731,544, or 5.31%, and increase of \$777,045 or .72% in 2014 and 2013, respectively. These changes were due to the lower amount of bonds outstanding as a result of retirements during these years, partially offset by issuance of the 2014-1 and 2013-1 Bonds.

Bad Debt Expense

- In fiscal year 2014, an additional \$13,541,438 in bad debt expense was recognized, versus \$19,018,454 in 2013, a decrease of \$6,012,884. In fiscal year 2013, bad debt expense decreased by \$11,591,901, versus \$30,610,355 in 2012. The recent slower growth in the number of defaulted loans may be attributable to stricter underwriting standards that have been adopted by the NJCLASS Program in recent years and improving economic conditions.
- Bad debt expense is recorded when increases to the Allowance for Doubtful Accounts recorded against amounts due from the Loan Reserve Funds to pay default claims become necessary. For a full description of the Allowance for Doubtful Accounts and defaulted loans, see **NOTES TO FINANCIAL STATEMENTS – NOTE 3, STUDENT LOANS RECEIVABLE – Loan Defaults/Loan Reserve Fund.**

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Non-Operating Revenues (Expenses) and Other Changes

- Fiscal 2014 Gains on Bond Retirement resulting from below par retirements of ARC Bonds increased to \$990,563. Redemption prices during Fiscal 2014 averaged 95.6% of face value. The increase in gains on retirement of \$703,688 from Fiscal 2013 was primarily due to a bond tender transaction which closed in March 2014, resulting in the retirement of \$22,975,000 in ARC bonds. During Fiscal 2013, gains on retirement were \$286,875, decreasing by \$571,875 from Fiscal 2012, due to the smaller volume of below par ARC bond retirement and refunding activity during that year. Bond retirement activity is described in **"Changes in Liabilities – Bonds Payable"** above.
- The fiscal 2014 parity release distribution of \$2,319,009 represents a slight increase from fiscal 2013, during which the \$2,288,177 release represented the first ever parity release amounts from a HESAA Bond Issue. Parity release amounts are paid to HESAA. Parity releases are made possible when the 2010-FFELP Bond Issue parity exceeds the release level of 110% as defined in its Indenture.
- Swap termination fees amounted to \$3,295,750 in fiscal 2014, \$0 in 2013, and \$4,510,000 in fiscal 2012, respectively. Swap termination fees are the amounts charged by counterparties in exchange for the complete or partial termination (amendment) of existing swaps, which had resulted in periodic payments to the counterparty. In prior years, HESAA had terminated or reduced its swap positions due to the movement of a comparable amount of the hedged assets, fixed rate NJCLASS student loans, to new fixed rate bond issues. This was done in connection with a reduction in the amount of ARCs outstanding, whose interest rates were converted to a fixed rate by these swaps, in order to create an asset/liability match with the loans.

No terminations of HESAA's swaps had occurred prior to 2010. This expense was entirely funded from the gains on retirement of ARCs and other available funds within the NJCLASS/FFELP 1998 Indenture of Trust (see above) and did not require any HESAA or State General Fund expenditures.

- Capitalized Bond and Swap Issuance cost and related Amortization was eliminated during fiscal 2013 as a result of the Authority's adoption of GASB Statement No. 65, *Accounting for Items Formerly Classified as Assets and Liabilities*.

Significant Events

- At fiscal year-end 2014, the Programs had \$2,469,075,000 in bonds outstanding, compared to \$2,486,155,000 in the prior fiscal year – a decrease of .69%. This is due to a total issuance during the year of \$220,000,000 in 2014-1 Bonds, which closed on June 19, 2014, offset by retirements of \$237,080,000. In the prior fiscal year, HESAA issued \$200,000,000 in 2013-1 Bonds, offset by retirements of \$207,355,000.
- During the year ended June 30, 2014, the Authority terminated the two swap agreements with the counterparty J.P. Morgan. These agreements were associated with the 2002 Bond Issue and had an outstanding notional amount of \$40,300,000 prior to termination.

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Significant Events (Continued)

- During fiscal year 2014, the Authority experienced an increase in NJCLASS student loan origination volume, with cash disbursements of \$186,754,259 for new loans, compared to \$174,369,173 during fiscal year 2013, an increase of 7.1%. During fiscal year 2013 there was a decrease of 33.0% in NJCLASS origination volume from the prior year.

Cash Flows Summary

	<u>2014</u>	<u>2013</u>	<u>2012</u>
Net Cash Provided (Used) by Operating Activities	\$ 17,935,146	\$ 11,087,168	\$ (105,189,385)
Net Cash Flows Provided by Financing Activities	(9,353,251)	7,482,685	428,758,707
Net Cash Flows Provided by Investing Activities	<u>(3,890,527)</u>	<u>6,040,785</u>	<u>27,473,716</u>
Net Increase in Cash and Cash Equivalents	<u>\$ 4,691,368</u>	<u>\$ 24,610,638</u>	<u>\$ 351,043,038</u>

Current Conditions

In response to the continuing demand for NJCLASS loans, HESAA issued its Series 2014-1 Bonds on June 19, 2014 to fund anticipated NJCLASS loan volume for the 2014-15 academic year. During the previous year, HESAA issued its Series 2013-1 Bonds on June 20, 2013.

HESAA continually evaluates the performance of its NJCLASS loans to balance the needs of its borrower base with the necessity of maintaining an adequate collections stream on its portfolio. Research performed by HESAA staff and our advisors has also determined that a large portion of loans that eventually go into default are those that were originated in option III, which allows for full deferment of principal and interest while in school, and/or those with lower credit scores. The Authority continually reevaluates its credit policies and adjusts its underwriting criteria when it is deemed in the best interests of the NJCLASS Loan Program to do so. To mitigate the risk of future loan defaults and enhance the overall credit quality of its loan portfolio, the Authority made two significant policy changes. During the 2011-12 academic year, the allowable percentage of fixed rate loans that can be originated in option III was reduced to 30% and the minimum credit score required to qualify for an NJCLASS loan was raised to 630. In 2012-13, the allowable percentage of fixed rate loans that can be originated in option III was reduced to 15% and HESAA raised the minimum credit score required to qualify for an NJCLASS loan from 630 to 670. In addition, the minimum income requirement necessary to obtain an NJCLASS Loan, which was \$30,500 in 2011-12, was raised to \$40,000, beginning with the 2012-13 academic year. For the 2013-14 academic year, the Authority limited the allowable percentage of fixed rate loans that can be originated in option III by capping this option at \$35,000,000 of the total lendable proceeds of \$199,927,369. For the 2014-15 academic year, the Authority has continued to limit the allowable percentage of fixed rate loans that can be originated in option III by capping this option at \$35,000,000 of the total lendable proceeds of \$213,664,520. After the implementation of these changes in loan underwriting standards, new NJCLASS defaults declined significantly. Total new defaults in fiscal 2014 were 34% lower than fiscal 2013, and 45% lower than fiscal 2012.

- For specific statistical information regarding default experience during fiscal 2014 and 2013, refer to **NOTES TO FINANCIAL STATEMENTS –NOTE 3, STUDENT LOANS RECEIVABLE – Loan Defaults/ Loan Reserve Fund.**

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
STATEMENTS OF NET POSITION
JUNE 30, 2014 AND 2013

	2014	2013
ASSETS AND DEFERRED OUTFLOWS		
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 541,228,144	\$ 536,536,776
Investments	5,545,661	3,695,586
NJCLASS Student Loans Receivable, Net	61,451,982	56,937,327
FFELP Student Loans Receivable, Net	5,464,958	6,225,174
Interest Receivable:		
Investments	42,493	22,495
NJCLASS Student Loans	19,440,463	21,516,567
FFELP Student Loans	1,017,238	1,161,722
NJCLASS Defaulted Student Loan Principal and Interest in 2009 and 2010 Indenture Loan Reserve Funds, and 2012-1 Indenture, Net of Allowance for Doubtful Accounts of \$80,452,441 in 2014 and \$67,057,285 in 2013	40,592,092	36,405,267
Due from the Loan Reserve Fund, Net of Allowance for Doubtful Accounts of \$32,622,158 in 2014 and \$31,898,985 in 2013	14,736,104	14,359,412
Default Collections Receivable	311,452	180,573
Due from Loan Servicing Agents	125,135	178,130
Prepaid Interest Rate Cap Fees	29,869	33,511
Total Current Assets	689,985,591	677,219,029
NON-CURRENT ASSETS		
NJCLASS Student Loans Receivable, Less Current Portion	1,921,214,741	1,917,469,905
FFELP Student Loans Receivable, Less Current Portion	78,671,296	89,148,917
Total Non-Current Assets	1,999,886,037	2,006,652,333
 Total Assets	 2,689,871,628	 2,683,871,362
DEFERRED OUTFLOWS OF RESOURCES		
Deferred Outflow - Interest Rate Swaps	6,666,303	11,508,885
Total Deferred Outflows of Resources	6,666,303	11,508,885
 Total Assets and Deferred Outflows	 \$ 2,696,537,931	 \$ 2,695,380,247
LIABILITIES AND NET POSITION		
CURRENT LIABILITIES		
Bonds Payable	\$ 180,500,000	\$ 166,860,000
Accrued Interest Payable - Bonds	9,218,722	9,514,578
Fees Payable	1,211,157	1,284,814
Due to the Loan Reserve Fund	310,824	269,900
Total Current Liabilities	191,240,703	177,929,292
NON-CURRENT LIABILITIES		
Bonds Payable, Less Current Portion	2,288,575,000	2,319,295,000
Premium on Bonds Payable, Net	26,174,321	28,929,495
Derivative Instrument Liability - Interest Rate Swaps	6,666,303	11,508,885
Total Non-Current Liabilities	2,321,415,624	2,359,733,380
 Total Liabilities	 2,512,656,327	 2,537,662,672
NET POSITION		
Restricted	183,881,604	157,717,575
 Total Liabilities and Net Position	 \$ 2,696,537,931	 \$ 2,695,380,247

See accompanying Notes to Financial Statements.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
YEARS ENDED JUNE 30, 2014 AND 2013

	<u>2014</u>	<u>2013</u>
OPERATING REVENUES		
Interest Income		
NJCLASS Student Loans	\$ 145,771,137	\$ 144,477,873
FFELP Student Loans	3,533,718	4,150,645
Application/Administrative Fee Income	2,179,001	1,947,266
Loan Reserve Fee Income	-	430,593
Repayment Fee Income	<u>3,772,074</u>	<u>3,527,184</u>
Total Operating Revenues	155,255,930	154,533,561
 OPERATING EXPENSES		
Loan Servicing Fees		
NJCLASS Student Loans	10,850,441	10,350,600
FFELP Student Loans	<u>1,437,031</u>	<u>1,639,705</u>
Total Loan Servicing Fees	12,287,472	11,990,305
Program Expenses		
Annual Insurance Expense and Transaction Fees	608,958	526,434
Bad Debt Expense	13,541,438	19,554,322
Loan Reserve Fund fees	<u>-</u>	<u>430,688</u>
Total Program Expenses	14,150,396	20,511,444
Bond Interest Expense	<u>102,292,167</u>	<u>108,023,711</u>
Total Operating Expenses	<u>128,730,035</u>	<u>140,525,460</u>
 Operating Income, Net	26,525,895	14,008,101
 NON-OPERATING REVENUES (EXPENSES) AND OTHER CHANGES		
Income on Investments	298,557	350,052
Gain on Bond Retirements	990,563	286,875
Parity Release Distribution	(2,319,009)	(2,288,177)
Interest Rate Swap Termination Fees	(3,295,750)	-
Capital Contribution for 2012-1 Bond Issue	-	660,000
Capital Contribution for 2013-1 Bond Issue	-	5,000,000
Capital Contribution for 2014-1 Bond Issue	4,000,000	-
Amortization Expense - Prepaid Interest Rate Cap Fees	(36,227)	(42,344)
Arbitrage Expense	<u>-</u>	<u>(11,159)</u>
Net Non-Operating Revenues (Expenses)	<u>(361,866)</u>	<u>3,955,247</u>
 CHANGE IN NET POSITION	26,164,029	17,963,348
 Net Position - Beginning of Year	<u>157,717,575</u>	<u>139,754,227</u>
 NET POSITION - END OF YEAR	<u>\$ 183,881,604</u>	<u>\$ 157,717,575</u>

See accompanying Notes to Financial Statements.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
STATEMENTS OF CASH FLOWS
YEARS ENDED JUNE 30, 2014 AND 2013

	2014	2013
CASH FLOWS FROM OPERATING ACTIVITIES		
Interest Receipts:		
NJCLASS Student Loans	\$ 121,966,757	\$ 114,874,317
FFELP Student Loans	3,021,689	3,502,036
Principal Receipts:		
NJCLASS Student Loans	180,110,947	166,933,995
FFELP Student Loans	12,939,620	17,425,209
Reimbursements from Loan Reserve Fund	4,559,387	4,645,514
Collections on Defaulted Loans	7,464,277	6,383,784
NJCLASS Student Loan Disbursements	(186,754,259)	(174,369,173)
FFELP Student Loan Purchases	(475,529)	(408,447)
Annual Insurance Expense	(608,958)	(526,434)
Transaction Fees	(73,657)	(7,858)
Loan Servicing Fees	(12,229,610)	(11,789,652)
Repayment of Government Interest Related to FFELP Loans	(577,800)	(600,090)
Interest Paid on Bonds	(111,407,718)	(114,976,033)
Net Cash Provided by Operating Activities	17,935,146	11,087,168
 CASH FLOWS FROM FINANCING ACTIVITIES		
Principal Paid on Bonds	(236,089,436)	(207,068,125)
Bond Proceeds	226,064,520	208,927,369
Capital Contribution for 2012-1 Bond Issue	-	660,000
Capital Contribution for 2013-1 Bond Issue	-	5,000,000
Capital Contribution for 2014-1 Bond Issue	4,000,000	-
Interest Rate Swap Termination Fees	(3,295,750)	-
Prepaid Interest Rate Cap Fees	(32,585)	(36,559)
Net Cash Provided (Used) by Financing Activities	(9,353,251)	7,482,685
 CASH FLOWS FROM INVESTING ACTIVITIES		
Investment Purchases, Sales Proceeds and Maturities, Net	(1,850,075)	8,033,331
Parity Release Distribution	(2,319,009)	(2,288,177)
Arbitrage Payments	-	(46,921)
Interest on Investments	278,557	342,552
Net Cash Provided (Used) by Investing Activities	(3,890,527)	6,040,785
 NET INCREASE IN CASH	4,691,368	24,610,638
 Cash and Cash Equivalents - Beginning of Year	536,536,776	511,926,138
 CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 541,228,144	\$ 536,536,776

See accompanying Notes to Financial Statements.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
STATEMENTS OF CASH FLOWS (CONTINUED)
YEARS ENDED JUNE 30, 2014 AND 2013

	2014	2013
RECONCILIATION OF OPERATING INCOME TO		
NET CASH PROVIDED BY OPERATING ACTIVITIES		
Operating Income	\$ 26,525,895	\$ 14,008,101
Adjustments to Reconcile Operating Income to Net Cash Provided by Operating Activities:		
Bad Debt Expense	13,541,438	19,554,322
Net Change in Assets and Liabilities:		
NJCLASS Student Loans Receivable	(8,259,491)	291,171
FFELP Student Loans Receivable	11,237,837	15,756,231
NJCLASS Defaulted Student Loans	(17,005,090)	(30,167,760)
Interest Receivable:		
NJCLASS Student Loans	2,076,104	2,739,497
FFELP Student Loans	144,484	37,355
Due from Loan Reserve Fund	(1,099,865)	(4,354,857)
Default Collections Receivable	(130,879)	49,126
Due from Loan Servicing Agents	52,996	163,600
Accrued Interest Payable - Bonds	(9,115,550)	(6,952,322)
Fees Payable	(73,657)	(7,858)
Due to Loan Reserve Fund	40,924	(29,438)
Net Cash Provided by Operating Activities	\$ 17,935,146	\$ 11,087,168
NON-CASH FINANCING ACTIVITIES		
Amortization - Prepaid Interest Rate Cap Fees	\$ 36,227	\$ 42,344
Amortization - Net Premium on Bonds Payable	(8,819,694)	(7,225,050)
Discount on Acquisition of Bonds	990,564	286,875
Gain on Bond Retirement	(990,564)	(286,875)
Total Non-Cash Financing Activities	\$ (8,783,467)	\$ (7,182,706)

See accompanying Notes to Financial Statements.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of the Authority

The New Jersey Higher Education Student Assistance Authority (the Authority or HESAA) is a public body corporate and politic that is in, but not of, the Department of State of the State of New Jersey (the State) and is an instrumentality of the State.

The Authority was established by State legislation in 1999 to provide students and families with the financial and informational resources for students to pursue their education beyond high school. Prior to the act, the New Jersey Higher Education Assistance Authority, created by legislation in 1959, served as lender and guarantor of federally guaranteed student loans for New Jersey students. References herein to the Authority include the predecessor Authority where the context so requires.

Reporting Entity

The reporting entity is comprised of the New Jersey College Loans to Assist State Students (NJCLASS) Loan Program and the Federal Family Education Loan Program (FFELP) (collectively, the "Programs") which are governed by various trust indentures. These financial statements present only the business-type activities of the NJCLASS and FFELP Loan Programs of the Authority, and do not purport to, and do not present the financial position of the Authority as of June 30, 2014 and 2013, and its changes in net position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

NJCLASS Program

The NJCLASS Loan Program is a supplemental loan program initiated by the Authority in September 1991. The NJCLASS Loan Program offers an alternative source of financial support to students and their parents, spouses, legal guardians, or other relatives in meeting the costs of the student's education at a degree-granting college or university. Since 1991, the Authority has issued bonds to fund student loans through this Program.

FFELP Loan Program

In 2001, the Authority expanded its use of debt financing by issuing bonds, with a portion of the proceeds allocated to purchase a portfolio of existing loans with a New Jersey nexus issued through the Federal Family Education Loan Program (FFELP). Using a portion of the proceeds of its 2001 through 2004 Bond Issues, the Authority purchased portfolios of New Jersey nexus FFELP loans or FFELP Consolidation loans from other FFELP loan origination/servicing entities. The Authority is not the servicer on any of the FFELP loans acquired with NJCLASS/FFELP Bond proceeds, but is the guarantor on a portion of its FFELP portfolio. The NJCLASS/FFELP Loan Program has also used bond proceeds to purchase portfolios of rehabilitated FFELP student loans from the portfolio of previously defaulted FFELP student loans held by the Authority as the New Jersey state guaranty agency, and to originate a small portfolio of FFELP loans for low income borrowers using a portion of the 2005 Bond proceeds.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

FFELP Loan Program (Continued)

Title II of the Health Care and Education Reconciliation Act of 2010 (Pub. L. 111-152) signed into law by President Barack Obama on March 30, 2010, contains various student loan amendments, including the termination of the process of the federal government paying set yields to private banks to originate federally insured loans and, instead, the loans are administered directly by the U.S. Department of Education, effective July 1, 2010. As a result, the Authority no longer originates or acquires FFELP Loans.

On May 7, 2010, the Authority transferred its entire portfolio of FFELP loans from the 2001, 2002, 2003, 2004, and 2005 issues to the 2010-FFELP issue.

Basis of Accounting

The Programs prepare their financial statements using the accrual basis of accounting. Revenues are recognized when earned, and expenses are recognized when incurred. The Governmental Accounting Standards Board (GASB) is the accepted standards-setting body for establishing government accounting and financial reporting principles. The Program is required to follow all statements of the GASB. GASB Statement No. 62, *Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements*, was issued to incorporate FASB and AICPA guidance into GASB authoritative literature.

The Program has elected not to follow any FASB guidance issued after November 30, 1989.

Operating Revenues and Expenses

The Programs' operating revenues consist of application/administrative/repayment fees for student loan originations as well as interest income earned on student loans. Operating expenses consist of loan service and transaction fees, bond interest, bad debt expense and other expenses related to NJCLASS and FFELP loans. All other revenues and expenses are reported as non-operating revenues and expenses.

Cash and Cash Equivalents

Cash and cash equivalents include time deposits, certificates of deposit and highly-liquid debt instruments with original maturities of three months or less.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Basis of Investments

Investments are reflected at fair value. In accordance with the provisions of the bond indentures, the Authority is generally required to invest available monies in qualified investments. The bond indentures define qualified investments as:

- (1) Government obligations and any obligations of any state or political subdivision of a state (collectively, the "Municipal Bonds").
- (2) U.S. Government and certain other governmental agencies' obligations.
- (3) Insured certificates of deposit.
- (4) Other investments acceptable by the State of New Jersey and rated accordingly by either Standard and Poor's (S&P), Moody's, or A.M. Best, including annuity contracts and repurchase agreements.

Use of Estimates in Preparing Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Federal Income Taxes

The Authority is deemed to be an essential governmental function of the state and, as such, is exempt from federal income taxes. Accordingly, no provision for federal income taxes has been made in the accompanying financial statements.

Bond Issuance Costs

The costs of issuance of bonds that are paid with bond funds or other resources available under the bond indentures are expensed in the year incurred. Bond issuance costs paid with other Authority funds are not recognized in these financial statements.

Bond Premiums and Discounts

Bond premiums are reported as deferred revenues (liabilities), and bond discounts are reported as deferred expense (assets). Bond premiums and discounts are amortized over the life of the related debt using the straight line method of amortization. The unamortized amount of premium and discount is shown as a net amount in the Liabilities section on the Statement of Net Position. Amortization revenue and expense is recorded as bond interest expense in the Statement of Revenues, Expenses and Changes in Net Position.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Financial Instruments

From 2001 to 2007, the Authority entered into certain financial instrument agreements including interest rate swaps, caps and swaptions contemporaneously with the issuance of its Tax Exempt Variable Rate Bonds to support its NJCLASS loan program. These financial instruments are recorded at fair value on the statement of net position. Costs of issuance of financial instruments are expensed in the year incurred.

Restricted Net Position

In accordance with the terms of the various bond resolutions, the excess of assets and deferred outflows of resources over liabilities under such bond resolutions is classified as restricted net position, to be used for the purpose specified in the bond resolutions.

New Accounting Standards

In April 2013, GASB issued Statement No. 70, *Accounting and Financial Reporting for Nonexchange Financial Guarantees*. Statement No. 70 specifies the information required to be disclosed by governments that extend non-exchange financial guarantees. The provisions of this Statement are effective for financial statements for periods beginning after June 15, 2013. The implementation of this statement had no effect on the Authority's financial statements.

NOTE 2 CASH AND CASH EQUIVALENTS AND INVESTMENTS

Cash and Cash Equivalents

The NJCLASS/FFELP Loan Programs maintain their cash and cash equivalents balances primarily in trust accounts at one financial institution. As trust account balances, these funds are not available to the institution to meet its general financial obligations and are restricted under the terms of the Authority's bond resolutions for the payment of bond principal and interest expense, student loan disbursements and Program expenses. These funds are invested in a AAA-rated money market fund secured by U.S. government obligations.

Additionally, the Programs utilize lockbox accounts to clear cash receipts. Amounts on deposit in the NJCLASS lockbox accounts at Wells Fargo Bank are collateralized by direct obligations of or obligations guaranteed by the United States or the State of New Jersey in accordance with New Jersey Statute 52:18-16 and New Jersey Department of Treasury policy.

The amounts on deposit in these cash accounts were as follows:

	<u>2014</u>	<u>2013</u>
Lockbox Cash (Wells Fargo Bank)	\$ 2,988,778	\$ 2,576,064
Trust Accounts Invested in Wells Fargo		
Secured Institutional Money Market Fund	543,688,635	537,619,193
Total	<u>\$ 546,677,413</u>	<u>\$ 540,195,257</u>

**NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

NOTE 2 CASH AND CASH EQUIVALENTS AND INVESTMENTS (CONTINUED)

Investments

The Programs' investments consist of annuity contracts and pooled cash management funds.

- Investment policies are defined in **NOTES TO FINANCIAL STATEMENTS – NOTE 1, BASIS OF INVESTMENTS.**

The debt service reserve accounts are restricted by the bond indentures for the payment of principal and/or interest on the bonds, to the extent other available monies held under the indentures are insufficient to pay the interest on the bonds or to meet any sinking fund requirements. The amounts in the debt service reserve accounts for the various bond issues, which are included in cash and investments at June 30, 2014 and 2013, were \$43,909,292 and \$43,511,759, respectively. The fair value of these investments approximates cost.

Investments - Custodial Credit Risk

The Authority invests a portion of its bond proceeds through guaranteed investment contracts with investment providers having a rating of A-1 or A (or the equivalent or better). These contracts have guaranteed rates of return; however, they are uninsured and uncollateralized. All companies in which Authority funds are invested are required by their contracts to notify the trustee in the event that their highest rating is withdrawn by a rating agency. The investment contract provider has the option of posting collateral for the invested funds with a third party until such time as its rating is restored or returning the investment with full accrual of interest and without penalty to the trustee for rebidding.

The amounts held in guaranteed investment contracts and the New Jersey Cash Management Fund at June 30, 2014 and 2013, respectively, are summarized below:

	2014	2013
Guaranteed Investment Contracts	\$ 5,542,391	\$ 3,673,247
New Jersey Cash Management Fund	3,270	22,339
Total	\$ 5,545,661	\$ 3,695,586

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013

NOTE 2 CASH AND CASH EQUIVALENTS AND INVESTMENTS (CONTINUED)

Investments – Concentration of Credit Risk

"Concentration of Credit Risk" is the risk that relates to the amount of investment at any one entity. The disclosure requirement of this risk factor is limited to investments in excess of 5% of the total. Guaranteed investment contracts are the only category held by NJCLASS/FFELP subject to concentration of credit risk disclosure. Of all amounts invested in guaranteed investment contracts, the balances held by the following investment provider exceeds this threshold as follows:

Bayern LB	100.00%	2005 Issue Revenue and Debt Service Reserve Funds
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This risk is mitigated by the collateral provisions of the guaranteed investment contract that governs this investment.

Investments - Interest Rate Risk

- NJCLASS/FFELP investment policies, as described in **NOTES TO FINANCIAL STATEMENTS – NOTE 1, BASIS OF INVESTMENTS**, require balances to be maintained in high quality, low-risk investment options. All investment vehicles used by the Authority seek to maintain a stable price of \$1.00 per share. In these types of investments, it is highly unlikely that normal fluctuations in interest earnings on the underlying securities would cause a loss of principal. Consequently, NJCLASS/FFELP investments are not subject to interest rate risk.

NOTE 3 STUDENT LOANS RECEIVABLE

The terms and conditions of the FFELP loans held by the Authority are governed by the federal rules and regulations of FFELP and various benefit programs extended by the original lender of these purchased loans.

NJCLASS loans originated by the Authority to eligible borrowers, as defined in the bond indentures and NJCLASS Program regulations, have the following repayment options:

- (1) To pay principal and interest monthly, beginning within 60 days of disbursement;
- (2) To pay only interest while the student is in school and thereafter to pay principal and interest monthly; or
- (3) To defer principal and interest payments while the student is in school and thereafter to pay principal and interest monthly. Deferred interest on option 3 is periodically added to the loan principal balance.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013

NOTE 3 STUDENT LOANS RECEIVABLE (CONTINUED)

Under options 1 and 2 as defined above, the NJCLASS loans originated since the inception of the Program in 1991 generally bear interest at initial rates ranging from 5.25% to 8.95%, and option 3 rates have ranged from 5.55% to 9.25%. All fixed rate NJCLASS loans, with the exception of Consolidation loans and Medical/Dental loans, have a step up rate that is .75% higher than the initial rate. The step up rate becomes effective in the 49th month in repayment, with the exception of option 3 loans, which beginning in the 2011-12 academic year; adjust in the 13th month of repayment.

Beginning in 1997, HESAA began offering a non-credit-based variable rate loan with an annual rate reset and initially a 23-year repayment term to qualifying graduate students. Any variable rate loans funded that were disbursed on June 1, 2001 or later are subject to an interest rate cap of 9%. This variable rate program was discontinued in 2006 and replaced by a new fixed rate Graduate/Professional NJCLASS Loan product with a 25-year term.

In June 2005, HESAA initiated an NJCLASS Consolidation Loan Program that allows existing NJCLASS borrowers who are out of school or withdrawn to consolidate their existing NJCLASS loans. The NJCLASS Consolidation Loan offers terms of either 25 or 30 years, depending on the dollar amount. The interest rate is a blended rate derived from the rates on the underlying loans being consolidated. Beginning with loans consolidated after June 1, 2010, an additional .25% is added to the blended rate on consolidation loans.

In 2009, the Authority introduced the Med/NJ program, an NJCLASS loan for students working toward a MD, DO, DDS, or DMD degree. This program was discontinued in the 2012-13 academic year.

Concurrent with the issuance of the 2010-2 Bonds, the Authority introduced the 10-year fixed rate NJCLASS Student Loan. These student loans (known as Ten Year Option 1 Loans) offer only option 1 repayment (immediate payment of principal and interest) following disbursement, and only limited deferment or forbearance options.

Concurrent with the issuance of the 2014-1 Bonds, the Authority introduced the 10-year variable rate NJCLASS Student Loan. These student loans (known as Ten Year Variable Rate Option 1 Loans) offer only option 1 repayment (immediate payment of principal and interest) following disbursement, and only limited deferment or forbearance options. The interest rate on these loans is based on three month LIBOR + 4.25%, resets quarterly, and is subject to a 9.5% maximum interest rate.

Over the life of the NJCLASS Program, the loan terms offered, credit policies and underwriting criteria have been periodically adjusted to meet perceived borrower preferences and needs, as well as when such changes are deemed necessary for the best interests of the NJCLASS Loan Program. Recent changes in underwriting criteria are described in **Management Discussion and Analysis – Current Conditions**. The loan rates, borrower fees and terms offered in the 2014-15, 2013-14, 2012-13, and academic years are shown in the chart below.

**NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

NOTE 3 STUDENT LOANS RECEIVABLE (CONTINUED)

NJCLASS Loan Rates, Fees and Terms

2014 -2015 Academic Year

Loan Description	Initial Rate	Stepup Rate	Administrative Fee	Loan Term in Years	Month in repayment when stepup rate begins
Fixed Rate Option 1 & 2	6.95%	7.70%	3%	15	49
Fixed Rate Option 3	8.40%	9.15%	3%	20	13
Fixed Rate Option 1 - 10 Year	5.99%	6.74%	3%	10	49
Variable Rate Option 1 - 10 Year *	4.48%	4.48%	0%	10	N/A
Graduate/Professional Fixed Rate - Option 1 & 2	6.95%	7.70%	3%	25	49
Graduate/Professional Fixed Rate - Option 3	8.40%	9.15%	3%	25	49
NJCLASS Consolidation	Weighted average of underlying loans + 25 basis points	N/A	1.00%	25 or 30 Years	N/A

* Variable Rate 10 Year Option 1 Loan interest rate changes quarterly.

2013 -2014 Academic Year

Loan Description	Initial Rate	Stepup Rate	Administrative Fee	Loan Term in Years	Month in repayment when stepup rate begins
Fixed Rate Option 1 & 2	6.65%	7.40%	3%	15	49
Fixed Rate Option 3	8.05%	8.80%	3%	20	13
Fixed Rate Option 1 - 10 Year	5.49%	6.24%	3%	10	49
Graduate/Professional Fixed Rate - Option 1 & 2	6.65%	7.40%	3%	25	49
Graduate/Professional Fixed Rate - Option 3	8.05%	8.80%	3%	25	49
NJCLASS Consolidation	Weighted average of underlying loans + 25 basis points	N/A	1.00%	25 or 30 Years	N/A

2012 -2013 Academic Year

Loan Description	Initial Rate	Stepup Rate	Administrative Fee	Loan Term in Years	Month in repayment when stepup rate begins
Fixed Rate Option 1 & 2	7.05%	7.80%	3%	15	49
Fixed Rate Option 3	8.05%	8.80%	3%	20	13
Fixed Rate Option 1 - 10 Year	6.15%	6.90%	3%	10	49
Graduate/Professional Fixed Rate - Option 1 & 2	7.05%	7.80%	3%	25	49
Graduate/Professional Fixed Rate - Option 3	8.05%	8.80%	3%	25	49
NJCLASS Consolidation	Weighted average of underlying loans + 25 basis points	N/A	1.00%	25 or 30 Years	N/A

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013

NOTE 3 STUDENT LOANS RECEIVABLE (CONTINUED)

Loan Servicing

In conjunction with the Authority's servicing of the student loans, the NJCLASS Loan Program remits to the Authority certain fees for Program administration, which are paid from Program revenues. For the years ended June 30, 2014 and 2013, \$10,850,441 and \$10,350,600 of servicing fees, respectively, were included in loan servicing fees charged to the NJCLASS Loan Program. In connection with its portfolios of existing loans, FFELP pays certain fees for Program administration, which are payable from Program revenues. For the years ended June 30, 2014 and 2013, the fees include administrative expenses of \$205,891 and \$235,252, respectively, paid to the Authority and fees paid to servicing agents of \$485,534 and \$583,362, respectively. In addition, for the years ended June 30, 2014 and 2013, loan consolidation rebate fees of \$737,444 and \$821,092, respectively, were paid to the United States Department of Education.

Loan Defaults/Loan Reserve Fund

Under the NJCLASS Loan Program, when a student loan payable in monthly installments reaches 180 days of delinquency or when a student loan payable in installments less frequent than monthly reaches 240 days of delinquency, the Authority will declare the respective loan "in default."

For most of its NJCLASS bond issues, the Authority has established loan default reserve funds to stabilize the impact of loan defaults in the NJCLASS Loan Program. These are funded from sources other than the proceeds of the bonds in the percentage of original loan principal specified by the appropriate master indenture.

The Loan Reserve Fund is a separate fund established by the Authority to protect the interests of NJCLASS bondholders by reimbursing the various HESAA bond issues when loans default. Amounts subsequently received relative to defaulted student loans are used to replenish the Loan Reserve Fund to the extent of 70% of recoveries. The Authority retains the remaining 30% as a collection fee.

For the 1998 and 2008 Master Indentures, this fund is not part of the NJCLASS Loan Program Trust Estate, thus it is not included in the accompanying financial statements. For the 2009, 2010-1 and 2010-2 Indentures, the loan reserve funds are part of these respective indentures. Consequently, loan reserve activity for these bond issues is included in the accompanying financial statements and shown in the Combining Statements presented in the Supplementary Information section.

During fiscal years ended 2014 and 2013, default claims paid by the external loan reserve funds established for the 1998 and 2008 Indentures totalled \$4,518,464 and \$4,674,952, respectively, and new claims for the same periods totalled \$5,618,328 and \$9,029,810. As of June 30, 2014 and 2013, the balances due from the external loan reserve funds to cover defaulted loans totalled \$47,358,262 and \$46,258,397, respectively.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
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NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013

NOTE 3 STUDENT LOANS RECEIVABLE (CONTINUED)

Loan Defaults/Loan Reserve Fund (Continued)

For the fiscal years 2014 and 2013, collections on defaulted loans within the internal loan reserve funds established for the 2009, 2010-1, and 2010-2 Indentures, which are included within the NJCLASS/FFELP Loan Programs Financial Statements, totalled \$7,495,487 and \$9,049,648, respectively, and new defaulted loans for the same periods totalled \$23,782,317 and \$36,467,619. As of June 30, 2014 and 2013, the balances due from these loan reserve funds to cover defaulted loans totalled \$121,044,533 and \$103,462,552, respectively.

Amounts due to and from these internal loan reserve funds are eliminated in the Statements of Net Position, but are shown in the Combining Schedules of Net Position.

The Authority considers most of the amount due from its NJCLASS Loan Reserve Fund to be collectible. However, because the ability to pay claims from the Loan Reserve Fund is partially dependent on collections on defaulted loans, management continually evaluates the cash flows of the Loan Reserve Fund to determine its ability to reimburse the bond issues on a timely basis. During the fiscal years 2014 and 2013, based on past collections experience and an analysis of the current receivable from its Loan Reserve Funds, management recorded allowances for doubtful accounts in the amount of \$32,622,158 and \$31,898,985, respectively, against the June 30, 2014 and 2013 amounts due from the external Loan Reserve Funds. Allowances for doubtful accounts recorded against the June 30, 2014 and 2013 amounts due from the internal Loan Reserve Funds totalled \$80,452,441 and \$67,057,285, respectively.

In addition, when applicable under specific bond indentures, the Loan Reserve Funds received 1% of the loan amount disbursed from the application fee paid by the borrower. During the years ended June 30, 2014 and 2013, amounts of \$0 and \$430,688, respectively, were paid to the Loan Reserve Funds maintained by the Authority from loan application fees. As of June 30, 2014 and 2013, the balances due to the Loan Reserve Funds from loan application fees and default collections totalled \$310,824 and \$269,900, respectively. Under the terms 2012-1 Indenture, which includes the 2012-1, 2013-1, and 2014-1 Bond Issues, no loan reserve fund was established.

NOTE 4 USE OF FINANCIAL INSTRUMENTS

The Authority has entered into financial instrument Swap and Cap Agreements (the "Agreements") with various counterparties, in general, contemporaneously with the issuance of its Tax Exempt Variable Rate Bonds, also known as ARCs, issued between 2001 and 2007 to support its NJCLASS loan program.

Under the terms of the Agreements, the Authority pays a fixed rate of interest on pre-established notional amounts. In return, the Authority receives the USD-SIFMA Index rate as calculated weekly, which historically has closely tracked the variable interest rates generated in the ARC market. The purpose of the Agreements are to hedge the Authority's ARC bonds and/or fixed-rate NJCLASS loans being funded through the proceeds of the variable rate ARC bonds.

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NOTES TO FINANCIAL STATEMENTS
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NOTE 4 USE OF FINANCIAL INSTRUMENTS (CONTINUED)

The purpose of the interest rate Cap agreements is to allow the Authority to cap the variable rate of interest on NJCLASS variable rate loans funded at 9%, a benefit comparable with maximum rates of the federal PLUS program. The Cap agreement initiated on May 29, 2001, provides for payment to the Authority if market interest rates, as determined by the floating index, which is 65% of the 12-Month LIBOR, increase above 6.40%. The Cap agreement initiated on May 27, 2003, provides for payment to the Authority if market interest rates, as determined by the floating index, which is 72% of USD LIBOR, increase above 6.15%.

As governed by the amortization schedules contained in each of these Agreements, the notional amount of each Swap or Cap increases to a maximum, then amortizes to a minimum value before a fixed termination date, to match the anticipated changes in the outstanding balances of the related student loans or ARC bonds as applicable.

The total original notional amount of all Swap and Cap agreements entered into in connection with the ARCs was \$479,550,000. The total maximum notional amounts as defined on the amortization schedules of the respective Swap agreements was \$1,143,450,000. Subsequent decreases in the notional amounts are due to scheduled amortization of \$187,211,326 and early Swap terminations of \$863,523,705, which reduced the combined outstanding notional amount to \$92,714,969 as of June 30, 2014.

Certain swap agreements contain a feature that gives HESAA the option to terminate the swap on or after a predetermined date at no cost. This financial instrument is classified as a "Swaption." The fair values of these Swaptions are included in the fair market value of the Swap and reported as deferred outflows of resources and liabilities on the Statement of Net Position.

The Authority has tested the Agreements for hedge effectiveness in accordance with GASB Statement No. 53. All of the Agreements have been found to be effective and, therefore, the fair value of the Swaps has been recorded as a deferred outflow and a liability on the statement of net position.

The interest rates, notional amounts, provider (or counterparty), fair values and termination dates for each Agreement outstanding at June 30, 2014 and 2013 are detailed in the following schedules.

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NOTE 4 USE OF FINANCIAL INSTRUMENTS (CONTINUED)

Values as of June 30, 2014

Transaction Type	Bond Issue (2)	Fixed Rate	Notional Amount	Fair Value (1)	Provider	Settlement Occur	Termination Date
Swap	2003	3.1710%	\$ 26,000,000	\$ 1,554,072	UBS AG	Semi-Annually	12/01/18
Cap		6.4000%	3,300,000	(494)	UBS AG	Semi-Annually	06/01/19
Cap		6.1500%	8,200,000	187,359	UBS AG	Annually	06/01/28
		Total	<u>37,500,000</u>	<u>1,740,936</u>			
Swap	2006	4.4750%	12,999,310	1,506,978	Citigroup	Semi-Annually	12/01/31
Swaption			-	-	Citigroup		12/01/31
		Total	<u>12,999,310</u>	<u>1,506,978</u>			
Swap	2007	4.0970%	22,284,264	1,804,532	Citigroup	Semi-Annually	06/01/36
Swap		4.0970%	19,931,395	1,613,857	UBS AG	Semi-Annually	06/01/36
		Total	<u>42,215,659</u>	<u>3,418,389</u>			
Grand Total			<u>\$ 92,714,969</u>	<u>\$ 6,666,303</u>			

(1) All fair values that result in a positive value to the swap provider are shown as positive amounts.
All fair values that result in a positive value to HESAA are shown as negative amounts.

(2) Indicates the year the financial instrument was issued.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
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NOTE 4 USE OF FINANCIAL INSTRUMENTS (CONTINUED)

Values as of June 30, 2013

Transaction Type	Bond Issue (2)	Fixed Rate	Notional Amount	Fair Value (1)	Provider	Settlement Occur	Termination Date
Swap	2002	4.2005%	\$ 25,100,000	\$ 2,167,432	J.P. Morgan	Semi-Annually	06/01/17
Swap		3.2970%	15,200,000	975,538	J.P. Morgan	Semi-Annually	06/01/17
		Total	<u>40,300,000</u>	<u>3,142,970</u>			
Swap	2003	3.1710%	31,500,000	2,180,713	UBS AG	Semi-Annually	12/01/18
Cap		6.4000%	3,300,000	(2,249)	UBS AG	Semi-Annually	06/01/19
Cap		6.1500%	9,200,000	194,320	UBS AG	Annually	06/01/28
		Total	<u>44,000,000</u>	<u>2,372,784</u>			
Swap	2006	4.4750%	13,958,276	1,801,376	Citigroup	Semi-Annually	12/01/31
Swaption			-	-	Citigroup		12/01/31
		Total	<u>13,958,276</u>	<u>1,801,376</u>			
Swap	2007	4.0970%	23,823,097	2,212,794	Citigroup	Semi-Annually	06/01/36
Swap		4.0970%	21,304,789	1,978,961	UBS AG	Semi-Annually	06/01/36
		Total	<u>45,127,886</u>	<u>4,191,755</u>			
		Grand Total	<u>\$ 143,386,162</u>	<u>\$ 11,508,885</u>			

(1) All fair values that result in a positive value to the swap provider are shown as positive amounts.
All fair values that result in a positive value to HESAA are shown as negative amounts.

(2) Indicates the year the financial instrument was issued.

NOTE 5 BONDS PAYABLE

The Authority has issued bonds to support its loan programs. All bonds described herein are limited obligations of the Authority, payable solely from the assets of the NJCLASS/FFELP Trust Estate (Trust Estate), as described in the official statement of each bond issue. In addition to the assets or funds of the Trust Estate, all bonds issued from 1998 through 2008 are covered by municipal bond insurance policies guaranteeing payment of principal and interest in the event of default by the Authority. None of the Authority's assets or funds (other than the Trust Estate) are pledged as security for the bonds.

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NJCLASS/FFELP LOAN PROGRAMS
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NOTE 5 BONDS PAYABLE (CONTINUED)

Bonds Outstanding

The following schedules present summarized information relating to the interest rates and future maturities of the bonds outstanding as of June 30, 2014 and 2013:

Bonds Outstanding June 30, 2014

Student Loan Revenue Bond Title Issue Year/Series	Interest Rate Range as of June 30, 2014	Maturity Dates	Bonds Outstanding (in thousands)			Bonds Outstanding (in thousands)		Amounts Due within One Year
			June 30, 2013	Additions	Reductions	June 30, 2014		
2002, Series A through D ⁽¹⁾	0.047%-0.064% (ARCs)	6/1/2037	\$ 3,500	\$ -	\$ 2,000	\$ 1,500	\$ -	
2003, Series A through D ⁽¹⁾	0.260%-0.300% (ARCs)	5/28/2038	47,600	-	13,000	34,600	-	
2004, Series A through D ⁽¹⁾	0.029%-0.260% (ARCs)	4/1/2039	34,050	-	-	34,050	-	
2005, Series A through D ⁽¹⁾	0.041%-0.300% (ARCs)	5/1/2040	35,050	-	4,650	30,400	-	
2006, Series A through D ⁽¹⁾	0.041%-0.300% (ARCs)	12/1/2040	5,550	-	3,675	1,875	-	
2007, Series A through D ⁽¹⁾	0.040%-0.056% (ARCs)	12/1/2041	1,675	-	50	1,625	-	
2008, Series A	5.875%-6.125%	6/1/2021, 6/1/2030	271,895	-	26,000	245,895	14,500	
2009, Series A	4.000%-5.625%	6/1/2015-6/1/2030	412,200	-	38,200	374,000	35,000	
2010-1, Series A&B	3.25%-5.40%	12/1/2014-12/1/2037	580,780	-	74,180	506,600	48,000	
2010, Series FFELP ⁽²⁾	1.18%	6/1/2036	90,455	-	10,225	80,230	20,000	
2010-2	3.00%-5.00%	12/1/2014-12/1/2036	223,400	-	30,500	192,900	24,100	
2011-1	3.50%-5.875%	12/1/2014-12/1/2033	320,700	-	29,600	291,100	20,900	
2012-1	3.00%-5.75%	12/1/2014-12/1/2039	259,300	-	5,000	254,300	15,000	
2013-1	3.00%-4.75%	12/1/2014-12/1/2043	200,000	-	-	200,000	3,000	
2014-1 Series A-1 & B	4.00%-5.00%	12/1/2015-12/1/2044		195,000		195,000	-	
2014-1, Series A-2 ⁽³⁾	1.71%	12/1/2023	-	25,000	-	25,000	-	
Totals			<u>\$ 2,486,155</u>	<u>\$ 220,000</u>	<u>\$ 237,080</u>	<u>\$ 2,469,075</u>	<u>\$ 180,500</u>	

(1) All 2002, 2003, 2004, 2005, 2006 and 2007 Series A through D Student Loan Revenue Bonds were issued as Auction Rate Certificates (ARCs). These Bonds carry floating interest rates. After a uniform initial rate and varying durations by series were set at the issue date, rates are reset every 35 days at a separate auction for each series. The interest rate ranges stated in the table are as of June 30, 2014.

(2) The 2010-FFELP Bonds are Tax Exempt LIBOR Floating Rate Bonds, originally consisting of Class A-1 & Class A-2 Bonds. The interest rate on the Class A-1 Bonds, which are fully retired at June 30, 2014 was 100% of 3 Month LIBOR plus .30%, and the rate on the Class A-2 Bonds is 100% of 3-Month LIBOR plus .95%. Interest is paid quarterly.

(3) The 2014-1A-2 Bonds are LIBOR Floating Rate Bonds, which have been purchased directly from the Authority by Banc of America Preferred Funding Corporation, pursuant to a Variable Rate Bond Purchase Agreement, dated April 28, 2014. The interest rate on the 2014-1 Series A-2 Bonds is 100% of 3 Month LIBOR plus 1.50%, but not to exceed 8.00%. Interest is paid quarterly.

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NOTE 5 BONDS PAYABLE (CONTINUED)

Bonds Outstanding (Continued)

			Bonds Outstanding June 30, 2013				
Student Loan Revenue Bond Title Issue Year/Series	Interest Rate Range as of June 30, 2013	Maturity Dates	Bonds Outstanding (in thousands) June 30, 2012	Additions	Reductions	Bonds Outstanding (in thousands) June 30, 2013	Amounts Due within One Year
1999, Series A ⁽¹⁾	N/A	6/1/13-6/1/18	\$ 12,445	\$ -	\$ 12,445	\$ -	\$ -
2000, Series A ⁽¹⁾	N/A	6/1/13-6/1/19	17,030	-	17,030	-	-
2002, Series A through D ⁽²⁾	0.047%-0.368% (ARCs)	6/1/2037	3,500	-	-	3,500	-
2003, Series A through D ⁽²⁾	0.041%-0.368% (ARCs)	5/28/2038	47,600	-	-	47,600	-
2004, Series A through D ⁽²⁾	0.041%-0.245% (ARCs)	4/1/2039	34,050	-	-	34,050	-
2005, Series A through D ⁽²⁾	0.041%-0.368% (ARCs)	5/1/2040	35,550	-	500	35,050	-
2006, Series A through D ⁽²⁾	0.245%-0.368% (ARCs)	12/1/2040	6,075	-	525	5,550	-
2007, Series A through D ⁽²⁾	0.048%-0.056% (ARCs)	12/1/2041	2,875	-	1,200	1,675	-
2008, Series A	5.875%-6.125%	6/1/2021, 6/1/2030	297,895	-	26,000	271,895	15,000
2009, Series A	3.875%-5.625%	6/1/2013-6/1/2030	438,000	-	25,800	412,200	31,000
2010-1, Series A&B	3.25%-5.40%	12/1/2012-12/1/2037	646,000	-	65,220	580,780	50,880
2010, Series FFELP ⁽³⁾	0.575%-1.225%	6/1/2020-6/1/2036	106,890	-	16,435	90,455	27,080
2010-2	2.50%-5.00%	12/1/2012-12/1/2036	259,800	-	36,400	223,400	18,200
2011-1	3.50%-5.875%	12/1/2012-12/1/2033	326,500	-	5,800	320,700	19,700
2012-1	3.00%-5.75%	12/1/2013-12/1/2039	259,300	-	-	259,300	5,000
2013-1	3.00%-5.00%	12/1/2014-12/1/2043	-	200,000	-	200,000	-
Totals			<u>\$ 2,493,510</u>	<u>\$ 200,000</u>	<u>\$ 207,355</u>	<u>\$ 2,486,155</u>	<u>\$ 166,860</u>

(1) Bond Issue is Fully Retired.

(2) All 2002, 2003, 2004, 2005, 2006 and 2007 Series A through D Student Loan Revenue Bonds were issued as Auction Rate Certificates (ARCs). These Bonds carry floating interest rates. After a uniform initial rate and varying durations by series were set at the issue date, rates are reset every 35 days at a separate auction for each series. The interest rate ranges stated in the table are as of June 30, 2013 and 2012, as indicated.

(3) The 2010-FFELP Bonds are Tax Exempt LIBOR Floating Rate Bonds, consisting of Class A-1 & Class A-2 Bonds. The interest rate on the Class A-1 Bonds is 100% of 3 Month LIBOR plus .30%, and the rate on the Class A-2 Bonds is 100% of 3-Month LIBOR plus .95%. Interest is paid quarterly.

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NOTE 5 BONDS PAYABLE (CONTINUED)

Redemption Provisions

The supplemental indentures for each bond issue define the terms under which bond redemptions are to occur. Specific information and requirements governing each type of redemption are defined in the sections on redemption provisions below. These sections are followed by a cumulative schedule of bonds issued, bonds accreted, redemptions by type and bond issue since the inception of the NJCLASS Program in 1991, as well as bonds outstanding at June 30, 2014.

Extraordinary Redemptions

Provisions governing the extraordinary redemption of bonds prior to maturity are included in the redemption provisions sections of the indentures for all bonds issued during the years 1991 through 2007. Where applicable, these early redemptions are permitted under the Extraordinary Redemption from Unexpended Proceeds, the Special Redemption, Extraordinary Redemption from Excess Revenues, Special Optional Redemption from Excess Revenues and Special Mandatory Redemption from Excess Revenues sections of the indentures or supplemental indentures. All bonds retired under the Extraordinary Redemption provisions are redeemable at par.

The 2008, 2009, 2010-1, 2010-2, 2011-1, 2012-1, 2013-1, and 2014-1 Bonds that are eligible for redemption prior to maturity are also eligible for special optional redemption from excess revenues at the option of the Authority, plus accrued interest. During the 2014 fiscal year, a total of \$127,700,000 of bonds within each of these respective issues were redeemed under this provision and are included in the Cumulative Schedule of Bond Redemptions at June 30, 2014.

Optional Redemptions

Each indenture also contains provisions for the optional redemptions of NJCLASS fixed rate bonds.

All 2002, 2003, 2004, 2005, 2006, and 2007 Bonds are eligible for redemption prior to maturity at any time upon ten days' notice at par, plus accrued interest, as long as they remain outstanding as ARCs or are converted to variable rate bonds. If they are converted to a fixed rate, they can be redeemed at any time following the tenth anniversary date of conversion to a fixed rate upon not less than 30 days' notice. If redeemed in the eleventh and twelfth years at the fixed rate, redemption prices include premium amounts of 102% and 101%, respectively, decreasing to par after twelve years.

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NOTE 5 BONDS PAYABLE (CONTINUED)

Optional Redemptions (Continued)

The following chart outlines the optional redemption provisions for the 2008 through 2014-1 bonds:

<u>Bond</u>	<u>Maturity</u>	<u>Subject to Optional Redemption</u>	<u>First Eligible Call Date</u>
2008	On or After 6/1/19	Yes at par plus accrued interest	June 1, 2018
2009A	Prior to 6/1/20	No	
2009A	On or After 6/1/20	Yes at par plus accrued interest	June 1, 2019
2010-1A	Prior to 12/1/20	No	
2010-1A	On or After 12/1/20	Yes at par plus accrued interest	December 1, 2019
2010-2	Prior to 12/1/21	No	
2010-2	On or After 12/1/21	Yes at par plus accrued interest	December 1, 2020
2011-1	Prior to 12/1/22	No	
2011-1	On or After 12/1/22	Yes at par plus accrued interest	December 1, 2021
2012-1	Prior to 12/1/23	No	
2012-1	On or After 12/1/23	Yes at par plus accrued interest	December 1, 2022
2013-1	Prior to 12/1/23	No	
2013-1	On or After 12/1/23	Yes at par plus accrued interest	December 1, 2022
2014-1	Prior to 12/1/24	No	
2014-1	On or After 12/1/24	Yes at par plus accrued interest	December 1, 2023

Scheduled Maturities

Since the inception of the NJCLASS/FFELP Programs in 1991, the supplemental indentures applicable to each bond issue have included schedules containing the maturity dates of the various CUSIPs within each bond issue.

As governed by the indenture for each issue and series for the years 2008 and 2009, mandatory sinking fund redemptions prior to maturity, in part, by lot are required. The amounts of sinking fund redemptions for the fiscal years 2013 through 2019 and thereafter, are included in the maturity schedule shown on page 35.

Cumulative Redemptions

The following schedules present summarized information by bond issue relating to all types of bond redemptions from the inception of the NJCLASS/FFELP Program in 1991 to the financial statement date.

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NOTE 5 BONDS PAYABLE (CONTINUED)

Cumulative Redemptions (Continued)

Cumulative Schedule of Bond Redemptions at June 30, 2014

Bond Issue	Original Principal	Semi-Annual Accretion	Scheduled Maturity	Excess Revenue Redemption	Unexpended Proceeds Redemption	Optional Redemption	Special Redemption	Optional Redemption	Bond Tender (1)	Refunded	Current Principal Outstanding at June 30, 2014
1991	\$ 24,996,064	\$3,562,871	\$ (5,910,000)	\$ (20,468,935)	\$ (2,180,000)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
1992	35,000,000	-	(12,730,000)	(22,270,000)	-	-	-	-	-	-	-
1993	20,000,000	-	(6,105,000)	(13,475,000)	(420,000)	-	-	-	-	-	-
1995	15,000,000	-	(4,025,000)	(10,975,000)	-	-	-	-	-	-	-
1996	18,000,000	-	(4,450,000)	(11,015,000)	-	(2,535,000)	-	-	-	-	-
1997A	25,000,000	-	(4,500,000)	(17,350,000)	-	(3,150,000)	-	-	-	-	-
1997B	12,000,000	-	-	-	-	-	-	-	-	(12,000,000)	-
1998	80,000,000	-	(9,445,000)	(53,045,000)	-	(17,510,000)	-	-	-	-	-
1999A	50,000,000	-	(6,625,000)	(25,830,000)	-	(12,445,000)	(5,100,000)	-	-	-	-
1999B	12,000,000	-	-	-	-	-	-	-	-	(12,000,000)	-
2000	70,000,000	-	(15,675,000)	(29,530,000)	-	(17,030,000)	(7,765,000)	-	-	-	-
2001	190,000,000	-	-	-	-	(3,000,000)	(60,850,000)	-	(126,150,000)	-	-
2002	166,000,000	-	-	-	-	-	(60,950,000)	-	(103,550,000)	-	1,500,000
2003	212,000,000	-	-	-	-	-	(56,400,000)	-	(121,000,000)	-	34,600,000
2004	200,000,000	-	-	-	-	-	-	-	(165,950,000)	-	34,050,000
2005	225,000,000	-	-	-	-	-	(9,750,000)	-	(184,850,000)	-	30,400,000
2006	225,000,000	-	-	-	-	-	(30,400,000)	-	(192,725,000)	-	1,875,000
2007	275,000,000	-	-	-	-	-	(17,675,000)	-	(255,700,000)	-	1,625,000
2008	350,000,000	-	-	-	(19,405,000)	-	-	(84,700,000)	-	-	245,895,000
2009	450,000,000	-	(15,000,000)	-	-	-	-	(61,000,000)	-	-	374,000,000
2010-1	713,000,000	-	(65,880,000)	-	-	-	-	(140,520,000)	-	-	506,600,000
2010-FFELP	145,000,000	-	-	(64,770,000)	-	-	-	-	-	-	80,230,000
2010-2	280,000,000	-	(27,800,000)	-	-	-	-	(59,300,000)	-	-	192,900,000
2011-1	326,500,000	-	(15,500,000)	-	-	-	-	(19,900,000)	-	-	291,100,000
2012-1	259,300,000	-	(5,000,000)	-	-	-	-	-	-	-	254,300,000
2013-1	200,000,000	-	-	-	-	-	-	-	-	-	200,000,000
2014-1	220,000,000	-	-	-	-	-	-	-	-	-	220,000,000
Totals	\$ 4,798,796,064	\$3,562,871	\$ (198,645,000)	\$ (268,728,935)	\$ (22,005,000)	\$ (55,670,000)	\$ (248,890,000)	\$ (365,420,000)	\$ (1,149,925,000)	\$ (24,000,000)	\$ 2,469,075,000

(1) Bond Tenders are purchases in Lieu of Redemption resulting in bond retirements.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013

NOTE 5 BONDS PAYABLE (CONTINUED)

Cumulative Redemptions (Continued)

Cumulative Schedule of Bond Redemptions at June 30, 2013

Bond Issue	Original Principal	Semi-Annual Accretion	Scheduled Maturity	Excess Revenue Redemption	Unexpended Proceeds Redemption	Optional Redemption	Special Redemption	Optional Redemption	Bond Tender (1)	Refunded	Current Principal Outstanding at June 30, 2013
1991	\$ 24,996,064	\$3,562,871	\$ (5,910,000)	\$ (20,468,935)	\$ (2,180,000)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
1992	35,000,000	-	(12,730,000)	(22,270,000)	-	-	-	-	-	-	-
1993	20,000,000	-	(6,105,000)	(13,475,000)	(420,000)	-	-	-	-	-	-
1995	15,000,000	-	(4,025,000)	(10,975,000)	-	-	-	-	-	-	-
1996	18,000,000	-	(4,450,000)	(11,015,000)	-	(2,535,000)	-	-	-	-	-
1997A	25,000,000	-	(4,500,000)	(17,350,000)	-	(3,150,000)	-	-	-	-	-
1997B	12,000,000	-	-	-	-	-	-	-	-	(12,000,000)	-
1998	80,000,000	-	(9,445,000)	(53,045,000)	-	(17,510,000)	-	-	-	-	-
1999A	50,000,000	-	(6,625,000)	(25,830,000)	-	(12,445,000)	(5,100,000)	-	-	-	-
1999B	12,000,000	-	-	-	-	-	-	-	-	(12,000,000)	-
2000	70,000,000	-	(15,675,000)	(29,530,000)	-	(17,030,000)	(7,765,000)	-	-	-	-
2001	190,000,000	-	-	-	-	(3,000,000)	(60,850,000)	-	(126,150,000)	-	-
2002	166,000,000	-	-	-	-	-	(60,950,000)	-	(101,550,000)	-	3,500,000
2003	212,000,000	-	-	-	-	-	(56,400,000)	-	(108,000,000)	-	47,600,000
2004	200,000,000	-	-	-	-	-	-	-	(165,950,000)	-	34,050,000
2005	225,000,000	-	-	-	-	-	(9,750,000)	-	(180,200,000)	-	35,050,000
2006	225,000,000	-	-	-	-	-	(30,050,000)	-	(189,400,000)	-	5,550,000
2007	275,000,000	-	-	-	-	-	(17,625,000)	-	(255,700,000)	-	1,675,000
2008	350,000,000	-	-	-	(19,405,000)	-	-	(58,700,000)	-	-	271,895,000
2009	450,000,000	-	(4,000,000)	-	-	-	-	(33,800,000)	-	-	412,200,000
2010-1	713,000,000	-	(30,000,000)	-	-	-	-	(102,220,000)	-	-	580,780,000
2010-FFELP	145,000,000	-	-	(54,545,000)	-	-	-	-	-	-	90,455,000
2010-2	280,000,000	-	(13,600,000)	-	-	-	-	(43,000,000)	-	-	223,400,000
2011-1	326,500,000	-	(5,800,000)	-	-	-	-	-	-	-	320,700,000
2012-1	259,300,000	-	-	-	-	-	-	-	-	-	259,300,000
2013-1	200,000,000	-	-	-	-	-	-	-	-	-	200,000,000
Totals	\$ 4,578,796,064	\$3,562,871	\$ (122,865,000)	\$ (258,503,935)	\$ (22,005,000)	\$ (55,670,000)	\$ (248,490,000)	\$ (237,720,000)	\$ (1,126,950,000)	\$ (24,000,000)	\$ 2,486,155,000

(1) Bond Tenders are purchases in Lieu of Redemption resulting in bond retirements.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013

NOTE 5 BONDS PAYABLE (CONTINUED)

**Conversion of 2002, 2003, 2004, 2005, 2006, and 2007 Bonds –
Auction Rate Certificates – to Fixed Interest Rate or Variable Interest Rate**

As required by the Fifth (for 2002), Sixth (for 2003), Seventh (for 2004), Eighth (for 2005), Ninth (for 2006), or Tenth (for 2007) Supplemental Indentures to the 1998 Indenture of Trust, the ARCs may be converted to fixed rate or variable rate bonds prior to their final maturities. More than one fixed rate may be established to apply to the 2002, 2003, 2004, 2005, 2006, and/or 2007 Bonds, taking into account the scheduled maturity dates. The fixed rate selected must cause the converted bonds to sell at par. For conversions to a variable rate, the interest rate period must be one year or less.

Any 2002, 2003, 2004, 2005, 2006, and/or 2007 Bonds to be converted to fixed rate or variable rate bonds shall be subject to mandatory tender for purchase on the fixed or variable rate conversion date, at par plus accrued interest.

The Fifth, Sixth, Seventh, Eighth, Ninth, and/or Tenth Supplemental Indentures may be amended by supplemental indentures to modify the provisions for optional redemption of the 2002, 2003, 2004, 2005, 2006, and/or 2007 Bonds.

Future Maturities and Sinking Fund Requirements

Future maturities of bonds payable, including interest, are as follows:

<u>Year Ending June 30,</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2015	\$ 180,500,000	\$ 111,569,635	\$ 292,069,635
2016	143,200,000	106,099,509	249,299,509
2017	160,500,000	99,995,742	260,495,742
2018	173,230,000	93,071,630	266,301,630
2019	150,200,000	85,885,638	236,085,638
2020-2024	604,920,000	340,173,510	945,093,510
2025-2029	444,090,000	216,907,578	660,997,578
2030-2034	445,385,000	67,885,256	513,270,256
2035-2039	92,750,000	33,169,306	125,919,306
2040 and After	74,300,000	9,276,213	83,576,213
Total	<u>\$ 2,469,075,000</u>	<u>\$ 1,164,034,016</u>	<u>3,633,109,016</u>
Less Amount Representing Interest			<u>1,164,034,016</u>
Net Minimum Principal Payments			<u><u>\$ 2,469,075,000</u></u>

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013

NOTE 5 BONDS PAYABLE (CONTINUED)

Bond Premium and Discount

Bond premium and discount amounts have been recorded in connection with the issuance of the Authority's 2009 Series A Bonds, 2010-1, 2010-2, 2011-1, 2012-1, 2013-1, and 2014-1 Bonds. Bond premiums net of discount are reported as liabilities. Bond premiums and discounts are amortized over the life of the related debt using the straight line method of amortization. The unamortized amount of premium and discount is shown as a net amount in the Liabilities section on the Statement of Net Position, and amortization revenue and expense is credited or charged to bond interest expense in the Statement of Revenues, Expenses and Changes in Net Position. Related amounts as of June 30, 2014 are as follows:

Bond Premium	\$ 65,269,054
Accumulated Amortization	<u>(31,820,285)</u>
Total Unamortized Bond Premium	<u>\$ 33,448,769</u>
Cumulative Amortization Revenue	<u>\$ 9,400,421</u>
Bond Discount	\$ 9,360,486
Accumulated Amortization	<u>(2,086,038)</u>
Total Unamortized Bond Discount	<u>\$ 7,274,449</u>
Cumulative Amortization Expense	<u>\$ 580,727</u>
Net Unamortized Bond Premium	<u>\$ 26,174,321</u>
Net Amortization Revenue	<u>\$ 8,819,694</u>

Risk of Bond Interest Rate Fluctuations

All Authority 2002 through 2007 Bonds are ARCs, and thus are subject to periodic rate reset, resulting in a risk that the cost of debt service on bonds, which is the largest expenditure of the program, will exceed revenues earned from principal and interest payments on the fixed rate student loans funded by those issues, its largest revenue source. Disruptions in the auction bond market since the latter half of the 2008 fiscal year have resulted in failed auctions of these bonds. When an auction fails, all bond holders prior to the auction are required to hold them for the next auction period, at the "All Hold" rate, which is the lesser of the maximum rate permitted under the supplemental indenture, or an index rate that is based on either the After Tax Equivalent Rate or the Kenny index, multiplied by an "Applicable Percentage," as defined in the supplemental indenture of each bond issue.

As a result, the variable interest rates experienced during the 2008 fiscal year exceeded historical norms, and, consequently, the debt service payments on these bonds exceeded revenues from all sources and caused a decline in the Net Position of the program for that year. During the 2009 fiscal year, these rates became extremely low, a condition that has continued through the 2014 fiscal year.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013

NOTE 5 BONDS PAYABLE (CONTINUED)

Risk of Bond Interest Rate Fluctuations (Continued)

As long as the 2002 through 2007 Bonds remain outstanding as ARCs, there is a risk that auctions resulting in interest rates in excess of program revenues will continue to occur. These include those as a result of Failed Auctions, resulting in the imposition of the All Hold rate, as well as fluctuations in the ARC rates resulting from possible future successful auctions.

In the event that losses caused by excessive bond interest expense result in insufficient cash within the NJCLASS/FFELP Trust to meet its debt service obligations, the Authority's legislation provides for draws on the Debt Service Reserve funds established under the supplemental indentures of each bond issue. As of June 30, 2014, amounts available in the debt service reserve funds for each bond issue within the 1998 NJCLASS/FFELP Indenture of Trust, which contains all HESAA ARC bonds, totalled \$2,081,088, and is included in cash and cash equivalents and investments. The following paragraph describes the degree to which security for the bonds issued under the 1998 indenture is provided through this and other funding sources.

The HESAA NJCLASS/FFELP ARC Bonds, which are all those issued between 2001 and 2007, are secured on a parity basis with all of the other Series of Bonds previously issued under the 1998 Indenture and are payable from, subject to the terms of the Indenture: (i) Student Loans; (ii) all Revenues and Recoveries of Principal (including, without limitation, payments of principal of and interest on Student Loans); (iii) the Debt Service Reserve Fund; and (iv) the monies and securities in the various other funds established under the Indenture (except the Rebate Fund, the Excess Yield Fund and the Loan Reserve Fund). The amount deposited in the Debt Service Reserve Fund is less than the maximum amount of principal and interest on the bonds in certain future Bond Years. Pursuant to a provision in the Authority's enabling Act, the Legislature of the State may pay monies into the Debt Service Reserve Fund, subject to and dependent upon annual appropriations by the Legislature, to restore such account to the Debt Service Reserve Fund Requirement. However, because the Debt Service Reserve Fund Requirement is less than the maximum annual debt service on the bonds, even in the event that the Legislature makes all appropriations contemplated by the Act, such appropriations may be insufficient to pay debt service on the bonds as the same becomes due and payable. Such provision does not constitute a legally enforceable obligation on the part of the State or create a debt or liability on behalf of the State enforceable against the State.

Gains on Bond Retirements

During 2014 and 2013, due to market conditions in which investments in ARC bonds could not be resold at par through the auction process, several broker/dealer firms, which were holders of these bonds or agents of the holders, made offers to HESAA to sell back portions of their holdings at below par.

As a result, the Authority repurchased and retired \$23,375,000 of its ARC bonds through Special Redemptions and public tenders, as permitted under the indentures, at prices averaging 95.7% of par, resulting in total gains on retirement of \$990,563 during the year ended June 30, 2014.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013

NOTE 5 BONDS PAYABLE (CONTINUED)

Gains on Bond Retirements (Continued)

During the year ended June 30, 2013, the Authority repurchased and retired \$2,225,000 of its ARC bonds through Special Redemptions and public tenders, as permitted under the indentures, at prices averaging 87.00% of par, resulting in total gains on retirement of \$286,875 during the year.

NOTE 6 ARBITRAGE REBATES

Pursuant to current federal income tax law and in accordance with the bond indentures, certain income earned on non-purpose investments (investments other than student loans) attributable to the Authority's outstanding tax-exempt bonds is subject to payment to the U.S. Treasury as arbitrage rebates.

The arbitrage rebates are determined and calculated annually based upon the percentage of yield realized on the non-purpose investments compared to the percentage of yield on the tax-exempt bonds and is cumulative over the lives and terms of the applicable bond series. Accordingly, the determined amount for any one-year could be reduced in subsequent years based on changes in yield differentials. Arbitrage expense of \$0 and \$11,159 was accrued and paid during the 2014 and 2013 fiscal years, respectively.

NOTE 7 CONCENTRATION OF CREDIT RISK

Financial Instruments

As disclosed in Note 1, the Authority's loan programs use financial instruments. These Agreements are structured to enable variable rate bond proceeds to meet specific needs of the student loan market by reducing the risk associated with changes in interest rates.

As of June 30, 2014 and 2013, the liability for amounts payable to the counterparties associated with the financial instruments specified in Note 1 was \$257,308 and \$410,203, respectively. This amount is included in accrued interest payable.

In order to enhance the security of these financial instruments, the Authority has included provisions in the contracts that govern these agreements requiring the counterparty to post collateral in the form of negotiable debt obligations of the U.S. Treasury if its long-term senior unsecured debt rating from S&P is withdrawn, suspended or falls to or below "A+;" if its rating from Moody's is withdrawn, suspended or falls to or below "A1"; or if its rating from Fitch is withdrawn, suspended or falls to or below "A+."

As an additional safeguard, the Authority has the option to terminate the agreements regarding these financial instruments at any time, subject to the settlement of market value amounts due to the issuer or HESAA at the time of termination. During the year ended June 30, 2014, the Authority terminated the two swap agreements with the counterparty J.P. Morgan. These agreements were associated with the 2002 Bond Issue and had an outstanding notional amount of \$40,300,000 prior to termination

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013

NOTE 7 CONCENTRATION OF CREDIT RISK (CONTINUED)

Student Loans Receivable

The Authority provides student loans to New Jersey residents and out-of-state residents attending college in New Jersey, who use the proceeds for the purpose of pursuing higher education. The Authority assesses eligibility of loan applicants using criteria equal to the established guidelines for comparable loans in the banking industry. HESAA management continually monitors the performance of the NJCLASS and FFELP loan portfolios and maintains loan reserve funds for the 1998, 2008, 2009, 2010-1, and 2010-2 Master Indentures, which were capitalized by a fee charged at disbursement and partially replenished by collections on defaulted loans, to reimburse the bond issues when defaults occur. This policy is in conformity with the reserve amount requirements of the trust indentures between the Authority and Wells Fargo Bank. As a means of ensuring that cash flows generated from NJCLASS Student Loans will be sufficient to cover and protect the interests of the bondholders, management considers the cash flows of the loan reserve fund in combination with those of the bond issues adequate in light of actual loan default experience.

NOTE 8 SUBSEQUENT EVENTS

On July 1, 2014, HESAA retired \$55,500,000 of its 2008, 2009, 2010-1, 2010-2, 2011-1, and 2012-1 Bonds, and on October 1, 2014, HESAA retired an additional \$10,000,000 of its 2008 Bonds through special optional redemption from excess revenues. These redemptions are made possible by better than expected cash flows on the student loans associated with these bond issues.

On August 15, 2014, HESAA retired \$3,500,000 par amount of its 2005 Series C Bonds through special redemption at a price of \$3,115,000, which is 89% of face value, plus accrued interest.

On October 6, 2014, HESAA retired \$50,000 par amount of its 2002 Series C Bonds through special redemption at a price of \$43,750, which is 87.5% of face value, plus accrued interest.

NOTE 9 RECENT ACCOUNTING STANDARDS

In June 2012, GASB issued Statement No. 68, *Accounting and Financial Reporting for Pensions* ("GASB 68"). The objective of this Statement is to improve the information provided in government financial reports about pension-related financial support provided by certain nonemployer entities that make contributions to pension plans that are used to provide benefits to the employees of other entities. The provisions of this Statement are effective for financial statements for periods beginning after June 15, 2014. Management does not believe that this statement will have any effect on the Authority's financial statements for the NJCLASS/FFELP Loan Programs.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013

NOTE 9 RECENT ACCOUNTING STANDARDS (CONTINUED)

In January 2013, GASB issued Statement No. 69, *Government Combinations and Disposals of Government Operations*. Statement No. 69 establishes accounting and financial reporting standards related to government combinations and disposals of government operations. The provisions of this Statement are effective for financial statements for periods beginning after December 15, 2013. Management does not believe that this statement will have any effect on the Authority's financial statements for the NJCLASS/FFELP Loan Programs.

In November 2013, GASB issued Statement No. 71, *Pension Transition for Contributions Made Subsequent to the Measurement Date* ("GASB 71"). The objective of this Statement is to improve accounting and financial reporting by addressing an issue in GASB 68, concerning transition provisions related to certain pension contributions made to defined pension plans prior to implementation of that Statement made by employers and nonemployer contributing entities. Management does not believe that this statement will have any effect on the Authority's financial statements for the NJCLASS/FFELP Loan Programs.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
COMBINING SCHEDULE OF NET POSITION
JUNE 30, 2014

ASSETS	1998-2001*	2002	2003	2004	2005	2006	2007	2008	2009 Series A	2009 Indenture Loan Reserve	2010-1 Series A&B	2010-1 Indenture Loan Reserve	2010 FFELP	2010-2	2011-1	2010-2 Indenture Loan Reserve	2012-1	2013-1	2014-1	Total
CURRENT ASSETS																				
Cash and Cash Equivalents	\$ 4,365,385	\$ 605,317	\$ 3,335,030	\$ 1,856,441	\$ 335,513	\$ 459,406	\$ 555,416	\$ 25,840,554	\$ 36,051,972	\$ -	\$ 63,691,980	\$ -	\$ 3,396,502	\$ 30,587,665	\$ 31,025,945	\$ -	\$ 27,473,756	\$ 81,582,742	\$ 230,064,520	\$ 541,228,144
Investments	-	-	-	-	5,542,028	-	364	-	1,264	-	575	-	-	-	1,430	-	-	-	-	5,545,661
NJCLASS Student Loans Receivable	2,476,956	349,345	3,199,203	601,980	500,866	254,395	106,536	7,280,013	8,909,770	-	17,103,353	-	-	7,345,968	7,077,337	-	4,492,901	1,753,359	-	61,451,982
FFELP Student Loans Receivable	-	-	-	-	-	-	-	-	-	-	-	-	5,464,958	-	-	-	-	-	-	5,464,958
NJCLASS defaulted Principal and Interest in 2009 and 2010 LRFs, Net of Allowance of \$80,452,441	-	-	-	-	-	-	-	-	-	14,255,438	-	15,159,638	-	-	-	-	10,938,434	213,531	25,051	40,592,092
Due from External Loan Reserve Funds, Net of Allowance of \$32,622,158	2,369,470	762,570	3,194,524	1,296,041	1,564,305	966,377	738,542	3,844,275	-	-	-	-	-	-	-	-	-	-	-	14,736,104
Interest Receivable - Investments	446	53	316	194	83	44	78	3,014	4,903	-	7,175	-	452	3,413	3,661	-	3,244	10,106	5,311	42,493
Interest Receivable - NJCLASS Student Loans	138,130	57,249	347,264	98,102	185,949	84,019	36,541	2,282,291	3,884,882	-	3,963,872	-	1,779,371	2,895,851	-	2,144,522	1,542,420	1,542,420	-	19,440,463
Interest Receivable - FFELP Student Loans	-	-	-	-	-	-	-	-	-	-	-	-	1,017,238	-	-	-	-	-	-	1,017,238
Due from/to 2009 and 2010 Loan Reserve Funds	-	-	-	-	-	-	-	-	25,478,819	(25,478,819)	63,915,476	(63,915,476)	-	9,581,649	6,488,389	(16,070,038)	-	-	-	-
Default Collections Receivable	-	-	-	-	-	-	-	-	-	55,074	-	-	-	-	-	-	-	-	-	311,452
Due From Loan Servicing Agents	-	-	-	-	-	-	-	-	-	-	-	-	125,135	-	-	-	-	-	-	125,135
Prepaid Interest Rate-Cap Fees	-	-	29,869	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	29,869
Total Current Assets	9,350,387	1,774,534	10,106,206	3,852,758	8,128,744	1,764,241	1,437,477	39,250,147	74,330,346	(11,167,043)	148,681,856	(48,553,688)	10,004,285	49,298,066	47,491,183	(5,075,371)	34,327,954	84,913,678	230,069,831	689,985,591
NON-CURRENT ASSETS																				
NJCLASS Student Loans Receivable	4,877,217	3,648,531	42,251,369	8,377,020	13,114,601	6,873,443	2,754,498	217,405,445	332,490,831	-	471,214,556	-	-	186,975,068	259,895,255	-	243,016,096	128,320,811	-	1,921,214,741
FFELP Student Loans Receivable	-	-	-	-	-	-	-	-	-	-	-	-	78,671,296	-	-	-	-	-	-	78,671,296
Total Non-Current Assets	4,877,217	3,648,531	42,251,369	8,377,020	13,114,601	6,873,443	2,754,498	217,405,445	332,490,831	-	471,214,556	-	78,671,296	186,975,068	259,895,255	-	243,016,096	128,320,811	-	1,999,886,037
Total Assets	\$ 14,227,604	\$ 5,423,065	\$ 52,357,575	\$ 12,229,778	\$ 21,243,345	\$ 8,637,684	\$ 4,191,975	\$ 256,655,592	\$ 406,821,177	\$ (11,167,043)	\$ 619,896,412	\$ (48,553,688)	\$ 88,675,581	\$ 236,273,134	\$ 307,386,438	\$ (5,075,371)	\$ 277,344,050	\$ 213,234,489	\$ 230,069,831	\$ 2,689,871,628
Deferred Outflows of Resources																				
Deferred Outflow - Interest Rate Swap	-	-	1,740,936	-	-	1,506,978	3,418,389	-	-	-	-	-	-	-	-	-	-	-	-	6,666,303
Total Deferred Outflows of Resources	\$ -	\$ -	\$ 1,740,936	\$ -	\$ -	\$ 1,506,978	\$ 3,418,389	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,666,303
LIABILITIES																				
CURRENT LIABILITIES																				
Bonds Payable	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 14,500,000	\$ 35,000,000	\$ -	\$ 48,000,000	\$ -	\$ 20,000,000	\$ 24,100,000	\$ 20,900,000	\$ -	\$ 15,000,000	\$ 3,000,000	\$ -	\$ 180,500,000
Accrued Interest Payable - Bonds	6,853	964	93,915	21,061	14,254	47,586	92,647	1,254,864	1,634,917	-	2,052,763	-	82,085	747,721	1,246,861	-	963,531	697,398	261,302	9,218,722
Fees Payable	80,385	8,242	38,795	13,991	11,658	5,899	7,048	105,553	146,007	173	254,607	-	169,027	107,166	93,289	-	72,197	97,120	-	1,211,157
Due to the Loan Reserve Fund	57,228	23,789	51,898	29,469	20,142	14,006	29,153	85,139	-	-	-	-	-	-	-	-	-	-	-	310,824
Total Current Liabilities	144,466	32,995	184,608	64,521	46,054	67,491	128,848	15,945,556	36,780,924	173	50,307,370	-	20,251,112	24,954,887	22,240,150	-	16,035,728	3,794,518	261,302	191,240,703
NON-CURRENT LIABILITIES																				
Bonds Payable	-	1,500,000	34,600,000	34,050,000	30,400,000	1,875,000	1,625,000	231,395,000	339,000,000	-	458,600,000	-	60,230,000	168,800,000	270,200,000	-	239,300,000	197,000,000	220,000,000	2,288,575,000
Premium on Bonds Payable	-	-	-	-	-	-	-	-	854,648	-	3,355,537	-	-	867,933	1,659,543	-	6,350,424	7,088,342	6,017,894	26,174,321
Interest Rate Swap	-	-	1,740,936	-	-	1,506,978	3,418,389	-	-	-	-	-	-	-	-	-	-	-	-	6,666,303
Total Non-Current Liabilities	-	1,500,000	36,340,936	34,050,000	30,400,000	3,381,978	5,043,389	231,395,000	339,854,648	-	461,935,537	-	60,230,000	169,667,933	271,859,543	-	245,650,424	204,088,342	226,017,894	2,321,415,624
Total Liabilities	\$ 144,466	\$ 1,532,995	\$ 36,525,544	\$ 34,114,521	\$ 30,446,054	\$ 3,449,469	\$ 5,172,237	\$ 247,340,556	\$ 376,635,572	\$ 173	\$ 512,242,907	\$ -	\$ 80,481,112	\$ 194,622,820	\$ 294,095,693	\$ -	\$ 261,686,152	\$ 207,882,860	\$ 226,279,196	\$ 2,512,656,327
NET POSITION																				
Restricted	14,083,138	3,890,070	17,572,967	(21,884,743)	(9,202,709)	6,695,193	2,438,127	9,315,036	30,185,605	(11,167,216)	107,653,505	(48,553,688)	8,194,469	41,650,314	13,286,745	(5,075,371)	15,657,898	5,351,629	3,790,635	183,881,604
Total Liabilities and Net Position	\$ 14,227,604	\$ 5,423,065	\$ 54,098,511	\$ 12,229,778	\$ 21,243,345	\$ 10,144,662	\$ 7,610,364	\$ 256,655,592	\$ 406,821,177	\$ (11,167,043)	\$ 619,896,412	\$ (48,553,688)	\$ 88,675,581	\$ 236,273,134	\$ 307,386,438	\$ (5,075,371)	\$ 277,344,050	\$ 213,234,489	\$ 230,069,831	\$ 2,696,537,931

*Bonds have been retired

**NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
COMBINING SCHEDULE OF NET POSITION
JUNE 30, 2013**

	1998-2001*	2002	2003	2004	2005	2006	2007	2008	2009 Series A	2009 Indenture Loan Reserve	2010-1 Series A&B	2010-1 Indenture Loan Reserve	2010 FFELP	2010-2	2011-1	2010-2 Indenture Loan Reserve	2012-1	2013-1	Total
ASSETS																			
CURRENT ASSETS																			
Cash and Cash Equivalents	\$ 5,847,820	\$ 204,618	\$ 6,213,989	\$ 2,228,001	\$ 425,925	\$ 1,257,838	\$ 24,912	\$ 22,699,638	\$ 38,001,271	\$ 204,015	\$ 70,709,369	\$ 360,120	\$ 3,522,240	\$ 30,461,848	\$ 37,429,233	\$ 77,166	\$ 102,941,404	\$ 213,927,369	\$ 536,536,776
Investments	-	-	-	-	3,639,709	-	33,544	-	11,594	-	-	9,008	-	-	-	1,731	-	-	3,695,586
NJCLASS Student Loans Receivable	3,182,373	405,845	3,440,247	656,218	534,418	252,842	110,765	7,044,540	7,871,181	-	17,553,312	-	-	7,851,361	5,868,230	-	2,165,995	-	56,937,327
FFELP Student Loans Receivable	-	-	-	-	-	-	-	-	-	-	-	-	6,225,174	-	-	-	-	-	6,225,174
NJCLASS Defaulted Principal and Interest in 2009 and 2010 LRFs, Net of Allowance of \$43,757,581	-	-	-	-	-	-	-	-	-	-	12,889,610	13,682,825	-	-	-	9,823,101	9,731	-	36,405,267
Due from External Loan Reserve Funds, Net of Allowance of \$28,510,234	2,381,061	856,052	2,962,390	1,371,157	1,514,957	1,060,000	914,327	3,299,468	-	-	-	-	-	-	-	-	-	-	14,359,412
Interest Receivable - Investments	314	11	325	118	46	75	10	1,199	2,106	-	3,858	-	188	1,665	2,086	-	5,961	4,533	22,495
Interest Receivable - NJCLASS Student Loans	169,858	74,887	432,799	118,943	188,966	95,897	77,405	2,845,458	4,993,934	-	4,556,206	-	-	2,358,369	3,784,692	-	1,819,153	-	21,516,567
Interest Receivable - FFELP Student Loans	-	-	-	-	-	-	-	-	-	-	-	-	1,161,722	-	-	-	-	-	1,161,722
Due from Other Bond Issue Funds	(45,950)	-	(123,814)	(86,975)	(66,669)	-	331,674	41,089	46,516	-	43,678	-	-	-	-	28,012	-	(167,561)	-
Due from/to 2009 and 2010 Loan Reserve Funds	-	-	-	-	-	-	-	-	19,487,923	(19,487,923)	59,095,798	(59,095,798)	-	7,705,612	3,385,275	(11,090,887)	-	-	-
Default Collections Receivable	-	-	-	-	-	-	-	-	-	-	35,534	-	110,375	-	-	34,664	-	-	180,573
Due From Loan Servicing Agents	-	-	-	-	-	-	-	-	-	-	-	-	178,130	-	-	-	-	-	178,130
Total Current Assets	11,535,476	1,541,413	12,925,936	4,287,462	6,237,352	2,666,652	1,492,637	35,931,392	70,402,931	(6,347,170)	151,962,221	(44,933,470)	11,087,454	48,378,855	50,497,528	(1,154,225)	106,774,683	213,931,902	677,219,029
NON-CURRENT ASSETS																			
NJCLASS Student Loans Receivable	8,851,487	4,693,372	50,683,413	10,143,057	14,704,370	7,774,087	3,257,545	247,001,198	368,666,602	-	534,529,658	-	-	213,922,950	282,340,637	-	170,901,529	-	1,917,469,905
FFELP Student Loans Receivable	-	-	-	-	-	-	-	-	-	-	-	-	89,148,917	-	-	-	-	-	89,148,917
Prepaid Interest Rate-Cap Fees	-	-	33,511	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	33,511
Total Non-Current Assets	8,851,487	4,693,372	50,716,924	10,143,057	14,704,370	7,774,087	3,257,545	247,001,198	368,666,602	-	534,529,658	-	89,148,917	213,922,950	282,340,637	-	170,901,529	-	2,006,652,333
Total Assets	\$ 20,386,963	\$ 6,234,785	\$ 63,642,860	\$ 14,430,519	\$ 20,941,722	\$ 10,440,739	\$ 4,750,182	\$ 282,932,590	\$ 439,069,533	\$ (6,347,170)	\$ 686,491,879	\$ (44,933,470)	\$ 100,236,371	\$ 262,301,805	\$ 332,838,165	\$ (1,154,225)	\$ 277,676,212	\$ 213,931,902	\$ 2,683,871,362
Deferred Outflows of Resources																			
Deferred Outflow - Interest Rate Swap	-	3,142,970	2,372,784	-	-	1,801,376	4,191,755	-	-	-	-	-	-	-	-	-	-	-	11,508,885
Total Deferred Outflows of Resources	\$ -	\$ 3,142,970	\$ 2,372,784	\$ -	\$ -	\$ 1,801,376	\$ 4,191,755	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11,508,885
LIABILITIES																			
CURRENT LIABILITIES																			
Bonds Payable	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,000,000	\$ 31,000,000	\$ -	\$ 50,880,000	\$ -	\$ 27,080,000	\$ 18,200,000	\$ 19,700,000	\$ -	\$ 5,000,000	\$ -	166,860,000
Accrued Interest Payable - Bonds	7,289	127,669	112,982	24,896	20,710	52,732	98,602	1,382,156	1,817,044	-	2,327,662	-	90,461	859,041	1,362,111	-	976,031	255,192	9,514,578
Fees Payable	106,420	7,732	38,136	13,822	12,687	6,049	3,320	111,064	122,072	34,540	198,613	59,719	253,212	91,970	149,816	13,874	61,768	-	1,284,814
Arbitrage Payable	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Due to the Loan Reserve Fund	41,445	21,028	40,529	35,020	26,469	12,589	8,337	84,483	-	-	-	-	-	-	-	-	-	-	269,900
Total Current Liabilities	155,154	156,429	191,647	73,738	59,866	71,370	110,259	16,577,703	32,939,116	34,540	53,406,275	59,719	27,423,673	19,151,011	21,211,927	13,874	6,037,799	255,192	177,929,292
NON-CURRENT LIABILITIES																			
Bonds Payable	-	3,500,000	47,600,000	34,050,000	35,050,000	5,550,000	1,675,000	256,895,000	381,200,000	-	529,900,000	-	63,375,000	205,200,000	301,000,000	-	254,300,000	200,000,000	2,319,295,000
Premium on Bonds Payable	-	-	-	-	-	-	-	1,453,958	-	-	6,060,033	-	-	1,715,367	2,616,839	-	8,209,736	8,873,562	28,929,495
Deferred Inflow - Interest Rate Swap	-	3,142,970	2,372,784	-	-	1,801,376	4,191,755	-	-	-	-	-	-	-	-	-	-	-	11,508,885
Total Non-Current Liabilities	-	6,642,970	49,972,784	34,050,000	35,050,000	7,351,376	5,866,755	256,895,000	382,653,958	-	535,960,033	-	63,375,000	206,915,367	303,616,839	-	262,509,736	208,873,562	2,359,733,380
Total Liabilities	\$ 155,154	\$ 6,799,399	\$ 50,164,431	\$ 34,123,738	\$ 35,109,866	\$ 7,422,746	\$ 5,977,014	\$ 273,472,703	\$ 415,593,074	\$ 34,540	\$ 589,366,308	\$ 59,719	\$ 90,798,673	\$ 226,066,378	\$ 324,828,766	\$ 13,874	\$ 268,547,535	\$ 209,128,754	\$ 2,537,662,672
NET POSITION																			
Restricted	20,231,809	2,578,356	15,851,213	(19,693,219)	(14,168,144)	4,819,369	2,964,923	9,459,887	23,476,459	(6,381,710)	97,125,571	(44,993,189)	9,437,698	36,235,427	8,009,399	(1,168,098)	9,128,676	4,803,148	157,717,575
Total Liabilities and Net Position	\$ 20,386,963	\$ 9,377,755	\$ 66,015,644	\$ 14,430,519	\$ 20,941,722	\$ 12,242,115	\$ 8,941,937	\$ 282,932,590	\$ 439,069,533	\$ (6,347,170)	\$ 686,491,879	\$ (44,933,470)	\$ 100,236,371	\$ 262,301,805	\$ 332,838,165	\$ (1,154,224)	\$ 277,676,211	\$ 213,931,902	\$ 2,695,380,247

*Bonds have been retired

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
COMBINING SCHEDULES OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
YEAR ENDED JUNE 30, 2014

	1998-2001*	2002	2003	2004	2005	2006	2007	2008	2009 Series A	2009 Indenture	2010-1 Series	2010-1 Indenture Loan Reserve Fund	2010 FFELP	2010-2	2011-1	2010-2 Indenture Loan Reserve Fund	2012-1	2013-1	2014-1	Total	
OPERATING REVENUES																					
Interest Income																					
NJCLASS Student Loans	\$ 682,427	\$ 309,614	\$ 2,996,566	\$ 652,423	\$ 1,022,185	\$ 526,330	\$ 206,521	\$ 18,709,712	\$ 27,767,351	\$ -	\$ 35,850,575	\$ -	\$ 3,533,718	\$ 15,109,921	\$ 20,716,660	\$ -	\$ 15,852,710	\$ 5,368,142	\$ -	\$ 145,771,137	
FFELP Student Loans	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Total Interest Income	682,427	309,614	2,996,566	652,423	1,022,185	526,330	206,521	18,709,712	27,767,351	-	35,850,575	-	3,533,718	15,109,921	20,716,660	-	15,852,710	5,368,142	-	149,304,855	
Application/Administrative Fee Income	-	-	-	-	-	-	-	(178)	-	-	(99)	-	-	-	(228)	-	856,983	1,322,757	-	2,179,001	
Repayment Account Fee Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,697,914	2,074,160	-	3,772,074	
Total Operating Revenues	682,427	309,614	2,996,566	652,423	1,022,185	526,330	206,521	18,709,534	27,767,351	-	35,850,476	-	3,533,718	15,109,693	20,716,426	-	18,407,607	8,765,059	-	155,255,930	
OPERATING EXPENSES																					
Loan Servicing Fees																					
NJCLASS Student Loans	155,128	33,520	302,287	54,728	59,456	32,556	14,396	1,071,144	1,397,876	-	2,295,170	-	-	1,065,803	1,056,944	-	1,651,563	1,659,870	-	10,850,441	
FFELP Student Loans	-	-	-	-	-	-	-	-	-	-	-	-	1,437,031	-	-	-	-	-	-	-	1,437,031
Total Loan Servicing Fees	155,128	33,520	302,287	54,728	59,456	32,556	14,396	1,071,144	1,397,876	-	2,295,170	-	1,437,031	1,065,803	1,056,944	-	1,651,563	1,659,870	-	12,287,472	
Program Expenses																					
Annual Insurance Expense and Transaction Fees	145,320	4,985	57,000	45,115	43,084	6,158	2,154	313,806	-	-	-	-	-	-	(8,664)	-	-	-	-	608,958	
Bad Debt Expense	(247,856)	(267,826)	184,973	(279,681)	(44,201)	(287,352)	(438,010)	2,103,125	-	4,785,527	-	3,560,540	-	-	-	3,907,289	499,137	65,773	-	13,541,438	
Total Program Expenses	(102,536)	(262,841)	241,973	(234,566)	(1,117)	(281,194)	(435,856)	2,416,931	-	4,785,527	-	3,560,540	-	-	(8,664)	3,907,289	499,137	65,773	-	14,150,396	
Bond Interest Expense	85,999	(122,234)	1,262,541	275,786	210,943	611,296	1,162,555	15,381,494	19,687,682	-	23,073,522	-	1,023,868	8,650,863	14,414,208	-	9,765,564	6,593,405	214,675	102,292,167	
Total Operating Expenses	138,591	(351,555)	1,806,801	95,948	269,282	362,658	741,095	18,869,569	21,085,558	4,785,527	25,368,692	3,560,540	2,460,899	9,716,666	15,462,488	3,907,289	11,916,264	8,319,048	214,675	128,730,035	
OPERATING INCOME (LOSS)	543,836	661,169	1,189,765	556,475	752,903	163,672	(534,574)	(160,035)	6,681,793	(4,785,527)	10,481,784	(3,560,540)	1,072,819	5,393,027	5,253,938	(3,907,289)	6,491,343	446,011	(214,675)	26,525,895	
NON-OPERATING REVENUES (EXPENSES)																					
Income on Investments	3,243	545	5,715	2,000	2,782	839	779	15,183	27,354	21	46,150	42	2,960	21,859	23,409	16	37,879	102,471	5,310	298,557	
Gain on Bond Retirement	-	50,000	162,500	-	559,750	211,313	7,000	-	-	-	-	-	-	-	-	-	-	-	-	990,563	
Parity Release Distribution	-	-	-	-	-	-	-	-	-	-	-	-	(2,319,009)	-	-	-	-	-	-	(2,319,009)	
Gain/Loss on Transfer	(6,695,750)	3,895,750	400,000	(2,750,000)	3,650,000	1,500,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Swap Termination Fees	-	(3,295,750)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(3,295,750)	
Capital Contribution for 2014-1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4,000,000	4,000,000	
Amortization Expense - Prepaid Interest Rate Cap Fees	-	-	(36,227)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(36,227)	
Total Non Operating Revenues	(6,692,507)	650,545	531,988	(2,748,000)	4,212,532	1,712,152	7,779	15,183	27,354	21	46,150	42	(2,316,049)	21,859	23,409	16	37,879	102,471	4,005,310	(361,866)	
CHANGE IN NET POSITION	(6,148,671)	1,311,714	1,721,753	(2,191,525)	4,965,435	1,875,824	(526,795)	(144,852)	6,709,147	(4,785,506)	10,527,934	(3,560,498)	(1,243,230)	5,414,886	5,277,347	(3,907,273)	6,529,222	548,482	3,790,635	26,164,029	
Net Position (Deficit) - Beginning of Year	20,231,809	2,578,356	15,851,214	(19,693,218)	(14,168,144)	4,819,369	2,964,922	9,459,888	23,476,458	(6,381,710)	97,125,571	(44,993,190)	9,437,699	36,235,428	8,009,398	(1,168,098)	9,128,676	4,803,147	-	157,717,575	
NET POSITION (DEFICIT) - END OF YEAR	\$ 14,083,138	\$ 3,890,070	\$ 17,572,967	\$ (21,884,743)	\$ (9,202,709)	\$ 6,695,193	\$ 2,438,127	\$ 9,315,036	\$ 30,185,605	\$ (11,167,216)	\$ 107,653,505	\$ (48,553,688)	\$ 8,194,469	\$ 41,650,314	\$ 13,286,745	\$ (5,075,371)	\$ 15,657,898	\$ 5,351,629	\$ 3,790,635	\$ 183,881,604	

*Bonds have been retired

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY
NJCLASS/FFELP LOAN PROGRAMS
COMBINING SCHEDULES OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
YEAR ENDED JUNE 30, 2013

	1998-2001*	2002	2003	2004	2005	2006	2007	2008	2009 Series A	2009 Indenture	2010-1 Series	2010-1	2010 FFELP	2010-2	2011-1	2010-2 Loan Reserve Fund	2012-1	2013-1	Total	
OPERATING REVENUES																				
Interest Income																				
NJCLASS Student Loans	\$ 1,120,473	\$ 374,339	\$ 3,513,017	\$ 801,029	\$ 1,123,975	\$ 579,575	\$ 228,847	\$ 20,833,264	\$ 30,182,599	\$ -	\$ 39,682,106	\$ -	\$ -	\$ 16,771,060	\$ 21,761,615	\$ -	\$ 7,505,974	\$ -	\$ 144,477,873	
FFELP Student Loans	-	-	-	-	-	-	-	-	-	-	-	-	4,150,645	-	-	-	-	-	4,150,645	
Total Interest Income	1,120,473	374,339	3,513,017	801,029	1,123,975	579,575	228,847	20,833,264	30,182,599	-	39,682,106	-	4,150,645	16,771,060	21,761,615	-	7,505,974	-	148,628,518	
Application/Administrative Fee Income	-	-	-	-	-	-	-	(86)	(372)	-	(606)	-	-	(160)	246,234	-	-	-	1,947,266	
Loan Reserve Fee Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	430,593	-	-	430,593	
Repayment Account Fee Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	411,105	-	-	-	3,527,184	
Default Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Total Operating Revenues	1,120,473	374,339	3,513,017	801,029	1,123,975	579,575	228,847	20,833,178	30,182,227	-	39,681,500	-	4,150,645	16,770,900	22,418,954	430,593	12,324,309	-	154,533,561	
OPERATING EXPENSES																				
Loan Servicing Fees																				
NJCLASS Student Loans	201,667	37,573	338,575	61,575	65,133	35,638	16,370	1,186,413	1,492,241	-	2,487,505	-	-	1,141,331	1,332,014	-	1,954,565	-	10,350,600	
FFELP Student Loans	-	-	-	-	-	-	-	-	-	-	-	-	1,639,705	-	-	-	-	-	-	1,639,705
Total Loan Servicing Fees	201,667	37,573	338,575	61,575	65,133	35,638	16,370	1,186,413	1,492,241	-	2,487,505	-	1,639,705	1,141,331	1,332,014	-	1,954,565	-	11,990,305	
Program Expenses																				
Annual Insurance Expense and Transaction Fees	-	6,077	87,037	66,419	54,567	16,254	6,960	345,106	-	-	-	-	-	-	(55,986)	-	-	-	526,434	
Bad Debt Expense	198,815	(244,806)	545,517	(190,940)	230,189	(472,148)	(365,887)	3,688,012	-	3,188,789	-	10,044,423	-	-	-	2,902,771	29,587	-	19,554,322	
Other Program Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	430,688	-	-	430,688	
Total Program Expenses	198,815	(238,729)	632,554	(124,521)	284,756	(455,894)	(358,927)	4,033,118	-	3,188,789	-	10,044,423	-	-	374,702	2,902,771	29,587	-	20,511,444	
Bond Interest Expense	918,607	1,844,719	1,529,708	346,348	288,842	660,638	1,250,704	17,044,119	21,344,476	-	26,351,689	-	1,217,897	9,870,632	15,355,368	-	-	9,798,578	201,386	108,023,711
Total Operating Expenses	1,319,089	1,643,563	2,500,837	283,402	638,731	240,382	908,147	22,263,650	22,836,717	3,188,789	28,839,194	10,044,423	2,857,602	11,011,963	17,062,084	2,902,771	11,782,730	201,386	140,525,460	
OPERATING INCOME (LOSS)	(198,616)	(1,269,224)	1,012,180	517,627	485,244	339,193	(679,300)	(1,430,472)	7,345,510	(3,188,789)	10,842,306	(10,044,423)	1,293,043	5,758,937	5,356,870	(2,472,178)	541,579	(201,386)	14,008,101	
NON-OPERATING REVENUES (EXPENSES)																				
Income on Investments	70,895	482	6,883	3,785	3,661	2,325	672	13,049	23,600	43	44,059	92	3,582	22,700	28,260	67	121,364	4,533	350,052	
Gain on Bond Retirement	-	-	-	-	67,500	63,375	156,000	-	-	-	-	-	-	-	-	-	-	-	-	286,875
Parity Release Distribution	-	-	-	-	-	-	-	-	-	-	-	-	(2,288,177)	-	-	-	-	-	-	(2,288,177)
Gain/Loss on Transfer	25,221,085	(382,188)	(16,951,257)	(5,558,957)	(296,247)	(2,663,274)	630,838	-	-	-	-	-	-	-	-	-	-	-	-	
Swap Termination Fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Capital Contribution for 2012-1 Bond Issue	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	660,000	-	660,000	
Capital Contribution for 2013-1 Bond Issue	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5,000,000	5,000,000	
Amortization Expense - Prepaid Interest Rate Cap Fees	-	-	(42,344)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(42,344)	
Arbitrage Expense	(11,159)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(11,159)	
Total Non Operating Revenues (Expenses)	25,280,821	(381,706)	(16,986,718)	(5,555,172)	(225,086)	(2,597,574)	787,510	13,049	23,600	43	44,059	92	(2,284,595)	22,700	28,260	67	781,364	5,004,533	3,955,247	
CHANGE IN NET POSITION	25,082,205	(1,650,930)	(15,974,538)	(5,037,545)	260,158	(2,258,381)	108,210	(1,417,423)	7,369,110	(3,188,746)	10,886,365	(10,044,331)	(991,552)	5,781,637	5,385,130	(2,472,111)	1,322,943	4,803,147	17,963,348	
Net Position (Deficit) - Beginning of Year	(4,850,396)	4,229,289	31,825,750	(14,655,673)	(14,428,302)	7,077,748	2,856,712	10,877,310	16,107,349	(3,192,963)	86,239,205	(34,948,857)	10,429,252	30,453,791	1,304,013	2,624,268	7,805,733	-	139,754,227	
NET POSITION (DEFICIT) - END OF YEAR	\$ 20,231,809	\$ 2,578,359	\$ 15,851,212	\$ (19,693,218)	\$ (14,168,144)	\$ 4,819,367	\$ 2,964,922	\$ 9,459,887	\$ 23,476,459	\$ (6,381,709)	\$ 97,125,570	\$ (44,993,188)	\$ 9,437,700	\$ 36,235,428	\$ 6,689,143	\$ 152,157	\$ 9,128,676	\$ 4,803,147	\$ 157,717,575	

*Bonds have been retired

**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL
OVER FINANCIAL REPORTING AND ON COMPLIANCE AND
OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS
PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS***

Board Members
New Jersey Higher Education Student Assistance Authority
Trenton, New Jersey

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business type activities of the NJCLASS/FFELP Loan Programs (the Programs) of the New Jersey Higher Education Student Assistance Authority as of and for the year ended June 30, 2014, and the related notes to the financial statements, which collectively comprise the Programs' basic financial statements, and have issued our report thereon dated, October 21, 2014.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Programs' internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Programs' internal control. Accordingly, we do not express an opinion on the effectiveness of the Programs' internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

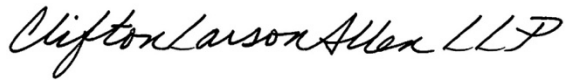
Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Programs’ financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the result of that testing, and not to provide an opinion on the effectiveness of the entity’s internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity’s internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



CliftonLarsonAllen LLP

Mt. Laurel, New Jersey
October 21, 2014