NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY Trenton, New Jersey

OTHER HESAA PROGRAMS AND FUNDS COMBINED FINANCIAL STATEMENTS June 30, 2011 and 2010

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Independent Auditors' Report

To the Board Members of New Jersey Higher Education Student Assistance Authority State of New Jersey Trenton, New Jersey

We have audited the accompanying combined statement of fiduciary net assets as of June 30, 2011 of New Jersey Higher Education Student Assistance Authority (the "Authority") Other HESAA Programs and Funds (the "Funds") and the related combined statement of changes in fiduciary net assets for the year then ended. These combined financial statements are the responsibility of the Authority's management. Our responsibility is to express an opinion on these combined financial statements based on our audit. The financial statements of New Jersey Higher Education Student Assistance Authority Other HESAA Programs and Funds as of and for the year ended June 30, 2010, were audited by other auditors whose report dated October 7, 2010 expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The financial statements present only the fiduciary – type activities of Other HESAA Programs and Funds of the Authority and do not purport to, and do not present the financial position of the Authority as a whole as of June 30, 2011 and 2010, and its changes in fiduciary net assets for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of New Jersey Higher Education Student Assistance Authority Other HESAA Programs and Funds at June 30, 2011, and the changes in fiduciary net assets for the year then ended in conformity with accounting principles generally accepted in the United States of America.



In accordance with *Government Auditing Standards*, we have also issued our report dated October 26, 2011 on our consideration of the Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Management's discussion and analysis on pages 3-5 is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management, regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming an opinion on the combined financial statements of the Authority, taken as a whole. The supplementary schedules, as listed in the table of contents under Supplementary Information, are presented for the purpose of additional analysis and are not a required part of the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the combined financial statements and, in our opinion, is fairly stated in all material respects in relation to the combined financial statements taken as a whole.

Mount Laurel, New Jersey October 26, 2011

Clifton Gunderson LLP

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NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY OTHER HESAA PROGRAMS AND FUNDS MANAGEMENT'S DISCUSSION AND ANALYSIS

As the financial management of the Other HESAA Programs and Funds (the "Funds") of the New Jersey Higher Education Student Assistance Authority (the "Authority" or "HESAA"), we offer readers of these financial statements this discussion and analysis of the financial activities of the Funds for the fiscal year ended June 30, 2011. This narrative is designed to assist the reader in focusing on the significant financial issues and activities. We encourage readers to consider the information presented here in conjunction with the financial statements taken as a whole.

These separate audited financial statements have been produced for the Funds in compliance with State of New Jersey Executive Orders #122 and #37, which are more fully described in Note 1 to the Combined Financial Statements.

The largest portions of HESAA's financial activities involve its roles as the New Jersey State Guaranty Agency for the Federal Family Education Loan Program ("FFELP") and as the lender under the New Jersey College Loans to Assist State Students ("NJCLASS") Program, both of which are referenced in these financial statements. All amounts earned through these programs are restricted for use by the respective programs in accordance with federal or state regulations and legal agreements.

Overview of the Financial Statements

This discussion and analysis is intended to serve as an introduction to the Funds' financial statements, which are comprised of the combined fiduciary financial statements, the notes to the combined financial statements, and the supplementary combining schedules.

The Funds are engaged only in various fiduciary-type activities on behalf of the Authority, and accordingly, only the financial statements required for fiduciary funds are presented. More detailed information concerning the financial statement presentation is contained in Note 1 to the Combined Financial Statements.

Fiduciary Financial Statements

These fiduciary financial statements are designed to provide the reader with a broad overview of the entity's finances, in a manner similar to a private-sector business.

The combined statements of fiduciary net assets present information on all of the Funds' assets and liabilities, with the difference between the two reported as fiduciary net assets.

The combined statements of changes in fiduciary net assets present information showing how the Funds' net assets changed during the fiscal year. All changes in fiduciary net assets are reported as the underlying events occur, regardless of timing of related cash flows. Thus, additions and deductions are reported in these statements for some items that will only result in cash flows in future fiscal periods.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY OTHER HESAA PROGRAMS AND FUNDS MANAGEMENT'S DISCUSSION AND ANALYSIS

Fiduciary Financial Statements (Continued)

Over time, increases and decreases in fiduciary net assets may serve as a useful indicator of whether the financial position of the Funds is improving or deteriorating. Fiduciary net assets increase when additions exceed deductions. Increases to assets without corresponding increases to liabilities result in increased fiduciary net assets, which indicate an improved financial position.

Financial Highlights and Analysis

Complete financial data for each of the funds included in the combined financial statements of the HESAA Other Programs and Funds is presented in the supplemental schedules Combining Schedules of Fiduciary Net Assets and Combining Schedules of Changes in Fiduciary Net Assets.

The Funds' total assets of \$26,392,093 and \$24,491,552 at June 30, 2011 and 2010, respectively, consist principally of amounts invested in the New Jersey Cash Management Fund. The NJBEST Administrative Fund had \$14,668,065 and \$11,723,997 at June 30, 2011 and 2010, respectively, invested in the New Jersey Cash Management Fund. This amount is reserved to pay for future scholarship obligations of the program and program expenses not covered by Franklin Templeton. In addition, \$8,130,247 and \$7,008,450 at June 30, 2011 and 2010, respectively, was in the Life of Loan Servicing Reserve Fund, which is used to invest the accumulated restricted net assets from administration of the NJCLASS Loan Program. This amount is restricted for payment of future NJCLASS life-of-loan administrative and servicing expenses, for which the Authority is responsible under the terms of the NJCLASS/FFELP bond indentures.

At June 30, 2011 and 2010, the Funds' liabilities totalled \$38,039,773 and \$29,928,563, respectively, and consisted primarily of amounts due to HESAA programs not represented on these financial statements. The largest liabilities in both periods were the net amounts due to the NJCLASS/FFELP Loan Program from the NJCLASS Loan Reserve Fund for payment of default claims. At June 30, 2011 and 2010, this net liability totalled \$34,687,435 and \$27,368,954, respectively.

At June 30, 2011, liabilities exceeded assets by \$11,647,680 as compared to June 30, 2010, where liabilities exceeded assets by \$5,437,011. The decline in net assets between periods was due primarily to the decrease in net assets in the NJCLASS Loan Reserve Fund. The net asset deficit balance is restricted in accordance with the Federal Higher Education Act, related U.S. Department of Education regulations, the terms of the NJCLASS/FFELP bond indentures, and other State laws and regulations regarding the permissible uses of funds reported within these Financial Statements.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY OTHER HESAA PROGRAMS AND FUNDS MANAGEMENT'S DISCUSSION AND ANALYSIS

Financial Highlights and Analysis (Continued)

Total additions to the Funds for the fiscal years ended June 30, 2011 and 2010, were \$45,301,644 and \$51,983,241, respectively. The largest source of collections was on defaulted FFELP and NJCLASS student loans, which totaled \$41,191,543 (91%) and \$47,262,318 (91%), for the fiscal years ended June 30, 2011 and 2010, respectively. These account collections serve solely as conduit clearing accounts for the Authority's Guaranty Agency Operating Trust Fund, the Federal Student Loan Reserve Trust Fund, and the NJCLASS/FFELP Bond Indenture Loan Reserve Funds. Amounts collected in connection with the HESAA as the New Jersey FFELP Guaranty Agency and NJCLASS/FFELP are restricted for use by these programs in accordance with the Federal Higher Education Act, related U.S. Department of Education regulations and the terms of the NJCLASS/FFELP bond indentures.

The Federal Collections Escrow is the conduit for receipts of defaulted FFELP student loan payments, established in accordance with FFELP regulations requiring the prompt investment of funds. As such, receipts are subsequently transferred out to the related trust funds. In fiscal years 2011 and 2010, \$36,884,689 and \$43,435,208, respectively, was recorded, representing the transfer of the collections received to the two HESAA/FFELP Trust Funds, as required by the FFELP regulations promulgated by the U.S. Department of Education.

The second largest source of collections, fee income, consists of restricted receipts earned by HESAA from the administration and servicing of the NJCLASS Loan Program and administrative fees of the NJBEST 529 College Savings Plan. Also included are the fees paid by NJCLASS to the Loan Reserve Fund for future loan defaults. Total net fee receipts for the fiscal years ended June 30, 2011 and 2010 were \$4,046,180 (9%) and \$4,624,155 (9%), respectively, of total additions in both years. All fees are reserved for funding current and future administrative expenses of the respective programs, including reserves for funding the NJBEST Scholarship Program and reimbursing the HESAA bond issues for NJCLASS defaulted loans.

The NJCLASS Loan Reserve Fund was established to reimburse the NJCLASS Loan Program Bond Funds when student loan defaults occur. The NJCLASS Loan Reserve Fund recorded default expense of \$13,930,778 and \$15,149,939 for the years ended June 30, 2011 and 2010, respectively, representing amounts paid and accrued for this purpose during the year.

Notes to Combined Financial Statements

The notes provide additional information that is essential to a full understanding of the data provided in the basic combined financial statements.

Other Information

In addition to the basic combined financial statements and accompanying notes, this report also presents the auditors' reports regarding internal controls and compliance with certain provisions of laws, regulations and agreements.

For further detail visit the Authority's website <u>www.hesaa.org</u> for more information about Authority programs and activities and management contact information.

COMBINED FINANCIAL STATEMENTS

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY OTHER HESAA PROGRAMS AND FUNDS COMBINED STATEMENTS OF FIDUCIARY NET ASSETS Years Ended June 30, 2011 and 2010

ASSETS

ASSET	5			
		2011		2010
ASSETS				
Cash	\$	388,883	\$	206,688
New Jersey Cash Management Fund		24,687,268		23,017,705
Fees receivable		312,629		256,395
Due from NJCLASS/FFELP loan program		844,252		722,725
Default collections receivable		159,061		288,039
TOTAL ASSETS	\$	26,392,093	\$	24,491,552
LIABILITIES AND NET AS	3E13	(DEFICIT)		
LIABILITIES	\$	76,852	\$	58,089
Accrued expenses	φ	34,687,435	Ψ	27,368,954
Due to NJCLASS/FFELP loan program		, ,		•
Due to General Fund		2,320,242		1,578,954
Due to Guaranty Agency Trust Fund		955,244		922,566
TOTAL LIABILITIES		38,039,773		29,928,563
NET ASSETS RESTRICTED (DEFICIT)		(11,647,680)		(5,437,011)
TOTAL LIABILITIES AND NET ASSETS	\$	26,392,093	\$	24,491,552

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY OTHER HESAA PROGRAMS AND FUNDS COMBINED STATEMENTS OF CHANGES IN FIDUCIARY NET ASSETS Years Ended June 30, 2011 and 2010

	2011		2010
REVENUES		-	
Trust Receipts			
Defaulted FFELP loan receipts	\$ 37,065,663	\$	43,388,467
Fee income	4,046,180		4,624,155
Defaulted NJCLASS loan receipts	 4,125,880		3,873,851
Total trust receipts	45,237,723		51,886,473
Income on investments	63,921		96,768
TOTAL REVENUES	 45,301,644		51,983,241
EXPENSES Transfers to Guaranty Agency Trust Funds	36,884,689		43,435,208
NJCLASS defaulted loans expense	13,930,778		15,149,939
NJCLASS bond issue closing costs Program expense	5,000 670,000		530,000
Administrative expense (income), net	21,846		9,102
TOTAL EXPENSES	 51,512,313		59,124,249
Changes in net assets	(6,210,669)		(7,141,008)
NET ASSETS, BEGINNING OF YEAR (DEFICIT)	(5,437,011)		1,703,997
NET ASSETS, END OF YEAR (DEFICIT)	\$ (11,647,680)	\$	(5,437,011)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of the Authority

The New Jersey Higher Education Student Assistance Authority (the "Authority" or "HESAA") is a public body corporate and politic that is in, but not of, the Department of State of the State of New Jersey (the "State") and is an instrumentality of the State.

The Authority was established by State legislation in 1999, to provide students and families with the financial and informational resources for students to pursue their educations beyond high school. Prior to this act, the New Jersey Higher Education Assistance Authority, created by legislation in 1959, served as lender and guarantor of federally guaranteed student loans for New Jersey students.

Nature of Other HESAA Programs and Funds

The funds and accounts included in the accompanying financial statements were established by HESAA in accordance with legal, regulatory and operational requirements of its programs, to enable it to fulfill its mission. Amounts reported in these financial statements are "off-system," meaning they are not recorded on the New Jersey Comprehensive Financial System. However, all funds included or referenced in these financial statements, along with funds included in other audited financial statements that report other components of the Authority, are also included in the consolidated HESAA financial information reported in the Combining Statements of Net Assets and Revenues and Expenses of Non-Major Component Units – Authorities within the New Jersey Comprehensive Annual Financial Report. The financial statements present only the fiduciary – type activities of the Other HESAA Programs and Funds of the Authority and do not purport to, and do not present the financial position of the Authority as a whole as of June 30, 2011 and 2010, and its changes in financial position for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Executive Order #122 and #37

This financial report on "Other HESAA Programs and Funds" provides audited financial statements of all HESAA funds and accounts not already included in other audited financial statement reports containing data on Authority Programs. The purpose is to ensure full compliance with the requirements of State of New Jersey Executive Orders #122 and #37, which requires an audit of the financial statements of each Authority by a certified public accounting firm in compliance with generally accepted government auditing standards issued by the Comptroller General of the United States.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Basis of Accounting

Basis of accounting refers to the point at which receipts and disbursements are recognized in the accounts and reported in the financial statements. The accompanying combined financial statements have been prepared using the economic resources measurement focus and the accrual basis of accounting, in accordance with accounting principles generally accepted in the United States of America applicable to governmental fiduciary-type funds. Receipts are recognized when earned, and expenditures are recognized when incurred. The specific fund types included within the general classification of fiduciary funds are defined by their purposes. Those included in these combined financial statements are private - purpose trust funds, which are used to report trust arrangements in which principal and income benefit individuals and other private or governmental organizations, and agency funds, which are used to report resources held in a purely custodial capacity (assets equal liabilities). The fiduciary funds and accounts included within this financial report are classified as follows:

Fund	Name	

Federal Collections – Escrow
NJCLASS Loan Reserve Fund
NJBEST Administrative Fund
HESAA as a FFELP Sponsor Fund
NJCLASS Life of Loan Servicing Reserve Fund
Higher Education Assistance – Capital Reserves
NJ Governor's World Class Economy
Scholarship Program

<u>Type</u>

Agency Fund
Private Purpose Trust Fund

Private Purpose Trust Fund

The required financial statements of these fiduciary funds include the Combined Statement of Fiduciary Net Assets and the Combined Statement of Changes in Fiduciary Net Assets. Also required are the supplemental schedules - Combining Schedule of Fiduciary Net Assets and Combining Schedule of Changes in Fiduciary Net Assets.

All net assets of the funds reported in these financial statements are restricted for purposes of the Authority.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Operating Revenues and Expenses by Reporting Entity

- 1. Federal Collections Escrow is the conduit for collections received from defaulted borrowers in the Federal Family Education Loan Program ("FFELP"). The Higher Education Student Assistance Authority ("HESAA") is authorized to receive these collections as the designated FFELP guaranty agency for the State of New Jersey. Funds are received daily into either the Federal Student Loan Depository Account or the Federal Attorney Depository Accounts maintained at Wells Fargo Bank and Bank of America. The receipts to the Federal Student Loan Depository Account result from student loan payments received on a daily basis into these two accounts and at HESAA. Funds received in the Federal Attorney Depository Account are "swept" daily into the Federal Student Loan Depository Account. On a daily basis, available funds are transferred from the Federal Student Loan Depository Account to a New Jersey Cash Management Fund ("NJCMF") account. Twice each month, funds are transferred from the NJCMF account to the Federal Fund and Operating Fund in proportions mandated by US Department of Education regulations.
- 2. NJCLASS Loan Reserve Fund receives a 1% fee on all New Jersey College Loans to Assist State Students ("NJCLASS") loans disbursed from the 2008 and earlier bond issues and a percentage of collections on defaulted loan accounts. The NJCLASS Loan Reserve Fund reimburses the various 2008 and earlier HESAA bond issues for NJCLASS defaulted loans.
- 3. <u>NJBEST Administrative Fund</u> receives fee income from the Fund managers, Franklin Templeton Investments. Income is used to pay any NJBEST program expenses not covered by Franklin Templeton, as well as NJBEST scholarships.
- 4. <u>HESAA as a FFELP Sponsor Fund</u> holds a nominal balance from this discontinued program in an NJCMF account for use as a funding source for a future payroll account should the Authority discontinue using the State payroll system.
- 5. NJCLASS Life of Loan Servicing Reserve Fund receives the net unexpended balances, after deducting program expenses, of program revenues earned by HESAA from administration of the NJCLASS Loan Program. These receipts include application, servicing and administrative fee income. In addition, the Fund receives a share of collections on defaulted NJCLASS loans. This fund is held as a reserve against the expense of administering and servicing NJCLASS loans in future years.
- 6. <u>Higher Education Assistance Capital Reserves</u> consists of residual Authority reserves available for loan capital and future depository accounts for bond proceeds remaining after retirement of bonds.
- 7. NJ Governor's World Class Economy Scholarship Program consists of private donations being held for incorporation into the Teacher's Loan Forgiveness program.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and to disclose contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Federal Income Taxes

The Authority, which is a body corporate and politic that is in, but not of, the Department of State of the State of New Jersey and an instrumentality of the State of New Jersey exercising public and essential governmental functions of the State of New Jersey, is deemed to be an essential governmental function of the State and, as such, is exempt from federal income taxes. Accordingly, no provision for federal income taxes has been made in the accompanying financial statements.

NOTE 2 - FEES RECEIVABLE

Under program regulations and contractual terms, the NJBEST Administrative Fund receives fee income from the fund managers of the NJBEST 529 College Savings Program, Franklin Templeton Investments. This income is received on a monthly basis. The amounts of fees receivable at June 30, 2011 and 2010, of \$312,629 and \$256,395, respectively, which represents the June fee income received in August 2011 and July 2010 respectively.

NOTE 3 – CASH AND INVESTMENTS

Custodial Credit Risk

The Federal Collections Escrow Fund, a component of Other HESAA Programs and Funds, utilizes lockbox accounts to clear cash receipts on behalf of FFELP. Amounts on deposit in the FFELP lockbox accounts at Wells Fargo Bank (formerly Wachovia Bank) and Bank of America are collateralized by direct obligations of or obligations guaranteed by the United States or the State of New Jersey in accordance with New Jersey Statute 52:18-16 and New Jersey Department of Treasury policy.

All investments held by Other HESAA Programs and Funds are on deposit in the NJCMF. Assets of the NJCMF are reported at fair value and consist of the following categories:

- Money Market Instruments (including short-term U.S. Government and Agency obligations)
- Other U.S. Government Agency and Corporate Obligations

For balances in the NJCMF, disclosure of custodial risk is not required, because GASB standards define investments in external investment pools and open-ended mutual funds as not subject to custodial credit risk. The reason is that "their existence is not evidenced by securities that exist in physical or book entry form."

The amounts on deposit in cash and investment accounts at June 30, 2011 and 2010, were as follows:

	 2011	2010
Lockbox Cash (Wells Fargo Bank/Bank of America) New Jersey Cash Management Fund	\$ 388,883 24,687,268	\$ 206,688 23,017,705
,	\$ 25,076,151	\$ 23,224,393

Interest Rate Risk

The Authority's investments are in the NJCMF. In this type of investment, it is highly unlikely that normal fluctuations in interest earnings on the underlying securities would cause a loss of principal. Consequently, investments are not subject to interest rate risk.

NOTE 4 - DUE TO/FROM OTHER FUNDS

Amount Due To/From NJCLASS and NJCLASS Loan Reserve Fund

Under the terms of the various indentures of trust regulating the NJCLASS/FFELP loan program, the NJCLASS Loan Reserve Fund receives collections from the proceeds of the 1% loan reserve fee charged to borrowers upon disbursement of all the NJCLASS loans originated from the 2008 and earlier bond issues, and 70% of collections from defaulted NJCLASS loans. At June 30, 2011 and 2010, the amounts due to the NJCLASS Loan Reserve Fund from the NJCLASS/FFELP Loan Program were \$395,600 and \$558,205, respectively.

The purpose of the NJCLASS Loan Reserve Fund is to protect the interests of NJCLASS/FFELP bond holders by reimbursing the various HESAA bond issues when loans default. At June 30, 2011 and 2010, the amounts due to the NJCLASS/FFELP bond issues as a result of loan defaults were \$35,083,035 and \$27,927,159, respectively.

The Combined Statements of Fiduciary Net Assets present the "Net" amounts of \$34,687,435 at June 30, 2011, and \$27,368,954 at June 30, 2010, due to the NJCLASS/FFELP loan program from the Loan Reserve Fund. This netting is presented via an elimination column on the Combining Schedules of Fiduciary Net Assets at June 30, 2011 and 2010, which are included in the Supplementary Information to these financial statements.

At June 30, 2011 and 2010, \$844,252 and \$722,725, respectively, was due to the Life of Loan Servicing Reserve Fund from the NJCLASS/FFELP program for administrative fees and the Fund's share of collections on defaulted NJCLASS loans.

Due to Guaranty Agency Trust Fund

The amounts due to Guaranty Agency Trust Fund represent collections from defaulted FFELP borrowers that are scheduled for transfer from the Federal Collections Escrow New Jersey Cash Management Fund account to the guaranty agency trust fund on the next transfer date. At June 30, 2011 and 2010, these amounts were \$955,244 and \$922,566, respectively.

Due to General Fund

At June 30, 2011 and 2010, \$2,320,242 and \$1,578,954, respectively, were due to the NJCLASS Administrative Fund appropriation unit within the State General Fund, (the "General Fund") from the Life of Loan Servicing Reserve Fund. These amounts were transferred to the General Fund during July 2011 and 2010, respectively, as the final installment of the \$11,600,403 and \$8,597,892, respectively, in transfers made during the year to reimburse expenses initially paid from the General Fund for administration of the NJCLASS Loan Program.

NOTE 5 - CONCENTRATIONS OF CREDIT RISK

At June 30, 2011 and 2010, approximately 98% and 99%, respectively, of all funds within the HESAA Other Programs and Funds were invested in the NJCMF, a fund not subject to custodial credit risk as discussed in note 3 above.

NOTE 6 - TRANSACTIONS WITH THE NJCLASS/FFELP LOAN PROGRAM

During the year ended June 30, 2011, the Life of Loan Servicing Reserve Fund incurred bond closing costs of \$5,000 relating to the NJCLASS/FFELP 2010 bond issues.

The balances in the Authority's Life of Loan Servicing Reserve Fund will be replenished over time through origination, administrative and servicing fees collected from the NJCLASS program.

NOTE 7 - SUBSEQUENT EVENTS

Management evaluated subsequent events through October 26, 2011, the date the financial statements were available to be issued. Events or transactions occurring after June 30, 2011, but prior to October 26, 2011, that provided additional evidence about conditions that existed at June 30, 2011, have been recognized in the financial statements for the year ended June 30, 2011. Events or transactions that provided evidence about conditions that did not exist at June 30, 2011 but arose before the financial statements were available to be issued have not been recognized in the financial statements for the year ended June 30, 2011.

Management did not identify any subsequent events that required adjustment to or disclosure in the financial statements for the year ended June 30, 2011.

SUPPLEMENTARY INFORMATION

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY OTHER HESAA PROGRAMS AND FUNDS COMBINED SCHEDULE OF FIDUCIARY NET ASSETS Year Ended June 30, 2011

	Combined	Programs	and Funds		388,883	24,687,268	312,629	844,252	159,061	\$ 26,392,093			76,852	34,687,435	2,320,242	955,244	38,039,773	(11,647,680)	\$ 26,392,093
			Elimination		٠	1	ı	395,600	,	395,600			ν	395,600		-	395,600	1	395,600
NJCLASS	Life of Loan	Servicing	Reserve Fund E		·	8,130,247	,	844,252	23,756	8,998,255 \$			76,297	ı	2,320,242	-	2,396,539	6,601,716	8,998,255 \$
Higher Education	Assistance-	Capital	Reserves		÷	275,743	ř	,	•	\$ 275,743 \$			\$	i	ı	-	ı	275,743	\$ 275,743 \$
		NJCLASS Loan	Reserve Fund		· ·	507,880	ı	395,600	135,305	\$ 1,038,785			\$ 555.00	35,083,035	•	-	35,083,590	(34,044,805)	\$ 1,038,785
NJ Governor's World Class	Economy	Scholarship N	Program		,	31,188	ı	,	•	31,188			1	1	1	,		31,188	31,188
	NJBEST	Administrative (Fund		·	14,668,065	312,629	,	ş	14,980,694 \$			Θ	1	1	*	ı	14,980,694	\$ 14,980,694 \$
HESAA as	a FFELP	Sponsor Ad	Fund		€ 9	118,901	1	t	ŧ	118,901			9	,	ı	1	t	118,901	118,901 \$
呈	Ø	()			↔					69			€9						69
	Federal	Collections -	Escrow		388,883	955,244	ı	1	1	1,344,127			ı	ı	r	955,244	955,244	388,883	1,344,127
					↔					₩			↔						s
				ASSETS	Cash	New Jersey Cash Management Fund	Fees receivable	Due from NJCLASS/FFELP loan program	Default collections receivable	TOTAL ASSETS	LIABILITIES AND NET ASSETS (DEFICIT)	Liabilities	Accrued expenses	Due to NJCLASS/FFELP loan program	Due to General Fund	Due to Guaranty Agency Trust Fund	TOTAL LIABILITIES	NET ASSETS (DEFICIT) - RESTRICTED	TOTAL LIABILITIES AND NET ASSETS (DEFICIT)

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY OTHER HESAA PROGRAMS AND FUNDS COMBINED SCHEDULE OF FIDUCIARY NET ASSETS Year Ended June 30, 2010

Combined	and Funds \$ 206,688	23,017,705 256,395 722,725	288,039 \$ 24,491,552	\$ 58,089 27,368,954 1,578,954 922,566 29,928,563 (5,437,011)	\$ 24,491,552
: i	Elimination \$	- 361 557,844	\$ 558,205	\$ 558,205	\$ 558,205
NJCLASS Life of Loan Servicing	Keserve Fund	7,008,450	51,426 \$ 7,782,601	\$ 57,534 1,578,954 1,636,488 6,146,113	\$ 7,782,601
Higher Education Assistance- Capital	Keserves *	275,191	\$ 275,191	275,191	\$ 275,191
NJCLASS Loan	Keserve rund	2,887,727 361 557,844	236,613 \$ 3,682,545	\$ 555 27,927,159 - 27,927,714 (24,245,169)	\$ 3,682,545
NJ Governor's World Class Economy Scholarship	Frogram - \$	81,111	\$ 81,111	8	\$ 81,111
NJBEST Administrative	- rund	11,723,997 256,395	\$ 11,980,392	11,980,392	\$ 11,980,392
as C. –	S .	118,663	\$ 118,663	118,663	\$ 118,663
Federal Collections -	\$ 206,688	922,566	\$ 1,129,254	922,566	\$ 1,129,254
	ASSETS Cash	New Jersey Cash Management Fund Fees Receivable Due from NJCLASS/FFELP Loan Program	Default Collections Receivable TOTAL ASSETS	Liabilities Liabilities Accrued expenses Accrued expenses Due to NJCLASS/FFELP Loan Program Due to General Fund Due to Guaranty Agency Trust Fund Total Liabilities NET ASSETS (DEFICIT) - RESTRICTED	TOTAL LIABILITIES AND NET ASSETS (DEFICITS) \$ 1,129,254

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY OTHER HESAA PROGRAMS AND FUNDS COMBINED SCHEDULE OF CHANGES IN FIDUCIARY NET ASSETS Year Ended June 30, 2011

	Federal Collections -	HESAA as a FFELP Sponsor Fund	NJBEST Administrative Fund	NJ Governors World Class Economy Scholarship Program	NJCLASS Loan Reserve Fund	Higher Education Assistance- Capital Reserves	NJCLASS Life of Loan Servicing Reserve Fund	Elimination	Combined Programs and Funds
ADDITIONS Trust Receipts Defaulted FFELP loan receipts Fee income Defaulted N.ICI ASS loan receipts	\$ 37,065,663	· · · ·	3,581,369	, , , 9	369	· · · ·	\$ 12,064,845	11,600,403	\$ 37,065,663 4,046,180 4 125,880
Total trust receipts	37,065,663	-	3,581,369		4,126,249	,	12,064,845	11,600,403	45,237,723
Income on investments	4,304	238	38,933	77	4,893	552	14,924		63,921
TOTAL ADDITIONS	37,069,967	238	3,620,302	77	4,131,142	552	12,079,769	11,600,403	45,301,644
DEDUCTIONS Transfers to Guaranty Agency Trust Funds Transfer to NJCLASS Administrative Fund NJCLASS defaulted loans expense NJCLASS bond issue closing costs Program expense Administrative expense - net TOTAL DEDUCTIONS CHANGES IN NET ASSETS HELD IN TRUST NET ASSETS (DEFICIT), BEGINNING OF YEAR	36,884,689 - - 3,083 36,887,772 182,195 206,688		620,000		13,930,778		7-	11,600,403	36,884,689 13,930,778 5,000 670,000 21,846 51,512,313 (6,210,669) (5,437,011)
NET ASSETS (DEFICIT), END OF YEAR	388,883	118,901	4,980,694	\$ 31,188	34,044,805)	\$ 2/5,/43	\$ 6,601,716	-	\$ (11,647,680)

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY OTHER HESAA PROGRAMS AND FUNDS COMBINED SCHEDULE OF CHANGES IN FIDUCIARY NET ASSETS YEAR ENDED June 30, 2010

				NJ Governors		Higher			
	- - !	HESAA as	L	World Class		Education	NJCLASS		:
	Federal	a FFELP	NJBES I	Economy	000	Assistance-	Life of Loan		Combined
	Collections -	Sponsor	Administrative	Scholarship	NJCLASS Loan	Capital	Servicing	: : : : : :	Programs
	ESCION.	בחוום	מוסב	riogiam	Reserve rung	Reserves	Reserve rung	Elimination	and runds
ADDITIONS									
Trust Receipts		•	÷	•	•	•	•	•	
Defaulted FFELP loan receipts	\$ 43,388,46/	· ·	·	·	·	· \$ 9	·	, 9	\$ 43,388,467
Fee income	•	ı	2,975,464	•	771,358	ı	9,475,225	8,597,892	4,624,155
Defaulted NJCLASS loan receipts	•	1	,	,	3,873,851	1	,	1	3,873,851
Total trust receipts	43,388,467	1	2,975,464	1	4,645,209	,	9,475,225	8,597,892	51,886,473
investments	10.236	410	45 683	280	11 145	050	28.064	1	96 768
	000	<u>2</u>	5	00.7	2		t 00.07	•	
TOTAL ADDITIONS	43,398,703	410	3,021,147	280	4,656,354	950	9,503,289	8,597,892	51,983,241
DEDUCTIONS									
Transfers to Guaranty Agency Trust Funds	43,435,208	1		1	ı	1	ı	,	43,435,208
Transfer to NJCLASS Administrative Fund	•	•	•	ı	•	•	8,597,892	8,597,892	,
NJCLASS defaulted loans expense	ı	1	,	ı	15,149,939	•	ı	ı	15,149,939
Program expense	ı	,	530,000	1	ı	•		1	530,000
Administrative expense - net	3,120	•	•	,	•	•	5,982	1	9,102
TOTAL DEDUCTIONS	43,438,328	1	530,000	1	15,149,939		8,603,874	8,597,892	59,124,249
CHANGES IN NET ASSETS HELD IN TRUST	(39,625)	410	2,491,147	280	(10,493,585)	950	899,415	,	(7,141,008)
NET ASSETS(DEFICIT), BEGINNING OF YEAR	246,313	118,253	9,489,245	80,831	(13,751,584)	274,241	5,246,698		1,703,997
NET ASSETS(DEFICIT), ENG OF YEAR	\$ 206,688	\$ 118,663	\$ 11,980,392	\$ 81,111	\$ (24,245,169)	\$ 275,191	\$ 6,146,113	, 69	\$ (5,437,011)



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board Members of New Jersey Higher Education Assistance Authority Trenton, New Jersey

We have audited the combined financial statements of Other HESAA Programs and Funds of New Jersey Higher Education Student Assistance Authority (the "Authority") as of and for the year ended June 30, 2011, and have issued our report thereon dated October 26, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, and audit requirements prescribed by the State of New Jersey.

Internal Control over Financial Reporting

In planning and performing our audit, we considered the Authority's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.



Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Authority's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations and contracts, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the Authority's Board Members, management, and the State of New Jersey and is not intended to be and should not be used by anyone other than these specified parties.

Mount Laurel, New Jersey

Clifton Gunderson LLP

October 26, 2011