# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY

# OTHER HESAA PROGRAMS AND FUNDS COMBINED FINANCIAL STATEMENTS

June 30, 2010 and 2009

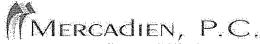
#### NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY

#### OTHER HESAA PROGRAMS AND FUNDS

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Certified Public Accountants A. Mercadien Group Company

#### INDEPENDENT AUDITORS' REPORT

To the Board Members of New Jersey Higher Education Student Assistance Authority

We have audited the accompanying combined financial statements of the governmental activities of New Jersey Higher Education Student Assistance Authority (the "Authority") Other HESAA Programs and Funds (the "Funds") as of and for the years ended June 30, 2010 and 2009. These combined financial statements are the responsibility of the Authority's management. Our responsibility is to express an opinion on these combined financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of New Jersey Higher Education Student Assistance Authority Other HESAA Programs and Funds at June 30, 2010 and 2009, and the changes in net assets for the years then ended in conformity with accounting principles generally accepted in the United States of America.

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#### INDEPENDENT AUDITORS' REPORT (CONTINUED)

The financial statements present only the fiduciary – type activities of Other HESAA Programs and Funds of the Authority and do not purport to, and do not present the financial position of the Authority as a whole as of June 30, 2010 and 2009, and its changes in financial position for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated October 7, 2010 on our consideration of the Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

Our audits were conducted for the purpose of forming an opinion on the combined financial statements of the Authority, taken as a whole. The supplementary schedules, as listed in the table of contents under Supplementary Information, are presented for the purpose of additional analysis and are not a required part of the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the combined financial statements and, in our opinion, is fairly stated in all material respects in relation to the combined financial statements taken as a whole.

Management's discussion and analysis on pages 3-6 is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management, regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

October 7, 2010

Centified Public Accountable

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

As the financial management of the Other HESAA Programs and Funds (the "Funds") of the New Jersey Higher Education Student Assistance Authority (the "Authority" or "HESAA"), we offer readers of these financial statements this discussion and analysis of the financial activities of the Funds for the fiscal years ended June 30, 2010 and 2009. This narrative is designed to assist the reader in focusing on the significant financial issues and activities. We encourage readers to consider the information presented here in conjunction with the financial statements taken as a whole.

These separate audited financial statements have been produced for the Funds in compliance with State of New Jersey Executive Orders #122 and #37, which are more fully described in Note A to the Combined Financial Statements.

The largest portions of HESAA's financial activities involve its roles as the New Jersey State Guaranty Agency for the Federal Family Education Loan Program ("FFELP") and as the lender under the New Jersey College Loans to Assist State Students ("NJCLASS") Program, both of which are referenced in these financial statements. All amounts earned through these programs are restricted for use by the respective programs in accordance with federal or state regulations and legal agreements.

#### **Overview of the Financial Statements**

This discussion and analysis is intended to serve as an introduction to the Funds' financial statements, which are comprised of the combined fiduciary financial statements, the notes to the combined financial statements, and the supplementary combining schedules.

The Funds are engaged only in various fiduciary-type activities on behalf of the Authority, and accordingly, only the financial statements required for fiduciary funds are presented. More detailed information concerning the financial statement presentation is contained in Note A to the Combined Financial Statements.

#### **Fiduciary Financial Statements**

These fiduciary financial statements are designed to provide the reader with a broad overview of the entity's finances, in a manner similar to a private-sector business.

The combined statements of fiduciary net assets present information on all of the Funds' assets and liabilities, with the difference between the two reported as fiduciary net assets.

The combined statements of changes in fiduciary net assets present information showing how the Funds' net assets changed during the fiscal year. All changes in fiduciary net assets are reported as the underlying events occur, regardless of timing of related cash flows. Thus, additions and deductions are reported in these statements for some items that will only result in cash flows in future fiscal periods.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

#### **Fiduciary Financial Statements (Continued)**

Over time, increases and decreases in fiduciary net assets may serve as a useful indicator of whether the financial position of the Funds is improving or deteriorating. Fiduciary net assets increase when additions exceed deductions. Increases to assets without corresponding increases to liabilities result in increased fiduciary net assets, which indicate an improved financial position.

#### **Financial Highlights and Analysis**

Complete financial data for each of the funds included in the combined financial statements of the HESAA Other Programs and Funds is presented in the supplemental schedules Combining Schedules of Fiduciary Net Assets and Combining Schedules of Changes in Fiduciary Net Assets.

The Funds' total assets of \$24,491,552 and \$22,457,879 at June 30, 2010 and 2009, respectively, consist principally of amounts invested in the New Jersey Cash Management Fund. The NJBEST Administrative Fund had \$11,723,997 and \$9,276,742 at June 30, 2010 and 2009, respectively, invested in the New Jersey Cash Management Fund. This amount is reserved to pay for future scholarship obligations of the program. In addition, \$7,008,450 and \$6,589,427 at June 30, 2010 and 2009, respectively, was in the Life of Loan Servicing Reserve Fund, which is used to invest the accumulated restricted net assets from administration of the NJCLASS Loan Program. This amount is restricted for payment of future NJCLASS life-of-loan administrative and servicing expenses, for which the Authority is responsible under the terms of the NJCLASS/FFELP bond indentures.

At June 30, 2010 and 2009, the Funds' liabilities totaled \$29,928,563 and \$20,753,882, respectively, and consisted primarily of amounts due to HESAA programs not represented on these financial statements. The largest liabilities in both periods were the net amounts due to the NJCLASS/FFELP Loan Program from the NJCLASS Loan Reserve Fund for payment of default claims, which were partially offset by the amounts due to the reserve fund from origination fees. At June 30, 2010 and 2009, this net liability totaled \$27,368,954 and \$16,514,235, respectively.

At June 30, 2010, liabilities exceeded assets by \$5,437,011 as compared to June 30, 2009, where assets exceeded liabilities by \$1,703,997. The decline in net assets between periods was due primarily to the decrease in net assets in the NJCLASS Loan Reserve Fund. The net asset (deficit) balance is restricted in accordance with the Federal Higher Education Act, related U.S. Department of Education regulations, the terms of the NJCLASS/FFELP bond indentures, and other State laws and regulations regarding the permissible uses of funds reported within these Financial Statements.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

#### **Financial Highlights and Analysis (Continued)**

Total additions to the Funds for the fiscal years ended June 30, 2010 and 2009, were \$51,983,241 and \$63,882,757, respectively. The largest source of collections was on defaulted FFELP and NJCLASS student loans, which totaled \$47,262,318 (91%) and \$53,632,869 (84%), for the fiscal years ended June 30, 2010 and 2009, respectively. These account collections serve solely as conduit clearing accounts for the Authority's Guaranty Agency Operating Trust Fund, the Federal Student Loan Reserve Trust Fund, and the NJCLASS/FFELP Bond Indenture Loan Reserve Funds. Amounts collected in connection with the HESAA as the New Jersey FFELP Guaranty Agency and NJCLASS/FFELP are restricted for use by these programs in accordance with the Federal Higher Education Act, related U.S. Department of Education regulations and the terms of the NJCLASS/FFELP bond indentures.

The Federal Collections Escrow is the conduit for receipts of defaulted FFELP student loan payments, established in accordance with FFELP regulations requiring the prompt investment of funds. As such, receipts are subsequently transferred out to the related trust funds. In fiscal years 2010 and 2009, \$43,435,208 and \$49,906,610, respectively, was recorded, representing the transfer of the collections received to the two HESAA/FFELP Trust Funds, as required by the FFELP regulations promulgated by the U.S. Department of Education.

The second largest source of collections, fee income, consists of restricted receipts earned by HESAA from the administration and servicing of the NJCLASS Loan Program and administrative fees of the NJBEST 529 College Savings Plan. Also included are the fees paid by NJCLASS to the Loan Reserve Fund for future loan defaults. Total fee receipts for the fiscal years ended June 30, 2010 and 2009, were \$4,624,155 and \$9,874,482, respectively, or 9% and 15%, respectively, of total additions in both years. All fees are reserved for funding current and future administrative expenses of the respective programs, including reserves for funding the NJBEST Scholarship Program and reimbursing the HESAA bond issues for NJCLASS defaulted loans.

The NJCLASS Loan Reserve Fund was established to reimburse the NJCLASS Loan Program Bond Funds when student loan defaults occur. The NJCLASS Loan Reserve Fund recorded default expense of \$15,149,939 and \$12,850,782 for the years ended June 30, 2010 and 2009, respectively, representing amounts paid and accrued for this purpose during the year.

For the year ended June 30, 2009, the NJCLASS Life of Loan Servicing Reserve Fund and the NJCLASS Loan Reserve Fund transferred \$15,154,204 as capital contributions towards the 2008 and 2009 NJCLASS/FFELP Program bond issues. In addition, the Life of Loan Servicing Reserve Fund incurred bond closing costs of \$7,510,957 related to the NJCLASS/FFELP Program 2008 and 2009 bond issues.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

#### **Notes to Combined Financial Statements**

The notes provide additional information that is essential to a full understanding of the data provided in the basic combined financial statements.

#### **Other Information**

In addition to the basic combined financial statements and accompanying notes, this report also presents the auditors' reports regarding internal controls and compliance with certain provisions of laws, regulations and agreements.

For further detail visit the Authority's website <u>www.hesaa.org</u> for more information about Authority programs and activities and management contact information.

#### COMBINED STATEMENTS OF FIDUCIARY NET ASSETS

	June	30,			
ASSETS	2010	2009			
Cash	\$ 206,688	\$ 246,313			
New Jersey Cash Management Fund	23,017,705	21,022,695			
Fees Receivable	256,395	212,503			
Due from NJCLASS/FFELP Loan Program	722,725	815,872			
Default Collections Receivable	288,039	160,496			
Total Assets	\$ 24,491,552	\$ 22,457,879			
LIABILITIES AND NET ASSETS					
Liabilities					
Accrued Expenses	\$ 58,089	\$ 52,107			
Accrued Bond Closing Costs	-	599,538			
Due to NJCLASS/FFELP Loan Program	27,368,954	16,514,235			
Due to General Fund	1,578,954	1,538,448			
Due to Guaranty Agency Trust Fund	922,566	2,049,554			
Total Liabilities	29,928,563	20,753,882			
Net Assets Restricted (Deficit)	(5,437,011)	1,703,997			
Total Liabilities and Net Assets	\$ 24,491,552	\$ 22,457,879			

#### COMBINED STATEMENTS OF CHANGES IN FIDUCIARY NET ASSETS

	Year Ended June 30,				
	2010	2009			
ADDITIONS					
Trust Receipts:					
Defaulted FFELP Loan Receipts	\$ 43,388,467	\$ 49,822,593			
Fee Income	4,624,155	9,874,482			
Defaulted NJCLASS Loan Receipts	3,873,851	3,810,276			
Total Trust Receipts	51,886,473	63,507,351			
Income on Investments	96,768	375,406			
Total Additions	51,983,241	63,882,757			
DEDUCTIONS					
Transfers to Guaranty Agency Trust Funds	43,435,208	49,906,610			
Capital Contributions to NJCLASS/FFELP Bond Issues	-	15,154,204			
NJCLASS Defaulted Loans Expense	15,149,939	12,850,782			
NJCLASS Bond Issue Closing Costs	-	7,510,957			
Program Expense	530,000	620,000			
Administrative Expense (Income), Net	9,102	(9,000)			
Total Deductions	59,124,249	86,033,553			
Change in Net Assets	(7,141,008)	(22,150,796)			
Net Assets, Beginning of Year	1,703,997	23,854,793			
(Deficit) Net Assets, End of Year	\$ (5,437,011)	\$ 1,703,997			

#### NOTES TO COMBINED FINANCIAL STATEMENTS

#### A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of the Authority**

The New Jersey Higher Education Student Assistance Authority (the "Authority" or "HESAA") is a public body corporate and politic that is in, but not of, the Department of State of the State of New Jersey (the "State") and is an instrumentality of the State.

The Authority was established by State legislation in 1999, to provide students and families with the financial and informational resources for students to pursue their educations beyond high school. Prior to this act, the New Jersey Higher Education Assistance Authority, created by legislation in 1959, served as lender and guarantor of federally guaranteed student loans for New Jersey students.

#### **Nature of Other HESAA Programs and Funds**

The funds and accounts included in the accompanying financial statements were established by HESAA in accordance with legal, regulatory and operational requirements of its programs, to enable it to fulfill its mission. Amounts reported in these financial statements are "off-system," meaning they are not recorded on the New Jersey Comprehensive Financial System. However, all funds included or referenced in these financial statements, along with funds included in other audited financial statements that report other components of the Authority, are also included in the consolidated HESAA financial information reported in the *Combining Statements of Net Assets and Revenues and Expenses of Non-Major Component Units – Authorities* within the New Jersey Comprehensive Annual Financial Report. The financial statements present only the fiduciary – type activities of the Other HESAA Programs and Funds of the Authority and do not purport to, and do not present the financial position of the Authority as a whole as of June 30, 2010 and 2009, and its changes in financial position for the years then ended in conformity with accounting principles generally accepted in the United States of America.

#### Executive Order #122 and #37

This financial report on "Other HESAA Programs and Funds" provides audited financial statements of all HESAA funds and accounts not already included in other audited financial statement reports containing data on Authority Programs. The purpose is to ensure full compliance with the requirements of State of New Jersey Executive Orders #122 and #37, which requires an audit of the financial statements of each Authority by a certified public accounting firm in compliance with generally accepted government auditing standards issued by the Comptroller General of the United States.

#### **Basis of Accounting**

Basis of accounting refers to the point at which receipts and disbursements are recognized in the accounts and reported in the financial statements. The accompanying combined financial statements have been prepared using the economic resources measurement focus and the accrual basis of accounting, in accordance with accounting principles generally accepted in the United States of America applicable to governmental fiduciary-type funds. Receipts are recognized when earned, and expenditures are recognized when incurred. The specific fund types included within the general classification of fiduciary funds are defined by their purposes. Those included in these combined financial statements are *private - purpose trust funds*, which

#### NOTES TO COMBINED FINANCIAL STATEMENTS

#### A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Basis of Accounting (Continued)**

are used to report trust arrangements in which principal and income benefit individuals and other private or governmental organizations, and *agency funds*, which are used to report resources held in a purely custodial capacity (assets equal liabilities). The fiduciary funds and accounts included within this financial report are classified as follows:

Fund Name Type Federal Collections – Escrow Agency Fund Private Purpose Trust Fund NJCLASS Loan Reserve Fund Private Purpose Trust Fund NJBEST Administrative Fund Private Purpose Trust Fund **HESAA** as a FFELP Sponsor Fund NJCLASS Life of Loan Servicing Reserve Fund Private Purpose Trust Fund Higher Education Assistance – Capital Reserves Private Purpose Trust Fund NJ Governor's World Class Economy Scholarship Program Private Purpose Trust Fund

The required financial statements of these fiduciary funds include the Combined Statement of Fiduciary Net Assets and the Combined Statement of Changes in Fiduciary Net Assets. Also required are the supplemental schedules - Combining Schedule of Fiduciary Net Assets and Combining Schedule of Changes in Fiduciary Net Assets.

All net assets of the funds reported in these financial statements are restricted for purposes of the Authority.

#### **Operating Revenues and Expenses by Reporting Entity**

- 1. Federal Collections Escrow is the conduit for collections received from defaulted borrowers in the Federal Family Education Loan Program ("FFELP"). The Higher Education Student Assistance Authority ("HESAA") is authorized to receive these collections as the designated FFELP guaranty agency for the State of New Jersey. Funds are received daily into either the Federal Student Loan Depository Account or the Federal Attorney Depository Accounts maintained at Wachovia Bank and Bank of America. The receipts to the Federal Student Loan Depository Account result from student loan payments received on a daily basis into these two accounts and at HESAA. Funds received in the Federal Attorney Depository Account are "swept" daily into the Federal Student Loan Depository Account. On a daily basis, available funds are transferred from the Federal Student Loan Depository Account to a New Jersey Cash Management Fund ("NJCMF") account. Twice each month, funds are transferred from the NJCMF account to the Federal Fund and Operating Fund in proportions mandated by US Department of Education regulations.
- NJCLASS Loan Reserve Fund receives a 1% fee on all New Jersey College Loans to Assist State Students ("NJCLASS") loans disbursed from the 2008 and earlier bond issues and a percentage of collections on defaulted loan accounts. The NJCLASS Loan Reserve Fund reimburses the various 2008 and earlier HESAA bond issues for NJCLASS defaulted loans.

#### NOTES TO COMBINED FINANCIAL STATEMENTS

#### A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Operating Revenues and Expenses by Reporting Entity (continued)**

- 3. <u>NJBEST Administrative Fund</u> receives fee income from the Fund managers, Franklin Templeton Investments. Income is used to pay any NJBEST program expenses not covered by Franklin Templeton, as well as NJBEST scholarships.
- 4. <u>HESAA as a FFELP Sponsor Fund</u> holds a nominal balance from this discontinued program in an NJCMF account for use as a funding source for a future payroll account should the Authority discontinue using the State payroll system.
- 5. NJCLASS Life of Loan Servicing Reserve Fund receives the net unexpended balance, after deducting program expenses, of program revenues earned by HESAA from administration of the NJCLASS Loan Program. These receipts include application, servicing and administrative fee income. In addition, the Fund receives a share of collections on defaulted NJCLASS loans. This fund is held as a reserve against the expense of administering and servicing NJCLASS loans in future years.
- 6. <u>Higher Education Assistance Capital Reserves</u> consists of residual Authority reserves available for loan capital and future depository accounts for bond proceeds remaining after retirement of bonds.
- 7. <u>NJ Governor's World Class Economy Scholarship Program</u> consists of private donations being held for incorporation into the Teacher's Loan Forgiveness program.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and to disclose contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Federal Income Taxes**

The Authority, which is a body corporate and politic that is in, but not of, the Department of State of the State of New Jersey and an instrumentality of the State of New Jersey exercising public and essential governmental functions of the State of New Jersey, is deemed to be an essential governmental function of the State and, as such, is exempt from federal income taxes. Accordingly, no provision for federal income taxes has been made in the accompanying financial statements.

#### **Subsequent Events**

Management has evaluated subsequent events that occurred after the balance sheet date but before October 7, 2010, the date the financial statements were available to be issued. No items were determined by management to require disclosure.

#### NOTES TO COMBINED FINANCIAL STATEMENTS

#### **B. CASH AND INVESTMENTS**

#### **Custodial Credit Risk**

The Federal Collections Escrow Fund, a component of Other HESAA Programs and Funds, utilizes lockbox accounts to clear cash receipts on behalf of FFELP. Amounts on deposit in the FFELP lockbox accounts at Wells Fargo Bank (formerly Wachovia Bank) and Bank of America are collateralized by direct obligations of or obligations guaranteed by the United States or the State of New Jersey in accordance with New Jersey Statute 52:18-16 and New Jersey Department of Treasury policy.

All investments held by Other HESAA Programs and Funds are on deposit in the NJCMF. Assets of the NJCMF are reported at fair value and consist of the following categories:

- Money Market Instruments (including short-term U.S. Government and Agency obligations)
- Other U.S. Government and Agency and Corporate Obligations

For balances in the NJCMF, disclosure of custodial risk is not required, because GASB standards define investments in external investment pools and open-ended mutual funds as not subject to custodial credit risk. The reason is that "their existence is not evidenced by securities that exist in physical or book entry form."

The amounts on deposit in cash and investment accounts at June 30, 2010 and 2009, were as follows:

	June 30,					
		2010		2009		
Lockbox Cash (Wells Fargo Bank/Bank of America) New Jersey Cash Management Fund		23,017,705		246,313 21,022,695		
<u>.</u>	\$	23,224,393	3	21,269,008		

#### **Interest Rate Risk**

The Authority's investments are in the NJCMF. In this type of investment, it is highly unlikely that normal fluctuations in interest earnings on the underlying securities would cause a loss of principal. Consequently, investments are not subject to interest rate risk.

#### C. FEES RECEIVABLE

Under program regulations and contractual terms, the NJBEST Administrative Fund receives fee income from the fund managers of the NJBEST 529 College Savings Program, Franklin Templeton Investments. This income is received on a monthly basis. The amounts of fees receivable at June 30, 2010 and 2009, of \$256,395 and \$212,503, respectively, which represents the June fee income received in July 2010 and 2009, respectively.

#### NOTES TO COMBINED FINANCIAL STATEMENTS

#### D. DUE TO/FROM OTHER FUNDS

#### Amount Due To/From NJCLASS and NJCLASS Loan Reserve Fund

Under the terms of the various indentures of trust regulating the NJCLASS/FFELP loan program, the NJCLASS Loan Reserve Fund receives collections from the proceeds of the 1% loan reserve fee charged to borrowers upon disbursement of all the NJCLASS loans originated from the 2008 and earlier bond issues, and 70% of collections from defaulted NJCLASS loans. At June 30, 2010 and 2009, the amounts due to the NJCLASS Loan Reserve Fund from the NJCLASS/FFELP Loan Program were \$558,205 and \$645,834, respectively.

The purpose of the NJCLASS Loan Reserve Fund is to protect the interests of NJCLASS/FFELP bond holders by reimbursing the various HESAA bond issues when loans default. At June 30, 2010 and 2009, the amounts due to the NJCLASS/FFELP bond issues as a result of loan defaults were \$27,927,159 and \$17,160,069, respectively. In addition, at June 30, 2009, \$293 was due to the NJCLASS/FFELP bond issues related to fees on loan cancellations.

The Combined Statements of Fiduciary Net Assets present the "Net" amounts of \$27,368,954 at June 30, 2010, and \$16,514,235 at June 30, 2009, due to the NJCLASS/FFELP loan program from the Loan Reserve Fund. This netting is presented via an elimination column on the Combining Schedules of Fiduciary Net Assets at June 30, 2010 and 2009, which are included in the Supplementary Information to these financial statements.

At June 30, 2010 and 2009, \$722,725 and \$815,872, respectively, was due to the Life of Loan Servicing Reserve Fund from the NJCLASS/FFELP program for administrative fees and the Fund's share of collections on defaulted NJCLASS loans.

#### **Due to Guaranty Agency Trust Fund**

The amounts due to Guaranty Agency Trust Fund represent collections from defaulted FFELP borrowers that are scheduled for transfer from the Federal Collections Escrow New Jersey Cash Management Fund account to the guaranty agency trust fund on the next transfer date. At June 30, 2010 and 2009, these amounts were \$922,566 and \$2,049,554, respectively.

#### **Due to General Fund**

At June 30, 2010 and 2009, \$1,578,954 and \$1,538,448, respectively, were due to the NJCLASS Administrative Fund appropriation unit within the State General Fund, (the "General Fund") from the Life of Loan Servicing Reserve Fund, (the "NJCMF" account). These amounts were transferred to the General Fund during July 2010 and 2009, respectively, as the final installment of the \$8,597,892 and \$7,749,767, respectively, in transfers made during the year to reimburse expenses initially paid from the General Fund for administration of the NJCLASS Loan Program.

#### NOTES TO COMBINED FINANCIAL STATEMENTS

#### E. CONCENTRATIONS OF CREDIT RISK

At June 30, 2010 and 2009, approximately 99% of all funds within the HESAA Other Programs and Funds were invested in the NJCMF, a fund not subject to custodial credit risk.

#### F. TRANSACTIONS WITH NJCLASS/FFELP LOAN PROGRAM

During the year ended June 30, 2009, the NJCLASS Life of Loan Servicing Reserve Fund and the NJCLASS Loan Reserve Fund transferred \$15,154,204 as a capital contribution to the NJCLASS/FFELP programs, to provide collateral to the Bond Trust Estates necessary to bring additional bonds to market.

In addition, the Life of Loan Servicing Reserve Fund incurred bond closing costs of \$7,510,957 relating to the NJCLASS/FFELP 2008 and 2009 bond issues.

The balances in the Authority's Life of Loan Servicing Reserve Fund will be replenished over time through origination, administrative and servicing fees, collected from the NJCLASS program.



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# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board Members of New Jersey Higher Education Assistance Authority

We have audited the combined financial statements of Other HESAA Programs and Funds of New Jersey Higher Education Student Assistance Authority (the "Authority") as of and for the year ended June 30, 2010, and have issued our report thereon dated October 7, 2010. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, and audit requirements prescribed by the State of New Jersey.

#### Internal Control over Financial Reporting

In planning and performing our audit, we considered the Authority's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

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# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS (CONTINUED)

#### Internal Control over Financial Reporting (Continued)

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

#### Compliance and Other Matters

Mercadien PC Certified Public Occumtante

As part of obtaining reasonable assurance about whether the Authority's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations and contracts, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

This report is intended solely for the information and use of the Authority's Board Members, management, and the State of New Jersey and is not intended to be and should not be used by anyone other than these specified parties.

October 7, 2010

# SUPPLEMENTARY INFORMATION

#### COMBINING SCHEDULE OF FIDUCIARY NET ASSETS

#### JUNE 30, 2010

NJ

	ed s ls
Cash \$ 206,688 \$ - \$ - \$ - \$ - \$ - \$ - \$ 206,66 New Jersey Cash Management Fund 922,566 118,663 11,723,997 81,111 2,887,727 275,191 7,008,450 - 23,017,7	
New Jersey Cash Management Fund 922,566 118,663 11,723,997 81,111 2,887,727 275,191 7,008,450 - 23,017,7 Fees Receivable 256,395 - 361 361 256,3	
Due from NJCLASS/FFELP Loan Program 557,844 - 722,725 557,844 722,7	
Default Collections Receivable 236,613 - 51,426 - 288,0	
Total Assets \$1,129,254 \$118,663 \$11,980,392 \$81,111 \$3,682,545 \$275,191 \$7,782,601 \$558,205 \$24,491,5	
LIABILITIES AND NET ASSETS Liabilities Accrued Expenses \$ - \$ - \$ - \$ 555 \$ - \$ 57,534 \$ - \$ 58,0	
Due to NJCLASS/FFELP Loan Program 27,927,159 558,205 27,368,9  Due to General Fund 1.578,954 - 1.578,9	
Due to General Fund       -       -       -       -       -       -       1,578,954       -       1,578,954       -       1,578,954       -       1,578,954       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -	
Total Liabilities 922,566 27,927,714 - 1,636,488 558,205 29,928,5	
Net Assets Restricted (Deficit) 206,688 118,663 11,980,392 81,111 (24,245,169) 275,191 6,146,113 - (5,437,0	)11)
Total Liabilities and Net Assets \$1,129,254 \$118,663 \$11,980,392 \$81,111 \$3,682,545 \$275,191 \$7,782,601 \$558,205 \$24,491,5	552

#### COMBINING SCHEDULE OF FIDUCIARY NET ASSETS

JUNE 30, 2009

						NJ							
					Go	overnor's		Higher					
		HESAA as			Wo	orld Class	NJCLASS	Education	N	NJCLASS			
	Federal	a FFELP	1	NJBEST	Е	conomy	Loan	Assistance-	Li	fe of Loan			Combined
	Collections -	Sponsor	Adn	ninistrative		holarship	Reserve	Capital	9	Servicing			Programs
	Escrow	Fund		Fund		rogram	Fund	Reserves		serve Fund	El	imination	and Funds
ASSETS						- B							
Cash	\$ 246.313	\$ -	\$	_	\$	_	\$ -	\$ -	\$	_	\$	-	\$ 246,313
New Jersey Cash Management Fund	2,049,554	118,253	·	9,276,742		80,831	2,633,647	274,241		6,589,427	•	_	21,022,695
Fees Receivable	-	-		212,503		-	77,941	-		-		77,941	212,503
Due from NJCLASS/FFELP Loan Program	_	_				_	567,893	_		815,872		567,893	815,872
Default Collections Receivable	_	_		_		_	129,559	_		30,937		-	160,496
Total Assets	\$ 2,295,867	\$ 118,253	\$	9,489,245	\$	80,831	\$ 3,409,040	\$ 274,241	\$	7,436,236	\$	645,834	\$ 22,457,879
			-										
LIABILITIES AND NET ASSETS													
Liabilities													
Accrued Expenses	\$ -	\$ -	\$	-	\$	-	\$ 555	\$ -	\$	51,552	\$	-	\$ 52,107
Accrued Bond Closing Costs	-	-		-		-	-	-		599,538		-	599,538
Due to NJCLASS/FFELP Loan Program	-	-		-		-	17,160,069	-		-		645,834	16,514,235
Due to General Fund	-	-		-		-	-	-		1,538,448		-	1,538,448
Due to Guaranty Agency Trust Fund	2,049,554	-		-		-	-	-		_		-	2,049,554
Total Liabilities	2,049,554	-		-		-	17,160,624	-		2,189,538		645,834	20,753,882
Net Assets (Deficit)													
Restricted	246,313	118,253		9,489,245		80,831	(13,751,584)	274,241		5,246,698			1,703,997
Total Liabilities and Net Assets	\$ 2,295,867	\$ 118,253	\$	9,489,245	\$	80,831	\$ 3,409,040	\$ 274,241	\$	7,436,236	\$	645,834	\$ 22,457,879

#### COMBINING SCHEDULE OF CHANGES IN FIDUCIARY NET ASSETS

#### YEAR ENDED JUNE 30, 2010

				NJ					
				Governors		Higher			
		HESAA as		World Class		Education	NJCLASS		
	Federal	a FFELP	NJBEST	Economy		Assistance-	Life of Loan		Combined
	Collections -	Sponsor	Administrative	Scholarship	NJCLASS Loan	Capital	Servicing		Programs
	Escrow	Fund	Fund	Program	Reserve Fund	Reserves	Reserve Fund	Elimination	and Funds
ADDITIONS									
Trust Receipts									
Defaulted FFELP Loan Receipts	\$ 43,388,467	\$ -	\$ -	\$ -	Ψ	\$ -	\$ -	\$ -	\$ 43,388,467
Fee Income	-	-	2,975,464	-	771,358	-	9,475,225	8,597,892	4,624,155
Defaulted NJCLASS Loan Receipts					3,873,851				3,873,851
Total Trust Receipts	43,388,467	-	2,975,464	-	4,645,209	-	9,475,225	8,597,892	51,886,473
Income on Investments	10,236	410	45,683	280	11,145	950	28,064	-	96,768
Total Additions	43,398,703	410	3,021,147	280	4,656,354	950	9,503,289	8,597,892	51,983,241
DEDITORIONS									
DEDUCTIONS To the last	42 425 200								42 425 200
Transfers to Guaranty Agency Trust Funds	43,435,208	-	-	-	-	-	0.507.002	- 0.507.002	43,435,208
Transfer to NJCLASS Administrative Fund	-	-	-	-	-	-	8,597,892	8,597,892	-
NJCLASS Defaulted Loans Expense	-	-	-	-	15,149,939	-	-	-	15,149,939
Program Expense	-	-	530,000	-	-	-	-	-	530,000
Administrative Expense - Net	3,120						5,982		9,102
Total Deductions	43,438,328		530,000		15,149,939		8,603,874	8,597,892	59,124,249
Changes in Nat Assats Hald in Tweet	(20, 625)	410	2 401 147	200	(10.402.595)	050	200 415		(7.141.009)
Changes in Net Assets Held in Trust	(39,625)	410	2,491,147	280	(10,493,585)	950	899,415	-	(7,141,008)
(Deficit) Net Assets, beginning of year	246,313	118,253	9,489,245	80,831	(13,751,584)	274,241	5,246,698	<u>-</u>	1,703,997
(Deficit) Net Assets, end of year	\$ 206,688	\$ 118,663	\$ 11,980,392	\$ 81,111	\$ (24,245,169)	\$ 275,191	\$ 6,146,113	<u> </u>	\$ (5,437,011)

#### COMBINING SCHEDULE OF CHANGES IN FIDUCIARY NET ASSETS

#### YEAR ENDED JUNE 30, 2009

				NJ					
				Governors		Higher			
		HESAA as		World Class		Education	NJCLASS		
	Federal	a FFELP	NJBEST	Economy		Assistance-	Life of Loan		Combined
	Collections -	Sponsor	Administrative	Scholarship	NJCLASS Loan	Capital	Servicing		Programs
	Escrow	Fund	Fund	Program	Reserve Fund	Reserves	Reserve Fund	Elimination	and Funds
ADDITIONS									
Trust Receipts:									
Defaulted FFELP Loan Receipts	\$ 49,822,593	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 49,822,593
Fee Income	-	-	2,428,829	-	3,851,024	-	11,344,396	7,749,767	9,874,482
Defaulted NJCLASS Loan Receipts					3,810,276				3,810,276
Total Trust Receipts	49,822,593	-	2,428,829	-	7,661,300	-	11,344,396	7,749,767	63,507,351
									-
Income on Investments	45,589	1,654	125,038	1,131	19,483	3,836	178,675	-	375,406
Total Additions	49,868,182	1,654	2,553,867	1,131	7,680,783	3,836	11,523,071	7,749,767	63,882,757
PERMATIONA									
DEDUCTIONS	10.006.610								10.006.610
Transfers to Guaranty Agency Trust Funds	49,906,610	-	-	-	-	-	-	-	49,906,610
Transfer to NJCLASS Administrative Fund	-	-	-	-	-	-	7,749,767	7,749,767	-
Capital Contributions to NJCLASS/FFELP Bond Issues	-	-	-	-	56,350	-	15,097,854		15,154,204
NJCLASS Defaulted Loans Expense	-	-	-	-	12,850,782	-			12,850,782
NJCLASS Bond Issue Closing Costs	-	-	-	-	-	-	7,510,957		7,510,957
Program Expense	-	-	620,000	-	-	-	-		620,000
Administrative (Income) - Net	1,982						(10,982)		(9,000)
Total Deductions	49,908,592		620,000		12,907,132		30,347,596	7,749,767	86,033,553
Changes in Net Assets Held in Trust	(40,410)	1,654	1,933,867	1,131	(5,226,349)	3,836	(18,824,525)		(22,150,796)
(Deficit) Net Assets, Beginning of Year	286,723	116,599	7,555,378	79,700	(8,525,235)	270,405	24,071,223	-	23,854,793
(Deficit) Net Assets, Beginning of Teal (Deficit) Net Assets, End of Year	\$ 246,313	\$ 118,253	\$ 9,489,245	\$ 80,831	\$ (13,751,584)	\$ 274,241	\$ 5,246,698	\$ -	\$ 1,703,997
(Deficit) Net Assets, End of Teal	ψ 240,313	ψ 110,233	Ψ 2,402,243	ψ 30,831	ψ (13,731,364)	Ψ 2/4,241	Ψ 2,240,096	Ψ -	Ψ 1,703,777