## NEW JERSEY HIGHER EDUCATION

 STUDENT ASSISTANCE AUTHORITY
## NJCLASS/FFELP LOAN PROGRAMS FINANCIAL STATEMENTS

June 30, 2010 and 2009

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY <br> NJCLASS/FFELP LOAN PROGRAMS 

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# INDEPENDENT AUDITORS' REPORT 

To the Board Members of New Jersey Higher Education Student Assistance Authority

We have audited the accompanying financial statements of the business-type activities of the New Jersey College Loans to Assist State Students ("NJCLASS") and Federal Family Education Loan Programs ("FFELP") (the "Programs") of the New Jersey Higher Education Student Assistance Authority (the "Authority") as of and for the years ended June 30, 2010 and 2009. These financial statements are the responsibility of the Programs' management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Program's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Programs at June 30, 2010 and 2009, and the respective changes in financial position and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

## INDEPENDENT AUDITORS' REPORT (CONTINUED)

The financial statements present only the business-type activities of the NJCLASS and FFELP Loan Programs of the Authority and do not purport to, and do not present the financial position of the Authority as of June 30, 2010 and 2009, and its changes in financial position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated October 7, 2010 on our consideration of the Programs' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and other matters. The purpose of that report is to describe the scope of our testing on internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audits.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary schedules on pages $40-43$ are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

The management's discussion and analysis on pages 3-9 is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management, regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.


October 7, 2010

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

## MANAGEMENT'S DISCUSSION AND ANALYSIS


#### Abstract

As financial management of the New Jersey Higher Education Student Assistance Authority's (the "Authority") New Jersey College Loans to Assist State Students ("NJCLASS") Loan Program and the Federal Family Education Loan Program ("FFELP") (collectively, the "Programs"), we offer readers of these financial statements this narrative overview and analysis of the financial activities of the Programs for the fiscal year ended June 30, 2010. This discussion and analysis is designed to assist the reader in focusing on the significant financial issues and activities and to identify any significant changes in financial position. We encourage readers to consider the information presented herein in conjunction with the financial statements taken as a whole. A comparative analysis of key elements of the financial statements is provided in this overview.


## Overview of the Financial Statements

This discussion and analysis is intended to serve as an introduction to the Programs' financial statements, which are comprised of the basic financial statements and the notes to financial statements. Since the Programs are comprised of a single enterprise fund, no fund-level financial statements are shown. This report also contains other supplementary information concerning the financial position and results of operations broken down by bond issues included in the Programs.

Basic financial statements. The basic financial statements are designed to provide readers with a broad overview of the Programs' finances, in a manner similar to a private-sector business.

The statements of net assets present information on all of the Programs' assets and liabilities, with the difference between the two reported as net assets. Over time, increases or decreases in net assets may serve as a useful indicator of whether the financial position of the Programs is improving or deteriorating. Net assets increase when revenues exceed expenses. Increases to assets without corresponding increases to liabilities result in increased net assets, which indicate an improved financial position.

The statements of revenues, expenses and changes in net assets present information showing how net assets changed during the fiscal year. All changes in net assets are reported as soon as the underlying event occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will not result in cash flows until future fiscal periods.

Notes to financial statements. The notes provide additional information that is essential to a full understanding of the data provided in the basic financial statements.

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

## MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

Other information. In addition to the basic financial statements and accompanying notes, this report also presents certain supplementary information concerning the financial position and results of operations of each bond issue included in the Programs, as well as the auditors' report on internal control over financial reporting and on compliance and other matters.

## Financial Highlights and Analysis

The Programs' net assets, referring to the difference between assets and liabilities, increased by $\$ 103,979,742$ from the prior fiscal year. The term "Net Assets" is used in accordance with rules promulgated under Governmental Accounting Standards Board ("GASB") Statement No. 34, as amended.

As of June 30, 2010, assets of the Programs exceeded liabilities by $\$ 143,930,328$.

## Changes in Student Loans Receivable Balances

The largest portion of the Programs' assets consisted of loans receivable from participating borrowers. Total student loans receivable under both the NJCLASS and FFELP loan programs amounted to $\$ 1,799,674,501$ and $\$ 1,519,264,177$ at June 30,2010 and 2009 respectively, an increase of $\$ 280,410,324$, due to loan originations during the year, reduced by loan principal repayments.

## Changes in Cash \& Investments Balances

The second major asset component was cash and investments, which together totaled $\$ 542,375,090$ at June 30 , 2010, versus $\$ 656,436,937$ at the prior year end. The cash and investment balances represent the amounts dedicated to student loan origination and acquisition, funding of reserves required by bond covenants, payment of future Program expenses, and future retirements of bonds.

The decrease in Cash and Investments was partially due to bond principal redemptions during the fiscal year, as described below in Changes in Liabilities - Bonds Payable.

- Cash and investments balances were replenished from principal repayments and interest income from NJCLASS and FFELP borrowers, amounting to $\$ 187,553,279$ during the fiscal year. In addition, NJCLASS application/administrative fee income was $\$ 7,011,324$, and $\$ 1,081,330$ in interest was earned on investments.


# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

## MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

## Changes in Liabilities - Bonds Payable

The main liability of the Programs is the related debt used to originate or acquire these loans. Bonds payable increased from the prior year by $\$ 55,135,000$, due to the aforementioned issuance of new debt, reduced by bond principal redemptions, which utilized a total of $\$ 922,042,125$ in cash. Of the amount retired:

- $\$ 32,575,000$ was through Special Redemptions of portions of the Authority's auction rate bond issues at $85.00 \%$ of par, resulting in total gains on retirements of $\$ 4,886,250$.
- $\$ 1,044,450,000$ was through Purchases in Lieu of Redemption of portions of the Authority's auction rate bond issues resulting from tenders, at prices ranging from $84.25 \%$ to $85.50 \%$ of par, resulting in total gains on retirement of $\$ 155,936,625$.
- $\$ 5,840,000$ in retirements was due to scheduled bond maturities.

The following is a summary of new bond issuance activity during the 2010 and 2009 fiscal years:

- A total of $\$ 1,138,000,000$ par amount of NJCLASS/FFELP Bonds were issued during the 2010 fiscal year. Of the total bond proceeds, approximately $\$ 939,479,000$, was used in connection with retirements and refundings of $\$ 1,077,025,000$ of failed auction rate debt issued between 2001 and 2007, as well as to provide for required reserves and issuance costs. A majority of the collateral for these bond issues was provided by the transfer of $\$ 1,004,031,382$ of student loans and accrued interest from bond issues within the 1998 Indenture of Trust. Another major use of the proceeds was to provide funding for origination of $\$ 198,521,147$ of NJCLASS and NJCLASS Consolidation loans for the 201011 Academic Year. These issuances included payments of net bond premiums totalling $\$ 22,081,304$.
- A total of $\$ 800,000,000$ par amount in NJCLASS/FFELP Bonds were issued during the 2009 fiscal year, including $\$ 350,000,000$ of 2008 Series A Bonds and $\$ 450,000,000$ of 2009 Series A Bonds. These bonds provided a total of $\$ 760,242,650$ to fund NJCLASS loan originations, as well as provide for required reserves. In order to achieve the required starting parity ratios, both issues were structured to include capital contributions and issuance cost funding from sources outside the 2008 and 2009 Indentures, in the form of cash and loan assets from closed bond issues, as well as HESAA reserves. The 2009 Bond Issue included payments of net bond premiums of $\$ 3,974,537$. For cumulative information on bond premiums and discounts, as well as detailed information on capital contributions, See NOTES TO FINANCIAL STATEMENTS - E. BONDS PAYABLE.


# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

## MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

The following tables contain condensed comparative financial information derived from the June 30, 2010 and 2009, financial statements of the NJCLASS/FFELP Loan Programs:

|  | June 30, |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |  |
| Net Assets |  |  |  |  |  |
| Current Assets | \$ 646,734,163 | \$ | 741,719,130 | \$ | (94,984,967) |
| Non-Current Assets | 1,774,715,028 |  | 1,534,818,220 |  | 239,896,808 |
| Total Assets | 2,421,449,191 |  | 2,276,537,350 |  | 144,911,841 |
| Current Liabilities | 33,068,508 |  | 14,697,341 |  | 18,371,167 |
| Non-Current Liabilities | 2,244,450,355 |  | 2,221,889,423 |  | 22,560,932 |
| Total Liabilities | 2,277,518,863 |  | 2,236,586,764 |  | 40,932,099 |
| Net Assets, Restricted | 143,930,328 |  | 39,950,586 |  | 103,979,742 |
| Total Liabilities and Net Assets | \$2,421,449,191 | \$ | 2,276,537,350 | \$ | 144,911,841 |


|  | Year Ended June 30, |  |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |  |  |
| Changes in Net Assets |  |  |  |  |  |  |
| Operating Revenues | \$ | 123,625,728 | \$ | 98,496,908 | \$ | 25,128,820 |
| Operating Expenses |  | 116,533,552 |  | 113,854,378 |  | 2,679,174 |
| Operating Gain (Loss) |  | 7,092,176 |  | $(15,357,470)$ |  | 22,449,646 |
| Non-Operating Revenues (Expenses) |  |  |  |  |  |  |
| Income on Investments |  | 1,081,330 |  | 8,362,359 |  | $(7,281,029)$ |
| NJCLASS/FFELP Program Funding |  | - |  | 15,097,854 |  | $(15,097,854)$ |
| Gain on Bond Retirements |  | 160,822,875 |  | 27,221,500 |  | 133,601,375 |
| Interest Rate Swap Termination Fees |  | $(58,706,000)$ |  | - |  | $(58,706,000)$ |
| Miscellaneous Expense |  | $(3,431)$ |  | $(188,650)$ |  | 185,219 |
| Amortization of Bond Issuance Costs |  | $(6,135,665)$ |  | $(528,956)$ |  | $(5,606,709)$ |
| Amortization of Financial Instrument Issuance Costs |  | $(171,543)$ |  | $(101,843)$ |  | $(69,700)$ |
| Arbitrage Expense |  | - |  | $(99,632)$ |  | 99,632 |
| Net Non-Operating Revenues |  | 96,887,566 |  | 49,762,632 |  | 47,124,934 |
| Change in Net Assets |  | 103,979,742 |  | 34,405,162 |  | 69,574,580 |
| Net Assets, beginning of year |  | 39,950,586 |  | 5,545,424 |  | 34,405,162 |
| Net Assets, end of year | \$ | 143,930,328 | \$ | 39,950,586 | \$ | 103,979,742 |

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

## MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

## Explanation of Changes in Financial Performance

Changes in the financial results of the Programs were due to the following major factors:

## Operating Revenues

- Interest income on NJCLASS student loans increased by $\$ 23,620,442$, or $28 \%$, due to the approximately $\$ 710$ million in NJCLASS originations during the 2010 and 2009 fiscal years.
- NJCLASS application/administration fee income for the 2010 fiscal year decreased by $\$ 500,036$, due to a decrease in new loan volume compared to the previous year.
- Interest income on FFELP loans decreased slightly, by $\$ 971,483$, primarily due to the reduction in the 91 day T-bill rate used to determine the annual reset of interest rates on many of the seasoned loans contained in the Program's portfolio of FFELP loans from $1.78 \%$ to $0.18 \%$, effective July 1, 2009, while FFELP portfolio assets increased slightly, to $\$ 143,960,977$.


## Operating Expenses

## Bond Interest Expense

- Bond interest expense increased slightly, by $\$ 1,542,211$, primarily due to the following:
- Three new bond issues, with a total par amount of $\$ 1,138,000,000$ were added during the second half of the 2010 fiscal year. These included two fixed rate issues totalling $\$ 993,000,000$, with fixed interest rates ranging from $2.00 \%$ to $5.40 \%$, as well as a Tax Exempt Floating Rate Libor Issue of $\$ 145,000,000$.
- Bond retirements during the 2010 fiscal year of $\$ 1,082,865,000$, including $\$ 1,077,025,000$ of variable rate Auction Rate Certificate Bonds (ARCs), resulting from tenders and special redemptions, as well as $\$ 5,840,000$ of scheduled maturities.
- During fiscal years 2010 and 2009, interest rates on HESAA's ARCs have remained at historically low rates, consistently below $1 \%$, although all auctions of these bonds have continued to fail since February 13, 2008 and the penalty rate of the index rate multiplied by $175 \%$ has been applied to these bonds.
- The NJCLASS/FFELP Program reduced its positions in interest rate swap agreements that fix the interest rates on variable rate Authority bonds from notional amounts of $\$ 1,038,285,000$ on June 30, 2009 to $\$ 328,180,822$ at June 30, 2010. Interest paid on these swaps is a component of bond interest expense. These swap agreements are designed to fix the cost of capital used to finance fixed-rate NJCLASS student loans.


# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

## MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

## Operating Expenses (Continued)

## Bad Debt Expense

- In fiscal year 2010, an additional $\$ 8,677,183$ in bad debt expense was recognized, versus $\$ 3,997,353$ in 2009, due to an increase in defaults of NJCLASS loans. The increase in defaults is partly a result of the significant increases in the NJCLASS loan portfolio during the 2010 and 2009 fiscal years, as described below in Significant Events. Bad debt expense is recorded when increases to the Allowance for Doubtful Accounts recorded against amounts due from the Loan Reserve Fund to pay default claims become necessary. For a full description of the Allowance for Doubtful Accounts, see NOTES TO FINANCIAL STATEMENTS - C. STUDENT LOANS RECEIVABLE - Loan Defaults.


## Program Expenses

- Loan reserve fund fees decreased by $\$ 278,906$ from the prior year. This was caused by a decrease of $7.2 \%$ in loan reserve fee expense, which is a $1 \%$ fee paid by the NJCLASS Program to the separate Loan Reserve Fund at the time loans are disbursed. This percentage decrease mirrors the slight decline in NJCLASS loan volume compared to the previous year.
- Transaction fees decreased by $\$ 1,725,782$, primarily due to the retirements of ARCs during the year, which require payment of broker dealer and auction agent fees on each auction date.


## Non-Operating Revenues (Expenses)

- Investment interest income decreased significantly, amounting to $\$ 1,081,330$, compared to $\$ 8,362,359$ in the prior year, due to the extremely low market interest rates on the variable rate securities which comprise most of the Program's investment portfolio. Also, during the 2010 fiscal year, balances in cash and investments were generally lower, due to the use of available funds for bond tenders and retirements.
- As part of its ongoing efforts to refund its failed ARC bonds, $\$ 1,044,450,000$ of the Authority's auction rate bonds were repurchased and retired through several public tenders at prices ranging from $84.25 \%$ to $85.50 \%$ of par.
- One of its broker/dealer firms, which was a holder of ARCs, made an offer to HESAA to sell back a portion of its holdings at below par. As a result, the Authority repurchased and retired $\$ 32,575,000$ its ARCs through Special Redemptions, as permitted under the indentures, at $85 \%$ of par.


## NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS

## MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

## Non-Operating Revenues (Expenses) (Continued)

- The total gains on retirement of ARCs as a result of tenders and the Special Redemption during the 2010 fiscal year was $\$ 160,822,875$.
- During fiscal year 2010, swap termination fees of $\$ 58,706,000$ were paid to amend or terminate HESAA's interest rate swap agreements ("swaps"). Swap termination fees are the amounts charged by counterparties in exchange for the complete or partial termination (amendment) of existing swaps, which had resulted in periodic payments to the counterparty. HESAA terminated or reduced its swaps positions due to the movement of a comparable amount of the hedged assets, fixed rate NJCLASS student loans, to new fixed rate bond issues. This was done in connection with a reduction in the amount of ARCs outstanding, whose interest rates were converted to a fixed rate by these swaps, in order to create an asset/liability match with the loans. No terminations of HESAA's swaps had occurred prior to 2010. This expense was entirely funded from the gains on retirement of ARC's (see above) and did not require any HESAA or State General Fund financial resources.
- Fiscal year 2010 expense for amortization of bond issuance costs was $\$ 6,135,665$, an increase of $\$ 5,606,709$ over 2009. This was a result of the aforementioned bond retirements during the year. Bond retirements require the immediate full amortization of the remaining balance of Capitalized Bond Issuance Costs at the time of retirement.


## Significant Events

- At fiscal year end, the Programs had $\$ 2,217,145,000$ in bonds outstanding, compared to $\$ 2,162,010,000$ in the prior fiscal year - an increase of $2.5 \%$. This is due to the aforementioned fiscal year 2010 issuances, netted against $\$ 1,082,865,000$ in retirements.
- During the year, the Authority experienced a slight decrease in NJCLASS student loan volume, with cash disbursements of $\$ 347,312,068$ for new loans, compared to $\$ 370,990,389$ during fiscal year 2009, a decrease of $6.3 \%$.


## Cash Flows Summary:

| Cash | Year Ended June 30, |  |
| :---: | :---: | :---: |
|  | 2010 | 2009 |
| Net cash used in operating activities | \$ $280,950,192)$ | \$ (356,760,314) |
| Net cash flows provided by fmancing activities | 165,995,924 | 663,141,171 |
| Net cash flows provided by investing activities | 66,895,151 | 116,322,736 |
| Net increase (decrease) in cash and cash equivalents | \$ $(48,059,117)$ | \$ 422,703,593 |

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

STATEMENTS OF NET ASSETS

|  | June 30, |  |
| :---: | :---: | :---: |
|  | 2010 | 2009* |
| ASSETS |  |  |
| Current Assets |  |  |
| Cash and Cash Equivalents | \$ 448,130,565 | \$ 496,189,682 |
| Investments | 94,244,525 | 160,247,255 |
| NJCLASS Student Loans Receivable | 54,796,283 | 40,129,042 |
| FFELP Student Loans Receivable | 11,418,753 | 13,580,739 |
| Interest Receivable |  |  |
| Investments | 19,878 | 45,806 |
| NJCLASS Student Loans | 26,449,475 | 21,988,237 |
| FFELP Student Loans | 1,503,467 | 1,491,488 |
| Due from the Loan Reserve Fund, net of Allowance for Doubtful Accounts of $\$ 17,997,530$ and $\$ 9,320,347$ in 2010 and 2009, respectively | 9,929,630 | 7,839,430 |
| Default Collections Receivable | 7,775 | 6,489 |
| Due from the State General Fund | - | 816 |
| Due from Loan Servicing Agents | 233,812 | 194,716 |
| Other Receivables | - | 5,430 |
| Total Current Assets | 646,734,163 | 741,719,130 |
| Non-Current Assets |  |  |
| NJCLASS Student Loans Receivable | 1,600,917,241 | 1,336,445,705 |
| FFELP Student Loans Receivable | 132,542,224 | 129,108,691 |
| Bond Issuance Costs - Unamortized | 15,005,421 | 7,059,797 |
| Financial Instrument Issuance Costs - Unamortized | 321,079 | 445,405 |
| Deferred Outflow - Interest Rate Swap | 25,929,063 | 61,758,622 |
| Total Non-Current Assets | 1,774,715,028 | 1,534,818,220 |
| Total Assets | \$2,421,449,191 | \$2,276,537,350 |
| LIABILITIES AND NET ASSETS |  |  |
| Current Liabilities |  |  |
| Bonds Payable | \$ 22,597,500 | \$ 5,840,000 |
| Accrued Interest Payable - Bonds | 8,202,874 | 6,605,022 |
| Fees Payable | 1,709,929 | 1,391,940 |
| Arbitrage Payable | - | 214,837 |
| Due to the Loan Reserve Fund | 558,205 | 645,542 |
| Total Current Liabilities | 33,068,508 | 14,697,341 |
| Non-Current Liabilities |  |  |
| Bonds Payable | 2,194,547,500 | $2,156,170,000$ |
| Premium on Bonds Payable, Net | 23,973,792 | $3,960,801$ |
| Derivative Instrument Liability-Interest Rate Swaps | 25,929,063 | 61,758,622 |
| Total Non-Current Liabilities | 2,244,450,355 | 2,221,889,423 |
| Total Liabilities | 2,277,518,863 | 2,236,586,764 |
|  |  |  |
| Restricted | 143,930,328 | 39,950,586 |
| Total Liabilities and Net Assets | \$2,421,449,191 | \$2,276,537,350 |

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## STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS

|  | Year Ended June 30, |  |
| :---: | :---: | :---: |
|  | 2010 | 2009 |
| Operating Revenues |  |  |
| Interest Income |  |  |
| NJCLASS Student Loans | \$107,804,560 | \$ 84,184,118 |
| FFELP Student Loans | 5,828,580 | 6,800,063 |
| Application/Administrative Fee Income | 7,011,324 | 7,511,360 |
| Loan Reserve Fee Income | 2,802,126 | 1,367 |
| Default Income | 179,138 | - |
| Total Operating Revenues | 123,625,728 | 98,496,908 |
| Operating Expenses |  |  |
| Loan Servicing Fees |  |  |
| NJCLASS Student Loans | 8,824,299 | 10,678,431 |
| FFELP Student Loans | 2,915,265 | 2,754,521 |
| Total Loan Servicing Fees | 11,739,564 | 13,432,952 |
| Program Expenses |  |  |
| Annual Insurance Expense | 1,000,489 | 1,304,425 |
| Transaction Fees | 549,787 | 2,275,569 |
| Bad Debt Expense | 8,677,183 | 3,997,353 |
| Default Expense | 466,136 | 6,991 |
| Loan Reserve Fund Fees | 3,573,484 | 3,852,390 |
| Total Program Expenses | 14,267,079 | 11,436,728 |
| Bond Interest Expense | 90,526,909 | 88,984,698 |
| Total Operating Expenses | 116,533,552 | 113,854,378 |
| Operating Income (Loss) | 7,092,176 | (15,357,470) |
| Non-Operating Revenues (Expenses) |  |  |
| Income on Investments | 1,081,330 | 8,362,359 |
| NJCLASS/FFELP Program Funding | - | 15,097,854 |
| Gain on Bond Retirements | 160,822,875 | 27,221,500 |
| Interest Rate Swap Termination Fees | $(58,706,000)$ | - |
| Miscellaneous Expense | $(3,431)$ | $(188,650)$ |
| Amortization of Bond Issuance Costs | $(6,135,665)$ | $(528,956)$ |
| Amortization of Financial Instrument Issuance Costs | $(171,543)$ | $(101,843)$ |
| Arbitrage Expense | - | $(99,632)$ |
| Net Non-Operating Revenues | 96,887,566 | 49,762,632 |
| Change in Net Assets | 103,979,742 | 34,405,162 |
| Net Assets, beginning of year | 39,950,586 | 5,545,424 |
| Net Assets, end of year | \$143,930,328 | \$ 39,950,586 |

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

## STATEMENTS OF CASH FLOWS

|  | Year Ended June 30, |  |
| :---: | :---: | :---: |
|  | 2010 | 2009 |
| Cash Flows from Operating Activities |  |  |
| Interest Receipts |  |  |
| NJCLASS Student Loans | \$ 62,687,475 | \$ 48,023,563 |
| FFELP Student Loans | 4,848,887 | 5,677,327 |
| Principal Receipts |  |  |
| NJCLASS Student Loans | 100,223,012 | 83,189,149 |
| FFELP Student Loans | 19,793,905 | 17,460,640 |
| Reimbursements from Loan Reserve Fund | 4,550,358 | 5,334,543 |
| NJCLASS Student Loan Disbursements | $(347,312,068)$ | $(370,990,389)$ |
| FFELP Student Loan Purchases | $(19,536,848)$ | $(29,814,083)$ |
| Annual Insurance Expense | $(1,000,489)$ | $(1,304,425)$ |
| Transaction Fees | $(1,021,050)$ | $(1,973,522)$ |
| Loan Servicing Fees | $(11,724,095)$ | $(13,447,711)$ |
| Payments to Loan Reserve Fund | $(848,645)$ | $(3,845,378)$ |
| Repayment of Government Interest related to FFELP Loans | $(613,264)$ |  |
| Interest Paid on Bonds | $(90,997,370)$ | $(95,070,028)$ |
| Net Cash Used in Operating Activities | $(280,950,192)$ | $(356,760,314)$ |
| Cash Flows from Financing Activities |  |  |
| Principal Paid on Bonds | $(922,042,125)$ | $(155,903,500)$ |
| Bond Proceeds | 1,151,491,125 | 803,974,537 |
| Interest Rate Swap Termination Fees | $(58,706,000)$ | - |
| NJCLASS Program Funding | - | 15,123,329 |
| Miscellaneous (Expense) Income | $(3,431)$ |  |
| Bond Issuance Costs | $(4,696,428)$ | - |
| Financial Instrument Issuance Costs | $(47,217)$ | $(53,195)$ |
| Net Cash Flows Provided by Financing Activities | 165,995,924 | 663,141,171 |
| Cash Flows from Investing Activities |  |  |
| Investment Purchases, Sales Proceeds and Maturities, Net | 66,002,730 | 107,917,381 |
| GIC Termination Fee |  | $(245,000)$ |
| Arbitrage Payments | $(214,837)$ | - |
| Interest on Investments | 1,107,258 | 8,650,355 |
| Net Cash Flows Provided by Investing Activities | 66,895,151 | 116,322,736 |
| Net (Decrease) Increase in Cash | $(48,059,117)$ | 422,703,593 |
| Cash and Cash Equivalents at Beginning of Year | 496,189,682 | 73,486,089 |
| Cash and Cash Equivalents at End of Year | \$ 448,130,565 | \$496,189,682 |

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

## STATEMENTS OF CASH FLOWS (CONTINUED)

|  | Year Ended June 30, |  |
| :---: | :---: | :---: |
|  | 2010 | 2009* |
| Reconciliation of Operating Income (Loss) to Net Cash used in Operating Activities |  |  |
| Operating income (loss) | \$ 7,092,176 | \$ $(15,357,470)$ |
| Adjustments to reconcile operating income (loss) to net cash used in operating activities |  |  |
| Bad Debt Expense | 8,677,183 | 3,997,353 |
| Net change in assets and liabilities |  |  |
| NJCLASS Student Loans Receivable | $(279,138,777)$ | $(312,221,892)$ |
| FFELP Student Loans Receivable | $(1,271,547)$ | $(13,727,653)$ |
| Interest Receivable |  |  |
| NJCLASS Student Loans | $(4,461,238)$ | $(6,392,526)$ |
| FFELP Student Loans | $(11,979)$ | 234,250 |
| Due from Loan Reserve Fund | $(10,767,383)$ | $(7,924,720)$ |
| Default Collections Receivable | $(1,286)$ | $(6,489)$ |
| Due from General Fund | 816 | 5,917 |
| Due from Loan Servicing Agents | $(39,096)$ | 7,501 |
| Other receivables | 5,430 | $(5,430)$ |
| Accrued Interest Payable - Bonds | $(470,461)$ | $(6,085,330)$ |
| Fees Payable | $(476,693)$ | 302,047 |
| Due to Loan Reserve Fund | $(87,337)$ | 414,128 |
| Net cash used in operating activities | \$ $(280,950,192)$ | \$(356,760,314) |
| Non-Cash Financing Activities |  |  |
| Amortization - Bond Issuance Costs | \$ 6,135,665 | \$ 528,956 |
| Amortization - Financial Instrument Issuance Costs | 171,543 | 101,843 |
| Amortization - Premium on Bonds Payable | $(2,068,313)$ | $(13,736)$ |
| Discount on acquisition of bonds | 160,822,875 | 27,221,500 |
| Gaim on Bond Retirement | $(160,822,875)$ | $(27,221,500)$ |
| Total Non-Cash Financing Activities | \$ 4,238,895 | \$ 617,063 |

[^1]
## NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS

## NOTES TO FINANCIAL STATEMENTS

## A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Nature of the Authority

The New Jersey Higher Education Student Assistance Authority (the "Authority" or "HESAA") is a public body corporate and politic that is in, but not of, the Department of State of the State of New Jersey (the "State") and is an instrumentality of the State.

The Authority was established by State legislation in 1999 to provide students and families with the financial and informational resources for students to pursue their education beyond high school. Prior to the act, the New Jersey Higher Education Assistance Authority, created by legislation in 1959, served as lender and guarantor of federally guaranteed student loans for New Jersey students. References herein to the Authority include the predecessor Authority where the context so requires.

## Reporting Entity

The reporting entity is comprised of the New Jersey College Loans to Assist State Students ("NJCLASS") Loan Program and the Federal Family Education Loan Program ("FFELP") (collectively, the "Programs"). These financial statements present only the business-type activities of the NJCLASS and FFELP Loan Programs of the Authority and do not purport to, and do not present the financial position of the Authority as of June 30, 2010 and 2009, and its changes in net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

## NJCLASS Program

The NJCLASS Loan Program is a supplemental loan program initiated by the Authority in September 1991. The NJCLASS Loan Program offers an alternative source of financial support to students and their parents, spouses, legal guardians, or other relatives in meeting the costs of the student's education at a degree-granting college or university. Since 1991, the Authority has issued bonds to fund student loans through this Program.

## FFELP Loan Program

In 2001, the Authority expanded its use of debt financing by issuing bonds, with a portion of the proceeds allocated to purchase a portfolio of existing loans with a New Jersey nexus issued through the Federal Family Education Loan Program ("FFELP"). Using a portion of the proceeds of its 2001 through 2004 Bond Issues, the Authority has purchased portfolios of New Jersey nexus FFELP loans or FFELP Consolidation loans from other FFELP loan origination/servicing entities. The Authority is not the servicer on any of the FFELP loans acquired with NJCLASS/FFELP Bond proceeds but is the guarantor on a portion of its FFELP portfolio. The NJCLASS/FFELP Loan Program has also used bond proceeds to purchase portfolios of rehabilitated FFELP student loans from the portfolio of previously defaulted FFELP student loans held by the Authority as the New Jersey state guaranty agency, and to originate a small portfolio of FFELP loans for low income borrowers using a portion of the 2005 Bond proceeds.

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

## NOTES TO FINANCIAL STATEMENTS

## A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## FFELP Loan Program (Continued)

Title II of the Health Care and Education Reconciliation Act of 2010 (Pub. L. 111-152) signed into law by President Barack Obama on March 30, 2010, contains various student loan reforms, including the termination of the process of the federal government paying set yields to private banks to originate federally insured loans and, instead, the loans will be administered directly by the U.S. Department of Education, effective July 1, 2010. As a result, the Authority will no longer originate or acquire FFELP Loans.

On May 7, 2010, the Authority transferred its entire portfolio of FFELP loans from the 2001, 2002, 2003, 2004 and 2005 issues to the 2010-FFELP issue.

## Basis of Accounting

The Programs prepare their financial statements using the accrual basis of accounting. Revenues are recognized when earned, and expenses are recognized when incurred. The Governmental Accounting Standards Board is the accepted standards-setting body for establishing government accounting and financial reporting principles. GASB's Codification of Governmental Accounting and Financial Reporting Standards recognizes the following hierarchy; GASB Statements and Interpretations; GASB Technical Bulletins; American Institute of Certified Public Accountants ("AICPA") Industry Audit and Accounting Guides and AICPA Statements of Position, if applicable and cleared by GASB; AICPA Practice Bulletins, if applicable and cleared by GASB; Implementation Guides published by the GASB; AICPA pronouncements that are not specifically applicable to state and governmental entities; Financial Accounting Standard Board ("FASB") Statements and Interpretations; and Accounting Principles Board Opinions and Accounting Research Bulletins of the Committee on Accounting Procedure (issued on or before November 30, 1989). The Authority has elected not to follow FASB pronouncements issued after November 30, 1989. The Authority follows the hierarchy in determining accounting treatment. The Programs have elected to follow GASB pronouncements exclusively.

## Operating Revenues and Expenses

The Programs' operating revenues consist of application/administrative fees for student loan originations as well as interest income earned on student loans. Operating expenses consist of loan service and transaction fees, bond interest and other expenses related to NJCLASS and FFELP loans. All other revenues and expenses are reported as non-operating revenues and expenses.

## Cash and Cash Equivalents

Cash and cash equivalents include time deposits, certificates of deposit and highly liquid debt instruments with original maturities of three months or less.

## NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS

## NOTES TO FINANCIAL STATEMENTS

## A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## Basis of Investments

Investments are reflected at fair value. In accordance with the provisions of the bond indentures, the Authority is generally required to invest available monies in qualified investments. The bond indentures define qualified investments as:
(1) Government obligations and any obligations of any state or political subdivision of a state (collectively, the "Municipal Bonds").
(2) U.S. Government and certain other governmental agencies' obligations.
(3) Insured certificates of deposit.
(4) Other investments acceptable by the State of New Jersey and rated accordingly by either Standard and Poor's ("S\&P"), Moody's or A.M. Best, including annuity contracts and repurchase agreements.

## Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Federal Income Taxes

The Authority is deemed to be an essential governmental function of the State and, as such, is exempt from federal income taxes. Accordingly, no provision for federal income taxes has been made in the accompanying financial statements.

## Bond Issuance Costs

All costs associated with the issuance of bonds are amortized on a straight-line basis over the life of the bonds, which approximates the effective interest method. For the 2008 and 2009 Bond Issues, issuance costs were paid from outside sources and consequently, are not reflected in these Financial Statements.

## Bond Premiums and Discounts

Bond premiums are reported as deferred revenues (liabilities), and bond discounts are reported as deferred expense (assets). Bond premiums and discounts are amortized over the term of the related debt. The unamortized amount of premium and discount is shown as a net amount in the Liabilities section on the Statement of Net Assets. Amortization revenue and expense is recorded as bond interest expense, in the Statement of Revenues, Expenses and Changes in Net Assets.

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

## NOTES TO FINANCIAL STATEMENTS

## B. CASH AND CASH EQUIVALENTS AND INVESTMENTS

## Financial Instrument Issuance Costs

All separately identifiable costs associated with the issuance of financial instruments are amortized on a straight-line basis over the life of the financial instruments, which approximates the effective interest method.

## Restricted Net Assets

In accordance with the terms of the various bond resolutions, the excess of assets over liabilities under such bond resolutions is classified as restricted net assets to be used for the purpose specified in the bond resolutions.

## Cash and Cash Equivalents

The NJCLASS/FFELP Loan Programs maintain their cash and cash equivalents balances primarily in trust accounts at one financial institution. As trust account balances, these funds are not available to the institution to meet its general financial obligations and are restricted under the terms of the Authority's bond resolutions for the payment of bond principal and interest expense, student loan disbursements and Program expenses. These funds are invested in a AAA-rated money market fund secured by U.S. government obligations.

Additionally, the Programs utilize lockbox accounts to clear cash receipts. Amounts on deposit in the NJCLASS lockbox accounts at Wachovia National Bank are collateralized by direct obligations of or obligations guaranteed by the United States or the State of New Jersey in accordance with New Jersey Statute 52:18-16 and New Jersey Department of Treasury policy.

The amounts on deposit in these cash accounts were as follows:
June 30,

## Lockbox Cash (Wachovia Bank)

| June 30, |  |  |
| :---: | :---: | :---: |
| $\$ 3,479,111$ |  |  |

Trust Accounts invested in
Wells Fargo Advantage Heritage Money Market Fund

$$
\begin{aligned}
& \hline 444,651,454 \\
& \hline \$ 448,130,565 \\
& \\
& \begin{array}{r}
493,770,299 \\
\hline 496,189,682 \\
\hline
\end{array}
\end{aligned}
$$

## Investments

The Programs' investments consist of annuity contracts, money market funds, and pooled cash management funds.
Investment policies are defined in NOTES TO FINANCIAL STATEMENTS A. - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Basis of Investments.

The debt service reserve accounts are restricted by the bond indentures for the payment of principal and/or interest on the bonds, to the extent other available monies held under the indentures are insufficient to pay the interest on the bonds or to meet any sinking fund requirements. The amounts in the debt service reserve accounts for the various bond issues, which are included in investments at June 30,2010 and 2009, were $\$ 39,447,800$ and $\$ 40,424,600$, respectively.

The fair value of these investments approximates cost.

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

## NOTES TO FINANCIAL STATEMENTS

## B. CASH AND CASH EQUIVALENTS AND INVESTMENTS (CONTINUED)

## Investments - Custodial Credit Risk

The Authority invests a portion of its bond proceeds through guaranteed investment contracts with investment providers having a rating of $\mathrm{A}-1$ or A (or the equivalent or better). These contracts have guaranteed rates of return; however, they are uninsured and uncollateralized. All companies in which Authority funds are invested are required by their contracts to notify the trustee in the event that their highest rating is withdrawn by a rating agency. The investment contract provider has the option of posting collateral for the invested funds with a third party until such time as its rating is restored or returning the investment with full accrual of interest and without penalty to the trustee for rebidding.

As of June 30, 2010 and 2009, the credit rating of MBIA, Inc., parent company of MBIA Investments, Inc., provider of the guaranteed investment contract for the HESAA 2000 Bonds, was rated A-2 by Moody's, Inc., and AA- by Standard \& Poors, Inc. Under the terms of this investment agreement, MBIA posted collateral for the downgrade.

The amounts held in guaranteed investment contracts and the New Jersey Cash Management Fund at June 30, 2010 and 2009, respectively, are summarized below:

|  | June 30, |  |  |
| :---: | :---: | :---: | :---: |
|  |  | 2010 | 2009 |
| Guaranteed Investment Contracts | \$ | 91,406,834 | \$ 160,221,780 |
| New Jersey Cash Management Fund |  | 2,837,691 | 25,475 |
| Total | \$ | 94,244,525 | \$ 160,247,255 |

## Investments - Concentration of Credit Risk

"Concentration of Credit Risk" is the risk that relates to the amount of investment at any one entity. The disclosure requirement of this risk factor is limited to investments in excess of $5 \%$ of the total. Guaranteed investment contracts are the only category held by NJCLASS/FFELP subject to concentration of credit risk disclosure. Of all amounts invested in guaranteed investment contracts, the balances held by the following investment providers exceed this threshold as follows:

| Bayern LB | $21.58 \%$ |
| :--- | ---: |
| NATIXIS Funding Corp. | $48.84 \%$ |
| Rabobank | $5.51 \%$ |
| RBC Capital Markets | $13.48 \%$ |
| MBIA Inc. | $5.90 \%$ |

These risks are mitigated by the collateral provisions of the guaranteed investment contracts that govern these investments.

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

## NOTES TO FINANCIAL STATEMENTS

## B. CASH AND CASH EQUIVALENTS AND INVESTMENTS (CONTINUED)

## Investments - Interest Rate Risk

NJCLASS/FFELP investment policies, as described in NOTES TO FINANCIAL STATEMENTS A. - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Basis of Investments, require balances to be maintained in high quality, low-risk investment options. All investment vehicles used by the Authority seek to maintain a stable price of $\$ 1.00$ per share. In these types of investments, it is highly unlikely that normal fluctuations in interest earnings on the underlying securities would cause a loss of principal. Consequently, NJCLASS/FFELP investments are not subject to interest rate risk.

## C. STUDENT LOANS RECEIVABLE

The terms and conditions of the FFELP loans held by the Authority are governed by the federal rules and regulations of FFELP and various benefit programs extended by the original lender of these purchased loans.

NJCLASS loans originated by the Authority to eligible borrowers, as defined in the bond indentures and NJCLASS Program regulations, have the following repayment options:
(1) To pay principal and interest monthly, beginning within 60 days of disbursement;
(2) To pay only interest, quarterly, while the student is in school and thereafter to pay principal and interest monthly. (Beginning with loans originated in the 2010-11 Academic Year, this option is modified to require monthly, rather than quarterly interest payments while the student is in school); or
(3) To defer principal and interest payments while the student is in school and thereafter to pay principal and interest monthly.

Under Options (1) and (2) as defined above, the NJCLASS loans originated from 1991 through 2010 generally bear interest at rates ranging from $5.25 \%$ to $8.95 \%$.

Under Option (3), deferred interest payments on loans funded from the 1991 through 1996 Bond Issues are added to the original loan balance on a quarterly basis. Deferred interest on loans funded from the 1997 through 2010 Issues is added to the original loan balance on an annual basis. Under this option, rates range from $5.55 \%$ to $9.25 \%$.

Loans originally funded from the 1997 Series B and 1999 Series B Bonds that have been refunded by the 2003 Series E Bonds, as well as new loans funded from 2003 Series E Bonds, allowed for the issuance of non-credit-based variable rate loans to qualifying graduate students. Any loans funded from these issues that were disbursed on June 1, 2001, or later are subject to an interest rate cap of $9 \%$. This program was discontinued in 2006.

# NEW JERSEY HIGHER EDUCCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

## NOTES TO FINANCIAL STATEMENTS

## C. STUDENT LOANS RECEIVABLE (CONTINUED)

For NJCLASS loans approved between June 1, 2001 and August 7, 2008, borrowers who chose Options (1) and (2), and have entered full repayment have the option to receive a $.50 \%$ interest rate reduction in exchange for making Automated Clearing House payments. This interest rate reduction was discontinued for all loans made after August 7, 2008.

In June 2005, HESAA initiated an NJCLASS Consolidation Loan Program that allows existing NJCLASS borrowers who are out of school or withdrawn to consolidate their existing NJCLASS loans. The NJCLASS Consolidation Loan offers terms of either 25 or 30 years, depending on the dollar amount. The interest rate is a blended rate derived from the rates on the underlying loans being consolidated. Beginning with loans consolidated after June 1, 2010, an additional $.25 \%$ is added to the blended rate on consolidation loans.

In order to better meet the needs of student loan borrowers, effective June 1, 2006, HESAA made several changes to the NJCLASS Loan program, beginning during the 2006-2007 Academic Year. The repayment term for its Fixed Rate Standard NJCLASS Loans was increased from 15 years to 20 years, the application fee for Fixed Rate Standard NJCLASS Loans and Graduate/Professional NJCLASS Loans was reduced from $3 \%$ to $2 \%$, and new Graduate/Professional NJCLASS Loans were originated at a fixed interest rate, as opposed to the variable rate subject to annual reset that was applied to loans originated in previous years.

For the 2010-11 Academic Year, NJCLASS loans originated under repayment Option (3) will require the payment of an additional $1 \%$ into the Loan Reserve Fund at the time of disbursement. This additional fee will be paid from Authority reserves outside the Loan Programs, not by the borrower.

Concurrent with the issuance of the 2009 Series A Bonds, the Authority introduced the Med/NJ pilot program, an NJCLASS loan for students working toward a MD, DO, DDS or DMD degree. This program offers a 25 -year repayment term and a special 3-year residency deferment. For borrowers choosing deferment of principal and interest while in school, interest is capitalized at graduation and at the end of the residency period. For the 2010-11 Academic Year, these loans will bear a fixed interest rate of $8.17 \%$ for borrowers who initially choose either to make monthly repayment of principal and interest or make quarterly interest payments while in school. Loans for borrowers who defer payment of principal and interest will carry a rate of $8.47 \%$.

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

## NOTES TO FINANCIAL STATEMENTS

## C. STUDENT LOANS RECEIVABLE (CONTINUED)

Concurrent with the issuance of the 2010-2 Bonds, the Authority introduced the 10-year fixed rate NJCLASS Student Loan pilot program, in an aggregate amount not-to-exceed $\$ 25,000,000$. These student loans (known as Ten Year Option (1) Loans) will offer only Option (1) repayment (immediate payment of principal and interest) following disbursement. Only limited deferment or forbearance options will be permitted under the terms of the Ten Year Option (1) Loans. For the 2010-11 Academic Year, these loans will offer an initial interest rate of 5.9\%.

## Loan Servicing

In conjunction with the Authority's servicing of the student loans, the NJCLASS Loan Program remits to the Authority certain fees for Program administration, which are paid from Program revenues. For the years ended June 30,2010 and 2009, $\$ 8,824,299$ and $\$ 10,678,431$ of servicing fees, respectively, were included in loan servicing fees charged to the NJCLASS Loan Program. In connection with the purchases of portfolios of existing loans, FFELP pays certain fees for Program administration, which are payable from Program revenues. For the years ended June 30, 2010 and 2009, the fees include administrative expenses of $\$ 722,991$ and $\$ 671,495$, respectively, paid to the Authority and fees paid to servicing agents of 894,731 and $\$ 840,490$, respectively. In addition, for the years ended June 30, 2010 and 2009, loan consolidation rebate fees of $\$ 1,064,497$ and $\$ 986,650$, respectively, were paid to the United States Department of Education. Premium expense on purchases of FFELP loans for the years ended June 30, 2010 and 2009, amounted to $\$ 162,015$ and $\$ 242,119$, respectively.

## Loan Defaults/Loan Reserve Fund

Under the NJCLASS Loan Program, when a student loan payable in monthly installments reaches 180 days of delinquency or when a student loan payable in installments less frequent than monthly reaches 240 days of delinquency, the Authority will declare the respective loan "in default."

The Authority has established loan default reserve funds to stabilize the impact of loan defaults in the NJCLASS Loan Program. These are funded from sources other than the proceeds of the bonds in the dollar amounts or percentage of original loan principal specified by the appropriate master indenture.

The Loan Reserve Fund is a separate fund established by the Authority to protect the interests of NJCLASS bondholders by reimbursing the various HESAA bond issues when loans default. Amounts subsequently received relative to defaulted student loans are used to replenish the Loan Reserve Fund to the extent of $70 \%$ of recoveries. The Authority retains the remaining $30 \%$ as a collection fee.

For the 1998 and 2008 Master Indentures, this fund is not part of the NJCLASS Loan Program, thus it is not included in the accompanying financial statements. For the 2009, 2010-1 and 2010-2 Indentures, the loan reserve funds are part of these respective indentures. Consequently, loan reserve activity for these bond issues is shown in the Combining Statements presented in the Supplementary Information section.

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

## NOTES TO FINANCIAL STATEMENTS

## C. STUDENT LOANS RECEIVABLE (CONTINUED)

## Loan Defaults/Loan Reserve Fund (Continued)

During fiscal years ended 2010 and 2009, claims paid by the loan reserve funds totalled $\$ 4,848,692$ and $\$ 4,944,804$, respectively. As of June 30, 2010 and 2009, the balances due from the Loan Reserve Fund to cover defaulted loans totaled $\$ 27,927,160$ and $\$ 17,159,776$, respectively.

The Authority considers most of the amount due from its NJCLASS Loan Reserve Fund to be collectible. However, because the ability to pay claims from the Loan Reserve Fund is partially dependent on collections on defaulted loans, management continually evaluates the cash flows of the Loan Reserve Fund to determine its ability to reimburse the bond issues on a timely basis. During the fiscal years 2010 and 2009, based on past collections experience and an analysis of the current receivable from the Loan Reserve Fund, management recorded allowances for doubtful accounts in the amount of $\$ 17,997,530$ and $\$ 9,320,347$, respectively, against the June 30, 2010 and 2009, amounts due from the Loan Reserve Fund.

In addition, the Loan Reserve Fund receives $1 \%$ of the loans disbursed from the $2 \%$ application fee paid by the borrower. During the years ended June 30, 2010 and 2009, amounts of $\$ 3,573,484$ and $\$ 3,852,390$, respectively, were paid to the Loan Reserve Fund maintained by the Authority from loan application fees. As of June 30, 2010 and 2009, the balances due to the Loan Reserve Fund from loan application fees and default collections totalled $\$ 558,205$ and $\$ 645,542$, respectively.

## D. USE OF FINANCIAL INSTRUMENTS

The Authority has entered into financial instrument Swap and Cap Agreements (the "Agreements") with various counterparties in connection with its Tax Exempt Variable Rate Bonds, also known as Auction Rate Certificates ("ARCs"), issued between 2001 and 2007 to support its NJCLASS loan program.

Under the terms of the Agreements, the Authority pays a fixed rate of interest on pre-established notional amounts. In return, the Authority receives the USD-SIFMA Index rate as calculated weekly, which historically has closely tracked the variable interest rates generated in the ARC market. The purpose of the Agreements are to provide an asset/liability match for the Authority's fixed-rate NJCLASS loans being funded through the proceeds of the variable rate ARC bonds.

The purpose of the interest rate Cap agreements is to allow the Authority to cap the variable rate of interest on NJCLASS variable rate loans funded at $9 \%$, a benefit comparable with maximum rates of the federal PLUS program. The Cap agreements initiated on May 29, 2001, provides for payment to the Authority if market interest rates, as determined by the floating index, which is $65 \%$ of the 12-Month LIBOR, increase above $6.40 \%$. The Cap agreements initiated on May 27, 2003, provides for payment to the Authority if market interest rates, as determined by the floating index, which is $72 \%$ of USD LIBOR, increase above $6.15 \%$.

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

## NOTES TO FINANCIAL STATEMENTS

## D. USE OF FINANCIAL INSTRUMENTS (CONTINUED)

As governed by the amortization schedules contained in each of these Agreements, the notional amount of each Swap or Cap increases to a maximum, then amortizes to a minimum value before a fixed termination date, to match the anticipated changes in the outstanding balances of the related student loans.

The interest rates, notional amounts, provider (or counterparty), fair values and termination dates for each ARC bond issue and financial instrument agreement at June 30, 2010 and 2009, are detailed in the following schedules.

The Swap agreements for certain bond years contain a feature that gives HESAA the option to terminate either a single or all Swaps related to that issue on or after a predetermined date. This financial instrument is classified as a "Swaption." The fair values of these Swaptions are separately listed on the following schedules if separately reported by the swap provider; otherwise, they are included in the fair market value of the Swap and reported as an asset and liability on the Statement of Net Assets.

Values as of June 30, 2010


[^2]
## NOTES TO FINANCIAL STATEMENTS

## D. USE OF FINANCIAL INSTRUMENTS (CONTINUED)

| $\begin{gathered} \text { Transaction } \\ \text { Type } \\ \hline \end{gathered}$ | Bond lssue | Fixed Rate | Notional Amount (2) |  | Fair Value (1)(2) |  | Provider | Settlement Occur | Termination Date | Amortized to |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Swap | 2001 | 4.6830\% | \$ | 37,935,000 | \$ | 3,531,350 | UBS AG | Semi-annually | 06/01/16 | \$ | 3,995,000 |
| Swap |  | 4.0175\% |  | 33,925,000 |  | 2,311,701 | UBS AG | Semi-annually | 06/01/16 |  | 3,565,000 |
| Cap |  | 6.4000\% |  | 4,650,000 |  | $(5,900)$ | UBS AG | 05/19/01 | 06/01/19 |  | 1,300,000 |
|  |  | Total |  | 76,510,000 |  | 5,837,150 |  |  |  |  |  |
| Swap | 2002 | 4.2005\% |  | 48,100,000 |  | 3,745,800 | J.P. Morgan | Semi-annually | 06/01/17 |  | 5,100,000 |
| Swap |  | 3.2970\% |  | 29,575,000 |  | 1,166,261 | J.P. Morgan | Semi-annually | 06/01/17 |  | 2,760,000 |
|  |  | Total |  | 77,675,000 |  | 4,912,061 |  |  |  |  |  |
| Swap | 2003 | 3.1710\% |  | 54,750,000 |  | 1,661,719 | UBS AG | Semi-annually | 12/01/18 |  | 3,000,000 |
| Swap |  | 3.1710\% |  | 54,750,000 |  | 1,665,080 | Citigroup | Semi-annually | 12/01/18 |  | 3,000,000 |
| Cap |  | 0.3930\% |  | 11,850,000 |  | 254,866 | UBS AG | Annually | 06/01/28 |  | - |
|  |  | Total |  | 121,350,000 |  | 3,581,665 |  |  |  |  |  |
| Swap | 2004 | 4.1480\% |  | 66,375,000 |  | 5,055,094 | UBS AG | Semi-annually | 12/01/19 |  | 3,250,000 |
| Swap |  | 4.1480\% |  | 66,375,000 |  | 5,063,118 | Citigroup | Semi-annually | 12/01/19 |  | 3,250,000 |
| Swaption |  |  |  | - |  | $(723,832)$ | UBS AG |  | 06/01/19 |  |  |
| Swaption |  |  |  | - |  | $(867,074)$ | Citigroup |  | 12/01/09 |  |  |
|  |  | Total |  | 132,750,000 |  | 8,527,306 |  |  |  |  |  |
| Swap | 2005 | 4.0100\% |  | 67,500,000 |  | 4,747,227 | UBS AG | Semi-annually | 06/01/21 |  | 3,000,000 |
| Swap |  | 4.0100\% |  | 67,500,000 |  | 4,755,574 | Citigroup | Semi-annually | 06/01/21 |  | 3,000,000 |
| Swaption |  |  |  | . |  | $(747,906)$ | UBS AG |  | 06/01/21 |  |  |
| Swaption |  |  |  | - |  | $(773,358)$ | Citigroup |  | 06/01/21 |  |  |
|  |  | Total |  | 135,000,000 |  | 7,981,537 |  |  |  |  |  |
| Swap | 2006 | 4.4750\% |  | 72,500,000 |  | 8,254,991 | UBS AG | Semi-annuaily | 06/01/31 |  | 1,000,000 |
| Swap |  | 4.4750\% |  | 72,500,000 |  | 8,243,051 | Citigroup | Semi-annually | 06/01/31 |  | 1,000,000 |
| Swaption |  |  |  | - |  | $(1,696,618)$ | UBS AG |  | 06/01/31 |  |  |
| Swaption |  |  |  | - |  | (1,710,784) | Citigroup |  | 06/01/31 |  |  |
|  |  | Total |  | 145,000,000 |  | 13,090,640 |  |  |  |  |  |
| Swap | 2007 | 4.0970\% |  | 46,665,000 |  | 3,701,139 | Citigroup | Semi-annually | 06/01/36 |  | 135,000 |
| Swap |  | 4.0970\% |  | 46,665,000 |  | 2,264,256 | Goldman Sachs | Semi-annually | 06/01/36 |  | 135,000 |
| Swap |  | 4.0970\% |  | 46,665,000 |  | 2,455,131 | MSCS | Semi-annually | 06/01/36 |  | 135,000 |
| Swap |  | 4.0970\% |  | 210,005,000 |  | 16,661,948 | UBS AG | Semi-annually | 06/01/36 |  | 595,000 |
| Swaption |  |  |  | - |  | $(1,318,678)$ | Citigroup |  | 06/01/36 |  |  |
| Swaption |  |  |  | $\square$ |  | $(5,935,533)$ | UBS AG |  | 06/01/36 |  |  |
|  |  | Total |  | 350,000,000 |  | 17,828,263 |  |  |  |  |  |
|  |  | Grand Total | \$ | 1,038,285,000 | \$ | 61,758,622 |  |  |  |  |  |

(1) All fair values that result in a positive value to the swap provider are shown as positive amounts. All fair values that result in a positive value to HESAA are shown as negative amounts.
(2) The Swaps for the 2007 Bond lssue are partially allocated to the $2001,2003,2004$, and 2005 Bond Issues.

## NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS

## NOTES TO FINANCIAL STATEMENTS

## E. BONDS PAYABLE

The Authority has issued bonds to support its loan programs. All bonds described herein are limited obligations of the Authority, payable solely from the assets of the NJCLASS/FFELP Trust Estate ("Trust Estate"), as described in the official statement of each bond issue. In addition to the assets or funds of the Trust Estate, all bonds issued from 1998 through 2008 are covered by municipal bond insurance policies guaranteeing payment of principal and interest in the event of default by the Authority. None of the Authority's assets or funds (other than the Trust Estate) is pledged as security for the bonds.

## Bonds Outstanding

The following schedules present summarized information relating to the interest rates and future maturities of the bonds outstanding as of June 30, 2010 and 2009:

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY 

NJCLASS/FFELP LOAN PROGRAMS

## NOTES TO FINANCIAL STATEMENTS

## E. BONDS PAYABLE (CONTINUED)

Bonds Outstanding (Continued)


## NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY N.JCLASS/FFELP LOAN PROGRAMS <br> NOTES TO FINANCIAL STATEMENTS

## E. BONDS PAYABLE (CONTINUED)

Bonds Outstanding (Continued)

| Bond Title Issue Year/Series | Bond Outstanding Jume 30, 2009 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interest Rate Range as of June 30, 2009 | Maturity Dates |  | Bonds tstanding housands) $30,2008$ | Additions |  | Reductions |  | Bonds <br> Outstanding <br> (in thousands) <br> Jume 30, 2009 |  | Amoumts <br> Due within One Year |  |
| $\begin{aligned} & \text { 1993, Series A } \\ & \text { Student Loan Revenue Bonds } \end{aligned}$ | See (1) | 7/1/2010 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 1995, Series A <br> Student Loan Revenue Bonds | See (1) | 7/1/07-7/1/12 |  | - |  | - |  | - |  | - |  | - |
| 1996, Senies A <br> Student Loan Revenue Bonds | See (1) | 7/1/07-7/1/15 |  | 3,170 |  | - |  | $(3,170)$ |  | - |  | - |
| 1997, Series A <br> Student Loan Revenue Bonds | See (1) | 12/1/07-6/1/16 |  | 5,145 |  | - |  | $(5,145)$ |  | - |  | - |
| 1998, Series A Serial Student Loan Revenue Bonds | 0.77\%-0.95\% | 6/1/08-6/1/17 |  | 23,890 |  | - |  | $(2,000)$ |  | 21,890 |  | 2,135 |
| 1999, Series A <br> Student Loan Revenue Bonds | 0.82\%-0.86\% | 6/1/08-6/1/18 |  | 18,305 |  | - |  | $(1,325)$ |  | 16,980 |  | 1,420 |
| 2000, Series A <br> Student Loan Revenue Bonds | 0.77\%-0.88\% | 6/1/08-6/1/19 |  | 26,625 |  | - |  | $(2,285)$ |  | 24,340 |  | 2,285 |
| 2001, Series A through D <br> Student Loan Revenue Bonds (2) | 0.77\%-0.86\% (ARCs) | 6/1/2036 |  | 190,000 |  | - |  | $(60,850)$ |  | 129,150 |  | - |
| 2002, Series A through D <br> Student Loan Revernie Bonds (2) | 0.77\%-0.91\% (ARCs) | 6/1/2037 |  | 166,000 |  | - |  | $(60,500)$ |  | 105,500 |  | - |
| 2003, Series A through E <br> Student Loan Revenue Bonds (2) (3) | 0.82\%-0.91\% (ARCs) | 5/28/2038 |  | 187,000 |  | - |  | $(29,400)$ |  | 157,600 |  | - |
| 2004, Series A through D Student Loan Revenue Bonds (2) | 0.51\%-0.60\% (ARCs) | 4/1/2039 |  | 200,000 |  | - |  | - |  | 200,000 |  | - |
| 2005, Series A through D <br> Student Loan Revenue Bonds (2) | 2.94\%-14.00\% (ARCs) | 5/1/2040 |  | 225,000 |  | - |  | $(5,450)$ |  | 219,550 |  | - |
| 2006, Series A through D <br> Student Loan Revernie Bonds (2) | 2.888\%-14.00\% (ARCs) | 12/1/2040 |  | 225,000 |  | - |  | $(5,950)$ |  | 219,050 |  | - |
| 2007, Series A through D <br> Student Loan Revenue Bonds (2) | 2.695\%-2.853\% (ARCs) | 12/1/2041 |  | 275,000 |  | - |  | (7,050) |  | 267,950 |  | - |
| 2008, Series A <br> Student Loan Revenue Bonds | $5.875 \%-6.125 \%$ | 6/1/2021, 6/1/2030 |  | - |  | 350,000 |  | - |  | 350,000 |  | - |
| 2009, Series A | 3.625\%-5.625\% | 6/1/2013-6/1/2030 |  | - |  | 450,000 |  | - |  | 450,000 |  | - |
|  |  |  | \$ | 1,545,135 | \$ | 800,000 | \$ | (183,125) | \$ | 2,162,010 | \$ | 5,840 |

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

## NOTES TO FINANCIAL STATEMENTS

## E. BONDS PAYABLE (CONTINUED)

## Bonds Outstanding (Continued)

(1) Bond Issue is Fully Retired
(2) All 2001, 2002, 2003, 2004, 2005, 2006 and 2007 Series A through D Student Loan Revenue Bonds are Auction Rate Certificates ("ARCs"). These Bonds carry floating interest rates. After a uniform initial rate and varying durations by series were set at the issue date, rates are reset every 35 days at a separate auction for each series. The interest rate ranges stated in the table are as of June 30, 2010. Because of the ongoing ARC market failures that began in February 2008, the 2007 bonds are being remarketed every seven days in accordance with the provisions of Auction Rate Procedures contained in the Tenth Supplemental Indenture that governs these bonds.
(3) All 2003 Series E Student Loan Revenue Bonds were Auction Rate Certificates. After the initial rate was set, rates were reset annually. The 2003 Series E Bonds were fully retired through Special Redemption on June 2, 2008.
(4) The 2010-FFELP Bonds are Tax Exempt LIBOR Floating Rate Bonds, consisting of Class A-1 \& Class A-2 Bonds. The interest rate on the Class A-1 Bonds is $100 \%$ of 3 Month LIBOR plus $.30 \%$, and the rate on the Class A-2 Bonds is $100 \%$ of 3 Month LIBOR plus $.95 \%$. Interest is paid quarterly.

## Redemption Provisions

The supplemental indentures for each bond issue define the terms under which bond redemptions are to occur. Specific information and requirements governing each type of redemption are defined in the sections on redemption provisions below. These sections are followed by a cumulative schedule of bonds issued, bonds accreted, redemptions by type and bond issue since the inception of the NJCLASS Program in 1991, as well as bonds outstanding at June 30, 2010.

## Extraordinary Redemptions

Provisions governing the extraordinary redemption of bonds prior to maturity are included in the redemption provisions sections of the indentures for all bonds issued during the years 1991 through 2000 , and 2008 and 2009. Where applicable, these early redemptions are permitted under the Extraordinary Redemption from Unexpended Proceeds, the Special Redemption, Extraordinary Redemption from Excess Revenues, Special Optional Redemption from Excess revenues and Special Mandatory Redemption from Excess Revenues sections of the indentures or supplemental indentures. All bonds retired under the Extraordinary Redemption provisions are redeemable at par.

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

## NOTES TO FINANCIAL STATEMENTS

## E. BONDS PAYABLE (CONTINUED)

## Optional Redemption

Each indenture also contains provisions for the optional redemptions of NJCLASS fixed rate bonds. For the 1998 through 2000 Bond Issues, the Authority is precluded from doing optional redemptions for the first ten years of each issue. From the eleventh to thirteenth years, the prices for optional redemptions by the Authority range from $102 \%$ to $100 \%$ (par) of the face amount, with the premium amounts decreasing to par in annual decrements over this two-year period.

All 2001, 2002, 2003, 2004, 2005, 2006 and 2007 Bonds are eligible for redemption prior to maturity at any time upon ten days' notice at par plus accrued interest, as long as they remain outstanding as ARCs or are converted to variable rate bonds. If they are converted to a fixed rate, they can be redeemed at any time following the tenth anniversary date of conversion to a fixed rate upon not less than 30 days' notice. If redeemed in the eleventh and twelfth years at the fixed rate, redemption prices include premium amounts of $102 \%$ and $101 \%$, respectively, decreasing to par after twelve years.

The 2008 and 2009 Series A Bonds maturing prior to June 1, 2019 and June 1 2020, respectively, shall not be subject to optional redemption prior to maturity. The 2008 and 2009 Series A Bonds maturing after the aforementioned dates are subject to redemption, at the option of the Authority, on any date on or after June 1, 2018 and June 1, 2019, respectively, at $100 \%$ of the principal amount plus accrued interest.

The $2010-1 \mathrm{~A}$ Bonds maturing prior to December 1, 2020, are not subject to optional redemption prior to maturity. The Series 2010-1A Bonds maturing on or after December 1, 2020, are subject to redemption prior to their respective maturities, at the option of the Authority after December 1, 2019 at par, plus accrued interest.

The 2010-2 Bonds maturing prior to December 1, 2021, are not subject to optional redemption prior to maturity. The Series 2010-1A Bonds maturing on or after December 1, 2021, are subject to redemption prior to their respective maturities, at the option of the Authority after December 1, 2020, at par, plus accrued interest.

## Scheduled Maturities

Since the inception of the NJCLASS/FFELP Programs in 1991, the supplemental indentures applicable to each bond issue have included schedules containing the maturity dates of the various CUSIPs within each bond issue.

As governed by the indenture for each issue and series for the years 1996 through 2000, mandatory sinking fund redemptions prior to maturity, in part, by lot are required. The amounts of sinking fund redemptions for the fiscal years 2009 through 2013 and thereafter are included in the maturity schedule shown on pages 26 and 27.

## Cumulative Redemptions

The following schedule presents summarized information by bond issue relating to all types of bond redemptions from the inception of the NJCLASS/FFELP Program in 1991 to the financial statement date.

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY <br> NJCLASS/FFELP LOAN PROGRAMS 

## NOTES TO FINANCIAL STATEMENTS

## E. BONDS PAYABLE (CONTINUED)

| Bond lssue | Original <br> Principal |  | Semi-Annual Accretion |  | Cumulative Schedule of Bond Redemptions at June 30, 2010 |  |  |  |  |  |  |  |  |  |  |  | Refunded |  | Current <br> Principal <br> Outstanding <br> at June 30,2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Scheduled Maturity | Excess <br> Revenue <br> Redemption |  | Unexpended <br> Proceeds <br> Redemption |  | Optional <br> Redemption |  | Special <br> Redemption |  | $\begin{gathered} \text { Bond } \\ \text { Tender (1) } \\ \hline \end{gathered}$ |  |  |  |  |
| 1991 | \$ | 24,996,064 |  |  | \$ | 3,562,871 | \$ | $(5,910,000)$ | \$ | $(20,468,935)$ | \$ | $(2,180,000)$ | \$ | - | \$ | - | \$ | - | \$ | - | \$ |
| 1992 |  | 35,000,000 |  | - |  | $(12,730,000)$ |  | $(22,270,000)$ |  |  |  | - |  |  |  |  |  |  |  |
| 1993 |  | 20,000,000 |  | - |  | $(6,105,000)$ |  | $(13,475,000)$ |  | $(420,000)$ |  | - |  | - |  | - |  | - |  |
| 1995 |  | 15,000,000 |  | - |  | $(4,025,000)$ |  | $(10,975,000)$ |  | . |  | ${ }^{-}$ |  | - |  |  |  | - |  |
| 1996 |  | 18,000,000 |  | - |  | $(4,450,000)$ |  | $(11,015,000)$ |  | - |  | $(2,535,000)$ |  | - |  | - |  | - |  |
| 1997A |  | 25,000,000 |  | - |  | $(4,500,000)$ |  | $(17,350,000)$ |  | - |  | $(3,150,000)$ |  | - |  | - |  | - |  |
| 1997B |  | 12,000,000 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | (12,000,000) | - |
| 1998 |  | 80,000,000 |  | - |  | $(7,200,000)$ |  | $(53,045,000)$ |  | - |  | - |  | - |  | - |  | - | 19,755,000 |
| 1999A |  | 50,000,000 |  | - |  | $(3,510,000)$ |  | $(25,830,000)$ |  | - |  | - |  | $(5,100,000)$ |  | - |  | (12,000,000) | 15,560,000 |
| 1999B |  | 12,000,000 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | $(12,000,000)$ |  |
| 2000 |  | 70,000,000 |  | - |  | $(10,650,000)$ |  | (29,530,000) |  | - |  | - |  | $(7,765,000)$ |  | - ${ }^{-}$ |  | - | 22,055,000 |
| 2001 |  | 190,000,000 |  | - |  | - |  | - |  | - |  | - |  | $(60,850,000)$ |  | ( $126,150,000$ ) |  | - | 3,000,000 |
| 2002 |  | 166,000,000 |  | - |  | - |  | - |  | - |  | - |  | $(60,500,000)$ |  | (101,300,000) |  | - | 4,200,000 |
| 2003 |  | 212,000,000 |  | - |  | - |  | - |  | - |  | - |  | $(54,400,000)$ |  | $(71,300,000)$ |  | - | 86,300,000 |
| 2004 |  | 200,000,000 |  | - |  | - |  | - |  | - |  | - |  | - |  | $(125,950,000)$ |  | - | 74,050,000 |
| 2005 |  | 225,000,000 |  | - |  | - |  | - |  | - |  | - |  | $(5,500,000)$ |  | $(178,150,000)$ |  | - | 41,350,000 |
| 2006 |  | 225,000,000 |  | - |  | - |  | - |  | - |  | - |  | $(29,300,000)$ |  | $(188,550,000)$ |  |  | 7,150,000 |
| 2007 |  | 275,000,000 |  | - |  | - |  | - |  | - |  | - |  | $(16,225,000)$ |  | $(253,050,000)$ |  | - | 5,725,000 |
| 2008 |  | 350,000,000 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - | 350,000,000 |
| 2009 |  | 450,000,000 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  |  | 450,000,000 |
| 2010-1 |  | 713,000,000 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  |  | 713,000,000 |
| 2010-FFELP |  | 145,000,000 |  | - |  | - |  | - |  | - |  |  |  | $\checkmark$ |  | - |  |  | $145,000,000$ $280,000,00$ |
| 2010-2 |  | 280,000,000 |  | - |  | - - |  | - - |  | $\frac{-}{1200000}$ |  | ) |  | 239640000) |  |  |  |  | \$ 2,217,145,000 |
| Totals | \$ | 3,792,996,064 | \$ | 3,562,871 | S | $(59,080,000)$ | \$ | (203,958,935) | \$ | $(2,600,000)$ | \$ | $(5,685,000)$ |  | (239,640,000) |  | $\underline{ }$ |  | (24,000,000) | \$ 2,217,45,000 |

(1) Bond Tenders are purchases in Lieu of Redemption resulting in bond retirements.

## NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS

## NOTES TO FINANCIAL STATEMENTS

## E. BONDS PAYABLE (CONTINUED)


(1) Bond Tenders are purchases in Lieu of Redermption resulting in bond retirements.

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

## NOTES TO FINANCIAL STATEMENTS

## E. BONDS PAYABLE (CONTINUED)

Conversion of 2001, 2002, 2003, 2004, 2005, 2006 and 2007 Bonds - Auction Rate Certificates - to Fixed Interest Rate or Variable Interest Rate

As required by the Fourth (for 2001), Fifth (for 2002), Sixth (for 2003), Seventh (for 2004), Eighth (for 2005), Ninth (for 2006) or Tenth (for 2007) Supplemental Indentures, the ARCs may be converted to fixed rate or variable rate bonds prior to their final maturities. More than one fixed rate may be established to apply to the 2001, 2002, 2003, 2004, 2005, 2006 and/or 2007 Bonds, taking into account the scheduled maturity dates. The fixed rate selected must cause the converted bonds to sell at par. For conversions to a variable rate, the interest rate period must be one year or less.

Any 2001, 2002, 2003, 2004, 2005, 2006 and/or 2007 Bonds to be converted to fixed rate or variable rate bonds shall be subject to mandatory tender for purchase on the fixed or variable rate conversion date, at par plus accrued interest.

The Fourth, Fifth, Sixth, Seventh, Eighth, Ninth and/or Tenth Supplemental Indentures may be amended by supplemental indentures to modify the provisions for optional redemption of the 2001, 2002, 2003, 2004, 2005, 2006 and/or 2007 Bonds.

Future Maturities and Sinking Fund Requirements
Future maturities of bonds payable, including interest, are as follows:

| Year Ending June 30, | Principal | Interest | Total |
| :---: | :---: | :---: | :---: |
| 2011 | \$ 22,597,500 | \$ 104,671,834 | \$ 127,269,334 |
| 2012 | 26,380,000 | 104,168,685 | 130,548,685 |
| 2013 | 58,061,250 | 103,039,238 | 161,100,488 |
| 2014 | 76,401,250 | 100,616,656 | 177,017,906 |
| 2015 | 100,016,250 | 97,263,949 | 197,280,199 |
| 2016-2020 | 506,337,500 | 416,950,747 | 923,288,247 |
| 2021-2025 | 445,728,750 | 296,840,913 | 742,569,663 |
| 2026-2030 | 628,792,500 | 205,730,662 | 834,523,162 |
| 2031-2035 | 20,835,000 | 48,476,667 | 69,311,667 |
| 2036-2040 | 319,445,000 | 32,028,424 | 351,473,424 |
| 2041-2045 | 12,550,000 | 466,994 | 13,016,994 |
| Total | \$2,217,145,000 | \$1,510,254,769 | 3,727,399,769 |
| Less amount representing interest |  |  | 1,510,254,769 |
| Net minimum principal payments |  |  | \$2,217,145,000 |

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

## NOTES TO FINANCIAL STATEMENTS

## E. BONDS PAYABLE (CONTINUED)

## Future Maturities and Sinking Fund Requirements (Continued)

HESAA bonds issued between 2001 and 2007 are ARCs, subject to periodic interest rate reset. Interest expense in future years as reflected on this schedule is estimated, based on rates in effect at June 30, 2010.

## Bond Premium and Discount

Bond premium and discount amounts have been recorded in connection with the issuance of the Authority's 2009 Series A Bonds, 2010-1 Bonds and 2010-2 Bonds. Bond premiums are reported as deferred revenues (liabilities), and bond discounts are reported as deferred expense (assets). Bond premiums and discounts are amortized over the term of the related debt. The unamortized amount of premium and discount is shown as a net amount in the Liabilities section on the Statement of Net Assets, and amortization revenue and expense is credited or charged to bond interest expense in the Statement of Revenues, Expenses and Changes in Net Assets. Related amounts as of June 30, 2010 are as follows:

| Bond premium | \$ | 30,264,622 |
| :---: | :---: | :---: |
| Accumulated amortization |  | $(2,212,572)$ |
| Total unamortized bond premium | \$ | 28,052,050 |
| Amortization revenue | \$ | 2,197,507 |
| Bond discount | \$ | 4,208,781 |
| Accumulated amortization |  | $(130,523)$ |
| Total unamortized bond discount | \$ | 4,078,258 |
| Amortization expense | \$ | 129,194 |
| Net | \$ | 23,973,792 |

## Risk of Bond Interest Rate Fluctuations

All Authority 2001 through 2007 Bonds are ARCs, and thus are subject to periodic rate reset, resulting in a risk that the cost of debt service on these bonds, which is the largest expenditure of the program, will exceed revenues earned from principal and interest payments on the fixed rate student loans, its largest revenue source. Disruptions in the bond market since the latter half of the 2008 fiscal year have resulted in failed auctions of these bonds. When an auction fails, all bond holders prior to the auction are required to hold them for the next auction period, at the "All Hold" rate, which is the lesser of the maximum rate permitted under the supplemental indenture, or an index rate that is based on either the After Tax Equivalent Rate or the Kenny index, multiplied by an "Applicable Percentage," as defined in the supplemental indenture of each bond issue.

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

## NOTES TO FINANCIAL STATEMENTS

## E. BONDS PAYABLE (CONTINUED)

## Risk of Bond Interest Rate Fluctuations (Continued)

As a result, the variable interest rates experienced during the 2008 fiscal year exceeded historical norms, and, consequently, the debt service payments on these bonds exceeded revenues from all sources and caused a decline in the Net Assets of the program for that year. During the 2009 fiscal year, these rates became extremely low, a condition that has continued throughout the 2010 fiscal year.

As long as the 2001 through 2007 Bonds remain outstanding as Auction Rate Certificates, there is a risk that auctions resulting in interest rates in excess of program revenues will continue to occur. These include those as a result of Failed Auctions, resulting in the imposition of the All Hold rate, as well as fluctuations in the ARC rates resulting from possible future successful auctions.

In the event that losses caused by excessive bond interest expense result in insufficient cash within the NJCLASS/FFELP Trust to meet its debt service obligations, the Authority's legislation provides for draws on the Debt Service Reserve funds established under the supplemental indentures of each bond issue. The following paragraph describes the degree to which security for the bonds issued under the 1998 indenture is provided through this and other funding sources.

The HESAA NJCLASS/FFELP ARC Bonds, which are all those issued between 2001 and 2007, are secured on a parity basis with all of the other Series of Bonds previously issued under the 1998 Indenture and are payable from, subject to the terms of the Indenture: (i) Student Loans; (ii) all Revenues and Recoveries of Principal (including, without limitation, payments of principal of and interest on Student Loans); (iii) the Debt Service Reserve Fund; and (iv) the monies and securities in the various other funds established under the Indenture (except the Rebate Fund, the Excess Yield Fund and the Loan Reserve Fund). The amount deposited in the Debt Service Reserve Fund is less than the maximum amount of principal and interest on the bonds in certain future Bond Years. Pursuant to a provision in the Authority's enabling Act, the Legislature of the State may pay monies into the Debt Service Reserve Fund, subject to and dependent upon annual appropriations by the Legislature, to restore such account to the Debt Service Reserve Fund Requirement. However, because the Debt Service Reserve Fund Requirement is less than the maximum annual debt service on the bonds, even in the event that the Legislature makes all appropriations contemplated by the Act, such appropriations may be insufficient to pay debt service on the bonds as the same becomes due and payable. Such provision does not constitute a legally enforceable obligation on the part of the State or create a debt or liability on behalf of the State enforceable against the State.

As of June 30, 2010, amounts available in the debt service reserve funds for each bond issue within the 1998 NJCLASS/FFELP Indenture of Trust, which contains all HESAA ARC bonds, totalled $\$ 9,137,800$, included in cash and cash equivalents and investments.

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

## NOTES TO FINANCIAL STATEMENTS

## E. BONDS PAYABLE (CONTINUED)

## Gains on Bond Retirements

During 2010 and 2009, due to market conditions in which investments in ARC bonds could not be resold at par through the auction process, two broker/dealer firms, which were holders of these bonds made offers to HESAA to sell back portions of their holdings at below par.

As a result, the Authority repurchased and retired $\$ 1,077,025,000$ of its ARC bonds through Special Redemptions and public tenders, as permitted under the indentures, at prices ranging from $84.25 \%$ to $85.50 \%$ of par, resulting in total gains on retirement of $\$ 160,822,875$ during the year ended June 30, 2010. During the year ended June 30, 2009, the Authority repurchased and retired $\$ 169,200,000$ of its ARC bonds through Special Redemptions, as permitted under the indentures, at prices ranging from $82.00 \%$ to $85.00 \%$ of par, resulting in total gains on retirement of $\$ 27,221,500$.

## NJCLASS Program Funding-Capital Contributions

During the 2009 fiscal year, a total of approximately $\$ 800,000,000$ in NJCLASS/FFELP Bonds were issued, due to the delay in issuance of the 2008 Bonds until August 7, 2008, combined with the issuance of the Authority's 2009 Series A Bonds on June 23, 2009. In addition to the par amounts, these issues received capital contributions totalling $\$ 27,372,172$, including cash contributions from HESAA sources outside the NJCLASS/FFELP Trusts (namely the NJCLASS Life of Loan Servicing Reserve Fund) of $\$ 15,097,854$, and transfers in of residual assets of fully retired HESAA Bond issues, consisting of NJCLASS loans and accrued interest valued at $\$ 4,204,059$, as well as cash and investments of $\$ 8,070,259$. As noted above, the Program also received a net original issue premium of $\$ 3,974,537$ on the 2009 Series A Bonds. The balances in the Authority's Life of Loan Servicing Reserve Fund will be replenished over time through origination, administrative and servicing fees, collected from the NJCLASS program.

No capital contributions from sources outside the NJCLASS/FFELP Trusts were made in connection with the issuance of HESAA bonds during the 2010 fiscal year.

## F. ARBITRAGE REBATES

Pursuant to current federal income tax law and in accordance with the bond indentures, certain income earned on non-purpose investments (investments other than student loans) attributable to the Authority's outstanding tax-exempt bonds is subject to payment to the U.S. Treasury as arbitrage rebates.

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS 

## NOTES TO FINANCIAL STATEMENTS

## F. ARBITRAGE REBATES (CONTINUED)

The arbitrage rebates are determined and calculated annually based upon the percentage of yield realized on the non-purpose investments compared to the percentage of yield on the tax-exempt bonds and is cumulative over the lives and terms of the applicable bond series. Accordingly, the determined amount for any one-year could be reduced in subsequent years based on changes in yield differentials. Arbitrage profits subject to rebate at June 30, 2010 were not yet determined, as no arbitrage calculations resulting in liability were completed during the 2010 fiscal year. At June 30, 2009, arbitrage profits subject to rebate and included in arbitrage payable on the NJCLASS/FFELP program financial statements amounted to $\$ 214,837$.

## G. CONCENTRATION OF CREDIT RISK

## Financial Instruments

As disclosed in NOTE A, SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, the Authority's loan programs use financial instruments. These Agreements are structured to enable variable rate bond proceeds to meet specific needs of the student loan market by reducing the risk associated with changes in interest rates.

As of June 30, 2010 and 2009, the liability associated with financial instruments specified in Note A was $\$ 708,031$ and $\$ 3,147,031$, respectively. This amount is included in accrued interest payable.

In order to enhance the security of these financial instruments, the Authority has included provisions in the contracts that govern these agreements requiring the counterparty to post collateral in the form of negotiable debt obligations of the U.S. Treasury if its long-term senior unsecured debt rating from S\&P is withdrawn, suspended or falls to or below "A+"; if its rating from Moody's is withdrawn, suspended or falls to or below "Al"; or if its rating from Fitch is withdrawn, suspended or falls to or below "A+".

As an additional safeguard, the Authority has the option to terminate the agreements regarding these financial instruments at any time, subject to the settlement of market value amounts due to the issuer or HESAA at the time of termination. As of June 30, 2010 the Authority terminated several agreements resulting in a swap termination fee expense of $\$ 58,706,000$.

## Student Loans Receivable

The Authority provides student loans to New Jersey residents and out-of-state residents attending college in New Jersey, who use the proceeds for the purpose of pursuing higher education. The Authority assesses eligibility of loan applicants using criteria equal to the established guidelines for comparable loans in the banking industry. Management performs ongoing evaluations of its loan recipients and maintains an insurance fund, separate from the bond issues, which is capitalized by a fee charged at disbursement and partially replenished by

# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS <br> NOTES TO FINANCIAL STATEMENTS 

## G. CONCENTRATION OF CREDIT RISK (CONTINUED)

## Student Loans Receivable (Continued)

collections on defaulted loans, to reimburse the bond issues when defaults occur. This policy is in conformity with the reserve amount requirements of the trust indentures between the Authority and Wells Fargo Bank. As a means of ensuring that cash flows generated from NJCLASS Student Loans will be sufficient to cover and protect the interests of the bondholders, management considers the insurance fund cash flows adequate in light of actual loan default experience.

## H. RESTATEMENT

Certain prior year information on the statements of net assets was restated to conform with current year presentation.
I. SUBSEQUENT EVENTS

## Subsequent Events

On July $23,2010, \$ 62,025,000$ of outstanding notional amount of interest rate swap transactions executed in connection with the 2001 Bonds was terminated in exchange for a fee of $\$ 6,490,000$ paid to the counterparty, UBS.

On July 26, 2010, the remaining $\$ 3,000,000$ of bonds outstanding from the Authority's 2001 Student Loan Revenue Bonds were retired through Optional Redemption at par, plus accrued interest.

# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS 

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- New Jersey Sociecy of Cerified Public Accountants
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- AICPA's Private Companies Practice SECION
- AlCPa's Center for Audit Quality
- Registereo with the PCAOB

To the Board Members of<br>New Jersey Higher Education Student Assistance Authority

We have audited the financial statements of the NJCLASS/FFELP Loan Programs (the "Programs") of the New Jersey Higher Education Student Assistance Authority as of and for the year ended June 30, 2010, and have issued our report thereon dated October 7, 2010. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

## Internal Control over Financial Reporting

In planning and performing our audit, we considered the Programs' internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Programs' internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A material weakness is a deficiency or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS (CONTINUED) 

## Internal Control over Financial Reporting (Continued)

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

## Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Programs' financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations and contracts, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

This report is intended solely for the information and use of the audit committee, the Authority's board members, management and the State of New Jersey and is not intended to be and should not be used by anyone other than those specified parties.


October 7, 2010

## SUPPLEMENTARY INFORMATION

## NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY

## NJCLASS/FFELP LOAN PROGRAMS

## COMBINING SCHEDULE OF NET ASSETS

JUNE 30, 2010

| Assels |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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| Toaul Cureer Assestes | 17.004,679 | 0.480.066 | 3,454,302 | (6,389,929) | 115.632 | 9,944.365 | 46.416,431 | 23,344,397 | 21.9765 | (2.25.151) | 39,309,892 | 184,098,335 |  | 2.878.474 | 94,388,452 | (990.746) |  | 20.435 .30 | 93,313.990 |  |  |  |
| NCLLASS Ssudem L Lons Recemable | 7,496,354 | 6,682,969 | 75,966 | 767,610 | 9,416 | 306.983 | 728,942 | 948,0 | 0.612.242 | 88,650 | 333.229,064 | 273.790.418 |  |  | 69,661,085 |  |  |  | 115,88,4,45 |  |  | 1,600,917,241 |
|  |  |  | ${ }^{170.475}$ | 10,344 |  |  | 320.032 | 83,2 | ${ }^{31.806}$ | 26.247 |  |  |  |  | 9,028.907 |  |  | 1,96,298 | 2,991,724 |  |  |  |
| (1) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  | 17,510,000 | 14,050.000 | 19,770,000 |  |  | 86,300,000 | 24,050,000 | 41,350.000 | 7.iso.000 | 5.725,000 | 350,000,000 | 450,000.000 |  |  | 713,000,000 |  |  | 131.422,500 | 280.000.000 |  |  | 2,194,547,500 |
|  |  | 14,00,000 | 19,70,000 |  |  |  |  |  |  |  | 30,00,000 | 3,334,112 |  |  | 15,10,668 |  |  |  | 5,533,013 |  |  | $\xrightarrow{23,973,97}$ |
|  | 17,510.000 | 50,000 | 70.000 |  |  | ${ }_{\text {chen }}^{6.27772 .263}$ |  |  | $\xrightarrow{1.943 .076} 9$ | - 2.949 .119 | 350.000.000 | 453.334.112 |  |  | 728,106.668 |  |  | 131.442 .500 | 285.533 .013 |  |  | 2.240,450, 535 |
| Toal Libinimies | 19,927.035 | 15.688 .072 | 22,226,127 | 9.530,271 | 10,578.855 | 93.267,697 | 76.057 .295 | 41,750,141 | 9.2004.664 | 8.833.474 | 351.879,190 | 455.420 .388 |  | . | 731.278.026 | 78.811 |  | 145.446 .525 | 28.377.942 |  |  | 2.277 .518 .864 |
| Net Assets (Deficit) <br> Restricted Net Assets (Defici) <br> Total Liabilities \& Net Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 4.755.964 | 1.652.62 | 1.974 .617 | 16.66,987 | 4.161.15, | 4.988.1.29 | (10.812.056) | 3,042,299 | 4.098,325 | (3,421,08) | 10.059.767 | 468.3.65 |  | 2.888.44 | 66,29.4.47 | (369,57) |  | $\frac{9.07,227}{15453752}$ | ${ }_{5}^{24.45358 .87}$ |  | ${ }^{(17,688)}$ | $\frac{149.930 .328}{52.42 .449 .191}$ |
|  | (1) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY

NJCLASS/FFELP LOAN PROGRAMS

## COMBINING SCHEDULE OF NET ASSETS <br> JUNE 30, 2009



## NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY

## COMBINING SCHEDULE OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS






| 15.804 | 12.000 | 16,000 | ${ }^{21848}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  |  |  | (13.815 | - |  | (116,49 | (12,174 |  |  | 42,33 |  |  |  |  |  |  |  | ¢ |
| 148.917 | 145,330 | 207,064 | $\xrightarrow{699,501}$ | $\xrightarrow{766,24}$ 935 | ,144,0,035 | 1.176,409 | 1,050,2,28 | ${ }_{\text {1,409,369 }}$ | (1,584,578 |  |  |  | - |  |  | 17,688 |  |  |
| 164,721 | 157,330 | ${ }^{223,064}$ | 712,437 | ${ }_{883,884}$ | ${ }_{1,345,599}$ | 1.394,860 | 1,205,372 | 1,606,1133 | 1,943,4899 | ${ }^{1,1,106,547}$ | 2,751,742 |  |  |  |  | ${ }^{17,688}$ |  |  |
|  | ${ }^{869.350}$ | $\frac{1.452 .275}{1.810873}$ | $\frac{3.887 .157}{.081 .176}$ | $\frac{3.468 .172}{\substack{951 / 139}}$ | $\frac{5.067 .645}{2048788}$ | 4.267347 | 3.65.234 | $\frac{3,392944}{3.092935}$ | $\frac{5.128 .519}{25859}$ | $\frac{21.174,538}{221730}$ | ${ }^{22,883.588}$ |  |  |  | $\frac{234922}{648930}$ | 年88.798 |  | 90.56.999 |
| (593919 |  |  | 12095 | 98.30 | 65529 |  | 325177 | 684481 | ${ }_{1924530}$ | 228309 | 10.66093) |  | 5.68769 |  | 318.588 | (186.544) | 17.68 | 7.092, |
| 164.004 | 168.445 | 25.371 | 12,722 | 5,080 | 9,162 |  | 22.570 | 21,994 | ${ }^{13,373}$ | 141.80 | 214,27 | 4,213 | 4,44 | ${ }^{34}$ | 282 | 1.895 |  | 1.081,330 |
|  |  |  |  |  |  | (3,43) |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | (18,291,750 | 14,688,500 | ${ }^{10,34,8,875}$ | 18,937,500 | 27,175,375 | 31,932,875 |  |  |  |  | 111293620 |  |  | \%2 |  | 160,822,875 |
|  |  |  |  | $(15,491,942)$ $(21,079)$ | $\xrightarrow{(6,910,29.39)}$ | (13, 3 (3,807) | $(48,267)$ | [27, 17, 142) | (37, 544,888) |  |  |  | 11.29,6 |  |  | S.08, |  |  |
| (53,29) | (35,455) | (44,390) | (379211) |  | (1,021,800) | (2.242,000) | (550,20) | (620.000) | (5,122,789) |  |  |  | 49 |  | (14832) | (8876) |  | (58,706,000) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 10,713 | 532) | 9112) |  | ,313,30 | ${ }_{2.4881,689}^{1.886,464}$ | ${ }_{(2,9004,3,30)}^{(2,97)}$ | $\underbrace{}_{\text {1.580,419 }}$ | ${ }_{4}^{4.839,039}$ | (2.661,332) | ${ }_{\text {14, }}^{15.0576}$ |  | 827,748 |  | ${ }_{(369,566)}^{\text {34 }}$ | ${ }^{8.758 .669}$ | ${ }_{\text {25, } 24.853,8}$ |  | ${ }^{96.887,566}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{5,149,171}{54,755,965}$ | $\frac{1.952 .157}{\$ 1,652.625}$ | $\begin{array}{r} 3,393,728 \\ \hline \$ 1,974.616 \\ \hline \end{array}$ | $\begin{array}{r} 9.285 .818 \\ \hline \$ 16,263,989 \end{array}$ |  | $\frac{24}{549}$ |  | 1.461.879 |  | (7602, | 34.690 | 12.880,23 | 8,726 |  |  |  |  | s. 17.628$)$ | $39,950,586$ $143,930,328$ |

## NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY <br> NJCLASS/FFELP LOAN PROGRAMS

## COMBINING SCHEDULE OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS

 YEAR ENDED JUNE 30, 2009




| ${ }_{33}$ | ${ }^{33} 706$ | 23,48 | 266 | 230,473 | 162,279 | 166,290 | 426,139 | $\begin{aligned} & 349.677 \\ & 960.696 \end{aligned}$ | 682,408 321.702 | $\begin{aligned} & 687,433 \\ & 68.004 \\ & \hline 8 \end{aligned}$ | $\begin{array}{r} 1,115,158 \\ 77844 \end{array}$ | ${ }^{82} 2.86$ | ,013,31 | 4,758,179 | 7.707 |  | $\begin{array}{r} 10,678,431 \\ 2,754,521 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 333 | 33.706 | 23.748 | 39.266 | 230.473 | 162,277 | 166.99 | .802.414 | 310.372 | 1.004.110 | 55,457 | 143,002 | 982.286 | 1.013,331 | 4,758.179 | 27.07 |  | 33.95 |
|  |  |  |  | 17.512 | ${ }^{13,000}$ | 18.000 | 83.948 | 68.577 | 1388.85 | 145,000 | 155,593 | 157,168 | 191783 | 315,000 |  |  | 1,304,425 |
|  |  |  |  | (1, |  |  | 282,032 | 2359.932 | 291,293 | 320,000 | 356,197 | 357,999 | 432,156 |  |  |  | 2,275.569 |
|  |  |  |  | 61,248 | 96,44 | 1,00 | 401,961 | 464,047 | 446,045 | 527,081 | ${ }^{348,303}$ | 905,013 | 546,203 |  |  |  | 3,997,353 |
|  |  |  |  |  |  |  | 719 | 89.408 | 826 | 147,826 | 534.078 | 267.298 | 168.7 | 2.642 .108 |  | , |  |
|  |  |  |  | 78,760 | 109,449 | 219,008 | 768,699 | 857,964 | 87,009 | 1,139,907 | 1,394,171 | 1.187,438 | 1,388,903 | 2,9957,108 | ${ }^{1,366}$ | 6,991 | ${ }^{11,436,7,77}$ |
|  |  | 53.750 | 22.737 | 122.615 | 930.511 | 1.574,994 | 2,705,371 | 6.116.677 | 7.886.332 | 10.549,764 | 10.203, 998 | ${ }^{10.374 .339}$ | 12,474,376 | 19,057.084 | ${ }_{5}^{512.551}$ |  |  |
| $\frac{333}{969}$ | $\frac{33.706}{65135}$ | $\frac{1777498}{(65688)}$ | $\frac{262.02}{457360}$ | $\frac{1,531.848}{\left(\frac{18880}{}(2180)\right.}$ | $\frac{1.202,233}{[235371}$ | $\frac{1.960 .291}{(4855097}$ | $\frac{10.276,45}{(0.526 .937)}$ | $\frac{8.285 .013}{(2.17 .884)}$ | $\frac{9,767.451}{(66,5126)}$ | $\frac{12,445,128}{[2.40,588)}$ | $\frac{12.740 .771}{408.988}$ | $\frac{13.04 .064}{(3040027}$ | $\frac{14,82,6,610}{1.739,92}$ |  |  | ${ }^{6.9591}$ | $\frac{113.845,37}{(15,57.470)}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 21,564 | 45,928 | 23 | 25,512 | 522.361 | 318,577 | 598,337 | 552,745 | 9,670 | 351,988 | ${ }^{565,858}$ | 5,250 | 38,042 | 267,031 | 3,177,724 | ${ }^{8.638}$ |  | 8,362, 359 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | 14,000,000. | , |  | ${ }_{\text {in }}^{15,097.854}$ |
|  | (245,000) |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 56,350 | (188,509) |
|  |  | (43.403) | (121, 883) | (59,63) | (39,75) | (50,837) | 231) | (21,74) | (30,071) | (30,041) | 90) | 7) | ${ }^{440,096)}$ |  |  |  |  |
|  |  |  |  |  |  |  |  | (12,079) | (72, 191) | 4,523) | (4,050) |  |  |  |  |  | (101.84) |
|  |  |  | (100.128) | 466.726 | 278,828 | 451.626 | 10.360.014 | $\frac{10.944349}{}$ |  |  | 1.675.310 | 1.516 .666 |  | $\frac{17,177.24}{8}$ | 1.106,493 | ${ }^{36,350}$ | 49,76.2.532 |
|  | (133,937) |  | (145,864) |  |  |  |  |  | ${ }^{4,108,580}$ | (1,959,294) |  | ${ }_{(1,1212,64}^{\substack{1953 \\(128)}}$ | (3,064,627) | ${ }^{8.234,990}$ | 600,999. | ${ }^{50,226}$. | $\underset{\substack{34,40595162 \\ 5 ; 54.42}}{ }$ |
| 2,720,165 | 7.338 .217 | 983,155 | ${ }^{1,492,102}$ | 4,905,124 | 1,908,566 | 2,427,611 | 452,777 | (2,702,002) | (1,633.140) | (5,948,432) | (621,, 588 ) | (1.953,388) | ${ }^{(3,8824,044)}$ |  |  |  | 5,454,424. |
| (1.742.698) | 204,280) | 6.216) | (1,346,238) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


[^0]:    *Restated

[^1]:    *Restated

[^2]:    (1) All fair values that result in a positive value to the swap provider are shown as positive amounts. All fair values that result in a positive value to HESAA are shown as negative amounts.
    (2) The Swaps for the 2007 Bond Issue are partially allocated to the 2001, 2003, 2004, and 2005 Bond Issues.

