# NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY

# NJCLASS/FFELP LOAN PROGRAMS FINANCIAL STATEMENTS

June 30, 2009 and 2008

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# INDEPENDENT AUDITORS' REPORT

To the Board Members of New Jersey Higher Education Student Assistance Authority

We have audited the accompanying financial statements of the business-type activities of the New Jersey College Loans to Assist State Students ("NJCLASS") and Federal Family Education Loan Programs ("FFELP") (the "Programs") of the New Jersey Higher Education Student Assistance Authority (the "Authority") as of and for the years ended June 30, 2009 and 2008. These financial statements are the responsibility of the Programs' management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Program's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

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In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Programs at June 30, 2009 and 2008, and the respective changes in financial position and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

# INDEPENDENT AUDITORS' REPORT (CONTINUED)

The financial statements present only the business – type activities of the NJCLASS and FFELP Loan Programs of the Authority and do not purport to, and do not present fairly the financial position of the Authority as of June 30, 2009 and 2008, and its changes in financial position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated October 20, 2009 on our consideration of the Programs' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations and contracts and other matters. The purpose of that report is to describe the scope of our testing on internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary schedules on pages 39-42 are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

The management's discussion and analysis on pages 3-10 is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management, regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

October 20, 2009

Marcadon, PC Certified Public Accountable

## MANAGEMENT'S DISCUSSION AND ANALYSIS

As financial management of the New Jersey Higher Education Student Assistance Authority's (the "Authority") New Jersey College Loans to Assist State Students ("NJCLASS") Loan Program and the Federal Family Education Loan Program ("FFELP") (collectively, the "Programs"), we offer readers of these financial statements this narrative overview and analysis of the financial activities of the Programs for the fiscal year ended June 30, 2009. This discussion and analysis is designed to assist the reader in focusing on the significant financial issues and activities and to identify any significant changes in financial position. We encourage readers to consider the information presented herein in conjunction with the financial statements taken as a whole. A comparative analysis of key elements of financial statements is provided in this overview.

# **Overview of the Financial Statements**

This discussion and analysis is intended to serve as an introduction to the Programs' financial statements, which are comprised of the basic financial statements and the notes to financial statements. Since the Programs are comprised of a single enterprise fund, no fund-level financial statements are shown. This report also contains other supplementary information concerning the financial position and results of operations broken down by bond issues included in the Programs.

**Basic financial statements.** The basic financial statements are designed to provide readers with a broad overview of the Programs' finances, in a manner similar to a private-sector business.

The statements of net assets present information on all of the Programs' assets and liabilities, with the difference between the two reported as net assets. Over time, increases or decreases in net assets may serve as a useful indicator of whether the financial position of the Programs is improving or deteriorating. Net assets increase when revenues exceed expenses. Increases to assets without corresponding increases to liabilities result in increased net assets, which indicate an improved financial position.

The statements of revenues, expenses and changes in net assets present information showing how net assets changed during the fiscal year. All changes in net assets are reported as soon as the underlying event occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will not result in cash flows until future fiscal periods.

**Notes to financial statements.** The notes provide additional information that is essential to a full understanding of the data provided in the basic financial statements.

# MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

Other information. In addition to the basic financial statements and accompanying notes, this report also presents certain *supplementary information* concerning the financial position and results of operations of each bond issue included in the Programs, as well as the auditors' report on internal control over financial reporting and on compliance and other matters.

# Financial Highlights and Analysis

The Programs' net assets, referring to the difference between assets and liabilities, increased by \$34,405,162 from the prior fiscal year. The term "Net Assets" is used in accordance with rules promulgated under Governmental Accounting Standards Board ("GASB") Statement No. 34, as amended.

As of June 30, 2009, assets of the Programs exceeded liabilities by \$39,950,586.

# **Changes in Student Loans Receivable Balances**

The largest portion of the Programs' assets consisted of loans receivable from participating borrowers. Total student loans receivable under both the NJCLASS and FFELP loan programs amounted to \$1,519,264,178 and \$1,193,314,633 at June 30, 2009 and 2008 respectively, an increase of \$325,949,546, due to loan originations during the year, reduced by loan principal repayments.

# Changes in Cash & Investments Balances

The second major asset component was cash and investments, which together totaled \$656,436,937 at June 30, 2009, versus \$341,650,724 at the prior year end. The cash and investment balances represent the amounts dedicated to student loan origination and acquisition, funding of reserves required by bond covenants, payment of future Program expenses, and future retirements of bonds.

The increase in Cash & Investments was due to the following reasons:

• A total of \$800,000,000 par amount in NJCLASS/FFELP Bonds were issued during Fiscal 2009, due to the delay in issuance of the 2008 Bonds until August 2008, combined with the issuance of the Authority's 2009 Series A Bonds on June 23, 2009. In addition to the par amounts, these issues received capital contributions totalling \$15,097,854. See NOTES TO FINANCIAL STATEMENTS - E. BONDS PAYABLE - NJCLASS Program Funding-Capital Contributions.

### MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

• Cash & Investments balances were replenished from principal repayments and interest income from NJCLASS and FFELP borrowers, amounting to approximately \$154,350,679 during the year. In addition, NJCLASS application/administrative fee income was \$7,511,360, and \$8,362,359 in interest was earned on investments.

# Changes in Liabilities – Bonds Payable

The main liability of the Programs is the related debt used to originate or acquire these loans. Bonds payable increased from the prior year by \$616,875,000, due to the aforementioned issuance of new debt, reduced by bond redemptions, which utilized a total of \$155,903,500 in cash. Of the amount retired;

- \$169,200,000 was through Special Redemptions of portions of the Authority's auction rate bond issues at prices ranging from 82% to 85% of par, resulting in total gains on retirement of \$27,221,500.
- \$5,685,000 was due to the Optional Redemption of the all of the remaining 1996 & 1997 Series A Bonds on June 1, 2009.
- \$1,875,000 was due to excess revenue calls, resulting from better than forecasted cash flows on the related student loans.
- \$6,365,000 in retirements was due to scheduled bond maturities.

# MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

The following tables contain condensed comparative financial information derived from the June 30, 2009 and 2008, financial statements of the NJCLASS/FFELP Loan Programs:

	June 30,					
	2009 2008				Change	
Net Assets						
Current Assets	\$	741,719,130	\$	416,439,637	\$	325,279,493
Non-Current Assets	1	1,473,059,598		1,148,353,914		324,705,684
Total Assets	\$ 2	2,214,778,728	\$	1,564,793,551	\$	649,985,177
Common Link liking	ø	14 (07 241	ø	20.569.127	d.	(5 070 70 <i>(</i> )
Current Liabilities	\$	14,697,341	\$	20,568,127	\$	(5,870,786)
Revenue Bonds Outstanding - Net of Current Portion	4	2,156,170,000		1,538,680,000		617,490,000
Premium on Bonds Payable		3,960,801		1 550 0 10 10 5		3,960,801
Total Liabilities		2,174,828,142		1,559,248,127		615,580,015
Net Assets, Restricted		39,950,586		5,545,424		34,405,162
Total Liabilities and Net Assets	\$ 2	2,214,778,728	\$	1,564,793,551	\$	649,985,177
		Year Ende	ad T	.ma 20		
		2009	a J	2008		Chamas
Changes in Net Assets				2008	-	Change
Changes in Net Assets						
Operating Revenues	\$	98,496,908	\$	77,037,879	\$	21,459,029
Operating Expenses		113,854,378		140,881,739		(27,027,361)
Operating Loss		(15,357,470)		(63,843,860)		48,486,390
Non-Operating Revenues (Expenses)		_				
Income on Investments		8,362,359		23,590,357		(15,227,998)
NJCLASS/FFELP Program Funding		15,097,854		-		15,097,854
Gain on Bond Retirement		27,221,500		-		27,221,500
Miscellaneous Income (Expense)		(188,650)		538,497		(727,147)
Amortization of Bond Issuance Costs		(528,956)		(474,140)		(54,816)
Amortization of Financial Instrument Issuance Costs		(101,843)		(108,373)		6,530
Arbitrage Expense		(99,632)		85,820		(185,452)
Net Non-Operating Revenues		49,762,632		23,632,161		26,130,471
Change in Net Assets		34,405,162		(40,211,699)		74,616,861
Net Assets, beginning of year		5,545,424		45,757,123		(40,211,699)
Net Assets, end of year	\$	39,950,586	\$	5,545,424	\$	34,405,162

# MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

# **Explanation of Changes in Financial Performance**

Changes in the financial results of the Programs were due to the following major factors:

# **Operating Revenues**

- Interest income on NJCLASS student loans increased by \$23,024,517, or 37%, due to the approximately \$690 million in NJCLASS originations during the 2008 & 2009 Fiscal years.
- NJCLASS application/administration fee income for FY 2009 increased by \$388,320, due to the growth in new loan volume over the previous year.
- Interest income on FFELP loans decreased by \$1,955,175, primarily due to the reduction in the 91 day T-bill rate used to determine the annual reset of interest rates on many of the seasoned loans contained in the Program's portfolio of FFELP loans from 4.92% to 1.91%, effective July 1, 2008.

# **Operating Expenses**

# **Bond Interest Expense**

- Bond interest expense decreased by approximately \$31,500,000, primarily due to the following:
  - O During a portion of Fiscal 2008, interest rates on HESAA's ARC bonds were temporarily at the maximum rates permitted under the indentures, due to the reasons described below in **Auction Failures "All Hold" rate.** This circumstance did not recur in Fiscal 2009, although all auctions of these bonds have continued to fail since February 13, 2008.
  - o The retirements during Fiscal 2009 of \$183,125,000 of HESAA Bonds, including \$169,200,000 of ARCs.
  - o The variable interest rates on the ARC Bond issues by HESAA have remained generally below 1% during the entire 2009 Fiscal Year.
  - o Partially offsetting this decrease was the initial annual debt service of \$19,057,084 on the 2008 Bonds, issued August 7, 2008.
  - O As of June 30, 2009, the NJCLASS/FFELP program had entered into interest rate swap agreements with current nominal amounts that fix the interest rates on \$1,038,285,000 of variable rate Authority bonds. These swaps are designed to fix the cost of capital used to finance fixed-rate NJCLASS student loans. Interest paid on these swaps is a component of bond interest expense.

# MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

# **Operating Expenses (Continued)**

# **Bad Debt Expense**

• In fiscal year 2009, an additional \$3,997,353 in bad debt expense was recorded, versus \$2,649,994 in 2008, due to an increase in defaults on NJCLASS loans. The increase in defaults is partly a result of the significant increases in the NJCLASS loan portfolio during the 2009 and 2008 Fiscal Years, as described below in **Significant Events**. Bad debt expense is recorded when increases to the Allowance for Doubtful Accounts recorded against amounts due from the loan reserve fund to pay default claims become necessary. For a full description of the Allowance for Doubtful Accounts, see NOTES TO FINANCIAL STATEMENTS - C. STUDENT LOANS RECEIVABLE - Loan Defaults.

# **Program Expenses**

- Other program expenses increased by \$374,985 over the prior year. This was mainly caused by an increase of 45.7% in loan reserve fee expense, which is a 1% fee paid by the NJCLASS Program to the separate Loan Reserve Fund at the time loans are disbursed. This percentage increase mirrors the growth in NJCLASS loan volume for the year.
- Transaction fees decreased by \$125,498, primarily due to the retirements of ARC bonds during the year.

# Auction Failures - "All Hold" rate

Beginning in the 2008 Fiscal Year, conditions in the municipal securities market caused Auction Rate Certificates (ARCs), the type of variable rate securities that comprise all of the Authority's 2001 through 2007 Bonds, to become increasingly unmarketable, eventually resulting in the failure of all of the periodic auctions of these bonds, beginning in February 2008, as the investment banks that had traditionally provided backstop funding to the auction market withdrew their capital support. A failed auction is one for which sufficient clearing bids were not received to sell all the bonds being remarketed on the auction date.

When an auction fails, all bond holders prior to the auction are required to hold them for the next auction period, at the "All Hold" rate, which is the lesser of the maximum rate permitted under the supplemental indenture, or an index rate that is based on either the After Tax Equivalent Rate or the Kenny index, multiplied by an "Applicable Percentage," as defined in the supplemental indenture of the bond issue.

As a measure to prevent auction failures, on December 17, 2007, HESAA entered into an Eleventh Supplemental Indenture with its Trustee, Wells Fargo Bank, which specified that auction interest rates on these variable rate bonds could be set up to the maximum rate of 14% on the 2001 through 2006 bonds, and 12% on the 2007 bonds through May 31, 2008, without

# MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

# **Operating Expenses (Continued)**

defaulting to the lower of the maximum rate or the index rate multiplied by the Applicable Percentage, as defined in the applicable supplemental indentures.

Despite this action, all auctions on the Authority's ARC bonds failed from February 13, 2008, through the end of the current fiscal year and thru the date of the Independent Auditors' Report on these financial statements. As of June 1, 2008, the interest rate calculations reverted to the method defined in the supplemental indentures for each issue, resulting in application of the lesser of the All Hold rate, or the Maximum rate to each auction.

# **Non-Operating Revenues (Expenses)**

- Investment interest income decreased significantly, amounting to \$8,362,359, compared to \$23,597,357 in the prior year, due to the extremely low market interest rates on the variable rate securities which comprise most of the Program's investment portfolio. Concurrently, the termination of five of the Authority's Guaranteed Investment Agreements, two of which were due to the retirement of the 1996 and 1997 Bond Issues, as well as lower variable interest rates on other Agreements, contributed to the decrease.
- Due to market conditions in which investments in ARC bonds could not be resold at par through the auction process, two broker/dealer firms, which were holders of these bonds made offers to HESAA to sell back portions of their holdings at below par. As a result, the Authority repurchased and retired \$169,200,000 its ARC bonds through Special Redemptions, as permitted under the indentures, at prices ranging from 82% to 85% of par, resulting in total gains on retirement of \$27,221,500.

# MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

# **Non-Operating Revenues (Expenses) (Continued)**

# **Significant Events**

- At fiscal year end, the Programs had \$2,162,010,000 in bonds outstanding, compared to \$1,545,135,000 in the prior fiscal year an increase of 40%. This is due to the aforementioned FY 2009 issuances, netted against \$183,125,000 in retirements.
- During the year, the Authority continued to experience strong growth in NJCLASS student loan volume, with cash disbursements of \$370,990,389 for new loans, compared to \$343,040,169 during fiscal year 2008, an increase of 8.15 %.

# **Cash Flows Summary:**

	Year Ended June 30,			
	2009 2008			
Net cash used in operating activities	\$ (356,760,314)	\$ (357,471,432)		
Net cash flows provided by (used in) financing activities	663,141,171	(45,460,471)		
Net cash flows provided by investing activities	116,322,736	427,918,003		
Net increase in cash and cash equivalents	\$ 422,703,593	\$ 24,986,100		

# STATEMENTS OF NET ASSETS

	June 30,		
	2009	2008	
ASSETS			
Current Assets			
Cash and Cash Equivalents	\$ 496,189,682	\$ 73,486,089	
Investments	160,247,255	268,164,635	
NJCLASS Student Loans Receivable	40,129,042	39,558,789	
FFELP Student Loans Receivable	13,580,739	13,484,735	
Interest Receivable			
Investments	45,806	333,802	
NJCLASS Student Loans	21,988,237	15,595,711	
FFELP Student Loans	1,491,488	1,725,738	
Due from the Loan Reserve Fund, net of Allowance for Doubtful	-		
Accounts of \$9,320,347 and \$5,322,994 in 2009 and 2008,			
respectively	7,839,430	3,912,063	
Default Collections Receivable	6,489	-	
Due from the State General Fund	816	6,733	
Due from Loan Servicing Agents	194,716	171,342	
Other Receivables	5,430		
Total Current Assets	741,719,130	416,439,637	
Non-Current Assets			
NJCLASS Student Loans Receivable	1,336,445,705	1,024,794,067	
FFELP Student Loans Receivable	129,108,691	115,477,042	
Bond Issuance Costs - Unamortized	7,059,797	7,588,753	
Financial Instrument Issuance Costs - Unamortized	445,405	494,053	
Total Non-Current Assets	1,473,059,598	1,148,353,915	
Total Assets	\$2,214,778,728	\$1,564,793,551	
LIABILITIES AND NET ASSETS Current Liabilities			
Bonds Payable	\$ 5,840,000	\$ 6,455,000	
Accrued Interest Payable - Bonds	6,605,022	12,676,616	
Fees Payable	1,391,940	1,089,893	
Arbitrage Payable	214,837	115,204	
Due to the Loan Reserve Fund	645,542	231,414	
Total Current Liabilities	14,697,341	20,568,127	
Non-Current Liabilities	11,057,511	20,200,127	
Bonds Payable	2,156,170,000	1,538,680,000	
Premium on Bonds Payable, Net	3,960,801	1,220,000,000	
Total Liabilities	2,174,828,142	1,559,248,127	
Net Assets	2,177,020,172	1,000,270,127	
Restricted	39,950,586	5,545,424	
Total Liabilities and Net Assets	\$2,214,778,728	\$1,564,793,551	
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# STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS

	Year Ended June 30,			
	2009	2008		
Operating Revenues				
Interest Income				
NJCLASS Student Loans	\$ 84,184,118	\$ 61,159,601		
FFELP Student Loans	6,800,063	8,755,238		
Application/Administrative Fee Income	7,511,360	7,123,040		
Loan Reserve Fee Income	1,367	-		
Total Operating Revenues	98,496,908	77,037,879		
Operating Expenses				
Loan Servicing Fees				
NJCLASS Student Loans	10,678,431	8,033,987		
FFELP Student Loans	2,754,521	2,543,282		
Total Loan Servicing Fees	13,432,952	10,577,269		
Program Expenses				
Annual Insurance Expense	1,304,425	1,006,264		
Transaction Fees	2,275,569	2,401,067		
Bad Debt Expense	3,997,353	2,649,994		
Default Expense	6,991	<del>.</del>		
Other Program Expenses	3,852,390	3,722,405		
Total Program Expenses	11,436,728	9,779,730		
Bond Interest Expense	88,984,698	120,524,740		
Total Operating Expenses	113,854,378	140,881,739		
Operating Loss	(15,357,470)	(63,843,860)		
Non-Operating Revenues (Expenses)				
Income on Investments	8,362,359	23,590,357		
NJCLASS/FFELP Program Funding	15,097,854	-		
Gain on Bond Retirements	27,221,500	-		
Miscellaneous (Expense) Income	(188,650)	538,497		
Amortization of Bond Issuance Costs	(528,956)	(474,140)		
Amortization of Financial Instrument Issuance Costs	(101,843)	(108,373)		
Arbitrage (Expense) Recovery	(99,632)	85,820		
Net Non-Operating Revenues	49,762,632	23,632,161		
Change in Net Assets	34,405,162	(40,211,699)		
Net Assets, beginning of year	5,545,424	45,757,123		
Net Assets, end of year	\$ 39,950,586	\$ 5,545,424		

# STATEMENTS OF CASH FLOWS

	Year Ended June 30,		
	2009	2008	
Cash Flows from Operating Activities			
Interest Receipts			
NJCLASS Student Loans	\$ 48,023,563	\$ 36,774,715	
FFELP Student Loans	5,677,327	7,843,414	
Principal Receipts			
NJCLASS Student Loans	83,189,149	69,498,397	
FFELP Student Loans	17,460,640	18,167,008	
Reimbursements from Loan Reserve Fund	5,334,543	7,155,514	
NJCLASS Student Loan Disbursements	(370,990,389)	(343,040,169)	
FFELP Student Loan Purchases	(29,814,083)	(22,433,843)	
Annual Insurance Expense	(1,304,425)	(1,006,264)	
Transaction Fees	(1,973,522)	(2,363,839)	
Loan Servicing Fees	(13,447,711)	(10,423,701)	
Payments to Loan Reserve Fund	(3,845,378)	(3,705,626)	
Interest Paid on Bonds	(95,070,028)	(113,937,038)	
Net Cash Used in Operating Activities	(356,760,314)	(357,471,432)	
Cash Flows from Financing Activities			
Principal Paid on Bonds	(155,903,500)	(45,850,000)	
Bond Proceeds	803,974,537	-	
NJCLASS Program Funding	15,123,329	-	
Miscellaneous Income	-	538,497	
Bond Issuance Costs	-	(24,454)	
Financial Instrument Issuance Costs	(53,195)	(124,514)	
Net Cash Flows Provided by (Used in) Financing Activities	663,141,171	(45,460,471)	
Cash Flows from Investing Activities			
Investment Purchases, Sales Proceeds and Maturities, Net	107,917,381	402,631,344	
GIC Termination Fee	(245,000)	-	
Arbitrage Payments	-	(91,863)	
Interest on Investments	8,650,355	25,378,522	
Net Cash Flows Provided by Investing Activities	116,322,736	427,918,003	
Net Increase in Cash	422,703,593	24,986,100	
Cash and Cash Equivalents at Beginning of Year	73,486,089	48,499,989	
Cash and Cash Equivalents at End of Year	\$496,189,682	\$ 73,486,089	

# STATEMENTS OF CASH FLOWS (CONTINUED)

Reconciliation of Operating Loss to Net Cash used in	2008
Reconciliation of Operating Loss to Net Cash used in	
Operating Activities	
Operating loss \$ (15,35)	7,470) \$ (63,843,860)
Adjustments to reconcile operating loss to net cash used by operating activities	
Bad Debt Expense 3,99°	7,353 2,649,994
Net change in assets and liabilities	
NJCLASS Student Loans Receivable (312,22	1,892) (287,888,966)
FFELP Student Loans Receivable (13,72)	7,653) (5,513,472)
Interest Receivable	
NJCLASS Student Loans (6,392	2,526) (4,352,896)
FFELP Student Loans 234	4,250 395,715
Due from Loan Reserve Fund (7,924)	4,720) (5,275,444)
Default Collections Receivable (e	6,489) -
Due from General Fund	5,917 (4,822)
Due from Loan Servicing Agents	7,501 94,085
Other receivables (:	5,430) -
Accrued Interest Payable - Bonds (6,08)	5,330) 6,587,702
Fees Payable 302	2,047 37,228
Due to Loan Reserve Fund 414	4,128 (356,696)
Net cash used in operating activities \$\(\frac{\$(356,760)}{2}\)	0,314) \$ (357,471,432)
Non-Cash Financing Activities	
Amortization - Bond Issuance Costs \$ 528	8,956 \$ 474,140
Amortization - Financial Instrument Issuance Costs 10	1,843 108,373
Amortization - Premium on Bonds Payable (13	3,736) -
Total Non-Cash Financing Activities \$ 61	7,063 \$ 582,513

## NOTES TO FINANCIAL STATEMENTS

## A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# Nature of the Authority

The New Jersey Higher Education Student Assistance Authority (the "Authority or HESAA") is a public body corporate and politic that is in, but not of, the Department of State of the State of New Jersey (the "State") and is an instrumentality of the State.

The Authority was established by State legislation in 1999 to provide students and families with the financial and informational resources for students to pursue their education beyond high school. Prior to the act, the New Jersey Higher Education Assistance Authority, created by legislation in 1959, served as lender and guarantor of federally guaranteed student loans for New Jersey students. References herein to the Authority include the predecessor Authority where the context so requires.

# **Reporting Entity**

The reporting entity is comprised of the New Jersey College Loans to Assist State Students ("NJCLASS") Loan Program and the Federal Family Education Loan Program ("FFELP") (collectively, the "Programs"). These financial statements present only the business-type activities of the NJCLASS and FFELP Loan Programs of the Authority and do not purport to, and do not present fairly the financial position of the Authority as of June 30, 2009 and 2008, and its changes in financial position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

## **NJCLASS Program**

The NJCLASS Loan Program is a supplemental loan program initiated by the Authority in September 1991. The NJCLASS Loan Program offers an alternative source of financial support to students and their parents, spouses, legal guardians, or other relatives in meeting the costs of the student's education at a degree-granting college or university. Since 1991, the Authority has issued bonds to fund student loans through this program.

# FFELP Loan Program

In 2001, the Authority expanded its use of debt financing by issuing bonds, with a portion of the proceeds allocated to purchase a portfolio of existing loans with a New Jersey nexus issued through the Federal Family Education Loan Program ("FFELP"). Each year since 2001, the Authority has purchased such portfolios of New Jersey nexus FFELP loans or FFELP Consolidation loans from other FFELP loan origination/servicing entities. The Authority is not the servicer on any of the FFELP loans acquired with NJCLASS/FFELP Bond proceeds but is the guarantor on a portion of its FFELP portfolio. In addition to loans purchased from outside servicing organizations, the NJCLASS/FFELP Loan Program has also used bond proceeds to purchase portfolios of rehabilitated FFELP student loans from the portfolio of previously defaulted FFELP student loans held by the Authority as the New Jersey state guaranty agency. The Authority plans to continue to acquire and act as a guarantor and/or holder of FFELP loans.

# NOTES TO FINANCIAL STATEMENTS

# A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# **Basis of Accounting**

The Programs prepare their financial statements using the accrual basis of accounting. Revenues are recognized when earned, and expenses are recognized when incurred. Governmental Accounting Standards Board ("GASB") Statement No. 20, Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities that Use Proprietary Fund Accounting, provides proprietary activities with a choice of authoritative guidance issued after November 30, 1989. The Programs have elected to follow GASB pronouncements exclusively.

# **Operating Revenues and Expenses**

The Programs' operating revenues consist of application/administrative fees for student loan originations as well as interest income earned on student loans. Operating expenses consist of loan service and transaction fees, bond interest and other expenses related to NJCLASS and FFELP loans. All other revenues and expenses are reported as non-operating revenues and expenses.

# Cash and Cash Equivalents

Cash and cash equivalents include time deposits, certificates of deposit and highly liquid debt instruments with original maturities of three months or less.

### **Basis of Investments**

Investments are reflected at fair value. In accordance with the provisions of the bond indentures, the Authority is generally required to invest available monies in qualified investments. The bond indentures define qualified investments as:

- (1) Government obligations and any obligations of any state or political subdivision of a state (collectively, the "Municipal Bonds").
- (2) U.S. Government and certain other governmental agencies' obligations.
- (3) Insured certificates of deposit.
- (4) Other investments acceptable by the State of New Jersey and rated accordingly by either Standard and Poor's ("S&P"), Moody's or A.M. Best, including annuity contracts and repurchase agreements.

## **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# NOTES TO FINANCIAL STATEMENTS

# A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Federal Income Taxes**

The Authority is deemed to be an essential governmental function of the State and, as such, is exempt from federal income taxes. Accordingly, no provision for federal income taxes has been made in the accompanying financial statements.

### **Bond Issuance Costs**

All costs associated with the issuance of bonds are amortized on a straight-line basis over the life of the bonds, which approximates the effective interest method. For the 2008 and 2009 Bond Issues, issuance costs were paid from outside sources and consequently, are not reflected in these Financial Statements.

### **Bond Premiums and Discounts**

Bond premiums are reported as deferred revenues (liabilities), and bond discounts are reported as deferred expense (assets). Bond premiums and discounts are amortized over the term of the related debt. The unamortized amount of premium and discount is shown as a net amount in the Liabilities section on the Statement of Net Assets. Amortization revenue and expense is recorded in the Statement of Revenues, Expenses and Changes in Net Assets.

## **Financial Instrument Issuance Costs**

All separately identifiable costs associated with the issuance of financial instruments are amortized on a straight-line basis over the life of the financial instruments, which approximates the effective interest method.

## **Restricted Net Assets**

In accordance with the terms of the various bond resolutions, the excess of assets over liabilities under such bond resolutions is classified as restricted net assets.

# B. CASH AND CASH EQUIVALENTS AND INVESTMENTS

## Cash and Cash Equivalents

The NJCLASS/FFELP Loan Programs maintain their cash and cash equivalents balances primarily in trust accounts at one financial institution. As trust account balances, these funds are not available to the institution to meet its general financial obligations and are restricted under the terms of the Authority's bond resolutions for the payment of bond principal and interest expense, student loan disbursements and Program expenses. These funds are invested in a AAA-rated money market fund secured by U.S. government obligations.

Additionally, the Programs utilize lockbox accounts to clear cash receipts. Amounts on deposit in the NJCLASS lockbox accounts at Wachovia National Bank are collateralized by direct obligations of or obligations guaranteed by the United States or the State of New Jersey in accordance with New Jersey Statute 52:18-16 and New Jersey Department of Treasury policy. GASB Statement No. 40 excludes such cash balances from custodial credit risk disclosure.

### NOTES TO FINANCIAL STATEMENTS

# B. CASH AND CASH EQUIVALENTS AND INVESTMENTS (CONTINUED)

# Cash and Cash Equivalents (Continued)

The amounts on deposit in these cash accounts were as follows:

652
437
-
089
•

### **Investments**

The Programs' investments consist of annuity contracts, money market funds and pooled cash management funds.

Investment policies are defined in "Basis of Investments," in Note A, Summary of Significant Accounting Policies.

The debt service reserve accounts are restricted by the bond indentures for the payment of principal and/or interest on the bonds, to the extent other available monies held under the indentures are insufficient to pay the interest on the bonds or to meet any sinking fund requirements. The amounts in the debt service reserve accounts for the various bond issues, which are included in investments at June 30, 2009 and 2008, were \$40,424,600 and \$35,411,135, respectively.

The fair value of these investments approximates cost.

### **Investments - Custodial Credit Risk**

The Authority invests a portion of its bond proceeds through guaranteed investment contracts with investment providers having a rating of A-1 or A (or the equivalent or better). These contracts have guaranteed rates of return; however, they are uninsured and uncollateralized. All companies in which Authority funds are invested are required by their contracts to notify the trustee in the event that their highest rating is withdrawn by a rating agency. The investment contract provider has the option of posting collateral for the invested funds with a third party until such time as its rating is restored or returning the investment with full accrual of interest and without penalty to the trustee for rebidding.

### NOTES TO FINANCIAL STATEMENTS

# B. CASH AND CASH EQUIVALENTS AND INVESTMENTS (CONTINUED)

# **Investments - Custodial Credit Risk (Continued)**

On July 1, 2008, the credit rating of MBIA, Inc., parent company of MBIA Investments, Inc., provider of the Guaranteed Investment Contract (GIC) for the HESAA 2000 Bonds, was lowered from AAA to A-2 by Moody's, Inc., and from AAA to AA- by Standard & Poors, Inc. Under terms of this investment agreement, MBIA is required to post collateral in the event of such a downgrade. On August 26, 2008, a custody agreement was signed by MBIA and the NJCLASS Trustee, Wells Fargo Bank, and collateral was posted by MBIA for this GIC.

The amounts held in guaranteed investment contracts and the New Jersey Cash Management Fund at June 30, 2009 and 2008, respectively, are summarized below:

	June 30,			
	2009	2008		
Guaranteed Investment Contracts	\$ 160,221,780	\$ 268,164,635		
New Jersey Cash Management Fund	25,475	-		
Total	\$ 160,247,255	\$ 268,164,635		

### **Investments - Concentration of Credit Risk**

"Concentration of Credit Risk" is the risk that relates to the amount of investment at any one entity. The disclosure requirement of this risk factor is limited to investments in excess of 5% of the total. Guaranteed investment contracts are the only category held by NJCLASS/FFELP subject to concentration of credit risk disclosure. Of all amounts invested in guaranteed investment contracts, the balances held by the following investment providers exceed this threshold as follows:

Bayern LB	12.88%
NATIXIS Funding Corp	25.47%
Rabobank	6.79%
Royal Bank of Canada	53.72%

These risks are mitigated by the collateral provisions of the Guaranteed Investment Contracts that govern these investments.

## **Investments - Interest Rate Risk**

NJCLASS/FFELP investment policies, as described in Note A, Summary of Significant Accounting Policies, Basis of Investments, require balances to be maintained in high quality, low-risk investment options. All investment vehicles used by the Authority seek to maintain a stable price of \$1.00 per share. In these types of investments, it is highly unlikely that normal fluctuations in interest earnings on the underlying securities would cause a loss of principal. Consequently, NJCLASS/FFELP investments are not subject to interest rate risk.

## NOTES TO FINANCIAL STATEMENTS

## C. STUDENT LOANS RECEIVABLE

The terms and conditions of the FFELP loans held by the Authority are governed by the federal rules and regulations of FFELP and various benefit programs extended by the original lender of these purchased loans.

NJCLASS loans originated by the Authority to eligible borrowers, as defined in the bond indentures and NJCLASS Program regulations, have the following repayment options:

- (1) To pay principal and interest monthly, beginning within 60 days of disbursement;
- (2) To pay only interest, quarterly, while the student is in school and thereafter to pay principal and interest monthly; or
- (3) To defer principal and interest payments while the student is in school and thereafter to pay principal and interest monthly.

Under options (1) and (2) as defined above, the NJCLASS loans originated from 1991 through 2009 generally bear interest at rates ranging from 5.25% to 8.95%.

Under option (3), deferred interest payments on loans funded from the 1991 through 1996 Bond Issues are added to the original loan balance on a quarterly basis. Deferred interest on loans funded from the 1997 through 2009 Issues is added to the original loan balance on an annual basis. Under this option, rates range from 5.55% to 9.25%.

Loans originally funded from the 1997 Series B and 1999 Series B Bonds that have been refunded by the 2003 Series E Bonds, as well as new loans funded from 2003 Series E Bonds, allow for the issuance of non-credit-based variable rate loans. Any loans funded from these issues that were disbursed on June 1, 2001, or later are subject to an interest rate cap of 9%.

For NJCLASS loans approved between June 1, 2001 and August 7, 2008, borrowers who chose options (1) and (2), and have entered full repayment have the option to receive a .50 % interest rate reduction in exchange for making Automated Clearing House payments. This interest rate reduction was discontinued for all loans made after August 7, 2008.

In June 2005, HESAA initiated an NJCLASS Consolidation Loan Program that allows existing NJCLASS borrowers who are out of school or withdrawn to consolidate their existing NJCLASS loans. The NJCLASS Consolidation Loan offers terms of either 25 or 30 years, depending on the dollar amount. The interest rate is a blended rate derived from the rates on the underlying loans being consolidated. As of June 30, 2009 and 2008, the amount of NJCLASS Consolidation Loans outstanding was \$97,429,571 and \$80,287,487, respectively.

## NOTES TO FINANCIAL STATEMENTS

# C. STUDENT LOANS RECEIVABLE (CONTINUED)

In order to better meet the needs of student loan borrowers, effective June 1, 2006, HESAA made several changes to the NJCLASS Loan program, beginning during the 2006-2007 academic year. The repayment term for its Fixed Rate Standard NJCLASS Loans was increased from 15 years to 20 years, the application fee for Fixed Rate Standard NJCLASS Loans and Graduate/Professional NJCLASS Loans was reduced from 3% to 2%, and new Graduate/Professional NJCLASS Loans were originated at a fixed interest rate, as opposed to the variable rate subject to annual reset that was applied to loans originated in previous years.

Concurrent with the issuance of the 2009 Series A Bonds, the Authority introduced the Med/NJ pilot program, an NJCLASS loan for students working toward a MD, DO, DDS or DMD degree. This program offers a 25-year repayment term and a special 3-year residency deferment. For borrowers choosing deferment of principal and interest while in school, interest is capitalized at graduation and at the end of the residency period. For academic year 2009-2010 these loans will bear a fixed interest rate of 8.2% for borrowers who initially choose either to make monthly repayment of principal and interest or make quarterly interest payments while in school. Loans for borrowers who defer payment of principal and interest will carry a rate of 8.50%.

## Loan Servicing

In conjunction with the Authority's servicing of the student loans, the NJCLASS Loan Program remits to the Authority certain fees for Program administration, which are paid from Program revenues. For the years ended June 30, 2009 and 2008, \$10,678,431 and \$8,033,987 of servicing fees, respectively, were included in loan servicing fees charged to the NJCLASS Loan Program. In connection with the purchases of portfolios of existing loans, FFELP pays certain fees for Program administration, which are payable from Program revenues. For the years ended June 30, 2009 and 2008, the fees include administrative expenses of \$671,495 and \$616,802, respectively, paid to the Authority and fees paid to servicing agents of \$840,490 and \$734,341, respectively. In addition, for the years ended June 30, 2009 and 2008, loan consolidation rebate fees of \$986,650 and \$913,984, respectively, were paid to the United States Department of Education. Premium expense on purchases of FFELP loans for the years ended June 30, 2009 and 2008, amounted to \$242,119 and \$253,399, respectively.

### Loan Defaults/Loan Reserve Fund

Under the NJCLASS Loan Program, when a student loan payable in monthly installments reaches 180 days of delinquency or when a student loan payable in installments less frequent than monthly reaches 240 days of delinquency, the Authority will declare the respective loan "in default."

The Authority has established loan default reserve funds to stabilize the impact of loan defaults in the NJCLASS Loan Program. These are funded from sources other than the proceeds of the bonds in the dollar amounts or percentage of original loan principal specified by the appropriate master indenture.

### NOTES TO FINANCIAL STATEMENTS

# C. STUDENT LOANS RECEIVABLE (CONTINUED)

# Loan Defaults/Loan Reserve Fund (Continued)

The Loan Reserve Fund is a separate fund established by the Authority to protect the interests of NJCLASS bondholders by reimbursing the various HESAA bond issues when loans default. This fund is not part of the NJCLASS Loan Program, thus it is not included in the accompanying financial statements. Amounts subsequently received relative to defaulted student loans are used to replenish the Loan Reserve Fund to the extent of 70% of recoveries. The Authority retains the remaining 30% as a collection fee.

During fiscal years ended 2009 and 2008, claims paid by the loan reserve funds totalled \$4,937,813 and \$7,576,923, respectively. As of June 30, 2009 and 2008, the balances due from the Loan Reserve Fund to cover defaulted loans totaled \$17,159,776 and \$9,235,037, respectively.

The Authority considers most of the amount due from its NJCLASS Loan Reserve Fund to be collectible. However, because the ability to pay claims from the Loan Reserve Fund is partially dependent on collections on defaulted loans, management continually evaluates the cash flows of this Fund to determine its ability to reimburse the bond issues on a timely basis. During the fiscal years 2009 and 2008, based on past collections experience and an analysis of the current receivable from the Loan Reserve Fund, management recorded allowances for doubtful accounts in the amount of \$9,320,347 and \$5,322,994, respectively, against the June 30, 2009 and 2008, amounts due from the Loan Reserve Fund.

In addition, the Loan Reserve Fund receives 1% of the loans disbursed from the 2% application fee paid by the borrower. During the years ended June 30, 2009 and 2008, amounts of \$3,845,378 and \$3,705,626, respectively, were paid to the Loan Reserve Fund maintained by the Authority from loan application fees. As of June 30, 2009 and 2008, the balances due to the Loan Reserve Fund from loan application fees and default collections totalled \$645,542 and \$231,414, respectively.

## D. USE OF FINANCIAL INSTRUMENTS

The Authority has entered into financial instrument contracts with various counterparties in connection with its Tax Exempt Variable Rate Bonds, also known as Auction Rate Certificates ("ARCs"), issued between 2001 and 2007 to support its NJCLASS loan program. These include sixteen (16) floating to fixed interest rate swaps ("Swaps") and two (2) interest rate caps ("Caps").

Under the terms of the Swap contracts, the Authority pays a fixed rate of interest on pre-established notional amounts. In return, the Authority receives the USD-SIFMA Index rate as calculated weekly, which historically has closely tracked the variable interest rates generated in the ARC market. The purpose of the Swaps is to provide an asset/liability match for the Authority's fixed-rate NJCLASS loans being funded through the proceeds of the variable rate ARC bonds.

### NOTES TO FINANCIAL STATEMENTS

# D. USE OF FINANCIAL INSTRUMENTS (CONTINUED)

The purpose of the interest rate Cap agreements is to allow the Authority to cap the variable rate of interest on NJCLASS variable rate loans funded at 9%, a benefit comparable with maximum rates of the federal PLUS program. The Cap agreement initiated on May 29, 2001, provides for payment to the Authority if market interest rates, as determined by the floating index, which is 65% of the 12-Month LIBOR, increase above 6.40%. The Cap agreement initiated on May 27, 2003, provides for payment to the Authority if market interest rates, as determined by the floating index, which is 72% of USD LIBOR, increase above 6.15%.

As governed by the amortization schedules contained in each of these agreements, the notional amount of each Swap or Cap increases to a maximum, then amortizes to a minimum value before a fixed termination date, to match the anticipated changes in the outstanding balances of the related student loans.

No amounts relating to these agreements are recorded in the financial statements other than the net interest expense resulting from the agreements.

The interest rates, notional amounts, provider (or counterparty), fair values and termination dates for each ARC bond issue and financial instrument agreement at June 30, 2009 and 2008, are detailed in the attached schedules.

The Swap agreements for certain bond years contain a feature that gives HESAA the option to terminate either a single or all Swaps related to that issue on or after a predetermined date. This financial instrument is classified as a "Swaption." The fair values of these Swaptions are separately listed on the following schedules if separately reported by the swap provider; otherwise, they are included in the fair market value of the Swap.

# NOTES TO FINANCIAL STATEMENTS

# D. USE OF FINANCIAL INSTRUMENTS (CONTINUED)

Values as of June 30, 2009

Transaction Type	Bond Issue	Fixed Rate	Notional Amount	Fair Value (1)	Provider	Settlement Occur	Termination Date	Amortized to
Swap	2001	4.6830%	\$ 37,935,000	\$ 3,531,350	UBS AG	Semi-annually	06/01/16	\$ 3,995,000
Swap	2001	4.003076	33,925,000	2,311,701	UBS AG	Semi-annually	06/01/16	3,565,000
Cap		6.4000%	4,650,000	(5,900)	UBS AG	05/19/01	06/01/19	1,300,000
Сар		Total	76,510,000	5,837,150	OBS AG	03/19/01	00/01/19	1,500,000
		10141		3,837,130				
Swap	2002	4.2005%	48,100,000	3,745,800	J.P. Morgan	Semi-annually	06/01/17	5,100,000
Swap		3.2970%	29,575,000	1,166,261	J.P. Morgan	Semi-annually	06/01/17	2,760,000
		Total	77,675,000	4,912,061				
Swap	2003	3.1710%	54,750,000	1,661,719	UBS AG	Semi-annually	12/01/18	3,000,000
Swap		3.1710%	54,750,000	1,665,080	Citigroup	Semi-annually	12/01/18	3,000,000
Cap		0.3930%	11,850,000	254,866	UBS AG	Annually	06/01/28	-
		Total	121,350,000	3,581,665				
Swap	2004	4.1480%	66,375,000	5,055,094	UBS AG	Semi-annually	12/01/19	3,250,000
Swap		4.1480%	66,375,000	5,063,118	Citigroup	Semi-annually	12/01/19	3,250,000
Swaption			-	(723,832)	UBS AG	•	06/01/19	
Swaption			-	(867,074)	Citigroup		12/01/09	
•		Total	132,750,000	8,527,306				
Swap	2005	4.0100%	67,500,000	4,747,227	UBS AG	Semi-annually	06/01/21	3,000,000
Swap		4.0100%	67,500,000	4,755,574	Citigroup	Semi-annually	06/01/21	3,000,000
Swaption			-	(747,906)	UBS AG		06/01/21	-,,
Swaption			_	(773,358)	Citigroup		06/01/21	
•		Total	135,000,000	7,981,537				
Swap	2006	4.4750%	72,500,000	8,254,991	UBS AG	Semi-annually	06/01/31	1,000,000
Swap	2000	4.4750%	72,500,000	8,243,051	Citigroup	Semi-annually	06/01/31	1,000,000
Swaption		1.175070	-	(1,696,618)	UBS AG	John unnuung	06/01/31	.,000,000
Swaption			_	(1,710,784)	Citigroup		06/01/31	
o wap non		Total	145,000,000	13,090,640	eg.e.up		00/01/51	
Swap	2007	4.0970%	46,665,000	3,701,139	Citigroup	Semi-annually	06/01/36	135,000
Swap	2007	4.0970%	46,665,000	2,264,256	Goldman Sachs	Semi-annually	06/01/36	135,000
Swap		4.0970%	46,665,000	2,455,131	MSCS	Semi-annually	06/01/36	135,000
Swap Swap		4.0970%			UBS AG	Semi-annually		595,000
Swap Swaption		4.07/0%	210,005,000	16,661,948 (1,318,678)	Citigroup	semi-annually	06/01/36 06/01/36	373,000
Swaption Swaption			-	(5,935,533)	UBS AG		06/01/36	
Swaption		Total	350,000,000	17,828,263	UAS AU		00/01/30	
		Total	330,000,000	17,020,203				
		Grand Total	\$ 1,038,285,000	\$ 61,758,622				

<sup>(1)</sup> All fair values that result in a positive value to the swap provider are shown as positive amounts. All fair values that result in a positive value to HESAA are shown as negative amounts.

# NOTES TO FINANCIAL STATEMENTS

# D. USE OF FINANCIAL INSTRUMENTS (CONTINUED)

Values as of June 30, 2008

Transaction Type	Bond Issue	Fixed Rate	Notional Amount	Fair Value (1)	Provider	Settlement Occur	Termination Date	Amortized to
Swap	2001	4.6830%	\$ 42,725,000	\$ 2,765,749	UBS AG	Semi-annually	06/01/16	\$ 3,995,000
Swap		4.0175%	38,210,000	1,447,558	UBS AG	Semi-annually	06/01/16	3,565,000
Cap		6.4000%	4,650,000	(5,749)	UBS AG	05/19/01	06/01/19	1,300,000
		Total	85,585,000	4,207,558				
Swap	2002	4.2005%	53,100,000	2,530,917	J.P. Morgan	Semi-annually	06/01/17	5,100,000
Swap		3.2970%	32,615,000	230,449	J.P. Morgan	Semi-annually	06/01/17	2,760,000
		Total	85,715,000	2,761,366				
Swap	2003	3.1710%	60,750,000	(122,194)	UBS AG	Semi-annually	12/01/18	3,000,000
Swap		3.1710%	60,750,000	(76,578)	Citigroup	Semi-annually	12/01/18	3,000,000
Cap		0.3930%	14,850,000	270,909	UBS AG	Annually	06/01/28	-
		Total	136,350,000	72,137				
Swap	2004	4.1480%	72,125,000	3,260,778	UBS AG	Semi-annually	12/01/19	3,250,000
Swap		4.1480%	72,125,000	3,314,112	Citigroup	Semi-annually	12/01/19	3,250,000
Swaption			-	(474,567)	UBS AG	•		
Swaption				(617,322)	Citigroup			
		Total	144,250,000	5,483,001				
Swap	2005	4.0100%	70,000,000	2,744,983	UBS AG	Semi-annually	06/01/21	3,000,000
Swap		4.0100%	70,000,000	2,826,442	Citigroup	Semi-annually	06/01/21	3,000,000
Swaption			-	(463,805)	UBS AG	•		
Swaption			-	(545,742)	Citigroup			
		Total	140,000,000	4,561,878				
Swap	2006	4.4750%	72,500,000	5,795,088	UBS AG	Semi-annually	06/01/31	1,000,000
Swap		4.4750%	72,500,000	5,839,675	Citigroup	Semi-annually	06/01/31	1,000,000
Swaption			-	(1,138,229)	UBS AG	•		
Swaption				(1,240,514)	Citigroup			
		Total	145,000,000	9,256,020				
Swap	2007	4.0970%	46,665,000	2,119,723	Citigroup	Semi-annually	06/01/36	135,000
Swap		4.0970%	46,665,000	1,225,598	Goldman Sachs	Semi-annually	06/01/36	135,000
Swap		4.0970%	46,665,000	1,255,412	MSCS	Semi-annually	06/01/36	135,000
Swap		4.0970%	210,005,000	9,418,991	UBS AG	Semi-annually	06/01/36	595,000
Swaption			•	(912,250)	Citigroup	•		
Swaption			<u>-</u>	(3,780,560)	UBS AG			
		Total	350,000,000	9,326,915				
		Grand Total	\$ 1,086,900,000	\$ 35,668,874				

<sup>(1)</sup> All fair values that result in a positive value to the swap provider are shown as positive amounts. All fair values that result in a positive value to HESAA are shown as negative amounts.

### NOTES TO FINANCIAL STATEMENTS

## E. BONDS PAYABLE

The Authority has issued bonds to support its loan programs. All bonds described herein are limited obligations of the Authority, payable solely from the assets of the NJCLASS/FFELP Trust Estate, as described in the official statement of each issue. In addition to the assets or funds of the Trust Estate, all bonds issued from 1997 through 2008 are covered by municipal bond insurance policies guaranteeing payment of principal and interest in the event of default by the Authority. None of the Authority's assets or funds (other than the Trust Estate) is pledged as security for the bonds.

# **Bonds Outstanding**

The following schedules present summarized information relating to the interest rates and future maturities of the bonds outstanding as of June 30, 2009 and 2008:

# NOTES TO FINANCIAL STATEMENTS

# E. BONDS PAYABLE (CONTINUED)

	Bonds Outstanding (Continued)	nding (Cont	inued)				
		Ó	Bonds			Bonds	Amounts
	Interest Rate Range	Maturity	(in thousands)			(in thousands)	Due within
Bond Title Issue Year/Series	as of June 30, 2009	Dates	June 30, 2008	Additions	Reductions	June 30, 2009	One Year
1991, Series B							
Subordinated Student Loan Revenue Bonds (1)	N/A - See (1), (4)	7/1/2010	• •	, 49	· ••	· •	' €€
1992, Series A							
Student Loan Revenue Bonds	See (4)	7/1/2009	1	•	1	•	ı
1993, Series A	(1)	010017					
1995. Series A	(+) asc	0107/1//	ı	•	1	1	ı
Student Loan Revenue Bonds	See (4)	7/1/07-7/1/12	1	٠	•	•	•
1996, Series A							
Student Loan Revenue Bonds	See (4)	7/1/07-7/1/15	3,170	•	(3,170)	•	•
1997, Series A							
Student Loan Revenue Bonds	See (4)	12/1/07-6/1/16	5,145	1	(5,145)	•	•
1998, Series A							
Serial Student Loan Revenue Bonds	0.77%-0.95%	21/1/9-80/1/9	23,890	•	(2,000)	21,890	2,135
1999, Series A							
Student Loan Revenue Bonds	0.82%-0.86%	81/1/9-80/1/9	18,305	•	(1,325)	16,980	1,420
2000, Series A							
Student Loan Revenue Bonds	0.77%-0.88%	61/1/9-80/1/9	26,625	•	(2,285)	24,340	2,285
2001, Series A through D							
Student Loan Revenue Bonds (2)	0.77%-0.86%	6/1/2036	190,000	•	(60,850)	129,150	
2002, Series A through D							
Student Loan Revenue Bonds (2)	0.77%-0.91%	6/1/2037	166,000	•	(60,500)	105,500	•
2003, Series A through E							
Student Loan Revenue Bonds (2) (3)	0.82%-0.91%	5/28/2038	187,000	٠	(29,400)	157,600	•
2004, Series A through D						;	
Student Loan Revenue Bonds (2)	0.51%-0.60%	4/1/2039	200,000	•	•	200,000	
2005, Series A tirrough D	(10 th 4 ) (800 th ) (800 th	01000	000		(4.460)	0.0	
Student Loan Revenue Bonds (2)	2.94%-14.00% (ARCS)	5/1/2040	772,000	•	(5,450)	719,550	
Zuno, Series A unougn D	( ) CT 4 / 1000 LT / 1000 C		000 300		(0.00 9)		
2007 Series A through D	2.888%-14.00% (AKCS)	12/1/2040	772,000	•	(066,6)	050,412	•
Student Loan Revenue Bonds (2)	2.695%-2.853% (ARCs)	12/1/2041	275,000	٠	(7.050)	267.950	,
2008, Series A	,				,		
Student Loan Revenue Bonds	5.875%-6.125%	6/1/2021, 6/1/2030	•	350,000		350,000	
2009, Series A							
Student Loan Revenue Bonds	3.625%-5.625%	6/1/2013-6/1/2030	- 1	450,000	1	ļ	
Totals		-	\$ 1,545,135	\$ 800,000	\$ (183,125)	\$ 2,162,010	\$ 5,840

# NOTES TO FINANCIAL STATEMENTS

# E. BONDS PAYABLE (CONTINUED)

	Bonds Outstanding (Continued)	ding (Con	tinued)			
			Bonds Outstanding			Bonds Outstanding
	Interest Rate Range	Maturity	(in thousands)			(in thousands)
Bond Title Issue Year/Series	as of June 30, 2008	Dates	June 30, 2007	Additions	Reductions	June 30, 2008
1991, Series B						
Subordinated Student Loan Revenue Bonds (1)	N/A - See (1), (4)	7/1/2010	· &9	· •	· 64)	· &9
1992, Series A						
Student Loan Revenue Bonds	See (4)	7/1/2009	•	•	•	•
1993, Series A						
Student Loan Revenue Bonds	See (4)	7/1/2010	2,100	•	(2,100)	•
1995, Series A						
Student Loan Revenue Bonds	See (4)	7/1/07-7/1/12	2,100	•	(2,100)	•
1996, Series A						
Student Loan Revenue Bonds	5.80%-6.125%	7/1/07-7/1/15	4,690	•	(1,520)	3,170
1997, Series A						
Student Loan Revenue Bonds	5.45%-5.80%	12/1/07-6/1/16	8,245	i	(3,100)	5,145
1998, Series A						
Serial Student Loan Revenue Bonds	4.875%-5.30%	6/1/08-6/1/17	28,635	•	(4,745)	23,890
1999, Series A						
Student Loan Revenue Bonds	4.80%-5.25%	81/1/98-6/1/18	21,720	1	(3,415)	18,305
2000, Series A						
Student Loan Revenue Bonds	5.75%-6.15%	61/1/9-80/1/9	30,495	•	(3,870)	26,625
2001, Series A through D						
Student Loan Revenue Bonds (2)	2.958%-14.00% (ARCs)	6/1/2036	190,000	1	•	190,000
2002, Series A through D						
Student Loan Revenue Bonds (2)	2.80%-14.00% (ARCs)	6/1/2037	166,000	•	•	166,000
2003, Series A through E						
Student Loan Revenue Bonds (2)(3)	2.94%-14.00% (ARCs)	5/28/2038	212,000	•	(25,000)	187,000
2004, Series A through D						
Student Loan Revenue Bonds (2)	2.958%-3.15% (ARCs)	4/1/2039	200,000	•	•	200,000
2005, Series A through D						
Student Loan Revenue Bonds (2)	2.94%-14.00% (ARCs)	5/1/2040	225,000	•	1	225,000
2006, Series A through D						
Student Loan Revenue Bonds (2)	2.888%-14.00% (ARCs)	12/1/2040	225,000	•	•	225,000
2007, Series A through D						
Student Loan Revenue Bonds (2)	2.695%-2.853% (ARCs)	12/1/2041		'		
l otals			\$ 1,590,985	-	\$ (45,850)	\$ 1,545,135

380

Due within One Year Amounts

2,000

465

1,325

2,285

6,455

# NOTES TO FINANCIAL STATEMENTS

# E. BONDS PAYABLE (CONTINUED)

# **Bonds Outstanding (Continued)**

- (1) The 1991 Series B Bonds were capital appreciation bonds. The bonds outstanding amount included original principal plus accumulated accretion of the issue price. Interest was not paid on the 1991 Series B Bonds; however, the implied interest rate was 8.14%.
- (2) All 2001, 2002, 2003, 2004, 2005, 2006 and 2007 Series A through D Student Loan Revenue Bonds are Auction Rate Certificates ("ARCs"). These Bonds carry floating interest rates. After a uniform initial rate and varying durations by series were set at the issue date, rates are reset every 35 days at a separate auction for each series. The interest rate ranges stated in the table are as of June 30, 2009. Because of the ongoing ARC market failures that began in February 2008, the 2007 bonds are being remarketed every seven days in accordance with the provisions of Auction Rate Procedures contained in the Tenth Supplemental Indenture that governs these bonds.
- (3) All 2003 Series E Student Loan Revenue Bonds were Auction Rate Certificates. After the initial rate was set, rates were reset annually. The 2003 Series E Bonds were fully retired through Special Redemption on June 2, 2008.
- (4) Bond issue is fully retired.

# **Extraordinary Redemption Provisions**

Provisions governing the extraordinary redemption of bonds prior to maturity are included in the redemption provisions sections of the indentures for all bonds issued during the years 1991 through 2000, and 2008 and 2009. Where applicable, these early redemptions are permitted under the Extraordinary Redemption from Unexpended Proceeds, the Special Redemption, Extraordinary Redemption from Excess Revenues, Special Optional Redemption from Excess revenues and Special Mandatory Redemption form Excess Revenues sections of the indentures or supplemental indentures. All bonds retired under the Extraordinary Redemption provisions are redeemable at par.

As of June 30, 2009 and 2008, the Authority had redeemed \$219,423,935 and \$217,548,935, respectively, of bonds from the 1991, 1992, 1993, 1995, 1996, 1997, 1998, 1999 and 2000 Issues under the Extraordinary Redemption from Unexpended Proceeds and the Extraordinary Redemption from Excess Revenues sections of the redemption provisions of each bond issue's indenture.

On June 2, 2008, the Authority redeemed the entire \$25,000,000 2003 Series E Bonds outstanding under the Special Redemption section of the redemption provisions of that issue's supplemental indenture.

### NOTES TO FINANCIAL STATEMENTS

# E. BONDS PAYABLE (CONTINUED)

# **Optional Redemption Provisions**

Each indenture also contains provisions for the optional redemptions of NJCLASS fixed rate bonds. For the 1991 through 2000 Bond Issues, the Authority is precluded from doing optional redemptions for the first ten years of each issue. From the eleventh to thirteenth years, the prices for optional redemptions by the Authority range from 102% to 100% (par) of the face amount, with the premium amounts decreasing to par in annual decrements over this two-year period.

All 2001, 2002, 2003, 2004, 2005, 2006 and 2007 Bonds are eligible for redemption prior to maturity at any time upon ten days' notice at par plus accrued interest, as long as they remain outstanding as ARCs or are converted to variable rate bonds. If they are converted to a fixed rate, they can be redeemed at any time following the tenth anniversary date of conversion to a fixed rate upon not less than 30 days' notice. If redeemed in the eleventh and twelfth years at the fixed rate, redemption prices include premium amounts of 102 percent and 101 percent, respectively, decreasing to par after twelve years.

The 2008 and 2009 Series A Bonds maturing prior to June 1, 2019 and June 1 2020, respectively, shall not be subject to optional redemption prior to maturity. The 2008 and 2009 Series A Bonds maturing after the aforementioned dates are subject to redemption, at the option of the Authority, on any date on or after June 1, 2018 and June 1, 2019, respectively, at 100% of the principal amount plus accrued interest.

On June 1, 2009, the Authority redeemed \$5,685,000 of its 1996 Series A and 1997 Series A Bonds. These Issues were fully retired as a result of this transaction. No other redemptions under the Optional Redemptions section of the indentures have been made by the Authority.

## **Scheduled Maturities**

Since the inception of the NJCLASS/FFELP Programs in 1991, \$53,240,000 of bonds have been redeemed as scheduled maturities under the supplemental indentures applicable to the 1991 through 2000 Bond Issues.

As governed by the indenture for each issue and series for the years 1996 through 2000, mandatory sinking fund redemptions prior to maturity, in part, by lot are required. The amounts of sinking fund redemptions for the fiscal years 2009 through 2013 and thereafter are included in the maturity schedule shown above.

### NOTES TO FINANCIAL STATEMENTS

# E. BONDS PAYABLE (CONTINUED)

# Conversion of 2001, 2002, 2003, 2004, 2005, 2006 and 2007 Bonds – Auction Rate Certificates - to Fixed Interest Rate or Variable Interest Rate

As required by the Fourth (for 2001), Fifth (for 2002), Sixth (for 2003), Seventh (for 2004), Eighth (for 2005), Ninth (for 2006) or Tenth (for 2007) Supplemental Indentures, the ARCs may be converted to fixed rate or variable rate bonds prior to their final maturities. More than one fixed rate may be established to apply to the 2001, 2002, 2003, 2004, 2005, 2006 and/or 2007 Bonds, taking into account the scheduled maturity dates. The fixed rate selected must cause the converted bonds to sell at par. For conversions to a variable rate, the interest rate period must be one year or less.

Any 2001, 2002, 2003, 2004, 2005, 2006 and/or 2007 Bonds to be converted to fixed rate or variable rate bonds shall be subject to mandatory tender for purchase on the fixed or variable rate conversion date, at par plus accrued interest.

The Fourth, Fifth, Sixth, Seventh, Eighth, Ninth and/or Tenth Supplemental Indentures may be amended by supplemental indentures to modify the provisions for optional redemption of the 2001, 2002, 2003, 2004, 2005, 2006 and/or 2007 Bonds.

# Future Maturities and Sinking Fund Requirements

Future maturities of bonds payable, including interest, are as follows:

Year Ending June 30,	Principal	Interest	Total
2010	\$ 5,840,000	\$ 99,855,671	\$ 105,695,671
2011	6,040,000	99,545,904	105,585,904
2012	4,055,000	99,231,921	103,286,921
2013	13,985,000	98,981,307	112,966,307
2014	15,845,000	98,248,996	114,093,996
2015-2019	167,445,000	470,368,137	637,813,137
2020-2024	232,185,000	416,241,173	648,426,173
2025-2029	81,310,000	371,553,095	452,863,095
2030-2034	336,505,000	276,197,039	612,702,039
2035-2039	592,250,000	226,958,938	819,208,938
2040-2044	706,550,000	47,805,627	754,355,627
Total	\$2,162,010,000	\$2,304,987,808	4,466,997,808
Less amount representing interest			2,304,987,808
Net minimum principal payments			\$2,162,010,000

## NOTES TO FINANCIAL STATEMENTS

# E. BONDS PAYABLE (CONTINUED)

# Future Maturities and Sinking Fund Requirements (Continued)

HESAA bonds issued between 2001 and 2007 are ARCs, subject to periodic interest rate reset. Interest expense in future years as reflected on this schedule is estimated, based on rates in effect at June 30, 2009, as required by GASB Statement #38, (Certain Financial Statement Note Disclosures).

As a measure to prevent auction failures, on December 17, 2007, HESAA entered into an Eleventh Supplemental Indenture with its Trustee, Wells Fargo Bank, which specified that auction interest rates on these variable rate bonds could be set up to the maximum rate of 14% on the 2001 through 2006 bonds, and 12% on the 2007 bonds through May 31, 2008, without defaulting to the lower of the maximum rate or the index rate multiplied by the Applicable Percentage, as defined in the applicable supplemental indentures. As of June 1, 2008, the interest rate calculations reverted to the method defined in the supplemental indentures for each issue, resulting in application of the lesser of the "All Hold" rate, or the maximum rate to each auction.

### **Bond Premium and Discount**

Bond premium and discount amounts have been recorded in connection with the issuance of the Authority's 2009 Bonds. Bond premiums are reported as deferred revenues (liabilities), and bond discounts are reported as deferred expense (assets). Bond premiums and discounts are amortized over the term of the related debt. The unamortized amount of premium and discount is shown as a net amount in the Liabilities section on the Statement of Net Assets, and amortization revenue and expense is credited or charged to bond interest expense in the Statement of Revenues, Expenses and Changes in Net Assets. Related amounts as of June 30, 2009, were:

Bond premium Accumulated amortization	\$ 4,843,377 (15,065)
Total unamortized bond premium	\$ 4,828,313
Amortization revenue	\$ 15,065
Bond discount Accumulated amortization	\$ 868,840 (1,329)
Total unamortized bond discount	\$ 867,511
Amortization expense	\$ 1,329
Net	\$ 3,960,801

### NOTES TO FINANCIAL STATEMENTS

# E. BONDS PAYABLE (CONTINUED)

## **Risk of Bond Interest Rate Fluctuations**

All Authority 2001 through 2007 Bonds are ARCs, and thus are subject to periodic rate reset, resulting in a risk that the cost of debt service on these bonds, which is the largest expenditure of the program, will exceed revenues earned from principal and interest payments on the fixed rate student loans, its largest revenue source. Disruptions in the bond market during the latter portion of the 2008 fiscal year resulted in failed auctions of these bonds. When an auction fails, all bond holders prior to the auction are required to hold them for the next auction period, at the "All Hold" rate, which is the lesser of the maximum rate permitted under the supplemental indenture, or an index rate that is based on either the After Tax Equivalent Rate or the Kenny index, multiplied by an "Applicable Percentage," as defined in the supplemental indenture of each bond issue.

As a result, the variable interest rates experienced during the 2008 Fiscal Year exceeded historical norms, and, consequently, the debt service payments on these bonds exceeded revenues from all sources and caused a decline in the Net Assets of the program for that year. During the 2009 Fiscal Year, these rates became extremely low, which led to a reversal of conditions in the previous year, contributing to the increase in Net Assets over the prior year.

As long as the 2001 through 2007 Bonds remain outstanding as Auction Rate Certificates, there is a risk that auctions resulting in interest rates in excess of program revenues will continue to occur. These include those as a result of Failed Auctions, resulting in the imposition of the All Hold rate, as well as fluctuations in the ARC rates resulting from possible future successful auctions.

In the event that losses caused by excessive bond interest expense result in insufficient cash within the NJCLASS/FFELP Trust to meet its debt service obligations, the Authority's legislation provides for draws on the Debt Service Reserve funds established under the supplemental indentures of each bond issue. The following paragraph describes the degree to which security for the bonds issued under the 1998 indenture is provided through this and other funding sources.

## NOTES TO FINANCIAL STATEMENTS

# E. BONDS PAYABLE (CONTINUED)

# Risk of Bond Interest Rate Fluctuations (Continued)

The HESAA NJCLASS/FFELP ARC Bonds, which are all those issued between 2001 and 2007, are secured on a parity basis with all of the other Series of Bonds previously issued under the 1998 Indenture and are payable from, subject to the terms of the Indenture: (i) Student Loans; (ii) all Revenues and Recoveries of Principal (including, without limitation, payments of principal of and interest on Student Loans); (iii) the Debt Service Reserve Fund; and (iv) the monies and securities in the various other funds established under the Indenture (except the Rebate Fund, the Excess Yield Fund and the Loan Reserve Fund). The amount deposited in the Debt Service Reserve Fund is less than the maximum amount of principal and interest on the bonds in certain future Bond Years. Pursuant to a provision in the Authority's enabling Act, the Legislature of the State may pay monies into the Debt Service Reserve Fund, subject to and dependent upon annual appropriations by the Legislature, to restore such account to the Debt Service Reserve Fund Requirement. However, because the Debt Service Reserve Fund Requirement is less than the maximum annual debt service on the bonds, even in the event that the Legislature makes all appropriations contemplated by the Act, such appropriations may be insufficient to pay debt service on the bonds as the same becomes due and payable. Such provision does not constitute a legally enforceable obligation on the part of the State or create a debt or liability on behalf of the State enforceable against the State.

As of June 30, 2009, and the date of the Independent Auditors' Report, amounts available in the debt service reserve funds for each bond issue within the 1998 NJCLASS/FFELP Indenture of Trust, which contains all HESAA ARC bonds, totalled \$31,466,245.

### Gain on Bond Retirements

Due to market conditions in which investments in ARC bonds could not be resold at par through the auction process, two broker/dealer firms, which were holders of these bonds made offers to HESAA to sell back portions of their holdings at below par. As a result, the Authority repurchased and retired \$169,200,000 of its ARC bonds through Special Redemptions, as permitted under the indentures, at prices ranging from 82% to 85% of par, resulting in total gains on retirement of \$27,221,500 during the year ended June 30, 2009.

# **NJCLASS Program Funding-Capital Contributions**

During the 2009 fiscal year, a total of approximately \$800,000,000 in NJCLASS/FFELP Bonds were issued, due to the delay in issuance of the 2008 Bonds until August 7, 2008, combined with the issuance of the Authority's 2009 Series A Bonds on June 23, 2009. In addition to the par amounts, these issues received capital contributions totalling \$27,372,172, including cash contributions from HESAA sources outside the NJCLASS/FFELP Trusts (namely the NJCLASS Life of Loan Servicing Reserve Fund) of \$15,097,854, and transfers in of residual assets of fully retired HESAA Bond issues, consisting of NJCLASS loans and accrued interest valued at \$4,204,059, as well as cash and investments of \$8,070,259. As noted above, the Program also received a net original issue premium of \$3,974,537 on the 2009 Series A Bonds. The balances in the Authority's Life of Loan Servicing Reserve Fund will be replenished over time through origination, administrative and servicing fees, collected from the NJCLASS program.

### NOTES TO FINANCIAL STATEMENTS

## F. ARBITRAGE REBATES

Pursuant to current federal income tax law and in accordance with the bond indentures, certain income earned on non-purpose investments (investments other than student loans) attributable to the Authority's outstanding tax-exempt bonds is subject to payment to the U.S. Treasury as arbitrage rebates.

The arbitrage rebates are determined and calculated annually based upon the percentage of yield realized on the non-purpose investments compared to the percentage of yield on the tax-exempt bonds and is cumulative over the lives and terms of the applicable bond series. Accordingly, the determined amount for any one-year could be reduced in subsequent years based on changes in yield differentials. The following arbitrage profits were subject to rebate and were included in arbitrage payable on the NJCLASS/FFELP program financial statements:

	June	30,
	2009	2008
Bond Issue		
1997	\$ 3,758	\$ -
2000	211,079	115,204
	\$ 214,837	\$115,204

# G. CONCENTRATION OF CREDIT RISK

# **Financial Instruments**

As disclosed in Note A, Summary of Significant Accounting Policies, the Authority's loan programs use financial instruments. These agreements are structured to enable variable rate bond proceeds to meet specific needs of the student loan market by reducing the risk associated with changes in interest rates.

As of June 30, 2009 and 2008, the liability associated with financial instruments specified in Note A was \$3,147,031 and \$2,204,371, respectively. This amount is included in accrued interest payable.

In order to enhance the security of these financial instruments, the Authority has included provisions in the contracts that govern these agreements requiring the counterparty to post collateral in the form of negotiable debt obligations of the U.S. Treasury if its long-term senior unsecured debt rating from S&P is withdrawn, suspended or falls to or below "A+"; if its rating from Moody's is withdrawn, suspended or falls to or below "A1"; or if its rating from Fitch is withdrawn, suspended or falls to or below "A+".

### NOTES TO FINANCIAL STATEMENTS

# G. CONCENTRATION OF CREDIT RISK (CONTINUED)

# Financial Instruments (Continued)

As an additional safeguard, the Authority has the option to terminate the agreements regarding these financial instruments at any time, subject to the settlement of market value amounts due to the issuer or HESAA at the time of termination.

### **Student Loans Receivable**

The Authority provides student loans to New Jersey residents and out-of-state residents attending college in New Jersey, who use the proceeds for the purpose of pursuing higher education. The Authority assesses eligibility of loan applicants using criteria equal to the established guidelines for comparable loans in the banking industry. Management performs ongoing evaluations of its loan recipients and maintains an insurance fund, separate from the bond issues, which is capitalized by a fee charged at disbursement and partially replenished by collections on defaulted loans, to reimburse the bond issues when defaults occur. This policy is in conformity with the reserve amount requirements of the trust indentures between the Authority and Wells Fargo Bank. As a means of ensuring that cash flows generated from NJCLASS Student Loans will be sufficient to cover and protect the interests of the bondholders, management considers the insurance fund cash flows adequate in light of actual loan default experience.



# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board Members of New Jersey Higher Education Student Assistance Authority

We have audited the financial statements of the NJCLASS/FFELP Loan Programs (the "Programs") of the New Jersey Higher Education Student Assistance Authority as of and for the year ended June 30, 2009, and have issued our report thereon dated October 20, 2009. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

# Internal Control over Financial Reporting

In planning and performing our audit, we considered the Programs' internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Programs' internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

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# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

# Internal Control over Financial Reporting (Continued)

Marcadon, PC Certified Public Accountable

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

# Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Programs' financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations and contracts, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of non-compliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the audit committee, trustees, the Authority's board members, management and the State of New Jersey and is not intended to be and should not be used by anyone other than those specified parties.

October 20, 2009

# SUPPLEMENTARY INFORMATION

# COMBINING SCHEDULE OF NET ASSETS JUNE 30, 2009

Total Liabilities & Net Assets	TOTAL NET ASSETS	Restricted	Net Assets	TOBILLADIUS	Total I in hilian	Total Non-current Labilities	Premium on Bonds Payable, Net	Bonds Pavable	Non-current I shilike	Due to the Loan Reserve Fund	Агошаде Раузов	rees Payable	Accrued Interest Payable - Bonds	Bonds Payable	Current Liabilities	Labilities	A COMMAN MAYORE	Total Access	Total Non-Company Assets Costs - Distinctized	Emanual Instrument Instrument	Bond Isonaca Costs	NJCLASS Student Loans Receivable	Non-Current Assets	Total Current Assets	Other Receivables	Due From Loan Servicing Agents	Default Collections Receivable	Due from/to 2009 Bond Issue	Due from Other Bond Issue Funds	for Doubtful Accounts of \$9,320,347	Due from the Loan Reserve Fund, net of Allowance	Due From the General Fund	Interest Receivable - FFELP Student Loans	Interest Receivable - NJCLASS Student Loans	Interest Receivable - Investments	FFELP Student Loans Receivable	NJCLASS Student Loans Receivable	Investments	Cash and Cash Foundalents	Assets		
s														<i>د</i> ه			÷		**************************************			÷									ince							•	•		Bond Issue	1001
s														55				,    .												,		,				,			•		1992 - 1995 Bond Issues	1001
S														69 -			6	,								,												, ,	9		1996 Bond Issue	
\$														·			6	,			•	ı					,	,		,									•		1997-A Bond Issue	
\$ 27,236,300	5,149,170	5,149,170		22,087,130	19,735,000	1000 335 01	19,755,000		2,332,130	40,942	•	61,137	95,052	\$ 2,135,000			\$ 21,236,300	12,549,547		235,257		12,314,290		14,686,753			ı	,	10,125,816	277,086				117 427	127 -	2,002,070	7 697 603	\$ /28,/34			1998 Bond Issue	
\$ 19,057,589	1,952,157	1,952,157		17,105,433	15,560,000	-	15,560,000		1,545,433	33,264		19,235	72,934	\$ 1,420,000			\$ 19,057,589	9,979,092		193,087	,	9,786,006		9,078,497					4,499,129	226,994	,			71 113	222	1,073,047	2,075,010	\$ 550,270			1999-A Bond Issue	
\$ 27,133,621	2,393,728	2,393,728		24,739,892	22,055,000		22,055,000		2,684,892	45,486	211,079	21,384	121,943	\$ 2,285,000			\$ 27,133,621	14,752,426		214,865		14,537,561		12,381,195					8.383.288	489,183		,	117,220	017	3 .	1,723,073	1,047,225	\$ 416,186		10000	2000 Bond Issue	
\$ 139,077,172	9,285,818	9,285,818		129,791,354	129,150,000		129,150,000		641,354	86,417		168,035	386,902				\$ 139,077,172			679,709	63,039,768	71,006,625		4,351,071	(7,270)	105,766			(14 624 663)	776,485	010	916	8/1 6/1	017712	0,482,059	4, /30, 63 /	4,003,219	\$ 1,103,404		and and and	2001	
\$ 111,555,485	5,474,463	5,474,463		106,081,022	105,500,000		105,500,000	ĺ	581,022	115,620		161,094	304,308	·			\$ 111,555,485	110,054,110	168,573	607,415	47,243,902	62,034,220		1.501.375	16,131	44,763		(17,071,070)	(19 872 576)	1.124.660	1	370,126	376 178	230	4,731,335	4,508,804		\$ 10,260,840		TOTAL TOTAL	2002	
\$ 160,848,200	2,476,440	2,476,440		158,371,760	157,600,000		157,600,000		771,760	111,533		144,636	515,591				\$ 160,848,200	141,629,745	181,450	870,092	13,443,412	127,134,791	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	19 218 455	(4211)	35.714			(1 596 171)	1 608 103		109,728	1,736,817		1,493,712	6,287,722	3,740,000	\$ 5,726,270		DOIN ISSUE	2003 Board Irons	
\$ 192,970,663	(7,907,726)	(7,907,726)		200,878,389	200,000,000		200,000,000		878,389	88,315		121,359	668,714	<del>69</del>			\$ 192,970,663	147,598,175	47,115	894,409	2,971,477	143,685,173	10,000	45 372 488	. 1	8 102		2,000,000	9,000,000	1 331 178		27,783	2,252,041	1,098	757,339	5,907,715	24,468,519	\$ 1,618,713		BOIRLISSUE	2004	
\$ 221,836,683	1,461,879	1,461,879		220,374,804	219,550,000		219,550,000		824,804	49,758		126.438	648.608	<b>∽</b>			\$ 221,836,683	197,469,139	48,267	1,030,322	2,410,132	193,980,418	27,007,044	24 367 54	480	371		(282)	160,200	60 60		56,208	ω i.		116	3,398,656	14,564,095	\$ 2,163,657		bond issue	2005	
\$ 219,086,195		(740,714)		219,826,909	219,050,000		219,050,000			19,572				ь»			\$ 219,086,195	188,171,545	'	1,033,776		187,137,769	20,714,020	1				) 5,479,619				•	3,013,902			3,247,677	_	7 \$ 1,850,332		Bond Issue	2006	
\$ 268,177,798	(760,277)	(760.277)		268,938,075	267,950,000		267,950,000			30.401		119 986					\$ 268,177,798	253,543,868		1,300,865		252,243,003	14,000,700	İ				(1,394,209)					3,572,946			3,049,290	7,145,080	\$ 1,799,070		Bond Issue	2007	
\$ 360,314,451		8.234.690		352,079,760	350,000,000		350,000,000		2	24 23 4		290 982	e	•			ω	260,007,615				260,007,615	100,306,833	ĺ					0,025		,		6,135,754	2 30,340		0 1,270,011	_	0 \$ 6,787,604		Bond Issue	2008	
\$ 467,433,845	12,880,231	12 880 231			4	3,960,801	450,000,000		592 813	5,750	2 750	20,20	. er 203	n			\$ 467,433,845	2,578,235				2.578.235	464,833,610				(18,/62)					-	43,040	8,638		1,618,092		4 \$ 463,204,602		Bond Issue	2009	
\$ 50,726	50,726	50 726												n			\$ 50,726						50,726		٠	6,489			•		•	•	)	~	•	,-		2 \$		Reserve Fund	2009 Indenture Loan	
\$ 2,214,778,728	39,950,586			2,174,828,142	2 160 130 801	3.960.801	2,156,170,000	140,770,11	14607341	6/15/27	1,391,940	0,605,022	5,840,000			1	65	1 473 059 599	445 405	7,100,071	129 108 691	- 1 336 445 706	6 741,719,129		- 194,716				- 7,839,429		- 816	- 1,491,488	- 21,988,237	- 45,806	- 13,580,738	- 40,129,043		- \$ 496,189,681		Bond Issues	an Combined	

# COMBINING SCHEDULE OF NET ASSETS JUNE 30, 2008

Total Liabilities & Net Assets Note: Differences of \$1-2 are due to rounding.	Net Assets Restricted Total Net Assets	Bonds Payable Total Non-current Liabilities Total Liabilities	Liabilities Current Liabilities Bonds Payable Accned Interest Payable - Bonds Fees Payable Arbitrage Payable Due to the Loan Reserve Fund Total Current Liabilities Non-current Liabilities	NJCLASS Student Loans Receivable FFELP Student Loans Receivable Bond Issuance Costs - unamortized Financial Instrument Issuance Costs - unamortized Total Non-Current Assets Total Assets	Assets Current Assets Cash and Cash Equivalents Investments NJCLASS Student Loans Receivable FFELP Student Loans Receivable Interest Receivable - Investments Interest Receivable - NJCLASS Student Loans Interest Receivable - NJCLASS Student Loans Interest Receivable - FFELP Student Loans Due From the General Fund Due from the Loan Reserve Fund, net of Allowance for Doubtful Accounts of \$5,322,994 Due from Other Bond Issue Funds Due From Loan Servicing Agents Total Current Assets	
\$ 2,724,318	2,720,165 2,720,165	4,152	\$	\$ 2,724,318	Bond Issue  \$ 2,693,321  \$ 2,693,321  18,237  4,239 6,115  2,405  2,724,318	1991
\$ 3,854,239	3,851,842 3,851,842	2,397	\$	\$ 3.854.239	Bond Issue \$ 3,642,018 1119,745 5,539 9,019 77,918 77,918	1997
\$ 1,800,864	1,797,435 1,797,435	3,429	\$ - 2,076 - 1,353 3,429	\$ 1,800,864	Bond Issue  \$ 1,194,012  \$ 1,194,012	1993
\$ 1,692,771	1,688,941 1,688,941	3,831	\$ - 2,160 - 1,671 3,831	577,012 (0) - 577,012 \$ 1,692,771	Bond Issue  \$ 634,730 387,302 387,302 6,864 - 1,115,759	1995
\$ 4,264,421	983,155 983,155	2,790,000 2,790,000 3,281,266	\$ 380,000 95,841 4,268 - 11,158 491,266	1,224,957 43,403 - 1,268,361 \$ 4,264,421	\$ 326,690 2,076,823 542,336 483 10,059 - 2,996,061	1996
\$ 6,687,991	1,492,102	4,680,000 4,680,000 5,195,889	\$ 465,000 24,705 7,179 - 19,005 515,889	2,369,245 - 121,883 - 2,491,128 \$ 6,687,991	S 152,655 2,971,328 897,379 16,254 17,329 141,918	1997-A
\$ 28,963,331	4,905,124 4,905,124	21,890,000 21,890,000 24,058,207	\$ 2,000,000 110,557 26,448 - 31,203 2,168,207	15,168,946 294,892 15,463,839 \$ 28,963,331	\$ 606,356 8,372,839 4,193,005 1,180 150,504 - 174,909 - 113,499,493	1998
\$ 20,316,171	1,908,656	16,980,000 16,980,000 18,407,515	\$ 1,325,000 81,230 15,813 - 5,472 1,427,515	11,569,643 232,836 11,802,479 \$ 20,316,171	\$ 350,766 5,219,502 2,735,988 - 1,141 93,152 - 2,8513,692	1999-A
\$ 29,334,332	2,427,611 2,427,611	24,340,000 24,340,000 26,906,721	\$ 2,285,000 141,656 16,537 115,204 8,324 2,566,721	16,627,749 265,702 - 16,893,451 \$ 29,334,332	\$ 470,585 7,664,959 3,897,844 2,002 157,211 - 248,280 - 12,440,881	2000
\$192.588,241	452,777 452,777	190,000,000 190,000,000 192,135,464	\$ 1,954,739 161,135 19.590 2,135,464	78,533,538 54,967,729 704,940 134,206,207 \$192,588,241	\$ 749,653 42,326,203 5,911,127 6,919,600 4,987 1,141,252 882,119 6,733 340,087 - 100,274 58,382,035	2001
\$165,107,565	(2,702,002) (2,702,002)	166,000,000 166,000,000 167,809,567	\$ 1,651,571 147,908 - 10,088 1,809,567	62,397,109 39,478,029 629,158 189,651 102,693,947 \$165,107,565	\$ 46,556,808 \$ 46,556,808 3,284,058 3,904,420 72,906 643,193 483,868 - 569,562 6,850,000 48,803 62,413,618	2002
\$187,008,198	(1,632,140) (1,632,140)	187,000,000 187,000,000 188,640,338	\$ 1,474,549 147,820 - 17,969 1,640,338	142,412,393 15,197,906 900,164 200,447 158,710,910 \$187,008,198	\$ 2,811,020 17,920,572 2,906,375 1,321,557 38,903 2,083,123 245,620 - 956,084 - 14,034 28,297,288	2003
\$196,052,341	(5,948,432) (5,948,432)	200,000,000 200,000,000 202,000,773	\$ 1,853,551 113,282 - 33,940 2,000,773	141,716,556 3,896,183 924,450 51,638 146,588,828 \$196,052,341	\$ 2,683,716 39,814,762 2,892,175 913,920 19,379 2,390,726 52,093 - 688,599 - 8,144 49,463,513	2004
\$226,420,716	(621,528) (621,528)	225,000,000 225,000,000 227,042,244	\$ 1,907,850 116,932 - 17,463 2,042,244	145,789,336 1,937,194 1,063,711 52,317 148,842,558 \$226,420,716	\$ 5,306,509 66,123,516 2,975,293 425,238 8,474 2,467,700 62,038 - 209,303 - 209,303 - 88 77,578,158	2004
\$225,163,309	(1,953,378) (1,953,378)	225,000,000 225,000,000 227,116,687	\$ 2,031,573 84,758	166,288,823 1,066,652 167,355,475 \$225,163,309	\$ 2,649,708 48,678,807 3,393,649 95,637 2,822,859 - - - 167,173 - 57,807,834	2006
\$272,814,743	(3,824,904) (3,824,904)	275,000,000 275,000,000 276,639,647	\$ 1,348,793 239,729 51,124 1,639,647	240,118,760 1,340,961 241,459,721 \$272,814,743	\$ 2,657,541 26,995,323 4,900,383 - 59,319 3,591,457 - 1,000 (6,850,000) - 31,355,022	2007
\$ 1,564,793,551	5,545,424 5,545,424	1,538,680,000 1,538,680,000 1,559,248,128	\$ 6,455,000 112,676,616 1,089,893 115,204 231,415 20,568,128	1,024,794,067 115,477,041 7,588,753 494,053 1,148,353,914 \$ 1,564,793,551	\$ 73,486,089 \$ 73,486,089 \$ 268,164,635 \$ 39,558,789 \$ 13,484,735 \$ 333,803 \$ 15,595,711 \$ 1,725,738 \$ 6,733 \$ 3,912,063 \$ 171,342 \$ 416,439,636	Cambined

# COMBINING SCHEDULE OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS YEAR ENDED JUNE 30, 2009

Net Assets (Deficit), end of year	Harister to 2007 Dorier Issue	Transfer to 2000 Road Issue	Change in Net Assets	Iotal Non-O	Arbitrage Expense	Issuance Costs	Amortization of I	Amortization of I	Miscellaneous Income (Expense)	Gain on Bond Retirement	NJCLASS/FFEI	Income on Investments	Non-Operating Revenues (Expenses)	Operating (Loss) Income	Total Operat	Bond Interest Expense	Total Pro	Other Program Expenses	Default Expense	Bad Debt Expense	Transaction Fees	Annual Insura	Program Expenses	Agents	Total Fees P	FFELP Student Loans	Operating Expenses Loan Servicing Fees NJCLASS Stud	TotalOp	Loan Reserve Fee Income	Application/Adm	FFELP Student Loans	NJCLASS S	Interest Income	Oneratino Revenues	
end of year	MI ISSUE	oegming of year	S S	Iotal Non-Operating Revenues	ř		Amortization of Financial Instrument	Amortization of Bond Issuance Cost	come (Expense)	tirement	NJCLASS/FFELP Program Funding	ments	nues (Expenses)	ome	Total Operating Expenses	pense	Total Program Expenses	m Expenses	nse	pense	ees	Annual Insurance Expense	SS	,	Total Fees Paid to Servicing	ent Loans	ng Expenses n Servicing Fees NJCLASS Student Loars	Total Operating Revenues	e Income	Application/Administrative Fee Income	ent Loans	NJCLASS Student Loans			
4	(2,/42,030)	2,720,103	22,333	21,564								21,564		9	l w									] 			w	1,3		· ·		\$ 1,303		Dolla Issue	1991 Rand Iss
·   <del>•</del>	-ر ـ [،		1.	  _	İ	ı		•	- (24	•	•				333 3	· 	•	· 	•	•	•	•		333 3		•	333	,303 9	· 	•	•	↔		DOING 1350CS	
  -	(7,204,200)		_			•			(245,000)	•		45,928 1		65,135	33,7061	  -  _		  - 						33,706			33,706	98,841 1	  - 			98,841 \$1		1	
  -  +	(760,210)	985,133	3,061 3,061	08,749		•		(43,403)			,	112,153		(65,688)	177,498	153,750		   						23,748			23,748	111,810	  - 			\$111,810 \$		i	1996 Rond Issue
	(1,340,230)	(1,492,102	(145,864)	(100,128)	(3,758)			(121,883)				25,512		(45,736)	262,002	222,737				•				39,266			39,266	216,267	-	•	•	\$ 216,267		Dolla resuc	1997-A
\$5,149,170		4,903,124	244,046	462,726		ı		(59,635)	ı		ı	522,361		(218,680)	1,531,848	1,222,615	78,760		•	61,248	•	17,512		230,473		•	230,473	1,313,168				\$1,313,168	-	DOING 1330ac	1998 Bond Issue
\$1,952,157		1,908,030	43,501	2/8,828		•		(39,750)	Ì	Ì	1	318,577		(235,327)	1,202,233	930,511	109,444	1		96,444		13,000		162,277		•	162,277	966,905			•	\$ 966,905		Dona Issue	1999-A
\$2,393,728		2,427,011	(33,883)	451,626	(95,875)	1		(50,837)	1	1		598,337		(485,509)	1,960,291	1,574,994	219,008	,	•	201,008		18,000		166,290		•	166,290	1,474,783				\$1,474,783		Dolla Issue	2000
\$ 9,285,818		452,777	8,833,041	10,360,014		1		(25,231)	•	9,832,500		552,745		(1,526,973)	10,276,445	7,705,371	768,659	719	•	401,961	282,032	83,948		1,802,414	,	1.376.275	426,139	8,749,472		1,436	3,608,969	\$ 5,139,067		Doing Issue	2001
\$ 5,474,463		(2,702,002)	8,176,465	10,294,349		(21,079)		(21,742)	•	9,967,500		369,670		(2,117,884)	8,285,013	6,116,677	857,964	89,408		464,047	235,932	68,577		1,310,372		960,696	349,677	6,167,129		89,408	2,057,750	\$ 4,019,971		DOM: JOSE	2002
\$ 2,476,440	1	(1,032,140)	4,108,580	4,734,705		(72,191)		(30,071)		4,485,000		351,968		(626,126)	9,767,451	7,886,332	877,009	826		446,045	291,293	138,845		1,004,110		321,702	682,408	9,141,325		1,834	823,458	\$ 8,316,033		DOIN ISSUE	2003
\$ (7,907,726)		(3,948,432)	(1,959,294)	531,294		(4,523)		(30,041)			1	565,858		(2,490,588)	12,445,128	10,549,764	1,139,907	147,826	1	527,081	320,000	145,000		755,457		68.004	687,453	9,954,541	ı	295,668	224,451	\$ 9,434,422		DOING TOOKS	2004
\$ 1,461,879		(875,179)	2,083,408	1,675,310		(4,050)		(33,390)	1	926,500	1	786,250		408,098	12,740,771	10,203,598	1,394,171	534,078	1	348,303	356,197	155,593		1,143,002		27.844	1,115,158	13,148,868	•	1,067,861	85,434	\$11,995,573		Doild Issue	2005
\$ (740,714)		(1,955,5/8)	1,212,664	1,516,666		1		(32,877)	1	911,500	1	638,042		(304,002)	13,044,064	10,374,339	1,687,438	267,298		905,013	357,959	157,168		982,286		ı	982,286	12,740,062	•	535,117		\$12,204,945		DOING ISSUE	2006
\$ (760,277)		(3,824,904)	3,064,627	1,325,435		1		(40,096)	1	1,098,500	1	267,031		1,739,192	14,826,610	12,474,376	1,338,903	168,761	1	546,203	432,156	191,783		1,013,331			1,013,331	16,565,801	ī	233,250		\$16,332,551		DOING TOOLS	2007
\$ 8,234,690			8,234,690	17,177,724		•			1	1	14,000,000	3,177,724		(8,943,034)	26,772,370	19,057,084	2,957,108	2,642,108	•			315,000		4,758,179			4,758,179	17,829,337		5,284,055		\$12,545,281		DOM ISSUE	2008
\$12,880,231	-	-	600,799	1,106,492		1					1,097,854	8,638		(505,693)	521,624	512,551	1,366	1,366	ı			1		7,707			7,707	15,931	ı	2,732		\$ 13,199		DOING ISSUE	2009
\$ 50,726		1	50,726	56,350		ı		1	56,350			•		(5,625)	6,991		6,991	•	6,991		•						ı	1,366	1,366			<b>⇔</b>		FOGII VESELAC L'IIM	2009 Indenture
\$ 39,950,586		5,545,424	34,405,162	49,762,632	(99,632)	(101,842)		(528,956)	(188,650)	27,221,500	15,097,854	8,362,359		(15,357,470)	113,854,377	88,984,698	11,436,727	3,852,390	6,991	3,997,353	2,275,569	1,304,425		13,432,952		2.754.521	10,678,431	98,496,908	1,366	7,511,360	6,800,063	\$ 84,184,118		DOING ISSUES	Combined  Road Issues

Note: Differences of \$1-\$2 are due to rounding.

# COMBINING SCHEDULE OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS YEAR ENDED JUNE 30, 2008

Net Assets (Deficit), end of year	Net Assets (Deficit), beginning of year	Change in Net Assets	Total Non-	Arbitrage Expense	Amortization of Swap Fees	Amortization of	Amortization of	Other Income	Income on Investments	Non-Operating Revenues (Expenses)	Operating (Loss) Income	Total Opera	Bond Interest Expense	Total P	Other Prog	Bad Debt Expense	Transaction Fees	Annual Insu	Program Expenses	Agents	Total Fees	FFELP Student Loans	NJCLASS	Operating Expenses  Loan Servicing Fees	TotalO	Application/Adı	FFELP Student Loans	NJCLASS	Interest Income	Operating Revenues		
), end of year	), beginning of year	STE	Total Non-Operating Revenues	nse	Swap Fees	Amortization of Bond Issuance Cost	Amortization of Interest Rate Cap		stments	venues (Expenses)	come	Total Operating Expenses	xpense	Total Program Expenses	Other Program Expenses	xpense	Fees	Annual Insurance Expense	ses		Total Fees Paid to Servicing	dent Loans	NJCLASS Student Loans	s Fees	Total Operating Revenues	Application/Administrative Fee Income	dent Loans	NJCLASS Student Loans		**		
\$2,720,165	2,620,623	99,543	96,544			. 1			96,544		2,998	1,662			1	1	t			1,662			1,662		4,660		Ī	\$ 4,660		DOING ISSUE	Dand Innin	1991
\$3,851,842	3,692,469	159,373	129,330			1		1	129,330		30,043	1,807		(13,700)		(13,700)	1	•		15,507		-	15,507		31,850	-	1	\$ 31,850		DOING ISSUE	Dand Innin	1992
\$1,797,435	1,733,257	64,178	39,721	1	1	(27,294)	1		67,015		24,457	37,206	38,094	(26,200)		(26,200)		1		25,312		1	25,312		61,663		1	\$ 61,663		DOING TOOKS	Dand Ionio	1993
\$1,688,941	1,663,668	25,272	(29,971)	(61,275)	1	(27,299)	1		58,603		55,243	51,045	44,274	(19,200)		(19,200)	1			25,971			25,971		106,288	1	1	\$ 106,288		DOIN TOOK	Dand Icons	1995
\$983,155	902,967	80,188	145,998		1	(9,991)	•	ı	155,989		(65,810)	248,254	247,246	(31,800)		(31,800)	1			32,809			32,809		182,444		1	\$182,444	:	Doing 1990k	Dand Icens	1996
\$1,492,102	1,371,691	120,411	242,415		1	(29,357)	•	1	271,771		(122,003)	422,562	411,703	(42,000)		(47,000)		5,000		52,859		1	52,859		300,559			\$ 300,559		DOING TOOL	Rond Jeene	1997-A
\$4,905,124	4,396,810	508,314	570,952	147,095	1	(67,291)	1		491,149		(62,638)	1,708,626	1,383,949	50,073		30,961		19,112		274,604			274,604		1,645,987			\$1,645,987		DOIN 1350	Dand Iceip	1998
\$1,908,656	1,706,545	202,111	252,391			(42,682)		ı	295,073		(50,280)	1,215,159	1,026,664	(842)		(14,842)		14,000		189,338			189,338		1,164,879			\$1,164,879		LOIM 133000	Rond Issue	1999-A
\$2,427,611	2,287,296	140,315	510,603			(56,194)			566,796		(370,287)	2,124,699	1,746,217	185,677		166,677		19,000		192,805		1	192,805		1,754,412			\$1,754,412		DOIN AGO	Rond Issue	2000
\$ 452,777	6,394,511	(5,941,733)	2,346,670	  -		(25,300)			2,371,970		(8,288,404)	18,106,695	15,545,453	699,328	166,941	95,387	313,500	123,500		1,861,915		1,252,141	609,774		9,818,291	333,966	4,174,314	\$5,310,011	,	DOING ACCOUNT	Rond Issue	2001
\$(2,702,002)	2,834,813	(5,536,815)	2,111,618		(21,137)	(21,802)		1	2,154,556		(7,648,433)	14,886,787	12,938,473	748,772	(27)	375,299	265,600	107,900		1,199,543		822,745	376,798		7,238,354	(161)	2,840,638	\$ 4,397,877	·	DOING ADD	Bond Issue	2002
\$ (1,632,140)	4,086,158	(5,718,297)	2,291,127		(3,677)	_			2,399,921		(8,009,424	18,275,580	15,031,544	1,761,698	431,962	834,756	335,978	159,002		1,482,337		351,316	1,131,021		10,266,155	863,634	1,168,688	\$ 8,233,833			Bond Issue	2003
\$ (5,948,432)	1,140,866	(7,089,298)	İ		(4,535)	_			2,322,146		(9,376,786)	19,150,705	16,611,048	1,601,398	347,595	788,803	320,000	145,000		938,259		84,097	854,162		9,773,919	695,289	444,256	\$ 8,634,374			Bond Issue	2004
\$ (621,528)	6,193,843	) (6,815,371)	! 		) (4,061)	_		59,558	3,537,383		(10,374,770)	20,211,532	18,391,039	1,017,647	247,297			157,500		802,846		32,983	769,863		9,836,762	495,094	127,342	\$ 9,214,326	÷	100000000000000000000000000000000000000	Bond Issue	2005
\$(1,953,378)	3,753,409	) (5,706,787)	2,713,913	,		(32,967)		478,939	2,		(8,420,700)	19,598,614	18,131,750	811,858	37,890	256,468	360,000	157,500		655,006			655,006		11,1//,914	46,148		\$11,131,766	336 151 134		Bond Issue	2006
\$ (3,824,904)	978,199	) (4,803,102)	1	İ		) (40,206)		1	6,404,168		(11,167,065)	i	i I	3,037,023	İ		445,990	98,750		2,826,496			2,826,496		i	4,689,070		\$ 8,984,671	* 0 004 671		Bond Issue	2007
\$ 5,545,424	45,757,123	) (40,211,700)	i	1	(33,409)			538,497	23,		(63,843,861)	i	1 	9,779,730	3,722,405			1,006,264		10,577,269		2,543,282	8,033,987		//,03/,8/8	i		\$61,159,601	* <1 150 <01		Bond Issues	Combined

Note: Differences of \$1-\$2 are due to rounding.