State of New Jersey Higher Education Student Assistance Authority

Fall 2016/Spring 2017 New Lower Rates Arrive June 1st 2016

NJCLASS is for all students attending NJ schools or NJ residents attending out-of-state schools.

**NJCLASS 10-Year**
- Fixed Interest Rate
- Starts at 4.48%1 / 5.66% APR
  - Immediate repayment of principal & interest while in school
  - 3% Loan Administration fee2
  - 10-Year repayment term

**NJCLASS 15-Year**
- Fixed Interest Rate Starts at 5.19%1 / 6.10% APR
  - Choose either immediate repayment of principal & interest at 5.19%1 / 6.10% APR or interest only payments while in school at 5.19%1 / 6.20%3 APR
  - 3% Loan Administration fee2
  - 15-Year repayment term

**NJCLASS 20-Yr**
- Fixed Interest Rate Starts at 7.15%1 / 8.23% APR
  - Full deferment while enrolled at least half time in school
  - 3% Loan Administration fee2
  - 20-Year repayment term

**NJCLASS Graduate/Professional**
- Fixed Interest Rate starts at:
  - Immediate Repayment – 5.19%1 / 6.01% APR
  - Interest-only while in school – 5.19%1 / 6.03%4 APR
  - Full Deferment While Enrolled at Least Half Time 7.15%1 / 7.96%5 APR
  - No income or co-signer required
  - 3% Loan Administration fee2
  - 25-Year Repayment Term

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**2016-17 Features:**
- Four fixed1 interest rates with choice of varying repayment options.
  - Immediate Repayment of Principal & Interest
  - Monthly Interest Payments
  - Deferral of Principal and Interest
- Never a penalty for pre-payment.
- 24 Year track record of providing higher education financing.
- Must be enrolled at least half-time in a degree or certificate program.
- Principal and interest repayment starts 30 days after leaving school for the full deferment and interest-only repayment option.

**Application Process:**
- Student or Parent is the Borrower
- Must File a FAFSA
- Apply Online Anytime
- Instant Credit Decision
- Proof of income or co-signer required (excludes Graduate/Professional)
- E-signature Option
- Safe & Secure Process

**NJCLASS Interest Rate Step Up & Loan Administration Fee:**

1 The rates listed above are a reduced interest rate that NJCLASS offers for the first 12 monthly payments of principal and interest for the full deferment option in the Fixed Rate Program and for the first 48 monthly payments of principal and interest for all other fixed rate loans. This reduction assists borrowers in repaying more principal during these early months when the loan balance is highest. The result is a lower overall cost to the borrower. For Fixed Rate full deferment option loans, the rate steps up on the 13th month of repayment and for immediate repayment of principal & interest and monthly payments of interest only, the rate steps up on the 49th month of principal and interest payment. The interest rate increases by 0.75% and stays at that rate for the remainder of the loan. For Graduate/Professional loans, the 0.75% interest rate step up occurs in the 49th month of principal and interest payment for all repayment options.

2 The 3% fee for the fixed rate loans is deducted from each disbursement and the net amount of the loan is disbursed to the institution.

3 The APR assumes a single loan disbursement and a 4 year in school deferment.

4 The APR assumes a single loan disbursement and a 2 year in school deferment.

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See [www.hesaa.org/njclass](http://www.hesaa.org/njclass) or [www.njclass.org](http://www.njclass.org) for more information on full terms and conditions. All loan options are limited and subject to availability. Funding is limited, submitting an application does not guarantee funding or repayment option choice. Borrower’s repayment option choice is not confirmed until the TILA Loan Offer is accepted by the borrower. Therefore, it is imperative that the borrower ask the financial aid office to certify their NJCLASS application as soon as possible after they apply.

www.hesaa.org or www.njclass.org
(800) 792-8670 | Revised 12/9/2016
### Compare 2016-17 Rates State of New Jersey NJCLASS vs. Federal PLUS

<table>
<thead>
<tr>
<th>Loan Type</th>
<th>NJCLASS 10 Year- Fixed Rate Loan†</th>
<th>Federal PLUS Loan</th>
</tr>
</thead>
<tbody>
<tr>
<td>Who Can be a Party to the Loan</td>
<td>The student or parent is the borrower. A parent, relative or other US Citizen or eligible Non-Citizen may co-sign the loan.</td>
<td>Parent Only</td>
</tr>
<tr>
<td>Repayment Option</td>
<td>Immediate repayment of principal &amp; interest</td>
<td>Immediate repayment of principal &amp; interest</td>
</tr>
<tr>
<td>Loan Type</td>
<td>Fixed</td>
<td>Fixed</td>
</tr>
<tr>
<td>Loan Amount Requested</td>
<td>$10,000</td>
<td>$10,000</td>
</tr>
<tr>
<td>Total Amount Borrowed (Including Fees)</td>
<td>$10,300</td>
<td>$10,426.20</td>
</tr>
<tr>
<td>Interest Rate/APR</td>
<td>4.48%†/5.66%</td>
<td>6.31%/7.25%</td>
</tr>
<tr>
<td>Loan Fee</td>
<td>3.00%</td>
<td>4.26%</td>
</tr>
<tr>
<td>Years in Repayment</td>
<td>10 (120 months)</td>
<td>10 (120 months)</td>
</tr>
<tr>
<td>Payment while in School (Assuming One Loan Only)</td>
<td>$106.99</td>
<td>$117.38</td>
</tr>
<tr>
<td>Payment when out of School (Assuming One Loan Only)</td>
<td>$106.99</td>
<td>$117.38</td>
</tr>
<tr>
<td>Total finance charges &amp; administrative fee Loan (Assuming One Loan Only)</td>
<td>$2,501.00</td>
<td>$4,085.83</td>
</tr>
<tr>
<td>Total Cost of Loan</td>
<td>$12,501.00</td>
<td>$14,085.83</td>
</tr>
<tr>
<td>Estimated cost of borrowing over 4 years, at 10,000 per year, assuming that the interest rate is the same from year to year.</td>
<td>$437.32 per month $50,004.00 over life of loans</td>
<td>$469.52 per month $56,343.32 over life of loans</td>
</tr>
</tbody>
</table>

†Fixed Interest Rate Only - NJCLASS reduces the interest rate during school and for the first 12 or 48 monthly payments of principal and interest based on the repayment option you select. This reduction assists borrowers in repaying more principal during these early months when the loan balance is highest. The result is a lower overall cost to the borrower. In the 13th or 49th month of principal and interest repayment, your interest rate increases by 0.75% and stays at that rate for the remainder of the loan.